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INDUSTRIES OF MASSACHUSETTS

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INDUSTRIES OF MASSACHUSETTS.

HISTORICAL AND DESCRIPTIVE REVIEW

OF

LYNN, LOWELL, LAWRENCE,

HVERHILL, SALEM, BEVERLY, PEABODY,

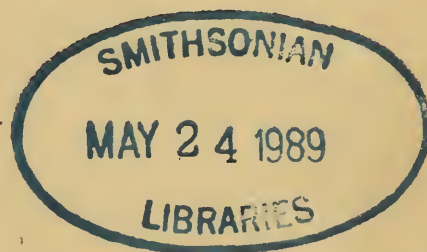
DANVERS, GLOUCESTER,

NEWBURYPORT, *and* AMESBURY,

AND THEIR LEADING

MANUFACTURERS AND MERCHANTS.

ILLUSTRATED.



1886.

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GENERAL INTRODUCTORY.

Upon the part of every man of skill and ingenuity, and of every tradesman of energy and enterprise, in any branch of industry, there is a constant desire to learn something of the character and pursuits of his fellow-men in every other art of importance, and it is the design of the publishers of this work to offer to such an insight into the history of the foundation and growth of the leading manufactories and trading establishments which distinguish the flourishing cities of Lowell, Lynn, Lawrence, Salem, Beverly, Peabody, Danvers, Haverhill, and Newburyport in the State of Massachusetts. Within the boundaries of this State—to say nothing of the larger ones of the entire nation—there is much to be found in the way of current enterprise and industry that the general public ought and wish to know more of than ordinarily falls to the lot of any man's knowledge without arduous and painstaking study. To furnish such information this work has been designed, and the project, faithfully carried out, furnishes a copious historical review of the principal industries of the cities mentioned.

As a record of manufactures and trading interests in these cities it will do much toward encouraging the enterprises specified. The record is one not only of the leading manufactures and mercantile pursuits, but of the principal commercial men of the day in these cities, noted for their especial worth, as great, leading men, making their marks upon "the sands of time," and contributing to the material prosperity of the scenes of their enterprise and the welfare and comfort of the people around them. If there is one thing more than another upon which this country prides itself, it is the ingenuity and the successful plodding of those who have distinguished themselves in domestic manufactures and commerce, for these are the workers who have wrought out in great part the nation's weal, furnishing occupation and a lucrative sphere of industry for thousands and tens of thousands who, thus employed, have achieved for themselves and their families successes, as well as realized a happier current life, which they could never have won and enjoyed save under the guidance and skill of the more enterprising and far-sighted. The avenues opened by the inventor, the manufacturer, and the merchant have been strewn with manifold blessings to all classes of the people; for, though the spirit of self-aggrandizement has been the mainspring of their activity and enterprise, these men have proved themselves the real philanthropists of the time, and have borne the standard of progress on to its great victories.

Every care has been taken with each article in order that the story of each manufacturing or mercantile establishment described may be told in a manner comprehensible by all classes of readers, and the design of the publishers has been, while knowingly allowing nothing of a questionable character in the statement of facts comprised in any article to find place in this work, to bring the collection of facts down to the very latest date. In this the publishers take credit for their success, and they believe that their records hereinafter presented of the industrial establishments of the localities named will meet with general appreciation.

GENERAL INDEX.

Abbott, E. P., insurance, Lowell...	105	Bevington, Wm., & Son, pharmacists, Lawrence.....	119	Central Fish Market, Beverly.....	156
Abbott, M. H., real estate, West Lynn.....	54	Bevington, T., insurance, Lawrence	126	Chalifoux, J. L., clothing, Lowell..	99
Aborn, C. H., & Co., shoe mfrs., Lynn.....	50	Bicknell Bros., clothing, Lawrence	125	Chamberlain, C. T., funeral director, Lowell.....	95
Adams, C. R., paperhangings, paint, etc., Lowell.....	97	Bingham, J. F., mfrs. tin and copper specialties, Lawrence.....	115	Chase, F. W., mfr. cigars, etc., Lawrence.....	129
Adams, E. F., insurance, Haverhill	134	Bird, A. F., sewing-machines, Lynn	63	Chase, Mrs. E. F., millinery goods, Lynn.....	53
Adams, P., drugs, etc., Newburyport.....	177	Blake, Clara, Lowell Bazaar, Lowell	102	Chase, W. M., mfr. slippers, Haverhill.....	135
Allen, C. M., fish, Lowell.....	108	Blake & Noyes, painters, Newburyport.....	176	Chase & Laubham, mfrs. boots and shoes, Haverhill.....	135
Allen, Otis, & Son, mfrs. lumber, boxes, etc., Lowell.....	90	Bossom & Glover, boots and shoes, Salem.....	147	Choate, W. E., Jr., soles, leather, etc., Beverly.....	152
Alley, K., fancy goods, etc., Danvers.....	157	Boston Branch, ladies' furnishings, Lynn.....	65	Churchill, S. W., groceries and provisions, Lowell.....	89
American Spring Button Co., Lynn,	62	Boss, L., boots, shoes, etc., Lowell	92	City Fish Market, Salem.....	144
Ames, Chas. E., mfr. soda water, Lynn.....	55	Boulger & McOsker, boots, shoes, etc., Lowell.....	94	City National Bank, Gloucester.....	167
Anderson, Geo. F., & Co., dry goods, Lynn.....	60	Boynton, D. S., soles and leather, Lynn.....	49	Clark, Chas. G., & Co., morocco mfrs., Lynn.....	55
Andrews & Co., fish, Gloucester...	166	Boynton & Co., farming tools, etc., Lawrence.....	121	Clark, C. S., wood, coal, etc., Salem	144
Arthur, A. W., baker, Lawrence...	120	Bradley, W. A., furniture, carpets, etc., Lowell.....	96	Clark, Geo. A., Five and Ten Cent Store, Lowell.....	103
Atkins & Harmon, livery stable, Lowell.....	96	Breed, F. W., mfr. boots and shoes, Lynn.....	48	Clark, Jeremiah, machinery dealer, Lowell.....	103
Attwell, Miss L. W., florist, Lynn...	65	Breer, Lewis B., tailor, Lynn.....	57	Clifford, J. H., painter, Lawrence...	128
Austin, C. E., pianos and organs, Lowell.....	97	Brooks, A. L., & Co., lumber, etc., Lowell.....	92	Cluin, John J., jeweler, Lowell.....	104
Babcock, T. A., & Co., mfrs. carriages, Amesbury.....	180	Brown, G. C., laundry, Lawrence...	122	Cobb, A. C., mfr. slippers, Lynn...	58
Bachelor, J. M., stables, Newburyport.....	173	Browning, Ladd & Speirs, plumbing, etc., Lowell.....	101	Cobb, Mrs. M. S., millinery, Lynn.	61
Badger & Holmes, house finish, etc., Lowell.....	106	Browne, Mrs. J. H., millinery, etc., Salem.....	148	Cobb, Thaddeus S., cotton and woolen machinery, etc., Lowell.....	81
Badley & Babb, boots and shoes, Newburyport.....	174	Brown, R. H., & Co., mfrs. leather, Peabody.....	160	Coburn, Chas., insurance, Lowell...	101
Baines Tea and Coffee Co., Lowell,	102	Brown, Willard A., leather card clothing, etc., Lowell.....	85	Coffey Bros., meats, provisions, etc., Lowell.....	93
Baker, E., real estate, etc., Lynn...	53	Brown & Oliver, soles and leather, Lynn.....	54	Colby, W. W., undertaker, Lawrence.....	124
Baker, J. H., mfr. shoes, Beverly.	156	Bryan, J. F., harness, Newburyport	177	Colburn, G. W., & Co., stationers, etc., Lawrence.....	127
Baker & Creighton, mfrs. shoes, Lynn.....	51	Byrom, J., brass founder, Lawrence.....	120	Colburn, Mrs. M. I. W., millinery, Lawrence.....	126
Barker, F. A., pharmacist, Gloucester.....	169	Bunker, A. S., electrical goods, Lawrence.....	126	Colcord, J. W., apothecary, Lynn...	55
Barnard, H. F., upholsterer, etc., Lawrence.....	116	Burch, Fenton, & Co., hardware and plumbing, Lowell.....	106	Cooper, S. G., copper stamps, etc., Lowell.....	104
Barnes, H. B., paperhangings, etc., Lowell.....	107	Burgess, Edwin, & Co., plumbers, Lowell.....	105	Continental Clothing Co., Lynn....	64
Barney & Co., Boston Branch Grocery, Lowell.....	91	Burt, Milton, jeweler, Lowell.....	108	Copps, M. W., & Co., dry and fancy goods, Lawrence.....	119
Barrie, W. W., cigars, etc., Lawrence.....	130	Butler, E. F., tailor, Lynn.....	54	Corbett, Mich., provisions, Lowell..	103
Barr, J. E., tinsmith, Lawrence.....	124	Butman, M., & Co., clothing, Lynn.	60	Coughlin & Co., stationery, picture frames, etc., Lowell.....	84
Bartlett, S., mfr. mineral waters, etc., Lowell.....	95	Butman, S. L., harness, etc., Lowell	101	Cousen's Commercial College, Lowell.....	88
Bartlett, W. Lunt, druggist, etc., Newburyport.....	173	Calderwood, Wm., cigars and tobacco, Lowell.....	98	Cram, M. C., mfr. slippers, Haverhill.....	135
Bartlett & Doak, mfrs. shoes, Lynn	51	Caldwell, D. A., & Co., mfrs. ladies' and misses' boots, Lynn.....	65	Crawley & Barries, boots and shoes, Gloucester.....	168
Bartlett & Dow, builders' hardware, Lowell.....	86	Callahan, R., provisions, Lawrence,	129	Creesy, C. H., & Co., mfrs. boots and shoes, Beverly.....	150
Bateman, A. P., lumber, Lowell....	104	Cannon's Commercial College, Lawrence.....	123	Creighton Bros., mfrs. shoes, Lynn	52
Bates, J. C., watches, etc., Haverhill.....	138	Campbell, G. Jr., grocer, Lawrence	124	Cullington, J., & Co., plumbers, Lawrence.....	126
Bean, W. E., cigars, etc., Newburyport.....	173	Campbell, W. H., boots, shoes, etc., Newburyport.....	175	Cummings, J. H., undertaker, etc., Haverhill.....	140
Beale Bros., mfrs. silk twist, Lynn	57	Cape Ann News Co., Gloucester....	170	Cummings, F. G., mfr. plain and fancy boxes, Lowell.....	84
Beaudry Edge-Setting and Heel Bur-nishing Machine Co., Lynn.....	49	Carney & Bro., whiskies, Lawrence.	120	Currier, Miss A. L., laces, etc., Newburyport.....	173
Beckford, J. A., drugs, etc., Danvers	158	Carter, Chas. E., apothecary, Lowell.....	90	Cushing, Daniel, & Co., galvanized iron and copper work, Lowell.....	89
Beede, F. D., furniture, etc., Lowell	108	Carter, S. B., insurance, Newburyport.....	175	Cutter & Walker Mfg. Co., Lowell.	100
Bennett, J. C., & Barnard, mfrs. shoes, Lynn.....	52	Carter & Bemis, cabinet and house finishers, Lowell.....	102	Daggett, Milton H., ladies' fine shoes, Lowell.....	96
Bennett, J. W., carpenter and roofer, Lowell.....	95	Cate & Dwinells, shoe mfrs., Lynn.....	61	Davenport, F. M., boots, shoes, etc., Peabody.....	160
Berry, John E., furniture, Lowell...	104	Centennial American Tea Co., Gloucester.....	168	Davis Shoe Co., shoe mfrs., Lynn..	61
Berry, W. J., civil engin'r, Beverly	151				

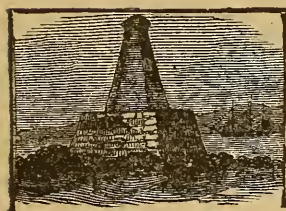
- Davis & Sargent, mfrs. rough and dressed lumber, Lowell..... 84
 Davis & Co., stoves, etc., Gloucester 170
 Delisle, Marcuis, pharmacy, Lowell 82
 Dennett, C. N., mfr. extension top jumping seat, Amesbury..... 178
 Derby, L. A., & Co., electricians, etc., Lowell..... 91
 Derbyshire, A. W., & Co., grocers and com. merchants, Lowell..... 82
 Desautels, F. E., baker and confectioner, Lowell..... 103
 D'Evelyn, J. S., insurance, Lowell 9
 Dexter, S. K., wholesale country produce, Lowell..... 85
 Dick, A. W., & Co., dry goods, Lynn 55
 Dickens, Dr. J. T., pharmacy, Newburyport..... 176
 Doe, H. P., watchmaker, Lawrence 130
 Dolan, D. F., pension agent, Lawrence..... 121
 Dolbeare, A. H., furniture, Lynn... 56
 Dole, H. L., jeweler, Haverhill..... 138
 DOLLIVER Bros., groceries, etc., Gloucester..... 168
 Donovan Bros., groceries and provisions, Lowell..... 101
 Donnell, S., & Son, groceries, Peabody..... 160
 Dows, A. W., & Co., apothecaries, Lowell..... 83
 Drew, Wheelock & Co., commission merchants, Lawrence..... 127
 Driscoll, D., mfr. soles, Salem..... 146
 Dunbar, Everett H., mfrs. fine boots and shoes, Lynn..... 66
 Dwyer, J. H., mfr. sun burnishing ink, etc., Lynn..... 65
 Eagan & Kelly, mfrs. morocco, Peabody..... 159
 Eagle House, Haverhill..... 136
 Eagle Printing Co., Newburyport... 177
 Eastman, E., & Co., grocers, Lawrence..... 122
 Edwards, Henry, mfr. brushes, Lowell..... 94
 Ela & Puffer, groceries, etc., Lowell 109
 Ellingwood, J. N., real estate, etc., Lawrence..... 116
 Emerson, E. H., & Co., mfr. shoes, etc., Haverhill..... 141
 Emerson, W. F., pickles, etc., Salem 146
 Emerson, W. R., fine cigars, etc., Lowell..... 99
 Erdis, H. W., fruits, confectionery, etc., Lowell..... 107
 Estes, W. A., & Co., shoe mfrs., Lynn..... 64
 Essex Dye Works, Lawrence..... 118
 Essex National Bank, Haverhill... 140
 Evans, C. R., tailor, Haverhill..... 137
 Fairbanks, H. P., & Co., boots and shoes, Haverhill..... 139
 Farnham, J. W., & Son, mfrs. carriages, etc., Lawrence..... 115
 Farrar, J. B., mfr. boots and shoes, Haverhill..... 139
 Farrell & Conaton, plumbers, etc., Lowell..... 91
 Farrington, A. J., mfr. shoes, etc., Haverhill..... 137
 Finn, J. F., lunch rooms, Lawrence 130
 First National Bank, Haverhill..... 139
 First National Bank of Danvers.... 158
 Flynn, E., florist, Lawrence..... 128
 Fish & Plummer, real estate, Lowell..... 106
 Folger, D. J., carriage mfr., Amesbury..... 180
 Follsbee, H. L., insurance, Gloucester..... 167
 Foote, W. S., & Co., pianos and organs, Lowell..... 95
 Forbes, C. S., & Co., pianos, etc., Lawrence..... 127
 Forbes, Wm., & Sons, plumbers, etc., Lawrence..... 116
 Forsyth, Wm., mfr. cutting-boards, etc., Lynn..... 53
 Foss, G. F., & Co., meat and provisions, Lowell..... 108
 Foster, Chas. G., mfr. machine-needles, Lynn..... 59
 Foye, W. P., hay, grain, feed, etc... 83
 Franklin Book Store, Lowell..... 96
 Franklin Printing Office, Lowell.... 85
 French, Frank F., butter, cheese, eggs, etc., Lynn..... 67
 French, Henry W., mfr. slippers, Lynn..... 61
 French, M., stoves, etc., Haverhill 134
 French & Puffer, crockery, china, etc., Lowell..... 83
 French, Puffer & Co., crockery, silverware, etc., Lawrence..... 118
 Frost, G. W., paper boxes, Beverly 155
 Fuller, S. B., & Son, shoe mfrs., Lynn..... 59
 Fuller, T. H., & Co., fish, Gloucester..... 165
 Fuller & Clark, groceries, produce, etc., Lowell..... 109
 Gardner, Geo., pianos and organs, Lowell..... 84
 Gates, Josiah, & Sons, mfrs. oak-tanned leather belting, Lowell.... 88
 Gemignani, C., picture frames, etc., Newburyport..... 174
 Gens, J., mfr. cigars, Lawrence.... 124
 Gilbert, O. J., beef, pork, etc., Lowell..... 96
 Gifford, W. B., & Co., dry goods, Lynn..... 49
 Giles, E., Jr., boots and shoes, Beverly..... 152
 Globe Shaft Coupling Co., shaft couplings, Lynn..... 50
 Gloucester Ice Co..... 164
 Goldsmith, W. F., & Co., carpetings, Lynn..... 57
 Goodwin Brothers, shoe patterns, Lynn..... 59
 Goodwin, T. W., florist, Newburyport..... 173
 Goss, Dr. C. W., rheumatic remedy, etc., Lowell..... 100
 Goss, Drummond, & Co., carriage mfrs., Amesbury..... 180
 Gothard, S., baker, Lowell..... 99
 Gould's, E. W., Bay State Dye Works, Lowell..... 92
 Green, H. H., gents' furnishings, Lynn..... 60
 Greer & Simas, pharmacists, Lawrence..... 129
 Grover, C. E., Jr., stationer, etc., Gloucester..... 165
 Grover, C. E., real estate, etc., Gloucester..... 165
 Hadley, A., mfr. wood handles, etc., Lowell..... 84
 Hall, Leroy C., storage, Lowell.... 87
 Hall, P., boots, etc., Peabody..... 160
 Hall & Wright, paints and artists' supplies, Lawrence..... 117
 Hamilton, J., provisions, Lowell.... 97
 Hamilton's Lowell Bakery, Lowell 109
 Hanscom Bros., hardware, Haverhill..... 138
 Harris, E. S., mfr. boots, shoes, etc., Haverhill..... 139
 Harris & Burke Mfg. Co., ring travelers, Salem..... 147
 Hart, J. S., tailor, etc., Newburyport..... 177
 Haskell, H. C. L., insurance, Gloucester..... 170
 Haverhill Furniture Exchange..... 139
 Hawson, J., books, etc., Gloucester..... 167
 Haynes, David, tobacco, cigars, etc., Lawrence..... 119
 Hayes, Joseph R., druggist, Lowell..... 105
 Hazeltine's Livery, Haverhill..... 139
 Hedrick, George, pianos and organs, Lowell..... 91
 Heffernan, Edward, mfr. cigars, etc., Lynn..... 66
 Hennessey, M. J., plumbing, etc., Lowell..... 101
 Henotte, Dr. C., physician and druggist, Lowell..... 94
 Herbert, Geo. C., stationery, Lynn 62
 High Street Pharmacy, Newburyport..... 175
 Hill, B. F., hardware, etc., Salem 147
 Hilliard, Kistler & Co., soles, Lynn 63
 Hill, J. B., & Son, watches, etc., Beverly..... 150
 Hill, W. M., auctioneer, etc., Salem 146
 Hill, W. D., & Co., mfrs. shoes, Lynn..... 57
 Hinkley, W. W., & Co., stoves, Beverly..... 153
 Hinman, C. G., planing mill, Beverly..... 156
 Hogan Bros., groceries, Lawrence.. 128
 Holihan & Co., grocers, Lawrence. 127
 Holker, W., & Co., stoves, etc., Newburyport..... 175
 Hood, C. O., dentist, Beverly..... 154
 Hooke, F. V., printer, Haverhill... 136
 Horne, D. W., & Son, coal, Lowell 95
 Horn, Geo. W., roofer, Lawrence... 129
 Howe, Geo., & Co., watchmakers, Lynn..... 54
 Howes, P., organs, etc., Beverly... 150
 Howley, J., tailor, Peabody..... 159
 Hunt, G. W., groceries, etc., Newburyport..... 173
 Hutchinson, T. J., & Son, printers, Salem..... 145
 Hutchinson, W. H., carpenter, etc., Lawrence..... 121
 Hutchins, Mrs. E. R., confectionery, toys, etc., Lowell..... 107
 Huse, S. W., & Co., book and job printers, Lowell..... 87
 Ingham & Co., fruits, Lowell..... 94
 Ireland & Trefethen, furniture, Newburyport..... 176
 Jenkins, George, real estate, Lynn 49
 Jenkins, George, & Co., insurance, Lynn..... 51
 Jennings & Stevens, mfrs. shoes, etc., Haverhill..... 140
 Johnson, H. F., & H., soles, Lynn. 59
 Johnson, L. S., slippers and felt goods, Lynn..... 51
 Jones, V. K. & A. H., shoes mfrs., Lynn..... 63
 Kelley, Miss Alice, millinery, Lawrence..... 120
 Kelley, P., mfr. soda, ginger ale, etc., Lowell..... 101
 Kelley, Wm., & Son, mfrs. doors, sash, blinds, etc., Lowell..... 82
 Keep, F. H., & Co., agents for paper mfrs., Lowell..... 92
 Keyes, C. F., livery stable, Lowell.. 93
 Kilbride, J. F., insurance, Lawrence 124
 Kimball, C., boots and shoes, Haverhill..... 136
 Kimball's Photographic Art Studio, Lowell..... 102
 Kimball, M. B., liquors, Haverhill 134
 Kimball, Wm. H., stair builder, Lowell..... 100
 Knight, E. F., provisions, etc., Salem..... 148
 Lacaillade Bros., teas, etc., Lawrence..... 121
 Ladd, G. W., furniture, etc., Haverhill..... 138
 Lamson & Pinder, fancy goods..... 87
 Lane, T. W., mfr. carriages, springs, etc., Amesbury..... 179
 Langlois, Jos., & Co., leather remnants, Lynn..... 58
 Larcom, R. E., shoe mfrs. supplies, Beverly..... 155
 Largest Grocery in Essex County, B. Haskell & Son, Gloucester.... 170
 Lavery, J. F., boots and shoes, Salem..... 144
 Law, J. Edward, & Co., printers, Lynn..... 51
 Lawrence Remnant Store..... 121
 Leck, Geo. H., photographer, Lawrence..... 122
 Lee, C. F., auctioneer, etc., Beverly..... 150
 Lee & Cressy, furniture, Beverly... 155
 Lee & Gilbride, insurance, Lowell.. 82
 Lewis & Newhall, real estate, Lynn 64
 Libbey, J. L., & Son, mfrs. soles, Lynn..... 63
 Littlefield, G., contractor, Lawrence..... 122
 Livingston, Wm. E., coal, wood, etc., Lowell..... 105

Lord, E. S., jeweler, Danvers.....	158	Middlesex Steam Laundry, Lowell.	99	Porter, S., insurance, etc., Beverly	152
Lord, F. E., tailor, Beverly.....	154	Milner, J. T., stoves, furnaces, etc.,	87	Porter, Wm., & Son, shoe mfrs.,	61.
Longueil's, boots and shoes, Lynn.	57	Lowell.....		Lynn.....	
Lothrop & Bowen, soles and leather,		Mitchell, B. F., stoves, etc., Law-	128	Poyen, J. S., & Co., carriage hard-	180
Lynn.....	67	rence.....		ware, etc., Amesbury.....	
Lowell Steam Carpet Beating Co.,		Mitchell Shoe Co., Lynn.....	62	Price, A. E., drugs, etc., Gloucester	169.
Lowell.....	106	Montferand, L. T., dry goods,		Price, C. H. & J., pharmacists,	
Lowell Card Company, Lowell.....	87	Lowell.....	90	Salem.....	147
Lowell Conservatory of Music, Low-		Moore, Miss A. E., milliner, Lowell	100	Proctor Bros., printers, Gloucester.	166
ell.....	82	Morgan & Stackpole, mfr. cigars,		Purbeck, W. A., tailor, Salem.....	148
Lowell Mutual Fire Insurance Co.,		Haverhill.....	138	Putnam, F. E., restaurant, Lowell...	103
Lowell.....	105	Morgan & Dore, shoe mfrs., Lynn.	65	Quimby, H., & Son, doors, blinds,	
Lowell One-Price Clothing Co.,		Morrill, Eugene N., artistic paper		etc., Haverhill.....	137
Lowell.....	86	hangings, etc., Lowell.....	84	Randall, Upham & Co., shoes, Lynn	58
Lowell Wire Works, mfrs. white		Morrison, R. P., flour, etc., Law-	127	Ramsdell, E. L., druggist, Lowell...	89
lustral wire-ware, Lowell.....	86	rence.....		Ray, Wm. H., upholstering, Lowell	99
Lundberg, Alexis, cotton and woolen		Morse, S. W., millinery, Lowell.....	91	Ready, T. J., & Co., furniture and	
remnants, Lowell.....	107	Morse, H. F., & Co., picture store,		stoves, Lynn.....	55
Lyford & Hull, mfg. chemists,		Haverhill.....	136	Revington, T., insurance, Lawrence	126
Lowell.....	82	Morse's Piano Rooms, Lowell.....	88	Ricard & Co., furniture, etc., Hav-	
Lynch & Welch, mfrs. morocco,		Moss & Gilpatrick, stoves, ranges,		erhill.....	140
Beverly.....	154	etc., Lowell.....	96	Rice, W. E., stationer, Lawrence...	129
Lynn Heel Co., sheet-heeling mfrs.,		Moulton, John T., mfr. morocco,		Ring, E. P., & Son, boots, etc.,	
Lynn.....	56	Lynn.....	49	Gloucester.....	164.
Lynn Machine Co., elevators.....	60	Mount Vernon Mfr. Co., mfrs. of		Rinn, M., stationer, etc., Lawrence	129
Macfarlane, John, & Co., printers,		leather coats, Lynn.....	56	Rivers, J. B., horseshoeing, Law-	
Lynn.....	66	Mullen J. D., mfr. shoes, Lynn....	50	rence.....	127
Mackinney, T. P., hardware, New-		Murray, J. H., mfr. slippers, etc.,		Robinson, C. F., groceries, Lowell.	107
buryport.....	176	Haverhill.....	134	Robinson, J. H., mfr. slippers,	
Magee, J. A., & Co., mfg. chem-		Murphy, C., livery, Beverly.....	153	Haverhill.....	137
ists, Lawrence.....	117	Myrick, Isaac, hardware, Lynn....	50	Robinson, W. C., stationer, Lynn...	62
Mahoney, M. J., undertaker, Law-		National Security Bank of Lynn...	49	Rogers, Henry W., architect, Lynn	56
rence.....	119	Newburyport Steam Laundry.....	176	Rogers, Stephen R., civil engineer,	
Maine, A. B., bird store, Lawrence.	120	New England Box Co., Lynn.....	48	Lynn.....	60
Manahan, J. F., real estate, etc.,		New England Clothing Co., Lynn..	50	Roney, J. Byron, shoe stamps, Lynn	59
Lowell.....	98	New England Real Estate Agency,		Russell, A., & Son, iron founders,	
Manahan Manufacturing Co., Low-		Lowell.....	89	Newburyport.....	174
ell.....	92	Newhall, Harrison's Son, shoe mfrs.	62	Russell, Frank, photographer, Law-	
Mansell, E. S., leather remnants,		Nelson, J., oil clothing, etc., Glou-	164	rence.....	118
Lynn.....	62	cester.....		Savage Bros., West India goods,	
Marden, G. W., mfr. carriages,		New York Boot & Shoe Store, Lynn	66	etc., Lowell.....	95
Amesbury.....	178	Niblock & Reid, dry goods, etc.,		Sawyer, A. C., harnesses, blankets,	
Marston, D. J., mfr. carriage		Haverhill.....	140	etc., Lowell.....	87
wheels, Amesbury.....	179	Nichols, G. H., & W. A., printers,		Sawyer, E. C., carriages, Beverly..	154
Marston & Prince, stationery, etc.,		Lynn.....	63	Sawyer & Chase, carriages, Lynn...	48
Lowell.....	98	Nichols, J. Q., furniture, etc., Lowell	97	Scripture, S. A., domestic bakery,	
Martin, A. B., & Co., mfrs. moro-		Niles, J. A., shoe patterns, Lynn...	54	Lowell.....	108
cco, Lynn.....	64	Norris Bros., provisions, Lowell...	97	Seed, R., tailor, Lawrence.....	128
Martin & Langley, tinware and		Norris, G. W., livery stable, Lowell	108	Sharpe, A., & Co., dry goods, Law-	
glass, Lowell.....	107	Norwood, S., & Co., mfrs. boots		rence.....	115
Maxfield, J. P., Mrs., fancy goods,		and shoes, Beverly.....	151	Shaw, John, 2d, shoe mfr. Lynn	61
Lowell.....	104	Noyes & Taber, mfrs. shoes, Hav-		Shea & McOsker, wall papers, etc.,	
Mayflower Employment and Intel-		erhill.....	135	Lowell.....	85
ligence Office, Lowell.....	103	O'Connell, J., mfr. shoes, etc., Salem	148	Sherman's Restaurant, Lowell.....	91
Maynard, C. I. W., fancy goods,		O'Donnell, James F., undertaker,		Shillaber & Co., mfrs. shoes,	
Lowell.....	102	Lowell.....	104	Lynn.....	58
Mayo, I. C., stoves, etc., Gloucester	167	O'Donnell, Jno., cigars and liquors,		Shute & Merchant, fish, Glouces-	
McAloon, meat and prov. market,		Lowell.....	104	ter.....	165
Lowell.....	96	O'Donnell & Gilbride, dry goods,		Simpson, J. R., & Co., grocers,	
McArthur, A., & Co., furniture, etc.,		Lowell.....	85	Lawrence.....	122
Gloucester.....	164	O'Hara, Benj. F., mfr. wire goods,		Skinner, A. C., dry goods, Lowell.	104
McCarthy Bros., flour, etc., Law-		Lowell.....	88	Slater, John, plumber and dealer in	
rence.....	122	Old Lynn Mutual, The, Lynn.....	52	stoves, etc., Lawrence.....	118
McCarty, J. F., & Bro., printers,		Osgood, G. W., mfr. carriages,		Smiley Bros., shoe machinery, tools,	
Lynn.....	62	Amesbury.....	178	etc., Haverhill.....	135
McCormick, Miss S. M., millinery,		Paradis, N. H., furniture, etc.,		Smith, A. H., & Co., Eagle Iron	
Lawrence.....	129	Haverhill.....	140	Foundry, Salem.....	146
McDermott, J. H., undertaker,		Parry, F. D., mfr. carriages, Ames-		Smith, A. L., Union Brass Foundry,	
Lowell.....	86	bury.....	178	Lowell.....	83
McGarvey, J. F., provisions, Law-		Parry, A. N., & Co., mfr. car-		Smith, C. B., mfr. confectionery,	
rence.....	125	riages, Amesbury.....	179	etc., Lawrence.....	121
McKean, F. W., tailor, Beverly....	152	Parsons & Mealy, copper, stamp,		Smith, D. B., fish, etc., Gloucester	166
McKinnon, N. J., stoves, etc.,		stencil, etc., Lowell.....	94	Smith, D. T., watches, etc., Salem.	144
Gloucester.....	167	Parthenais Bros., boots, shoes, etc.		Smith, F. P., jewelry, etc., Law-	
McKnight, J. W., paperhanger,		Lowell.....	85	rence.....	120
Beverly.....	152	Patten, P. B., machinist, Salem....	145	Smith, G. E., furniture, Haverhill..	135
McLarny, Wm., & Co., stoves,		Pattillo, A., dry goods, etc., Glou-		Smith, H. C., fish, Gloucester.....	166
etc., Lowell.....	89	cester.....	165	Smith, J. B., wines, etc., Lawrence	128
Meany, M., mfr. awnings, etc.,		Pedrick & Closson, furniture, etc.,		Smith, L. E., stoves, etc., Glouces-	
Lowell.....	98	Lawrence.....	118	ter.....	169
Medina, E. J., human hair goods,		Perkins, C. P., & Co., stoves, etc.,		Smith, W. B., architect, Beverly...	153
Lowell.....	98	Danvers.....	158	Smith & Quereaux, shoe trimmings,	
Meldram & Marshall, real estate,		Pethybridge, W. H., livery, Haver-		Lynn.....	60
etc., Beverly.....	153	hill.....	137	Southwick's Market, Beverly.....	154
Merrill, Chas. S., fruits, confection-		Phillips, Osmus, mfr. machine		Southwick, S. A., mfrs. leather,	
ery, etc., Lowell.....	94	needles, Lynn.....	58	Peabody.....	160
Merrill, J., & Son, booksellers and		Pickering, J. F., cigars, etc., Pea-		Spalding, W. R., clothing, etc.,	
stationers, Lowell.....	81	body.....	160	Lawrence.....	123
Merrill's Steam Laundry, Lowell...	93	Pickering, W., Jr., & Co., coal,		Spaulding, H. A., drugs Peabody.	160
Merrill & Heald, stock brokers,		wood, etc., Salem.....	147	Spaulding, W. W., mfr. shoes,	
Lawrence.....	124	Place, C. L., mfr. leather, etc.,		Haverhill.....	134
Merrill & Mackintire, stationers,		Lawrence.....	123	Stacy, S. A., & Son, insurance,	
Salem.....	144	Porter, J. F., furniture, Danvers...	158	Gloucester.....	165
Merrimack National Bank, Haver-		Porter, J. W., & Co., livery, Law-		Staples, H. P., auctioneer and ap-	
hill.....	136	rence.....	130	praiser, Lowell.....	99

- Star Heel Mfg. Co., French heels,
Lynn..... 51
St. Charles Hotel, Lowell..... 101
St. Cloud Hotel, Lowell..... 86
Stetson, A. J., furniture, Danvers... 157
Stevens, F. B., ranges, etc., Lynn... 63
Stevens, R. L., & Co., real estate,
Lowell..... 90
Stickney, S. L., pharmacist, Beverly 150
Stillings, F. I., hardware, Lynn... 54
Stone, S. H., insurance, etc., Be-
verly..... 153
Stowell, J., mfr. carriages, etc.,
Lawrence..... 119
Stowell's livery, Lawrence..... 119
Stratton, W. E., teacher banjo and
guitar, Lowell 107
Sturtevant, F. A., & Co., stair build-
ers, Lowell..... 93
Sumner, J., stoves, etc., Newbury-
port..... 175
Swasey, W. W., tailor, Lynn... 56
Swett, J. H., mfr. carriages, Lowell 106
Talbot Dyewood and Chemical Co.,
Lowell..... 97
Tarr, J. G., & Bro., fish, Gloucester 168
Tarr & Wonson, mfrs. paint, Glou-
cester 168
Taylor, E. H., mechanical engineer,
Lynn..... 54
Taylor, M. A., market, Lowell..... 100
Taylor, T., groceries, Beverly..... 155
Taylor & Co., groceries, grain, etc.,
Lawrence..... 117
Thayer, Misses N. M. & M. M., Art
Exchange, Haverhill..... 137
Thompson, Dr. M. E., druggist,
Lowell..... 49
Thompson, J. H., Bon-ton Bazar,
Haverhill 139
Thompson & Coombs, stores, etc.,
Lawrence..... 122
Thurlow, S. H., hardware, etc.,
Newburyport..... 173
Tilton, E. G., mfrs. slippers, Hav-
erhill..... 138
Tollansbee, insurance, etc., Glou-
cester..... 167
Tompkins, N. S. S., paints, dye-
stuffs, etc., Lawrence..... 115
Torsey, J. M., mfr. coffins, Lowell 107
Townsend, M. B., laundry, Law-
rence..... 123
Trafton, D. L., restaurant, Beverly 153
Tucker, G. E., cigars, etc., Lynn... 66
Tucker, F. E., furniture, etc., Hav-
erhill..... 138
Tucker, M. E., auctioneer, Lynn... 56
United States Tea and Coffee Co.,
Lowell..... 99
Usher, L. B., & Son, grocers, Lynn 53
Valpey, S. B., & Son, clothing,
Lynn..... 56
Varin, Fred, ostrich feathers, Low-
ell..... 108
Viles, J. A., veterinary surgeon,
Lowell..... 108
Voter, A. E., confectionery, Law-
rence..... 130
Wakefield, G. H., jeweler, Lowell. 101
Wallingford & Callaghan, stoves,
ranges, etc., Lowell..... 84
Wallis, F. W., jeweler, Beverly.... 154
Ward, J., Jr., printer, Lawrence.... 121
Weber, Nicholas, glove calf, Lynn. 60
Webster House, Gloucester..... 164
Webster, Herbert E., apothecary,
Lowell..... 93
Weeks, C. H., & Co., granite works,
Haverhill..... 134
Wells, H. P., jump-seat carriages,
Amesbury..... 181
Wells & Kellum, printers, Lynn.... 55
Weymouth, J. E., mfr. soles, etc.,
Salem..... 146
Wheeler & Northend, architects,
Lynn..... 52
Whithed, Darius, groceries, etc.,
Lowell..... 98
Whitman Bros., meat and fish mar-
ket, Lowell..... 91
Whitney, H. M., & Co., pharma-
cists, Lawrence..... 116
Wight, H. A., stairbuilder, etc.,
Lawrence..... 122
Wilder, F. L., mfr. shoes, etc.,
Newburyport..... 176
Wilkins, Chas. E., apothecary,
Lynn..... 53
Williams & Smith, machinists, Law-
rence..... 115
Wills, J., pharmacist, Newbury-
port 177
Wilmot Clothing Co., Lynn..... 59
Winchell, J. H., mfr. boots, shoes,
etc., Haverhill..... 136
Winslow, E. N., tailor, Lawrence. 119
Wires, W. Marshall, photographic
artist, Lynn..... 52
Woodbury Bros., mfr. shoes, etc.,
Beverly..... 155
Woodberry, C., pharmacist, Be-
verly..... 155
Wood, Edward N., & Co., flour,
grain, hay, etc..... 88
Wood, J., Jr., bicycles, etc., Be-
verly..... 152
Woodman, E. & C., florists, Dan-
vers..... 158
Woodman, S. F., mfr. shoes,
Haverhill..... 137
Woodard, G. H., horseshoeing,
Lawrence..... 128
Woodward, W. A., wood-working
machinery, Lowell..... 106
Woothley, D. E., groceries and pro-
duce, Lowell..... 94
Wood & Locke, flour and fancy
groceries, Lowell..... 90
Worcester & Co., jewelers, Lowell.. 103
Wright A. L., mfr. engine lathes,
Lowell.... 90
Wurzbacher & Co., stoves, etc.,
Lawrence 126
Young, E. S., groceries..... 64
Young, A. C., dry goods, Lynn..... 53

CITY OF LYNN.

THE LEADING SHOE MANUFACTURING TOWN IN THE COUNTRY—A REVIEW OF THE CITY'S HISTORY
FROM THE SETTLEMENT TO THE PRESENT TIME—THE PROMINENT MANUFACTURING
AND MERCANTILE ENTERPRISES.



NIX'S MATE LIGHT.

THE City of Lynn has the distinction of being the principal boot and shoe manufacturing centre in the country. It is eligibly situated on the northern shore of Massachusetts bay, about twelve miles from Boston, with which city it is connected by the Boston and Maine and the Boston, Revere Beach and Lynn railroads. Lynn is also one of the largest municipalities in Essex county, in the State of Massachusetts. Originally its extent was much greater than it is to-day. In the earliest times the territory bearing the name of Lynn embraced all that which now forms the several townships of Lynnfield, Saugus, Swampscott, and Nahant, besides all of the present city. Lynn presents a bold and rocky shore, consisting of craggy and precipitous cliffs, with interesting coves, and a line of beaches picturesque and beautiful. Lynn Beach, which connects Nahant to the mainland, is two miles in length on the eastern side and two-and-a-half miles on the western. It is an isthmus or causeway of fine, shining gray sand, forming a curve, and rising so high in the centre as to prevent the tide from rising over it. On the western side it slopes to the harbor, and on the eastern side to the ocean.

Nahant was incorporated as a separate town in 1853, and Swampscott had been so incorporated on the 21st of May in the year previous. Lynn is surrounded by an abundance of water, having the river Saugus on the west, the harbor on the south, the ocean on the southeast, and the Lakes of Lynn on the north. From the centre of the southern side a bed of sand extends two miles into the ocean, and at the end of this stretch of sand are the two peninsular islands, the Nahants. This beach forms one side of the harbor and protects it from the ocean. When great storms beat on the beach and the high cliffs of Nahant they make a roar which may be heard six miles away. Lynn is unmistakably a place of romance and beauty, with its widespread and variegated shores, expansive beaches, its craggy cliffs and hills of porphyry, its woodland lakes, secluded vales, and attractive groves. It has several eminences, commanding magnificent views of city, ocean and country, and among these is High Rock, near the centre of the town, an abrupt cliff rising to a height of one hundred and seventy feet. Lover's Leap, Pine hill, Sagamore hill, and other eminences command charming views.

The First Settlement.

The first settlers in Lynn arrived in 1629. They were from England, and were Edmund and Francis Ingalls, John Wood, William Wood, and William Dixey. The lords of the soil then were the Sagamores of Saugus, as the Indians were called, who then roamed at will over this section of the country. The settlers had grants of land, with permission from Governor Endicott, the first governor of the State, to go where they pleased. The new settlers were kindly received by the Indians, who granted them whatever lands they required. Edmund Ingalls and John Wood were farmers, Dixey was a laborer, Francis Ingalls was a tanner, and William Wood is supposed to have been the son of John Wood. William was a man of literary tastes, and when he had been here about five years he

wrote a book on *New England's Prospect*. This possessed considerable merit, and was published in London. Later, William went to England and brought back a wife. In 1630 eleven ships brought from Southampton, England, one thousand seven hundred passengers for America, and, no doubt, some of these joined the little colony at Lynn. Others continued to arrive, and the colony gradually grew.

Naming the Town.

The whole settlement was first known as Saugus, but in 1637 the General Court changed the name by enacting that "Saugust is called Lin;" and it was so called from Lynn Regis, in Norfolk, England. Six years after this event a company from England established an ironworks on the banks of the Saugus. The first coins—the famous pine-tree shillings, sixpences, and threepences of 1652—were struck here. The scythe for grass cutting was also invented here by a workman. The works, however, were not profitable, and they had to be discontinued. In 1646 Lynn rose to the dignity of a market-town, and settlers in other neighborhoods met here on appointed days to barter their spare productions for those of others which they stood in need of. Farming and fishing were the chief occupations of the people in this district, and as years rolled by shoemaking became, as fully described elsewhere, the great staple industry of the town.

Pirates' Glen and Dungeon.

The following interesting story has been handed down, and in connection with the great earthquake in this section of 1658 it is given place: "Some time prior to this date four men appeared in this section, and selected one of the most secluded and romantic spots in the woods of Saugus for their abode. The place of their retreat was a deep, narrow valley, shut in on two sides by high hills and craggy, precipitous rocks, and shrouded on the others by thick pines, hemlocks, and cedars, between which there was only one small spot to which the rays of the sun at noon could penetrate. On climbing up the rude and almost perpendicular steps of the rock on the eastern side, the eye could command a full view of the bay on the south, and a prospect of a considerable portion of the surrounding country. The place of their retreat has ever since been called the Pirates' Glen, and they could not have selected a spot on the coast for many miles more favorable for the purposes both of concealment and observation. Even at this day, when the neighborhood has become thickly peopled, it is still a lonely and desolate place, and probably not one in a hundred of the inhabitants has ever descended into its silent and gloomy recess. There the pirates built a small hut, made a garden, and dug a well, the appearance of which is still visible. It has been supposed that they buried money; but though people have dug there and in several other places, none has ever been found.

"After residing there some time their retreat became known, and one of the king's cruisers appeared on the coast. They were traced to their glen, and three of them were taken and carried to England, where it is probable they were executed. The other, whose name was Thomas Veal, escaped to a rock in the woods, about two miles to the north, in which was a spacious cavern, where the pirates had previously deposited some of their plunder. There the fugitive fixed his residence and practised the trade of a shoemaker, occasionally coming down to the village to obtain articles of sustenance. He continued his residence till the great earthquake this year [1658], when the top of the rock was loosened, and crushed down into the mouth of the cavern, inclosing the unfortunate inmate in its unyielding prison. It has ever since been called the Pirate's Dungeon."

In 1834 several persons destroyed the curious cave in Dungeon Rock, under the impression that they might obtain a treasure.

Iron ore was discovered in Lynn at a very early date, but no attempt was made to work it until 1643. It is of a kind called bog iron, and was found in large quantities in various places. The great want in the country of iron tools and iron ware induced several enterprising gentlemen to attempt the establishment of a furnace, the first established in America, but it proved a financial failure.

Lynn in the Revolution and the War of 1812.

Few matters occurred to disturb the quietness of this section until the first gun of the Revolution was fired. On the morning of Wednesday, the 19th of April, 1775, the inhabitants of Lynn were informed that a detachment of eight hundred troops had left Boston the previous night for Concord, for the purpose of destroying some military stores there. Many of the inhabitants of Lynn immediately set out, without waiting to be organized, and with such weapons as they could procure. The people from Lynn met the British troops at Lexington on their return from Concord, and joined in firing at them from the stone walls and fences.

Abednego Ramsdell, Daniel Townsend, William Flint, and Thomas Flint, citizens of Lynn, were killed in this engagement. There were several wounded and two taken prisoners. On the 17th of June was fought the memorable battle of Bunker Hill. The Lynn regiment was commanded by Colonel John Mansfield. Mr. Cheever, now known historically as Colonel Abner Cheever, was in this battle, and there received a bullet in his neck, which was never extracted, though he lived many years. Lynn had one hundred and eight men in the Revolutionary war, of whom fifty-two were killed, besides the four men killed at Lexington.

After a brief respite of peace, war was again declared against England on June 18th, 1812, in which Lynn took an active part. Many men enlisted and several privateers were fitted out, which caused considerable damage to be done to the enemy.

On the 1st of June the English frigate Shannon, Captain Broke, was cruising off the entrance of Boston Harbor, and challenged the American frigate Chesapeake to battle. The hills and housetops were crowded with spectators, who looked on with intense solicitude. The Chesapeake, commanded



ODD FELLOWS' HALL, MARKET STREET.

by Captain James Lawrence, sailed out beyond Nahant and engaged her adversary. The battle was one of the bloodiest ever fought between two vessels, occupying only thirteen minutes, yet in that brief space of time two hundred and fifty-two men were either killed or wounded, including every officer on the Chesapeake. Captain Broke was severely wounded, and Captain Lawrence killed. In full sight of hundreds of the inhabitants of Lynn and the surrounding towns who thronged the neighboring islands and headlands, the colors of the Chesapeake were lowered, and the Shannon with her prize slowly receded from the land and the gaze of the afflicted inhabitants. The vessels and yachts that accompanied the Chesapeake slowly and sadly steered back to the town, and, as the sun went down over the blood-stained waters of the bay, the slain were committed to the deep, and the Shannon with her prize departed for Halifax.

Incorporation as a City.

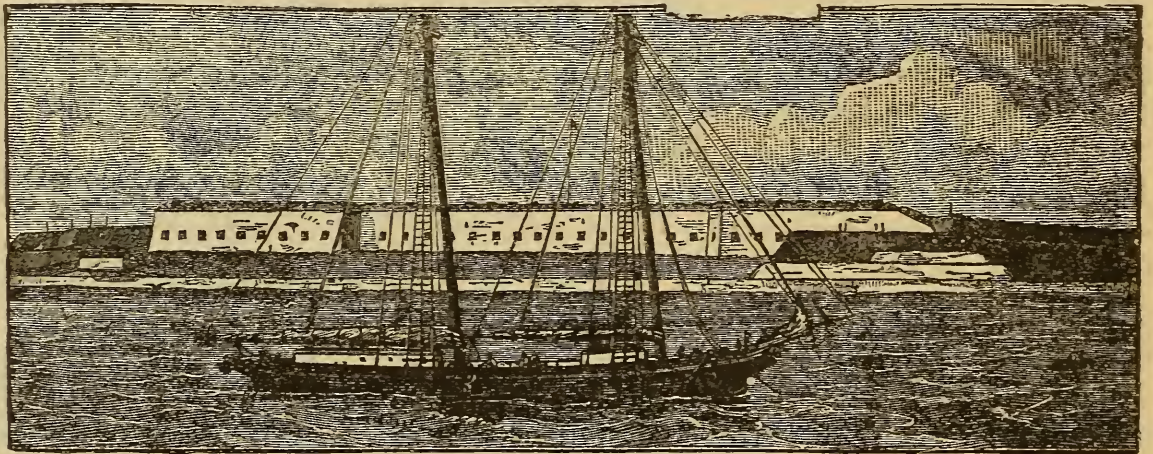
Lynn received its charter of incorporation as a city in 1850, and the following gentlemen have filled the office of mayor in this important municipality: 1850-1, George Hood; 1852, Benjamin

Franklin Mudge; 1853, Daniel Collins Baker; 1854, Thomas Page Richardson; 1855, Andrews Breed; 1856-7, Ezra Warren Mudge; 1858, William Frederick Johnson; 1859-60, Edward Swain Davis; 1861, Hiram Nichols Breed; 1862-3-4-5, Peter Morrell Neal; 1866-7-8, Roland Greene Usher; 1869, James Needham Buffum; 1870-1, Edwin Walden; 1872, James Needham Buffum; 1873-4-5-6, Jacob Meek Lewis; 1877-8, Samuel M. Bubier; 1879-80, George P. Sanderson; 1881-2, Henry B. Lovering; 1883-4, William L. Baird; 1885, John R. Baldwin.

The Growth and Progress of Lynn.

Much of Lynn's history during the first half of the present century is that of the progress and growth of the shoe industry. It was not until 1861 that her citizens were especially stirred, but in the necessities of the time they responded nobly to the country's demand, and in five hours after the requisition of President Lincoln arrived there were two full companies armed and ready for duty. Four days after the firing on Fort Sumter the companies departed for the South. Lynn furnished, during the war, three thousand two hundred and seventy-four men for the field, two hundred and thirty more than her full quota.

Lynn has made the greatest strides in population and material growth during the past fifty years



HARBOR VIEW.—FORT WARREN.

and notably since the invention of shoemaking machinery, dating from 1862. The first settlers and several generations that followed them found their chief occupation in farming, and in stormy seasons devoted themselves to shoemaking, as described in our view of the boot and shoe industry of this city. For about two hundred years the growth of the city was slow. About a hundred years ago the population, all told, numbered about two thousand. In 1830 the population numbered 6,133, but it must be remembered that Swampscott then and until 1852 formed a part of Lynn, as did also Nahant until 1853. In 1840 the number was 9,367; in 1850, 14,257; in 1860, 19,083; 1870, 28,233; in 1875, 32,600, and in 1880, 38,274. The census of 1885 showed a population of 45,861, divided among the wards and sexes as follows:

	MALES.	FEMALES.		MALES.	FEMALES.
Ward 1,	495	466	Ward 5,	4,988	5,762
" 2,	1,191	1,278	" 6,	4,537	5,038
" 3,	4,457	5,087	" 7,	675	611
" 4,	5,403	5,873			

In twenty years, between 1860 and 1880, the population more than doubled itself, manufactories, stores, dwellings, and public buildings multiplied, and this increase was due to the impulse given to the shoemaking industry by the introduction of machinery for manufacturing boots and shoes.

Changes in Streets and Business Centres.

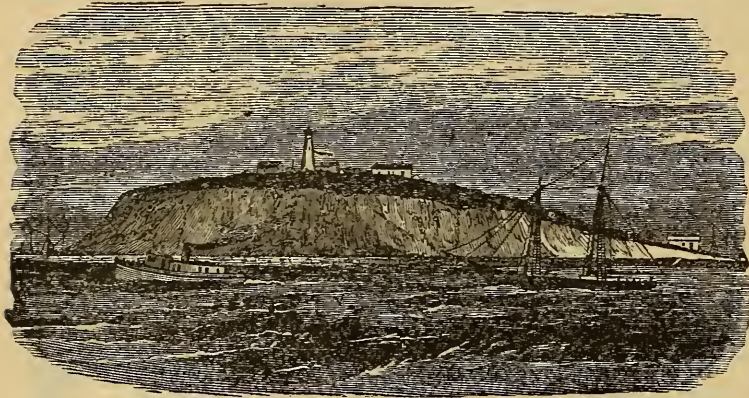
Lynn consequently presents a different aspect to what it did half a century ago. The business streets then were Broad, Front, Market, and South Common streets. Front street then extended from

the western end of Broad street as far as its junction with Exchange street, then known as Pine street. Mr. David N. Johnson, in his *Sketches of Lynn*, says that then "considerable business centered about the old Lynn Hotel, at Federal square, and also at the Village House, at Woodend. Outside of these limits a few individuals did a small business in different sections of the town. To get an idea by way of contrast, let us take a view of what is now the business centre of the city, including the business portion of Ward Five, and bounded by Market, Broad—to Silsbee—Silsbee, Pearl, High, and Oxford streets. In 1830 the only streets inside these limits were Union street (the southwest part), Spruce street (now Washington), running from Union street to its junction with Liberty street, which at that time, ran from that point to Market street—the northern part extending to High street was opened a few years after—Liberty, Spruce, Union, Pine, and Spring—besides the boundary streets already named, except Silsbee (opened in 1834), and Oxford streets, were all that there were in that entire area. Willow street was opened about 1842, Almont street in 1846, Mulberry street in 1850, Buffum street in 1851, Oxford street in 1846, Central avenue in 1872. Extending the line on Broad street so as to make Chestnut street the northeasterly boundary, from Broad street on the one hand to Essex street on the other, and thence to Market street, and we have a territory through which, at that time, no street passed, except the northeasterly end of Union street, Pearl street, and High street. Not a single street cut the entire section between the Central Station and Chestnut street, and included within the bounds of Exchange, Broad, Chestnut, and Union streets, that entire tract embraced only fields, orchards, and gardens, except what was then called Mount Vernon court, including the southern end of the present Mount Vernon street. Friend, Ellis, School, Smith, Green, Violet, Howard, Estes, Pinkham, Mailey, Ezra, and East Charles streets, and all the courts and alleys included in these streets, were then unknown. Three fields—known as the Ellis, Smith, and Estes fields—running nearly the whole length of Union street, on the east side, and extending to the rear of the lots on Broad and Chestnut streets, embraced seven-eighths of this section of the town. Union street for the most part was then a low, swampy, and not much traveled thoroughfare, and went by the unpretending name of Estes lane. It was avoided, especially on dark nights and by timid people, as a lonesome street; and its course by the Eastern Burial-Ground was not the least among the reasons that caused it to be shunned. In the evening boys went by this part of it on the run. Only two places of business were then upon it, the grocery store of Joseph Breed, father of Henry and Joseph Breed, 2d, kept in what is now the dwelling-house on the corner of Union and Washington streets, and the paint shop of Jonathan Buffum. That section in the immediate vicinity of the Central Station has undergone greater changes than any other."



FIRST UNIVERSALIST CHURCH.

There was no street, except Nabant street, between Broad street and Lewis street and the sea in 1830. The Highlands was then a pasture, and not a single street existed until 1835, when Essex court was opened, on the land now bounded by the City Hall, Essex and Chestnut streets, Western avenue and Franklin streets. Between Market, South Common, Commercial, and Sea streets there were only



LONG ISLAND LIGHT.

four streets in 1830, and all the streets bounded by Summer and Commercial streets, Western avenue, and the sea were opened later than 1850. Not a single street existed in 1830 within the present boundaries of Western avenue, Federal and Water Hill streets, and the southwestern line of Ward Six. Between Boston street—from Chestnut on the north to North Federal on the south—and

the high land on the west there was no street except the west end of Franklin prior to 1844, when Grove street was opened.

The district known as Pine Hill was barren of streets and dwellings until 1850, and an almost unbroken field and meadow existed between Fayette street and the northern boundary of the town. A large part of the streets bounded by North Common and Essex streets and Western avenue and the high lands on the north were opened later than 1850. And so with many other now populous districts.

The opening of new streets, as well as other evidences of material growth and improvement, is generally witnessed in seasons when business is booming. Lynn has had four such seasons since 1830, namely, 1830 to 1837, 1843 to 1847, 1854 to 1857, and 1864 to 1873. There were more miles of streets laid out during the four years ending in 1873 than in any similar period of time since Lynn received its first settlers.



HARBOR VIEW—FORT WINTHROP.

The City Hall.

Prior to the erection of the present magnificent City Hall, the corner-stone of which was laid on Tuesday, November 28th, 1865, at the east end of the Common, Lynn had no public buildings worthy of the name. The original City Hall, or Old Towne House, as it was called, was destroyed by fire in 1864. It was a square wooden building, erected in 1814. The present fine, lofty, handsome structure marked, on its erection, a period when a wonderful advancement in the architectural aspect of Lynn commenced. In round figures the building cost \$312,000. It was opened to the public on the 30th of November, 1867, and the event was celebrated by a holiday and great rejoicings. On the 2d of March, 1872, the bell in the tower was raised to its position. Its weight is four thousand nine hundred and thirty-seven pounds.

Railways.

The first railroad laid to Lynn was the Eastern Railroad Company, now merged into the Boston and Maine Railroad Company. The line was opened for travel in 1838, and the depot stood on the northwest side of the track, occupying a portion of the site of the present brick and iron depot in Central square. After ten years' service this depot was razed and gave room to a brick edifice, which, in 1872, was also removed, and the present splendid depot adorning Central square was built in its stead. The railroad company also built in the same year a second station in State street, a short distance from Market street, but after a few months this was taken down, and a little wooden building erected in its stead for the shelter of passengers, a few trains daily stopping at this place. The erection of the two stations was the outcome of a public contention when the company proposed, in 1870, to make their permanent station on Market street instead of on Central square. On October 20th, 1873, a branch line was opened from Marblehead to Swampscott, a distance of four miles. On July 22d, 1875, the Boston, Revere Beach and Lynn railroad was opened for travel. Horse railroad cars first began to run in the streets of Lynn, November 20th, 1860. The first steamboat, the "Ousatonic," to appear in the waters of Lynn was on the 8th of September, 1828.

The Soldiers' Monument.

This tribute to the memory of the sons of Lynn who shed their blood for the preservation of the Union is a fine specimen of sculptor's art. It stands in Park square, and its conception is allegoric and classic. It was designed by John A. Jackson, a native of Maine, but a resident of Florence, Italy. The casting was executed at Munich, in Bavaria, the entire cost being \$30,000. The monument was dedicated on Wednesday, September 17th, 1873, and the event was celebrated by one of the most imposing demonstrations ever beheld in Lynn.

Odd Fellows' Hall.

Odd Fellows' Hall, as seen by the illustration on page 35, is one of Lynn's most handsome edifices. This building stands on the site of the Old Lyceum Hall, on the corner of Market and Summer streets. The corner-stone was laid amid great rejoicings on Monday, June 12th, 1871, and on Monday, October 7th, 1872, it was dedicated with much ceremonial. A fair was opened in the building at the same time, and this realized a little over \$5,000.

Newspapers.

Annexed is a list of the daily and weekly newspapers, with the dates of their establishment, published in Lynn: *Daily Evening Item*, 1877; *Lynn Bee*, daily, 1880; *Lynn Reporter*, weekly, 1854; *Lynn Transcript*, weekly, 1867; *Lynn City Item*, weekly, 1876; *Lynn Union*, established with *Lynn Record*, 1872, taking the name of the *Old Record* of 1830.

Public Schools.

There are thirty-six school-houses, sixty-four public schools, namely, one high school, seven grammar schools, fifty-five primary schools, one hundred and thirty-nine teachers, and six thousand eight hundred pupils, and one evening drawing-school.



FIRST BAPTIST CHURCH.

Churches in Lynn.

The churches of Lynn, in the order in which they were organized, are as follows:

First Meeting House, organized	1632	Third Baptist Church, (Wyoma), organized	1858
Friends' " " " "	1698	Central Congregational Church, " "	1850
First Methodist Episcopal Church, organized	1791	Boston-Street Methodist Episcopal Church,	
St. Paul's " " " " " "	1811	organized	1853
First Baptist " " " "	1816	Maple-Street Methodist Society, organized	1829
Second Congregational (Unitarian Church),		Washington-Street Baptist Church, " "	1852
organized	1822	Chestnut-Street " " " "	1867
South-Street Methodist Episcopal Church,		North Church, " "	1870
organized	1830	Freewill Baptist Church, " "	1871
First Universalist Society, organized	1833	East or Fourth Baptist Society, " "	1874
St. Stephen's Episcopal Church, organized .	1836	Trinity Methodist Episcopal Church, " "	1873
St. Mary's Catholic Church, " "	1835	St. Joseph's Catholic " " "	1875
Christian Church, " "	1835	African Methodist Episcopal " " "	1856
Second Universalist Church, " "	1836		

Lynn's Staple Industry.

THE BOOT AND SHOE INTEREST.—While the State of Massachusetts takes the lead of all other States in the Union in the manufacture of boots and shoes, Lynn is king among all the cities in this



YOUNG MEN'S CHRISTIAN ASSOCIATION BUILDING.

branch of industry. The story of the growth of this great business from the days when the unskilled cobblers of Massachusetts were vainly pulling English shoes to pieces in order to be enabled to construct an article that would stand some chance in the market against the competition of imported goods, is a most marvelous one. The development and progress of the trade has been so extraordinary and enormous even within the past half century that the story of it reads almost like a fairy tale. The boot and shoe industry is unquestionably one of the most important factors in our commercial activity, and the history of its development and progress is so closely interwoven with the history of the development and progress of that activity that a review of one is necessarily a review of the other. It is not an imported industry. It did not come to us after our other business institutions were grown up and established. It was here from the first. It has increased and

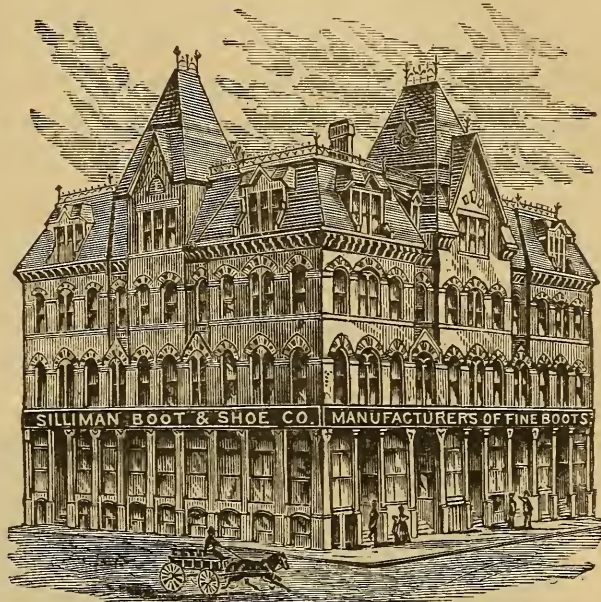
thriven with the community, and it has been a powerful agent in placing the cities of New England in the foremost position which they occupy to-day. Lynn has always been the chief seat of manufacture and Boston has been the centre of distribution of the boots and shoes made in this country. Both places assumed their leading places in the earliest days of our history, and for aught anybody can see to the contrary they are destined to retain them to the end, in whatever part of futurity that somewhat vague event may be located.

It has been very justly said that until late years the history of the boot and shoe industry is the history of Lynn, but previous to 1750 this community had done nothing in this direction to specially distinguish it from the sister villages. The first shoemakers to come to Lynn, and they came from England, were Philip Kertland and Edmund Bridges, who arrived in 1635. In the second general

letter of the governor and deputy of the New England Company, dated London, May 28th, 1629, is this reference to the first shoemakers who came to Massachusetts, and we modernize the spelling in the extract in order that it may the more easily be read :

“Thomas Beard, a shoemaker, and Isaac Rickman, being both recommended to us by Mr. Simon Whetcombe to receive their diet and house room at the charge of the company, we have agreed that they shall be with you, the governor, or placed elsewhere, as you shall think good, and receive from you, or by your appointment, their diet and lodging, for which they are to pay, each of them, after the rate of ten pounds (fifty dollars) per annum. And we desire to receive a certificate, under the hand of whomsoever they shall be so dieted and lodged with, how long time they have remained with them, in case they shall otherwise dispose of themselves before the year be expired, or at leastwise at the end of each year, to the end we may here receive payment according to the said agreement. The said Thomas Beard hath in the ship, the Mayflower, divers hides, both for soles and upper leathers, which he intends to make up in boots and shoes there in the country.” Of Rickman, the other shoemaker, nothing more is known, and where Beard settled down there is no record to show.

So far, however, as Lynn is concerned, women's shoes, at first, were made of woolen cloth or of neat's leather only. A pair made of white silk were provided for the wedding-day and carefully preserved afterward. About 1670 shoes with straps and buckles began to be worn, and the fashion lasted for women until about 1727. Most of the shoes worn, however, were imported from England, and the shoemakers of Lynn and elsewhere, anxious to produce a better class of goods, pulled the imported shoes to pieces and re-made them, but in this they were unsuccessful, as they could not compete in the markets with the imported goods. It was not until 1750, however, that Lynn gained any distinction



SILLIMAN BOOT AND SHOE CO.'S FACTORY.



FACTORY OF D. A. CALDWELL & CO.

as a shoe-manufacturing centre. In that year a Welshman, named John Adam Dagyr, took up his residence in Lynn, and he instructed the cobblers there how to make shoes equal to those which had hitherto been imported from England. From this date, then, Lynn's distinction and superiority, which it has in a large degree maintained ever since, began. The industry at once commenced to take root and flourish there. Several men who could command a small capital began to manufacture expressly for the Boston market, whence the goods were sent to more distant places. At first, shoes were made with sharp toes and wooden heels from half an inch to two inches high and covered with leather. The making of the wooden heels was a separate business until about 1800,

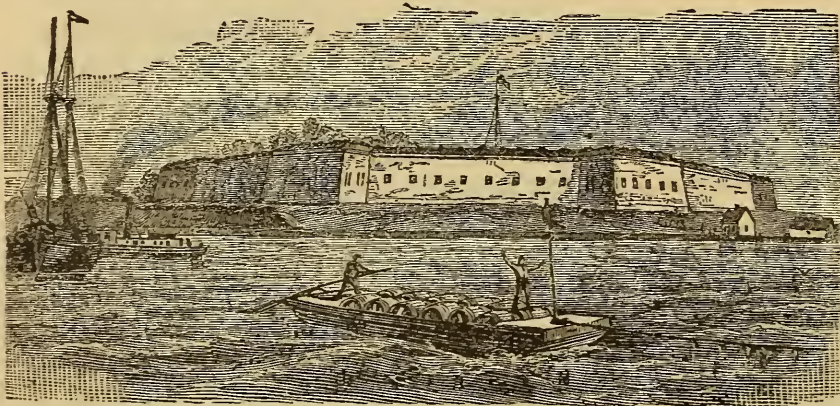
when they were discarded for the use of leather heels. Before the introduction of machinery and the adoption of the present factory system, shoes, both for men's and women's wear, were made entirely by hand, and generally by individual workmen, who worked independently of one another, instead of in "teams," as at the present day.

Indeed, the history of the boot and shoe trade does not exhibit a graduated scale of progress.

There has been more change, during the past forty years, both in the methods of manufacture, in the quality of the goods made, in the mode of handling them, and, in short, in the business generally, than in two centuries preceding. In the first century and a-half in the history of the trade the factory system was almost unknown. A large shoemaker's shop in the olden time was generally from ten to twelve feet square, and contained from four to eight "berths," as the space occupied by each workman was called. The changes previous to the adaptation of the sewing-machine to the manufacture of leather goods, which occurred in 1856, were rather with the materials of the shoemaker's labor than with the tools of his trade. A description of the shoemaker's stall of 1630 is identical with that of 1830. The village cordwainer, who took the measure of his customers' feet, fitted the last, cut out the pattern, soled and heeled and cut and fitted the upper, "vamped" and "welted it, and pegged" or nailed the shoes. The shoemaker of half a century ago was just what his predecessors had been before him, and he believed that all the sons of Crispin who followed him would be the same, for the method of making boots and shoes had been so long non-progressive and stationary that it seemed to be beyond the reach of any machinery or improvement whatever. But the inventor did ultimately reach it with his mechanical device, and wrought a thorough revolution with startling rapidity. The 10x6 one-story workshop expanded into a factory; the hammer and lapstone were laid aside for the pegging machine; the awl and thread yielded to the sewing-machine, and all this within the memory of men now living.

The Revolution in Production by Machinery.

The introduction of the McKay sewing-machine for fastening the soles of boots to the uppers, which was begun in 1856 and brought into general use in 1862, took the lead in this great revolution.



HARBOR VIEW—FORT INDEPENDENCE.

The first shoes made by the McKay sewing-machine were sent to the army for trial, and General Meigs reported to the inventor that they withstood every test. This sewing-machine led the way to a long series of improvements and new mechanical expedients, until now the engineer and machinist have virtually become the manufacturers of

shoes. To enumerate the inventions that followed that of the sewing-machine would be tedious, and would take up more space than we have at command. Suffice to say, that there were the wax-thread sewing-machines of various makes, leather cutters in almost endless variety, stripping machines, machines for rolling, molding, pegging, pressing, embossing, and sand-papering; "buffers," heel scourers, stampers, edge trimmers, edge setters, punches, eyeletters, edge rollers, vamp folders, seam rubbers, counter skivers, chase skivers, nail drivers, heeling machines, heel burnishing and polishing machines, etc.

The Development of the Industry.

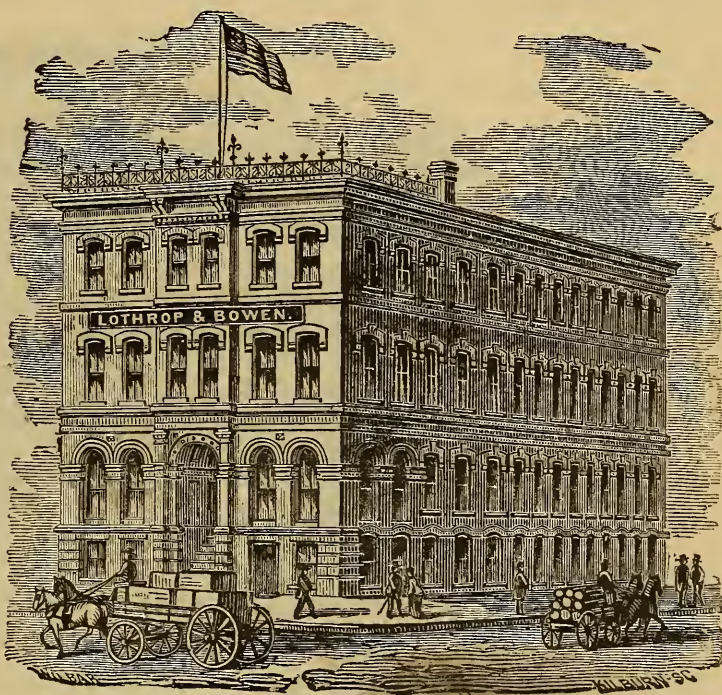
The history of the development of the boot and shoe industry is customarily divided into four great periods. The first includes the organization of the business and method of distribution by horseback, for there were no railways or jobbing or wholesale houses in those days, and extends from 1750 to 1779. Next comes the organization of selling and distribution by water and steam, extending from 1820 to 1850. The third embraces the introduction of machinery from 1850 to 1860. And

lastly comes the period of distribution and selling by sample, from 1862 to the present time. Previous to the first period there were no headquarters, such as the capital of the State to-day affords for the shoemaking interest of Massachusetts. The work was done in every town, village, and hamlet in proportion to the number of inhabitants. In its earliest days boot and shoe making was simply a home production. It was started, if not actually in the homes of the people, certainly by many of the farmers and storekeepers. It was not a regular avocation with these men. They took it up to occupy their time in the winter, when the weather prevented them doing other work. From this general beginning, springing out of individual necessities and the too great expense of imported goods, the custom then grew up of exchanging the products of this home-labor with storekeepers and country merchants, sometimes for the necessities of life, and sometimes for the raw material, with which to continue the manufacture. This work was confined to no locality, but extended throughout New England. For this reason, not alone in the very earliest days, but until comparatively recent years, the collection of goods for the market was a tedious and laborious affair. No large manufactories existed. Boston was the principal market, and goods were collected in small lots and taken there, where a few wholesale and jobbing houses took them and held them until the season came round, when they sold

them, largely to supply the Southern and Western trade, usually upon very long credit and to very small dealers. Before the present financial arrangement for exchanges, buyers from different parts of the country used to bring their money to Boston, buy their goods, and pay for them, if they were able, and if not take them on eight months' time, with the privilege of renewing for eight months more if they wanted to. Very few dealers had any concern in the manufacture of goods. Buyers did not then, as at present, visit the factories, and the convenient drummer was not then known. Dealers had often to take leather in payment for shoes sent to the South and West, and manufacturers had often to dispose of their products on the

basis of two-thirds of the value in leather and one-third cash. This was the unsatisfactory and unprofitable state of affairs as recent as 1848, but later a new system sprang up, forced by competition, and merchants had to conduct business with manufacturers on a cash basis. Boston became and is still the great distributing centre, yet of late years Lynn and many of the other large cities and towns in the State have got into the way of shipping their products direct to their distant destinations, but for all that many of the manufactories which so ship goods have offices at Boston.

Whatever may be the cause, the fact remains that experiments in boot and shoe manufacturing have so far not been very successful outside of New England. Goods so made have been proven to be of inferior quality and unsuccessful in competition with New England goods. And each city or town has its specialties, so that against the name of every shoe town in Massachusetts an experienced shoe buyer can write the names of particular kinds of manufactures. Every manufacturer impresses his individuality on the products of his establishment. The shoe that comes from Lynn has peculiar characteristics that distinguish it from the shoe which comes from Haverhill, for instance, and whole-



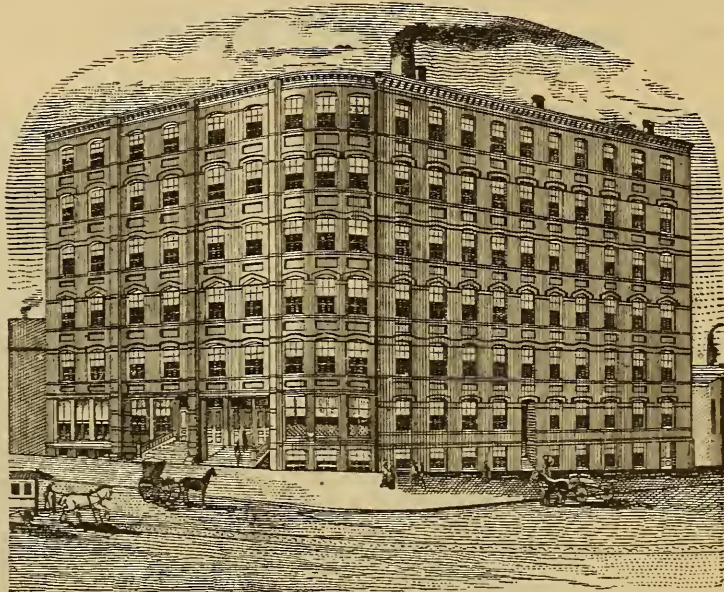
SHOE FACTORY OF LOTHROP & BOWEN.

sale dealers and jobbers purchase only certain lines of shoes in certain towns. Every community which has acquired any degree of celebrity for the manufacture of foot-wear has acquired it for the superior production of a particular grade of goods.

Though Lynn is usually spoken of as noted for the manufacture of ladies' shoes, it should be borne in mind that the product of her industry includes large numbers of both misses' and children's shoes. Lynn leads all other cities in the country in the extent of its products in boots and shoes.

Some Historical Facts.

We have already mentioned that the first benefactor of Lynn was John Adam Dagyr, the Welsh shoemaker, who settled here in 1750. Another of the early benefactors was Ebenezer Breed, who was born in the city in 1765. When he was a young man he acquired all the knowledge in reference to the boot and shoe business that was to be attained in his native city, and in 1792 he went to Europe to ascertain what the Old World could teach him in his trade. He shipped to Lynn large quantities of the better and more valuable kinds of shoe stock made in England, and also dispatched skilled workmen to instruct the operatives at home in the more elegant branches of the shoemaker's art. He engaged an agent at Lynn to sell to the shoe manufacturers the cloth stuffs such as were used in the



V. K. & A. H. JONES' SHOE FACTORY.

best manufactories of France and England. Soon after the Revolution shoes from France and England began to be so extensively imported and to be sold here so cheaply that the Lynn workmen were unable to compete with any profit to themselves, and the trade of the city languished. The budding enterprise of Mr. Breed now seemed to be about to die an untimely death, but at this critical time this enterprising pioneer in Lynn's staple industry, along with Mr. Stephen Collins, another native of Lynn, who, with Mr. Breed, was then doing an active business in Philadelphia, set on foot a movement which was joined in by many influential citizens, and the result was that Congress, which then held its sessions in Philadelphia, was induced to impose sufficient duties on imported boots and shoes as gave protection to the home manufacturers. New life was infused into the drooping shoe industry of Lynn. Mr. Breed subsequently introduced into the city the manufacture of morocco leather, for which he received a vote of thanks from the National Committee of Manufactures and Commerce. He also secured the establishment of the Lynn post-office in 1793, and he benefited his native town in many ways. He met, however, with but scanty reward for his great services to the city of his birth, for he was permitted to pass his declining years in the town almshouse, where he ended his earthly career in 1839.

Lynn did considerable business in those old days. In 1795 it was producing one hundred and seventy thousand pairs of shoes annually. This was before the factory system had grown up. The plan of operations at that period, and for long afterward, was that a workman received from his employer sufficient material to work upon for a week. He completed each shoe from the lasting to the final burnishing with his own hands, and on Saturday night returned the product of his week's work to his employer. In payment he might receive a little money, but his wages were chiefly paid in supplies. This system of payment was an undoubted evil, and it kept the workmen poor. In 1841, however, the universal outcry against the system effected its removal and the adoption of the plan of paying wages in cash only. At that time Micajah C. Pratt and Isaiah Breed, who afterward became the wealthiest men in Lynn, cut their own shoe leather, and they paid their workmen for the greater part in goods. The manufactory of Mr. Breed was in his own house, on the corner of what is now Broad and Exchange streets. Mr. Pratt's shop was on Broad street, and was afterward altered into a dwelling-house. When Mr. Breed became prosperous he built a new manufactory on the spot where the Agricultural and Mechanics' Savings Bank now stands. In the upper part of this building Nathan Breed began business. He used to buy the skivings thrown away by the West-end bosses to work into the shoes he manufactured. Much of the manufacturing sixty years ago was done by Micajah C. Pratt, James Pratt, Nathan Breed, and Nathan D. Chase. These men were the pioneers of the modern system, and their places of business were all on Broad street. In other parts of the town were other manufacturers. On Market street, Baker & Sanderson had a small establishment. Samuel Brimblecorn carried on business on the Turnpike, now Western avenue. Colonel Samuel Brimblecorn, who died April 24th, 1850, at the age of eighty-one years, played a prominent part in forwarding the boot and shoe industry of Lynn, and he exerted a great influence to secure a more careful management, and a consequent greater profit to manufacturers.

The Factory Method of Production.

The change from the isolated workshops to the factory system was a gradual one. The change began in 1850, as already stated, with the application of the Howe and Singer sewing-machines to the stitching of the upper leather. In 1872, although it was ten years after the McKay machine was introduced, the amount of money expended in altering buildings for the use of machinery and in attempting to adapt steam to shoemaking, though much of the machinery proved useless or of little value, was something fabulous in amount, reaching into many millions of dollars. Factories commenced to be erected about 1872, and were built from the best known plans for the use of steam power.

The Growth of the Trade.

There were no engines in Lynn when the McKay machine was invented. The last census, that in 1880, furnishes us with some statistics showing the growth of the shoe industry of Lynn from 1837. In that year the value of the shoes manufactured in this city was \$1,689,793; in 1855 it had grown to \$4,165,529; in 1875 to \$14,131,266, and in 1880 to \$20,946,867. The following tabular statement shows the variations in the boot and shoe trade in the whole State of Massachusetts, as exhibited by the different censuses taken between the years 1837 and 1880, and what is descriptive of the whole State is equally descriptive of Lynn and the other shoe centres respectively:

Years.	Value of Products.	Pairs of Shoes Made.	No. of Operatives.
1837,	\$14,642,520	16,689,777	39,068
1845,	14,799,140	20,896,312	45,877
1855,	37,501,725	45,066,828	77,827
1865,	56,113,987	31,870,581	52,821
1875,	89,375,792	59,762,866	48,090
1880,	105,118,299	78,512,729	65,552

These statistics show that for the first ten years the product throughout the State remained about stationary. From 1845 to 1855 it more than doubled. During the next ten years the advance was more gradual but still marked. In the decade from 1865 to 1875 the annual product advanced fully

a third, while from 1875 to 1880 quite as great a stride was taken. The table shows, too, how greatly the introduction of machinery has affected the number of operatives. The number reached its maximum in 1855, when it was seventy-seven thousand eight hundred and twenty-seven men and women. After the introduction of machinery it fell to forty-eight thousand and ninety in 1875, but has shown an advance of nearly twenty thousand since that date. The production of goods is undoubtedly twice as great as it was in 1855, but notwithstanding that fact there are several thousand less hands employed to-day than at that time. The table shows, also, how greatly the average value of a pair of shoes has varied in a few years. In 1831 sixteen million shoes were valued at fourteen million dollars, or considerably less than a dollar apiece. In 1880, the last date on which we are able to obtain these statistics, seventy-eight million shoes are worth one hundred and five million dollars, or considerably more than a dollar per pair. It is estimated that fully one hundred million pairs of boots and shoes are at this time being made annually in Massachusetts, and these are valued by some at one hundred and twenty million dollars, while others who are regarded as equally good authority fix the value at one hundred and fifty million dollars.

Comparative Statistics of Shoe Towns in the State.

But, throwing aside assumptions, and rigidly sticking by the facts demonstrated by the census returns of 1880, it is patent that Lynn is still king in the boot and shoe industry, notwithstanding all



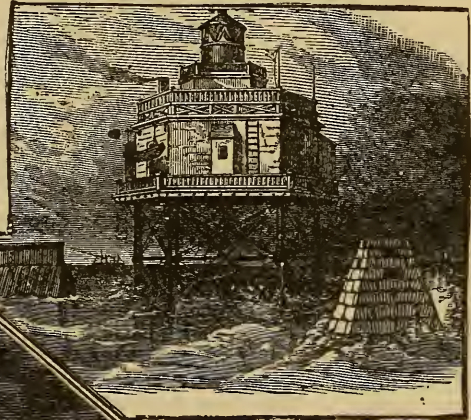
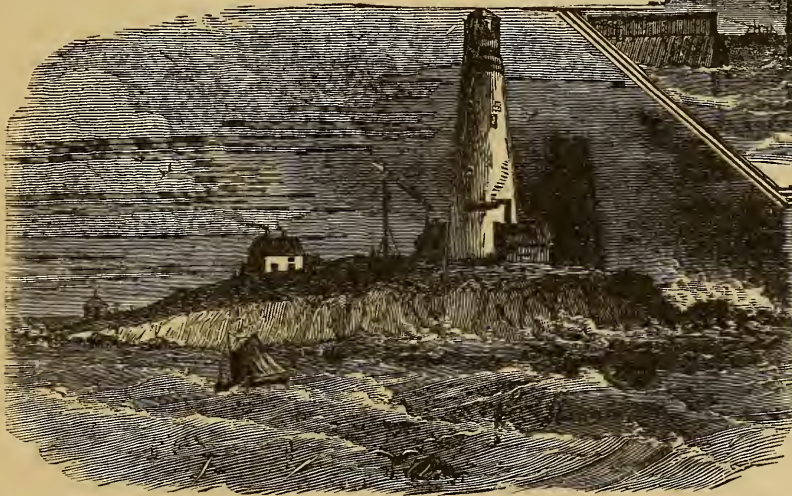
FACTORY OF C. H. ABORN & CO.

the changes in the trade in the past half century. This is shown by the following statement, setting forth the value of the annual product of boots and shoes in twenty-three cities and towns in Massachusetts, where the staple industry is shoemaking, and each of which places produces over one million dollars worth of goods yearly :

1. Lynn,	\$20,946,867	13. Milford,	2,142,136
2. Haverhill,	10,557,394	14. Holbrook,	2,007,700
3. Brockton,	7,411,919	15. North Brookfield,	1,996,195
4. Marlboro,	5,169,356	16. Hopkinton,	1,980,600
5. Worcester,	4,703,705	17. Stoneham,	1,827,350
6. Weymouth,	3,514,434	18. Hudson,	1,788,316
7. Natick,	3,062,509	19. South Abington,	1,575,741
8. Boston,	2,670,823	20. Danvers,	1,300,683
9. Beverley,	2,483,831	21. Wayland,	1,193,717
10. Spencer,	2,347,000	22. Randolph,	1,163,300
11. Marblehead,	2,149,405	23. Medway,	1,028,000
12. Rockland,	2,142,771		

The Morocco Business in Lynn.

The manufacture of morocco leather is an old and important industry in Lynn. There are now some twenty-three establishments engaged in the business, but a few of these are for the most part dealers rather than manufacturers. The amount of business done in this line exceeds \$2,000,000 yearly, and some eight of the largest firms do four-fifths of this entire amount, and three of the largest reach an aggregate of about \$1,000,000. From the time that John Adam Dagr, who started the shoemaking business of Lynn on a practical basis, settled in this city, in 1750, down to 1800, such morocco goat-skins as were used for slippers and shoes were imported from England. The English had learned the art of manufacturing morocco from the people of the Barbary States, and the knowledge of dressing morocco was kept as a great secret, the work being performed behind darkened windows so that people who were inquisitive might be kept ignorant of the mysterious processes that changed the unsightly felt into a thing of beauty. In the year 1800 an Englishman named William Rose, who had served an apprenticeship to the business, settled in Lynn. He bought the estate lying between what is now Blossom and Shepard



streets, and comprising the site now occupied by the fine mansion of Stephen Oliver, Jr. Here he built a factory for the manufacture of morocco, and it was the first of its kind in the country. He had a monopoly of the busi-

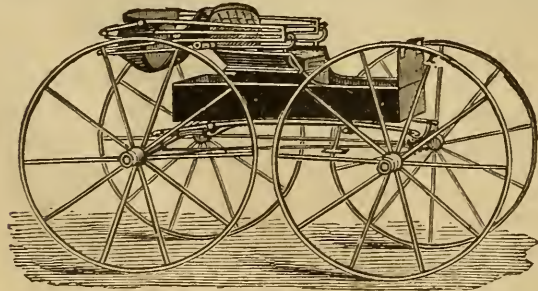
ness and continued it for about eight years, his extravagance and convivial habits leading him into bankruptcy. On leaving Lynn he attempted unsuccessfully to establish a business in Charlestown. He was, however, instrumental in imparting a knowledge of the business to several parties. Various parties successively tried to continue the trade founded by Rose, but many of these proved a failure. About half a century ago, however, the business was established on a firm basis and increased rapidly, spreading, to some extent, to the neighboring towns. Since 1859 the morocco trade, like the shoe business, upon which it depends, has been completely revolutionized. Old hand processes had to be abandoned for new methods, machinery hitherto unused in the business had to be utilized, factories had to be substituted for small workshops, more hands had to be employed, and consequently larger capital had to be invested in the business. The spirit of invention and the increased demand for morocco wrought this change, and as the facilities for production have increased the demands of the trade have kept pace therewith, so that the manufacture of morocco is now an important feature in the industries of Lynn.

CITY OF LYNN.

Francis W. Breed, Boot and Shoe Manufacturer.—The largest boot and shoe manufacturer in Lynn, and in women's and misses' shoes the largest in the country, is Francis W. Breed. The business was originally established by P. A. Chase in 1856, with Mr. Breed as a partner. Mr. Chase retiring in 1875, Mr. Breed became sole proprietor. He has three factories, which are worked to their fullest capacity, making seven thousand pairs of shoes daily. The prices of his goods run from seventy-five cents to three dollars and fifty cents a pair. Each factory is devoted to a special kind of work. In one is made the best French and domestic kid, hand and machine sewed, in another a separate class of workmen make a medium grade, and in still another (the largest factory) he makes only cheap shoes, but by combining style, crimped in the shank to avoid wrinkles and to secure a perfect fit and shape, his cheap shoes have become very popular, because serviceable as well as perfect fitting. All the improvements in modern machinery are found in his extensive establishments, running some fifteen McKay and several standard-screw machines. He also makes the Goodyear welt goods. Mr. Breed's success has been rapid, steady, and without a reverse, he being probably one of the best buyers on the market. He sells only to the largest and most responsible jobbing trade. The skill with which his shoes are made is so perfect in its system that any case of shoes may be opened at random for samples, and there are no details of fit, wear, style, finish, and all the advantages accruing from the use of materials bought for cash, that are not carefully attended to for the benefit of customers, who are enabled to handle his goods with confidence and the certainty of large margins.

Personally, Mr. Breed is one of those on whom the cares of a large business sit lightly. His almost boyish face has always a smile of welcome, sometimes tired but always cheerful. There is hardly a part of the civilized world to which he has not penetrated, or a solitude mid forest and lake where he has not cast a fly. A devoted disciple of Isaak Walton, an ardent sportsman, and a genial, good fellow in private life, he is in himself one of the institutions of Lynn.

Sawyer & Chase, Manufacturers of and Dealers in Carriages and Sleighs, Nos. 137, 139, and



141 Broad Street; new entrance, No. 206 Union Street.—The house of Messrs. Sawyer & Chase was established in 1854, the founder being Mr. J. A. J.

Sawyer, who was succeeded by the present proprietors, Messrs. J. A. J. Sawyer and A. S. Chase, both of whom are natives of this State, in 1872. The premises occupied by the firm contain 65,000 square feet of flooring, and here are to be found some of the most stylish and durable carriages and sleighs produced in any part of the country. The manufacturing department is complete in its mechanical equipments, and the working force consists of forty skilled and experienced workmen. This house turns out fine, stylish carriages, open and top buggies, phaetons, road wagons, track sulkies, sleighs, heavy express wagons, hose wagons for fire department, etc., in the highest quality of workmanship. In the factory all the operations of wood and iron working, trimming, upholstering, and painting are carried on under the personal supervision of the proprietors. Repairing in all its branches is promptly attended to. The firm also buy and sell on commission second-hand carriages of every description. Carriages and sleighs are stored for customers, and in connection with this department of the business 20,000 square feet of flooring is utilized.

The New England Box Company, Manufacturers of Folding Boxes for Confectionery, Patent Medicines, Boots and Shoes, Hardware, Dry Goods, Notions, etc., No. 64 Munroe Street.—In this, as in every other department of industry, the demand for low-priced goods of good quality and appearance has made the application of labor-saving machinery a necessity, and in no manufacture has the skill of the inventor been employed to better purpose. In the largest establishments, except on the most costly fancy work, the old hand methods are rapidly giving place to machines of marvelous ingenuity and utility. The New England Box Company was founded in 1883, and is devoted to the manufacture of all kinds of paper boxes, its patrons being among the leading shoe houses, confectionery, medicine, jewelry, dry goods, hardware, notions, and other manufacturers and dealers in New England and the Middle States. New styles are being constantly introduced, some of them of beautiful design and finish. All the boxes made by this concern are manufactured by special machinery invented by Mr. C. W. Hobbs, who is a native of Portland, Me., and the manager of the company's concern at Lynn. These machines both cut the box and print the label upon it at the same impression. While manufacturing all kinds of folding boxes for manufacturers of and dealers in confectionery, patent medicines, hardware, dry goods, notions, etc., the company make a specialty of shoe boxes, in which they command a large trade. The premises occupied are in the building, No. 64 Munroe street, and have a floor space of 15,000 square feet. Thirty operatives are employed. The president of the company is Mr. L. C. White, and the treasurer Mr. A. Wells, both of whom are residents of Waterbury, Ct. The company do a large and constantly increasing business, and possess capital and abundant facilities for supplying all demands for their products that may be made.

W. B. Gifford & Co., Dry and Fancy Goods, etc., Gifford's Block, Market Street.—No retail house in the city of Lynn is more admired and more liberally patronized than the above. The business was first established in 1870, and is the largest in the dry goods and carpet trade in this section. The store is three stories in height, 50x100 feet in dimensions, with fine plate-glass front and furnished with every capacity and convenience for the accommodation of a large trade. The firm deal extensively in dry and fancy goods of all kinds, carpets, window shades and paper hangings, millinery and dressmaking, ladies' cloaks and suitings, and an endless variety of articles to be found only in a first-class establishment of this kind. Dress goods of every description are always found here in the latest style and fashion. In ladies' cloaks they have a handsome display of Newmarkets, wraps, dolmans, Russian circulars, plush sacques, etc. The new creations in these goods are of such desirable materials as to insure their ready establishment in popular favor. Employment is given to fifty clerks, and every patron may be assured of prompt and courteous attention and fair and honorable treatment. The policy of Messrs. Gifford & Co., in the adoption of systematic and liberal methods with the public, have won them great favor with all their patrons. The firm is composed of Messrs. W. B. Gifford and R. L. Alury. Mr. Gifford is a native of England, and Mr. Alury of Salem.

National Security Bank of Lynn.—The National Security Bank of Lynn was incorporated in 1881, and commenced business on November 1st of that year. Its capital stock is \$100,000, and its officers: President, Benj. F. Spinney; vice-president, Luther S. Johnson; cashier, David J. Lord; directors, Benj. F. Spinney, Joseph N. Smith, Luther S. Johnson, James Phelan, Wm. F. Morgan, Martin H. Hood, Samuel J. Hollis, David J. Lord. The bank has a very eligible location at No. 187 Union street, fronting the depot, and occupies four rooms on the ground floor. The bank has already gained an enviable reputation for the skill that characterizes its management, and is to-day considered safe, sound, and thoroughly reliable. A general banking business is transacted, including the receiving of deposits, the discounting of bills, the purchase and sale of stocks and bonds, the dealing in foreign exchange and in government securities, and in all other transactions coming legitimately under the head of banking. From the statement of the condition of the bank made on October 1st last, the following figures are taken, viz.: surplus, \$50,000; undivided profits, \$13,265.79; individual deposits, subject to check, \$517,000.

John T. Moulton, Manufacturer of Kid, Goat, and Morocco, No. 151 Market Street.—The manufacture of morocco, kid, and goat is an industry peculiar to Lynn. The establishment of Mr. John T. Moulton is one of the oldest and one of the most prominent in this line in the city. The house was founded in 1836 by Mr. Joseph Moulton, the father of the present proprietor, Mr. John T. Moulton, who was trained in the business from his boyhood, and who succeeded to the control of it in 1864. Mr. Moulton is, therefore, one of the most experienced manufacturers in this branch of enterprise in the city. His factory is a four-story structure, measuring 35x150 feet, and covering an area of 21,000 square feet; is located at Nos. 11, 13, and 15 Marion street, foot of Centre street, West Lynn. This is equipped with the most

efficient modern mechanical appliances, and in the manufacture of kid, goat, and morocco fifty skilled operatives are employed. A specialty is made of imitation French kid, straight grain, and pebbles. The salesroom and office, which are 25x40 feet in dimensions, are located at No. 151 Market street. Mr. Moulton is a native of this city.

Beaudry Edge-Setting and Heel-Burnishing Machine Company, No. 22 Almont Street.—Among the new and deserving enterprises lately established in the city of Lynn is that of the Beaudry Edge-Setting and Heel-Burnishing Machine Company, whose headquarters are in Manchester, N. H., and whose Lynn manufactory is located at No. 22 Almont street. The business of the company was first established in 1884 at Manchester, and the branch establishment in Lynn was started in November, 1885. Here, they occupy at the present time a well-appointed shop, 40x22 feet in dimensions. The business here is at present confined to the manufacture of tools for the Beaudry edge-setting and heel-burnishing machines, and is rapidly increasing in both proportions and importance. At present the supply is not equal to the demand that is made for their productions, but with increased facilities and an efficient corps of workmen they will soon be prepared to fill all orders with the utmost promptness and satisfaction. They have a thriving trade throughout the United States, England, France, Germany, Belgium, and other foreign countries. The officers are J. F. Cloutman, president, and C. B. Lancaster, treasurer. The manager of this establishment is Mr. T. L. Hoitt, who is the general agent of the company. The inventor of the Beaudry machine, Mr. Z. Beaudry, is also connected with the concern.

D. S. Boynton, Soles and Leather, No. 220 Union Street.—This business was first established by Messrs. Boynton & Bancroft, in 1865, who were succeeded by the present proprietor in August, 1884. Mr. Boynton occupies a large and commodious establishment, 25x60 feet in size, and provided with every convenience and facility for the prosecution of the business. The specialty of the house is in the cutting of women's and men's soles, and in this branch of the trade the proprietor gives employment to ten hands, and turns out a class of work that is first class in quality and finds a ready sale. The trade of the house extends throughout the city and vicinity of Lynn, along the South Shore, and reaches the city of Baltimore, where a large and permanent patronage has been established. Mr. Boynton is a native of Lynn, and one of the pioneers in the business of cutting men's soles.

George Jenkins, Real Estate, Mower's Block, Willow Street.—Mr. Jenkins has been prominently identified with the insurance business here for many years, but has recently resigned the principal management of that branch of his business to his partner, and embarked in the real estate agency. Among the facilities possessed by Mr. Jenkins for efficient and successful work are an intimate acquaintance with men and things in Lynn, a thorough knowledge of all matters pertaining to real estate throughout this section, coupled with an active brain, undaunted and tireless determination to succeed in whatever he undertakes. Mr. Jenkins has been a resident of Lynn for some twenty years.

C. H. Aborn & Co., Manufacturers of Ladies', Misses', and Children's Boots and Shoes, No. 180 Broad Street.—This house was founded in 1854 by Mr. C. H. Aborn, the present senior member of the firm, who

Globe Shaft Coupling Company, Manufacturers of the Globe Shaft Coupling, office, No. 137 Broad Street.—One of the new and important enterprises lately established is that of the Globe Shaft Coupling Company, whose office is located at No. 137 Broad street. This company owns and manufactures the Globe shaft coupling, invented by Mr. Sullivan H. Atkins, and patented November 1st, 1885. The company was incorporated May 16th, 1885, and is officered as follows, viz.: President, J. A. J. Sawyer; secretary and treasurer, H. L. Sawyer; directors, J. A. J. Sawyer, H. L. Sawyer, Sullivan H. Atkins, F. W. Atkins, A. S. Chase.



This new shaft coupling is already fast coming into popular favor, and will outwear the vehicle to which it is attached. All of the good qualities of the old block rubber shaft coupling have been retained in the Globe, with several desirable improvements. The Globe is manufactured in three sizes by the Atwater Manufacturing Company, of Plantsville, Conn., but all orders should be addressed to the office in Lynn. The invention was exhibited at the Carriage Makers'

took into partnership his brother, Mr. J. F. Aborn, in 1865, since which time the title of the concern has been C. H. Aborn & Co. The plant of the firm covers an area of 130x33 feet, and comprises a factory of five stories and basement, fitted up with the best mechanical appliances and with every requisite convenience. About two hundred skilled operatives are furnished continual employment, with a capacity to produce daily about thirty cases of all kinds of boots and shoes. A specialty is made of fine and medium machine-sewed, hand welts, and hand-turned boots and shoes for ladies, misses, and children, and the firm have an extensive business connection with dealers in all parts of the New England, Middle, Western, and Southwestern States. The factory was formerly located at No. 158 Market street. The co-partners are natives of Maine, have been long resident in Lynn, and are closely identified with the promotion of its material welfare.

New England Clothing Company, corner of Market and Liberty Streets, A. Jus. Johnson, Manager.—The business of this company was first established at West Lynn in 1878, and was removed to its present location in October, 1880. The store occupies one large floor, 50x120 feet, and basement, and every convenience and facility is afforded for the display of a large and elegant stock of goods. The stock consists of clothing for men's, boys', and children's use, and gents' furnishing goods, and is one of the largest and most complete to be found outside of our leading cities. The establishment is under competent supervision, and ten clerks are employed, with an additional force on Saturdays. An assortment of clothing that cannot fail to suit the tastes and the pockets of all classes will be found here. This house is one of a large combination of stores which has its centre at the "Hub," and its trade is exclusively retail in the city of Lynn. The company are fortunate in their manager, Mr. Johnson, who is very popular with the public.

Convention, recently held in Boston, and attracted marked attention and universal praise.

The officers of the company are all gentlemen who are eminently qualified to manage its affairs successfully.

J. D. Mullen, Manufacturer of Ladies', Misses', and Children's Fine Boots and Shoes, No. 116 Market Street.—One of the leading manufacturers of these goods is Mr. J. D. Mullen. Mr. Mullen has but recently removed his establishment from No. 44 Exchange street, and now occupies large and spacious quarters, where every facility is afforded for prosecuting the business in a thoroughly successful manner, and for rapid and perfect production. Mr. Mullen has been established in his present business in this city since 1850, and has steadily maintained his present high standing in the trade through all these years. He gives employment to thirty hands in his establishment, while he sends the greater portion of his work outside. His leading specialty is in the manufacture of the spring-heel shoes for misses and children. His trade is a large and permanent one, extending throughout New England, New York, and the Western States.

Isaac Myrick, Dealer in Hardware, Shoe-Tools, Findings, etc., corner Pearl and Buffum Streets.—This house was first established forty years ago by Mr. Nathaniel H. Myrick, the father of the present proprietor, and on his retirement in November, 1862, his son took possession, and has conducted the business up to the present time. He has a well-appointed store, 25x40 feet in size. He keeps at all times a fine assortment of hardware, shoe tools, and shoe findings, which he offers at prices so low as to defy successful competition. His goods are always of a standard and reliable quality, and are such as will satisfy every purchaser. Mr. Myrick is a native of Dennis, Mass., formerly followed a seaman's life, and is well known in Lynn.

Bartlett & Doak, Manufacturers of Misses', Children's and Youths' Boots and Shoes, No. 1 Altamont Street.—Conspicuous among the leading and well-known boot and shoe manufacturing concerns in this city is that of Messrs. Bartlett & Doak, whose office until recently was at No. 159 Union street. Founded in 1873, this establishment has enjoyed a successful and prosperous career. They devote their exertions to the production of special lines of goods, namely, machine-sewed, standard, screwed, and Comps' boots and shoes for misses', youths', and especially a line of spring heel shoes for misses and children. These goods are of medium grade, and are favorites with dealers all over the country, as they find them to give entire satisfaction to their customers. The firm's factory, or rather factories, in Altamont street, consist of one building of four stories, covering an area of 180x40 feet, and of three stories each of a like area in an adjoining building. The tools and machinery of the establishment are of the latest improved description. The working force consists of one hundred and fifty skilled workmen. The members of the firm are Mr. George E. Bartlett, who has been a resident of Lynn for the past thirty-five years, and Mr. M. J. Doak, both of whom are natives of Marblehead.

Luther S. Johnson, Slippers, Extra Wide Lasting, Leather and Felt Goods, Nos. 20 and 22 Exchange and 1 Mt. Vernon Streets.—One of the largest and best known houses in Lynn is that of Luther S. Johnson, manufacturer of slippers, extra wide lasting, leather and felt goods, at Nos. 20 and 22 Exchange and 1 Mt. Vernon streets. This house was established in 1873, and by reason of the fine quality of its productions it is recognized by the trade as one of the foremost of its kind in the country. The office and factory are located on one of the most eligible business sites in the city, occupying four stories and a basement, 50x75 feet each, and well adapted in every way for conducting the business in a successful manner and upon the largest scale. Three hundred hands are given employment in the busy season, all skilled and experienced in the manufacture of ladies', misses', gents', and boys' slippers of the latest and most improved styles and patterns. The trade of this house is a very large one, mostly confined to the West and Southwest sections of the country. Its success has been due to the excellence of the goods and the fair and liberal business methods that have characterized its management. Mr. Johnson, the proprietor, is a native of Massachusetts, and is recognized as one of the most successful manufacturers of his line of goods in the city.

Star Heel Manufacturing Company, Manufacturers and Dealers in Fine Covered Heels of the French Styles, in all Colors. Address J. F. Vella, Lynn, Mass.—Prominent among the representative houses in Lynn devoted to specialties should be mentioned the Star Heel Manufacturing Company, who are manufacturers of and dealers in fine covered heels of the French styles, in all colors, at No. 215 Union street. The proprietor is Mr. J. F. Vella, who established the business here in 1871, and has now the largest establishment of its kind in the Union. He occupies two large floors, covering 6,000 square feet each, fitted up with every facility for the business. His goods are manufactured by machinery, and are acknowledged to be superior to the imported article. Mr. Vella was the pioneer in his line of business in

this State. His stock embraces every style of French kid-covered heels, and he is prepared to make colored leather, velvet, silk, or satin or Louis Fifteenths to order, in the very best style of the art. He employs sixty hands, and is thoroughly enterprising in all his methods. Mr. Vella is a native of Lynn, and fills a niche in the shoe trade of the city that is peculiarly his own.

J. Edward Law & Co., Steam Label and Job Printers, No. 36 Oxford Street.—Among the leading devotees of "the art preservative of all arts" in the city of Lynn is the firm of J. Edward Law & Co., steam label and job printers, at No. 36 Oxford street. This business was first established in 1880 by Mr. J. Edward Law, who was succeeded by the present firm in January, 1885. The firm occupy a large and commodious office, 60x30 feet in size, well appointed, and provided with all facilities for the business upon a large scale. The specialty of the firm is in printing labels for the shoe manufacturers of the country. Their trade extends throughout New England, New York, and the Western States, and they are prepared to do all kinds of job printing at the shortest notice. The firm is composed of Messrs. J. Edward Law and Benjamin O. Johnson, both natives of Lynn.

Baker & Creighton, Manufacturers of Ladies', Misses', and Children's Boots and Shoes, No. 98 Market Street.—Founded in 1877, the business has been yearly growing in volume, until now it has a very extensive connection throughout not only the New England States, but the Western States. The factory is a substantial structure of four stories, covering an area of 35x100 feet. Its mechanical appointments are of the newest and latest improved, and nothing is lacking to secure speedy and economical production, and strong, reliable, durable goods. About one hundred and fifty skilled operatives are regularly employed, and the products comprise ladies', misses', and children's boots and shoes of medium grade in kid, goat, glove and calf. The co-partners are Mr. Charles H. Baker and Mr. George A. Creighton, both of whom are natives of Maine, and young, active, enterprising business men, alive to being abreast with the times with the latest styles and best quality of goods.

George Jenkins & Co., Insurance, Mower's Block, Willow Street.—The well-known fire insurance agency of Messrs. George Jenkins & Co., of Lynn, furnishes to the citizens of that locality very excellent facilities, as the firm represents some of the soundest and most reliable companies in the country. This agency is located in Mower's Block, on Willow street, and was first established in 1875 by Mr. E. P. Parsons. They occupy well-appointed offices, the main office being 20x25 feet in size. The firm represent the following-named companies, to wit: Firemen's Insurance Company, of Newark, N. J.; Howard Insurance Company, of New York; Merchants' Insurance Company, of Newark, N. J.; Mechanics' Fire Insurance Company, of Brooklyn, N. Y.; Newark Fire Insurance Company, of Newark, N. J.; Firemen's Insurance Company, of Dayton, Ohio; Holyoke Mutual Fire Insurance Company, of Salem, Mass.; Merrimack Mutual Fire Insurance Company, of Andover, Mass. Mr. Frank B. Marshman is now sole proprietor, and is a native of Connecticut, and a young man of marked business qualifications that are indicative of success.

J. C. Bennett & Barnard, Manufacturers of Fine Shoes and Slippers, Nos. 47, 49, and 51 Central Square.—Since the introduction of machinery the development has been most extensive and rapid, and shoe factories have multiplied on every hand in New England, and notably in Lynn. One of these establishments, founded in 1871, has had a career of great success, owing to the untiring energy and enterprise

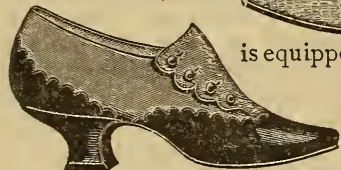


Ladies' Paris Opera Slipper.

brought to bear by the proprietors, who are natives of New Hampshire and young men of push and courage. We allude to the firm of Messrs. J. C. Bennett & Barnard, manufacturers of fine shoes and slippers. The factory of the firm, located at Nos. 47, 49, and 51 Central square, is a fine five-story structure, 50x100 feet in dimensions, and it



is equipped with the most modern



and efficient machinery for the economical production of fine shoes and slippers. Four hundred skilled operatives are employed in this work, and a staff of five clerks are engaged in the office.

The firm have an immense trade, with ramifications extending to all parts of the country, and the house is one that has a high standing in financial and commercial circles.

The Old Lynn Mutual, Savings Bank Building, Market Street.—This old and reliable company was organized in 1828, and has a record of fifty-seven years of successful business without an assessment, besides a return premium having been paid on expired policies of from fifty to seventy-five per cent. every year since its incorporation. The company was incorporated with Dr. James Gardner as its first president, and Benjamin Massey as its first secretary. The successors of Dr. Gardner, who served in the capacity of president until his death in 1834, are as follows, with the date of their respective elections, viz.: Capt. John Lovejoy, 1834; Thomas Bowler, 1841; Nathan D. Chase, 1844; Charles B. Holmes, 1862; Thomas B. Newhall, the present president, 1867. The first secretary, Mr. Massey, served till 1831, succeeded by Andrew Breed, who served till 1865, when the present secretary, Mr. W. F. Johnson, assumed the duties of the office. Its management has been in the hands of men prominently identified with many of the enterprises that have done so much for the progress and material prosperity of the city of Lynn. No insurance organization of like calibre has met their losses more readily and cheerfully. Under disasters that sent many of its stronger rivals into bankruptcy, it has never fal-

tered, but came promptly to the front and paid all claims, dollar for dollar. The assets of the company now amount to over \$61,000, and its outstanding risks are \$1,500,000. The office is located in the Savings Bank Building, on Market street. The president, Mr. Newhall, and the secretary, Mr. Johnson, are both natives of Massachusetts.

Creighton Bros., Manufacturers of Ladies', Misses', and Children's Boots and Shoes, No. 106 Market Street.—Messrs. Creighton Bros. were established in 1878. The manufacturing facilities possessed are excellent in every way. The firm occupy four stories, 25x60 feet each, and possess the requisite capacity for conducting the business upon an extensive scale. They give employment to one hundred hands, and their annual output is one of magnitude. While the firm have spared no pains to cheapen the cost of production, and have at the same time paid special attention to the manufacture of goods of the highest quality, they have also recognized the existing demand for the medium and cheaper grades of goods, and are producing these as a specialty of the business. The patronage of the firm extends all through the New England and Western States, and is annually increasing in both volume and importance. The members of the firm are Messrs. G. A. and W. J. Creighton, natives of Maine and young men of enterprise.

W. Marshall Wires, Photographic Artist, No. 87 1/2 Broad Street.—One of the most attractive establishments in the city is the photograph gallery of Mr. W. M. Wires, the popular artist, at No. 87 1/2 Broad street. This gentleman is known all through the eastern portion of the State as a true artist in the highest meaning of the term. He has been established in the business since 1872, and has won a high reputation in all branches of his profession. He occupies elegant quarters, and has the largest operating room in the State outside of Boston, 25x100 feet in size. The reception-room is 25x50 feet, and handsomely furnished. This is the largest establishment of its kind in the city. He makes the finest cabinet photos. Crayon work, enlarging, and children's work are specialties in which this establishment excels. Mr. Wires employs four assistants. He is a native of Vermont, serving in a Vermont regiment during the war.

Wheeler & Northend, Architects, Stevens Block, No. 185 Union Street.—This house was established by Mr. Holman K. Wheeler, who is a native of this city, in 1878, and in 1884 he was joined in the partnership by Mr. W. Wheelwright Northend, who is a native of Salem, and who studied abroad for several years before becoming a partner in this firm. Both gentlemen are graduates of the Massachusetts Institute of Technology, and the concern has already established a high reputation for itself that is not confined to the city, but extends through Massachusetts, Florida, Kansas, and other States. Locally, the firm prepared the plans for and superintended the erection of the Lucien Newhall block, the G. A. R. building, the Valpey & Anthony block, and the Greenwood residence, and four hundred other buildings in Lynn. In Marblehead they built the Gardner block, and they are now engaged in rebuilding the Beebe Morocco factory in West Lynn. They have all the necessary facilities to execute and carry out any architectural undertaking.

L. B. Usher & Son, Dealers in Choice Family Groceries, Provisions, Flour, Grain, Hay, and Straw, corner of Commercial and Summer Streets.—One of the leading grocery, flour, and grain houses in the city is that of Messrs. L. B. Usher & Son, on the corner of Commercial and Summer streets. This establishment dates from 1864, when it was founded under the firm-style of Usher & Co., the present title being adopted in 1869. The premises occupied consist of a corner building with three floors, and with a frontage of 75 feet and a depth of 40 feet. The store contains a choice stock of plain and fancy groceries, the finest quality of teas and coffees, tropical and domestic fruits, canned goods, spices, provisions, choice and fresh; flour, grain, etc. The firm also carry a large stock of hay and straw, in which they do a large wholesale trade with dealers in the city. Several teams are engaged in supplying customers with goods, the special feature of their business being in catering to family trade. They also keep a large hack and livery stable, and a number of fine horses are kept for use. The members of the firm are Messrs. L. B. and F. W. Usher, both of whom are natives of this State.

A. C. Young, Staple and Fancy Dry Goods, Small Wares, Hosiery, etc., No. 13 Market Square, West Lynn.—A house justly noted for its activity and enterprise in the dry goods trade is that of Mrs. A. C. Young, of No. 13 Market square, West Lynn. This establishment was founded in 1880, and since its inception at that date it has had accorded to it a very large and influential patronage. The store, which is 20x50 feet in dimensions, is very eligibly located, and is very tastefully arranged and fitted up. Mrs. Young, a native of Glasgow, Scotland, and who has been resident in this city for the past eighteen years, is a lady of considerable business enterprise and of very agreeable and pleasant disposition, who has been successful in drawing about her a large class of customers. The store contains a large and fine stock of staple and fancy dry goods, small wares, hosiery, gloves, ribbons, buttons, etc. All the latest designs in fabrics and the most recent novelties, and the fine array of attractive goods displayed testifies to the excellent taste of Mrs. Young in her selections, and to her knowledge of the various wants of her patrons. She is aided in the business by a staff of polite assistants, and the principle on which the enterprise is conducted is that of giving full value for money and obtaining emolument in increased sales.

William Forsyth, Manufacturer of Cutting-Boards, Die-Blocks and Shoe-Horses; Sweep and Jig-Sawing, Wood-Turning, etc., Commercial Wharf.—A representative and leading house in its line is that of Mr. William Forsyth, manufacturer of cutting-boards, etc., Commercial wharf. The business was founded by Mr. S. B. Hussey, who, after three years, was succeeded by Mr. Ruel Hussey. In 1879 the latter sold out his interest to Mr. Forsyth, who has since built up a large and prosperous trade. The workshop consists of two floors, each 30x70 feet in dimensions, and it is equipped with the newest and most efficient machinery. The store-house is also a two-story structure, covering an area of 70x30 feet. Considerable business is done in sweep and jig sawing, wood-turning, and bracket-making. A specialty is made of die-blocks and cutting-boards, and a heavy trade in these is done not only locally, but

in New York, Philadelphia, Cincinnati, etc. A large number of cutting-boards are also shipped to England. Mr. Forsyth, the enterprising proprietor, is a native of Prince Edward's Island.

E. Baker, Real Estate and Insurance, Room 5 Stevens' Building, Central Square.—This gentleman is widely known throughout all this section both as a real estate dealer and as an insurance agent, and has been established in his present business since 1865. He is also known as one of the best auctioneers in the city, and does a large business as notary public and justice of the peace. He also negotiates mortgages, and conveyancing is done in the most satisfactory manner. As an agent for the purchase and sale of real estate in this locality, Mr. Baker has been eminently successful. He has an intimate knowledge of real estate matters and a wide acquaintance in this part of the State. In the insurance business he represents the following standard fire companies, viz.: Sun, of London; Lion, of England; Norwich Union Fire Insurance Society, of England; American, of Philadelphia; Traders', of Chicago; Boylston, of Boston. The business of the office of Mr. Baker is under the competent management of Mr. Fred. E. Baker and Mr. J. B. Silsbee, Mr. Baker being a native of Lynn.

Charles E. Wilkins (Successor to Benj. Proctor), Apothecary, under Hotel Boscobel.—This popular and thoroughly equipped pharmacy was established in 1830 under the firm-style of Proctor & Rhodes, but Mr. Rhodes subsequently retiring from the partnership, the business was continued for a long period by Mr. Benjamin Proctor alone. In April, 1883, he was succeeded by the present proprietor, Mr. Charles E. Wilkins, who for a period of seven years had been Mr. Proctor's assistant. He is a native of Michigan, and for the past fifteen years has been a resident of Lynn. The store is 20x70 feet in dimensions, and is very tastefully fitted up, presenting a very attractive appearance. Mr. Wilkins is assisted in the business by two clerks, who prepare prescriptions and family recipes at all times and at very reasonable rates. The house makes a popular and effective cough balsam and bitters, and also keeps in stock a full line of fresh drugs, toilet and fancy articles, perfumes, patent medicines, cigars, soda and mineral waters, crutches, etc. By handling the most reliable drugs and medicines, Mr. Wilkins has fully sustained the high reputation which his establishment has held for more than half a century.

Mrs. E. F. Chase, Millinery Goods, No. 101 Broad Street.—One of the most elegant and popular resorts for the ladies of Lynn is the millinery establishment of Mrs. E. F. Chase, at No. 101 Broad street. The business was established in 1885, and is already an acknowledged success. The parlors of Mrs. Chase are at once a delight to the eye and a desirable innovation upon the old-established "milliner's shop." They are located upon the ground floor of an elegant brick mansion in one of the best locations in the city, and are provided with every convenience and facility for customers and goods. Her assortment of millinery goods is always large and complete, and consists of all the latest styles and most fashionable patterns. Mrs. Chase is a lady of rare business accomplishments and is popular with her patrons.

Brown & Oliver, Soles and Leather, No. 15 Central Avenue.—Among the representative business houses of Lynn may be named that of Messrs. Brown & Oliver, No. 15 Central avenue, who are extensive dealers in soles and leather, their specialty being sole-cutters. This house was established in 1868, and enjoys a large and widely extended trade. They occupy two floors, 20x100 feet each, well fitted up for the purpose, and employ a full force of workmen and have all the machinery requisite to expedite the work. Their production is noted for its many good qualities wherever introduced. The trade of the firm is mostly in New England and the Western States. The policy of the house has ever been to send out nothing but perfect goods at fair and reasonable prices. The members of the firm are Messrs. W. W. Brown and C. B. Oliver, both natives of Massachusetts, and active, energetic, and enterprising business men.

J. A. Niles, Designer and Maker of Brass-Edge and Zinc Patterns for Boots and Shoes, No. 124 Munroe Street, corner of Central Avenue.—Mr. J. A. Niles, the well-known designer and maker of brass-edge and zinc patterns for boots and shoes, at No. 124 Munroe street, corner of Central avenue, began business in 1875, and has long enjoyed an excellent reputation for accuracy and good taste in designing and skillful workmanship in the execution of his work. He occupies a well-equipped shop, 20x40 feet in size, and possesses every improvement and facility. After an experience of ten years, and after giving satisfaction to all customers desiring perfect-fitting patterns, Mr. Niles is now better prepared than ever to fill orders at short notice. He spares no pains to secure the best and latest designs, both plain and fancy, and takes delight in working out, with mathematical certainty, any manufacturer's idea as to models. Mr. Niles is a practical worker in shoes, and will go to factories and point out any defect in plan or work at short notice. Mr. Niles is a native of Maine, and known in Lynn as a skillful and successful pattern-maker. To accommodate his customers of Boston and vicinity, Mr. Niles has opened an office in Boston at 185 Summer street, under the management of W. L. C. Niles.

F. I. Stillings, Dealer in Hardware, Cutlery, Agricultural Tools, Paint, etc., Mildred Range, No. 56 South Common Street.—Since establishing himself in this line of business in 1883, in a finely equipped store in the Mildred Range brick block, one of the most attractive structures in West Lynn, Mr. F. I. Stillings has built up a trade connection of such dimensions that does credit to his enterprise. His salesroom is 25x50 feet in dimensions and is admirably arranged. The stock embraces a general assortment of builders' hardware, tools, cutlery, an extensive variety of household requisites, agricultural tools, paint, colors ground in oil and japan, dry and tarred paper, nails, lead, zinc, glass, etc. Mr. Stillings has had a very extended experience in this line of business. He is a native of Portland, Me., and is well known to the trade as a reliable business man.

George Howe & Co., Watchmakers and Jewelers, No. 41 Pearl Street.—This business was established in 1856 by Mr. George Howe, who continued as its sole proprietor until 1875, when the present firm was organized. The store is 30x50 feet in size, neatly fitted up, and provided with every

facility for the display of a very handsome and valuable stock. The stock comprises a large and complete assortment of watches, clocks, jewelry, silverware—both plated and solid—optical goods, opera glasses, a fine line of rings, gold pens, monogram work and engraving of all descriptions, etc., etc., which are sold at the very lowest prices. The firm are agents for King's celebrated spectacles and eye-glasses. Four clerks are employed, three of whom are engravers, and every patron of the establishment is assured of prompt attention. By the decease of Mr. Howe in November, 1884, the business came into the hands of the junior partner of the firm, Mr. J. H. Conner, who is now its sole proprietor. Mr. Conner is a native of Lynn, and learned his trade as a watchmaker with Mr. Howe.

E. F. Butler, Tailor, No. 41 Washington Street, corner Munroe.—Among the oldest and leading houses in the merchant tailoring business of this city is that of Mr. E. F. Butler, who has been established here for the past twenty-three years, and during that time has built up a first-class patronage. He manufactures both ladies' and gentlemen's garments, which are beautifully finished and of the most stylish and fashionable patterns, accurate in cut and fit. Mr. Butler keeps a fine stock of both imported and domestic suitings in cassimeres, diagonals, broadcloths, chevots, beavers, vestings, etc. His store is 20x40 feet in size, and tastefully fitted up. Fine custom-work is made a specialty of, and everything comes under the personal supervision of Mr. Butler, whose long experience, fine taste, and judgment make him a connoisseur in this particular line. He is a native of St. Johns, Newfoundland.

M. H. Abbott, Real Estate Dealer, No. 3 Exchange Street.—Prominent among the leading real estate dealers in Lynn is Mr. M. H. Abbott, of No. 3 Exchange street, who has been established here since 1868. Mr. Abbott possesses over \$200,000 in property, and builds more houses than any man in Lynn, having erected one hundred in the past two years. He also contracts for the improvement of lots and the erection of buildings and negotiates mortgages, and all kinds of conveyancing is done. He employs four clerks and a full force of builders, who are kept busy at all seasons. Mr. Abbott is also the proprietor of a large brick yard in West Lynn. He has been chosen justice of the peace, which office he fills with honor to himself and the community.

Eugene H. Taylor, Mechanical Engineer and Draughtsman, No. 7 State Street.—One of the most skillful and successful draughtsmen and designer of machinery and mechanical inventions in the city is Mr. Eugene H. Taylor, the well-known mechanical engineer and draughtsman, at No. 7 State street. The business was first established in 1873 by Messrs. Gooding & Taylor, who were succeeded in 1881 by the present proprietor. He occupies large and desirable quarters, and possesses every facility for prosecuting his work. His specialty is in designing and inventing special machinery, mostly for the shoe trade, such as box-nailing, rivet-making, heel-burnishing, trimming, edge-setting machines, and button-fasteners. In all these lines Mr. Taylor has displayed great skill and undoubted genius. He is a native of Lynn, a son of the late Geo. A. Taylor, who was for a number of years in this business here.

Chas. G. Clark & Co., Manufacturers of Fine Kid, Goat, and Morocco, Imitation French Kid a Specialty, No. 61 Munroe Street.—One of the interesting and peculiar manufacturing establishments in the city of Lynn is that of Messrs. Chas. G. Clark & Co., manufacturers of fine kid, goat, and morocco, at No. 61 Munroe street. This house was first established in 1851 by Mr. Chas. G. Clark, the present firm being organized in 1871. They have an extensive establishment, finely equipped with every facility which the exigencies of the business can demand. The salesroom and factory on Munroe street is a large four-story building, 150x30 feet in dimensions, while they also occupy another factory on Broad street, three stories in height and measuring 100x30 feet. Fifty hands are employed. The specialty of this house is in the production of an imitation French kid, from which they have acquired an enduring reputation. They are extensive manufacturers also of goat and pebble-goat skins. Their trade extends throughout New England into the Canadas. The members of the firm are Messrs. Chas. G. Clark, born in Maine, and Chas. F. Burrill, a native of Lynn.

Charles E. Ames, Manufacturer of Soda Water, Belfast Ginger Ale, Tonic, Lemon and Strawberry, and Bottler of Porter, Lager Beer, Ale, Cider, etc., Nos. 407 Western Avenue, and 15 and 17 Center Street.—The manufacture of aerated waters has become a large and important industry. A prominent concern engaged in this line is that of Mr. Charles E. Ames, of Nos. 407 Western avenue and 15 and 17 Center street. This establishment was founded about twelve years ago under the firm style of Messrs. Ames & Richardson, and this was the title of the house until 1878, when Mr. Richardson retired and Mr. Ames assumed entire control of the business. For a long time the business was carried on at No. 4 Elm street, from which it was removed to the address already given. Here Mr. Ames occupies a building 30x70 feet in dimensions, and it is fully equipped with the necessary apparatus for the manufacture of aerated waters. The house manufactures and supplies soda water, Belfast ginger ale, tonic, lemon and strawberry, either in fountains or bottles, or in the wood, as may be desired; porter, lager beer, ale, and cider. The house has at command every facility for promptly filling all orders satisfactorily. Mr. Ames, who is a native of New Hampshire, has been resident in this city for the past thirteen years.

T. J. Ready & Co., New and Second-Hand Furniture and Stoves, No. 34 Munroe Street.—Among the busy retail establishments in the city of Lynn is that of Mr. T. J. Ready, the well-known dealer in new and second-hand furniture and stoves, at No. 34 Munroe street. The business was first established some fifteen years ago by Mr. M. E. Tucker, succeeded, about four years ago, by Mr. Geo. R. McIntire, who gave place to the present proprietor in 1883. Several important additions and improvements have been inaugurated in the business by Mr. Ready, and the establishment is now very large and commodious. He added the new furniture department in July, 1885, combined two stores into one, and now occupies an establishment 25x100 feet in size, with a basement 50x100 feet. The principal specialty of the establishment is the celebrated Glenwood and Elmwood ranges and parlor stoves. He

has in stock at all times a large and varied assortment of furniture and stoves of all kinds. Mr. Ready has resided here since his boyhood.

Wells & Kellum, Fine Printers, No. 92 Munroe Street.—Among the popular and successful firms engaged in the printing business in the city of Lynn none deserve more honorable mention than that of Messrs. Wells & Kellum, of No. 92 Munroe street. The business was first established in March, 1854, by Henry Cox, who was succeeded by H. F. Bessom in 1866. In 1879 the business came into the control of Messrs. Leach & Lewis, and the present firm was organized in 1883. They occupy a large and well-appointed office, measuring 40x80 feet. The specialty of the firm is shoe-box labels; they also do all kinds of job, book, and mercantile printing in the highest style of the art. They give employment to from four to eight hands, and turn out a class of work that recommends its own good qualities to the favor and patronage of the general public, and their prices are such as to defy successful competition. The members of the firm are Messrs. W. F. Wells and B. F. Kellum, both natives of Lynn. The foreman of the office is Mr. R. Y. Russell, who has been in the printing business in Lynn since 1869.

J. W. Colcord, Apothecary, No. 153 Union Street.—This house was first established in 1827 by Mr. William W. Ladd on the opposite side of the street. Mr. Colcord succeeded to the business in 1874, and in 1879 removed to his present location, after making many improvements in the building and fitting up the store. He now has one of the most desirable business locations in the city, occupies a large and finely appointed store 19x100 feet in size. Mr. Colcord has at all times a complete and well-selected assortment of drugs and medicines, and also handles several specialties of his own manufacture that are having a wide sale and attaining an excellent reputation. Among these is Hale's cough syrup. Tickets for all entertainments at Music Hall are put on sale at this store, as being an eligible and popular headquarters for the general public. Three clerks are employed, and every patron may be assured of prompt and polite attention. Mr. Colcord has been a resident of Lynn for the past twenty years. He is prominently known as the secretary of both the National Association of Druggists and the State Pharmaceutical Association.

A. W. Dick & Co., Dry Goods and Millinery, Boscobel Block, West Lynn; also Branch Store on Federal Avenue.—This enterprise was originated by the senior member in a small way in 1879, in another part of the city. In 1883 the business was removed to its present location. The firm occupy a double store, 50x66 feet in dimensions. It is very tastefully fitted up and arranged, and contains an admirable selection of millinery and dry goods of both foreign and domestic manufacture, embracing all the latest designs and novelties, dress goods, cloaks, coats, sacques, etc., hosiery, gloves, underwear, etc. The millinery department, which is in charge of Miss L. H. Clarke, is replete with all the latest novelties. The success of the house is due to handling the newest, choicest, and most reliable goods, and at prices which cannot be surpassed. Mr. Dick is a native of Edinburgh, Scotland, and has been a resident in Lynn for the past thirteen years.

Marcus E. Tucker, General Auctioneer and Appraiser, No. 169 Union Street.—This gentleman has been prominently known as an auctioneer and appraiser for the past eleven years, and early in the present year established a real estate agency here in connection therewith. He gives special attention to buying and selling real estate, personal property, stocks of goods, household furniture, etc. His large acquaintance throughout the city and surrounding country, his thorough knowledge of all the requirements of the real estate business, and his universal popularity with the general public, combine to make him just the man to employ by those persons who wish to buy, sell, or rent property in this section, or have goods of any kind to dispose of by public or private sale. Mr. Tucker is a native of Charlestown and in the prime of life.

S. B. Valpey & Son, Dealers in Gents' Clothing and Furnishing Goods, Hats, Caps, Trunks and Valises, etc., No. 18 Market Square, West Lynn.—The business of this house was founded in 1861 by the present senior member of the firm, Mr. S. B. Valpey, who, in 1877, took his son, Mr. Fred. B. Valpey, into partnership. Formerly the business was carried on in the old Arcade Building, and was removed, in November, 1883, to the present store, No. 18 Market square. The store, which is 21x76 feet in dimensions, is handsomely fitted up and arranged. The stock embraces a full and complete line of gentlemen's clothing in all the choicest fabrics and in the latest styles, gentlemen's furnishing goods in endless variety, caps, trunks, valises, rubber clothing, horse blankets, carriage robes, etc. The firm has always maintained a high reputation by the exercise of unquestioned commercial integrity, combined with rare business ability. The members of the firm are both natives of this city.

Henry W. Rogers, Architect, Spinney's Block, No. 157 Union Street.—This gentleman, who had previously received a thorough training and had a wide experience in his profession, started business on his own account in 1878, and he has since associated with himself in the business his son. The firm occupy offices on the second floor of Spinney's block, and have acquired the very highest of reputations for the beauty and reliability of their plans and designs. The list of buildings designed by Mr. Rogers includes some of the best residences and business blocks in the city. He has also done considerable work in the surrounding towns. The members of the firm are natives of Lynn, and are painstaking architects, employing competent assistants and skilled labor, and can be relied on to combine elegance and beauty with economy of space, the utmost and every convenience, in all their plans. The firm will cheerfully furnish estimates to all who intend building, and give entire satisfaction.

Walter W. Swasey, Tailor, No. 157 Union Street.—Established in 1876, by Messrs. Chandler & Swasey, this business came into the hands of the present proprietor in 1884. Mr. Swasey occupies large and handsome rooms opposite the Central Depot, which are well lighted and about 30x40 feet in size. Fifteen to twenty hands are employed on custom work for his large local trade. He carries a full line of foreign and domestic fabrics, including the latest and most fashionable styles and patterns, and is prepared to give a perfect fit to every cus-

tommer, and guarantees satisfaction in all respects. All who call upon him will be convinced of his ability to meet their wants in his line of business and in every detail and particular. Mr. Swasey is a native of Mobile, Ala., has resided in this State since 1869, and is a young man of enterprise.

Mt. Vernon Manufacturing Company, Manufacturers of the Celebrated Mt. Vernon Leather and Canvas Coats, Vests, and Shooting-Jackets, Nos. 2 and 3 Mt. Vernon Street, Factory at Lynn, Tannery at Peabody.—The Mt. Vernon Manufacturing Company are fast becoming celebrated as the manufacturers of leather and canvas coats, vests, and shooting-jackets, at Nos. 2 and 3 Mt. Vernon street. This house fills a niche in the business industries of Lynn which is peculiarly its own. The business was established in 1883 by Mr. F. L. Johnson, the present proprietor, and is fast assuming a commanding importance in the estimation of the general public. Mr. Johnson occupies a five-story brick building, facing the Central Depot, and possesses the requisite capacity for prosecuting his work in the most successful manner. He gives employment to about fifty hands. The products of the house comprise leather coats and vests for men's and boys' wear, duck and water-proof canvas shooting-jackets for sportsmen, and working coats of every description in leather and canvas; dog-skin, horsehide, Dongola, Montana, and oil sheep coats and vests; also ladies' under-vests of leather. These garments for ladies' wear are something especially unique, and are made to order in this establishment, in the finest and most desirable style, under the personal supervision of Mrs. Cheney, whose genius discovered the idea. The trade of this house extends throughout the New England States to the extreme Northwestern section of the country. Mr. Johnson, the proprietor, is a native of Nahant.

Lynn Heel Company, Manufacturers of Sheet Heeling, Heels, Top Lifts, etc., No. 235 Union Street.—Pre-eminent in their line of manufactures is the Lynn Heel Company, manufacturers of sheet heeling, heels, top lifts, etc. The business of this concern was established in 1850, and has since met most marked success. The premises occupied comprise one floor having an area of 6,000 square feet. The mechanical appliances are of the newest and latest improved character, and between forty and fifty hands are employed. The company invite supplies of all kinds of skivings and grain stock, for which cash is paid.

A. H. Dolbeare, Dealer in Second-Hand Furniture, etc., No. 104 Oxford Street.—Mr. A. H. Dolbeare has been in the business for the past nine years, and his premises comprise two stories, each 30x100 feet in dimensions. He is a dealer in second-hand furniture, embracing chamber, dining-room, parlor, and kitchen suites in every description of wood and of every possible design and style. Furniture repairing and upholstering are promptly and carefully executed, experienced workmen being employed in this department. A specialty is made of veneer chair seats, of which a considerable stock is always kept on hand. Mr. Dolbeare, who is a native of Boston, has had a long experience in this branch of trade, and he has built up a business patronage that is yearly increasing its proportions.

W. F. Goldsmith & Co., Carpetings, Rugs, Mats, Window-Shades, etc., No. 123 Union Street.—One of the largest and best appointed retail establishments in the city of Lynn is that of Messrs. W. F.



Goldsmith & Co., dealers in carpetings, rugs, mats, window-shades, etc., at No. 123 Union street. This firm established their business in 1876, and the store has ever been known as one of the most reliable of its kind in the city. The establishment is large and spacious, 26x115 feet on Union street and 45x45 feet on Buffum street, finely fitted up, and provided with every convenience and facility for the accommodation of customers, the display of a fine stock of goods, and the prosecution of the business in a successful and satisfactory manner and upon a large scale. The immense variety of fabrics displayed in the windows and on the floors of this store include the richest productions of the loom, and some of the most elaborate and artistic designs ever shown in this city. The firm keep constantly in stock the choicest patterns, and all the most desirable styles of Wiltons, moquette, velvet pile, Brussels, tapestry, extra supers, ingrain, and other carpets, borderings of the finest pattern, rugs of every design, imported and home made, oil-cloths, linoleum, and matting of the best makes. The stock of window-shades is particularly fine and well selected, and all the goods in every department are offered at prices which defy successful competition. Six clerks are employed, and every patron is assured of prompt and courteous attention. Mr. W. F. Goldsmith, the active member of the firm, is a native of Lynn, and a young man of business tact and enterprise.

W. D. Hill & Co., Manufacturers of Ladies' and Misses' Machine-Sewed Boots and Shoes, No. 196 Union Street.—In 1879 Lynn furnished about thirteen million pairs of shoes, and now produces annually between twenty and thirty millions of dollars worth of boots and shoes. Engaged in this vast industry is the firm of Messrs. W. D. Hill & Co., of No. 196 Union street. This concern was founded in 1873, and the premises occupied for the business comprise a four-story building, covering an area of 30x75 feet, and em-

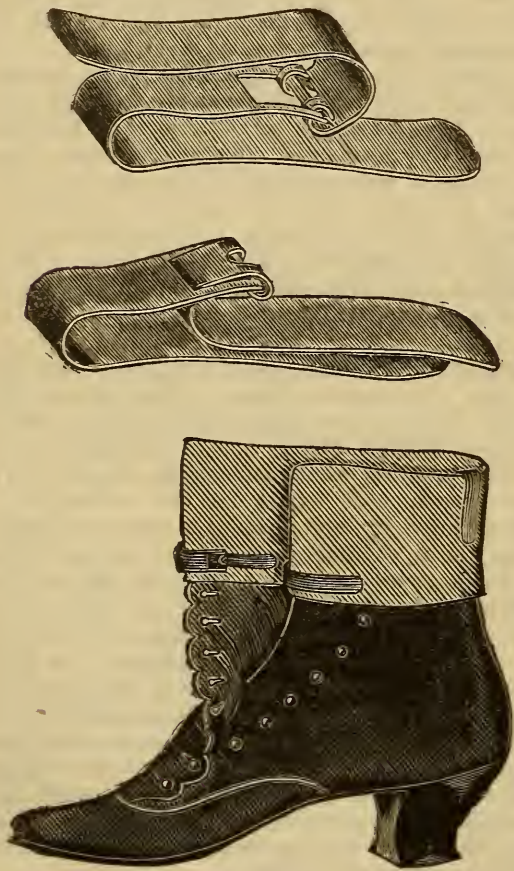
ployment is afforded to about two hundred skilled operatives in the manufacture of ladies' and misses' machine-sewed and nailed boots and shoes. The firm cater for the Southern and Southwestern trade, and their business relations in those sections of the country are very extensive. The members of the firm are Mr. W. D. Hill, who is a native of this State, and Mr. Frank B. Lippincott, who resides in Philadelphia. The firm have a sample room at No. 53 Lincoln street, Boston.

Beale Brothers, Silk Twist Manufacturers, and Wholesale Dealers in Cotton Threads, Office, No. 67 Oxford Street.—One of the busiest establishments in the city is that of Messrs. Beale Brothers, at No. 67 Oxford street, manufacturers of silk twist, and wholesale dealers in cotton threads. This branch of their business was established in 1880, and is rapidly increasing. The business of the firm occupies three large floors, provided with new and valuable machinery. As silk twist manufacturers they employ seven hands and turn out a quality of goods that is gaining a wide reputation. Their trade extends throughout the New England States. They are also agents for the Ætna Silk Company for New England. They manufacture also a fine quality of seam stay, which they put up in rolls, instead of loops. The members of the firm are Messrs. F. W. & C. L. Beale, natives of Maine, and residents of Lynn for the past seven years. Mr. C. L. Beale has the management of the manufacture of silk twist and cotton thread.

Lewis B. Breer, Merchant Tailor and Draper, No. 183 Central Square.—The house of Mr. Lewis B. Breer was established eleven years ago, at the above address, and is one of the most popular merchant-tailoring establishments in the city. The salesroom, which is 85x20 feet in dimensions, is tastefully fitted up, and displays a very fine selection of fine cloths, cassimeres, worsteds, diagonals, and suitings in every variety of the latest styles. The workroom is on the second floor of the building, and is 25x30 feet in dimensions. Here a staff of thirty-five skilled operatives are employed. In every instance unsurpassed quality, cut, workmanship, and perfection in fit in gentlemen's garments may be relied upon. A special feature of the business is the designing and making of ladies' outside garments, in which the trade of the house has been more than trebled during the past five years. Mr. Breer is a native of this State, and has been a resident in Lynn during the past twenty years.

Longueil's Men's, Boys', and Youths' Boots and Shoes, No. 65 Munroe Street.—This gentleman established himself in his present business in June, 1885, and by close application to its details and a careful study of all its requirements, has built up an enviable reputation in the trade and secured a fine patronage. His store is 15x100 feet in size and fitted up with every convenience. The speciality of the house is in the manufacture of fine custom work for both ladies and gentlemen, and in this important branch of the business he has gained a marked success, as his work recommends itself to the favor and patronage of all who test its many good qualities. He also keeps on hand a fine stock of boots and shoes, which he offers to the public at prices which defy successful competition. Mr. Longueil has resided in the city for the past six years.

Osmus Phillips, Manufacturer of Sewing-Machine Needles, etc., No. 91 Munroe Street.—One of the most interesting industries in connection with the manufactures of the city is the production of sewing-machine needles. Mr. Osmus Phillips has an establishment devoted to this branch of manufacture at the above-mentioned address, where well-equipped premises, with plant driven by steam power, enable him to turn out all kinds of sewing-machine needles of superior finish and quality. Especially in needles for the McKay sewing-machine, which are made a specialty of, is this manifested. The concern also manufactures McKay, Bigelow, and pegging awls; Bigelow, McKay's, and sole-laying drivers; patent tying awls, heel-breasting knives, springs, etc. An important specialty manufactured is the patent hood holder, patented November 4th, 1884. This is a new and efficient contrivance for holding the hoods, or tops, of boots



and shoes in position during the process of manufacture. Simple as is this contrivance, its use enables one person to easily do the work of five or six. They are much in demand by shoemakers everywhere, as they effect a saving of forty per cent., and orders for five hundred gross at a time, the price being two dollars and twenty-five cents per gross, are frequently filled. The business of Mr. Phillips was established in 1855, and it has been so developed that it has achieved a reputation for its products second to none of a similar character. The goods are sent to all parts of New England, New York, and the Western States. The premises occupied comprise two floors, one at No. 91 Munroe street and one in the adjoining building. Each of these floors has an area 20x70 feet. Mr. Phillips, who is a native of Maine, has been resident in this city since 1850.

Joseph Langlois & Co., Dealers in Leather Remnants, Nos. 229 and 231 Union Street.—One of the leading firms engaged in the leather remnant business in the city of Lynn is Messrs. Joseph Langlois & Co., of Nos. 229 and 231 Union street. The business was established in a small way in September, 1882. Their business steadily increased, and they accordingly removed to their present quarters in September, 1885. Here they occupy two large floors, 40x140 feet in size. Their specialty is in leather remnants of all kinds, and they are now supplying a large patronage all through the United States and Europe. During the past year they shipped over one hundred tons of remnants to England alone. They give employment to ten hands. The firm is composed of Messrs. Joseph Langlois and Joseph M. Reando, both natives of Canada.

Shillaber & Co., Manufacturers of Ladies', Misses', and Children's Boots and Shoes, Nos. 164 and 166 Market Street.—The facilities of this firm for the prosecution of the boot and shoe business are perhaps unsurpassed in this great manufacturing centre. The manufactory is located at Nos. 164 and 166 Market street, and comprises six floors, each 20x70 feet in dimensions. A force of one hundred and fifteen hands are permanently employed in the manufacture of medium grades of ladies', misses', and children's boots and shoes, which are shipped to dealers in all parts of the New England States, New York, and all parts of the West. The business of this house was founded in 1878 under the firm-style of Shillaber & Brother. In 1883 the title of the firm was changed to Shillaber & Co., the members of the co-partnership being Messrs. C. P. and D. H. Shillaber.

A. C. Cobb, Manufacturer of Ladies', Gents', and Boys' Slippers, No. 9 Central Avenue.—A noted house engaged in the manufacture of ladies', gents', and boys' slippers is that named in the heading of this article. Sixteen years ago, Mr. A. C. Cobb, who is a native of Lewiston, Me., founded this business, and from the outset has enjoyed a patronage both marked and encouraging in its character. His factory, located at No. 9 Central avenue, comprises two floors, which have an area of 4,000 square feet. Thirty-six skilled operatives are regularly employed in manufacturing a full line of slippers. Mr. James Dickinson is the general manager of the concern, the products of which are shipped to all parts of the West and South, with which sections of the country the trade is annually increasing. Mr. Cobb is a gentleman of thorough business habits, and he is held in the greatest respect by the community.

Randall, Upham & Co., Dealers in Women's, Misses', and Children's Soles, No. 33 Exchange and 1 Spring Streets.—This house was first established in 1875 by Messrs. Johnson & Co., who were succeeded by the present firm in 1883. They occupy a large and commodious establishment, with a frontage of twenty feet on Spring street, thirty feet on Exchange street, and a depth of one hundred feet. They give employment to five hands, and have built up a large and permanent trade, in both women's, misses', and children's soles, which extends throughout the New England and Western States and is annually increasing, and sell nothing but first-class goods. The members of the firm are Messrs. Joseph P. Randall and Otis Upham. Mr. Randall is a native of Maine, and Mr. Upham of Massachusetts.

S. B. Fuller & Son, Shoe Manufacturers, No. 59 Oxford Street.—One of the leading concerns in this city engaged in the manufacture of shoes is that of Messrs S. B. Fuller & Son, whose factory is located at No. 59 Oxford street. This is one of the finest and best-appointed shoe factories in the city, commodious and equipped with the most efficient modern mechanical appliances. The firm have also another equally well-equipped factory at Essex, Mass., and employment is regularly furnished for two hundred and fifty hands. The firm make a specialty of medium-priced boots and shoes for ladies and misses, and the products of the concern amount to about thirty cases per day. The products of the firm are now being sold by dealers in all parts of the Union, and the prices are such as command favorable attention. The business was originally established by Messrs. Haskell & Fuller, in 1870, and on the retirement of Mr. Haskell, in 1877, the present firm, which consists of Messrs. S. B. Fuller and Charles S. Fuller, was organized. Both gentlemen are natives of this State, and are well and favorably known throughout the boot and shoe trade of the country.

J. Byron Roney, Manufacturer of Shoe Stamps, Shoe Tools, etc., No. 114 Munroe Street.—In 1881 Mr. Roney established himself in his present



business, and by close application to its duties and a determination to master all its requirements and details, he has gained a reputa-

tion which has brought him an excellent patronage. He occupies a well-ordered shop, 20x25 feet in size, and possesses every convenience and facility for the successful and systematic prosecution of his work. His articles of manufacture consist of shoe stamps, steel name stamps, letters, figures, door plates, machinery plates, key checks, saloon and hotel checks, badges, burning brands, rubber stamps of all kinds, shoe tools of all descriptions, including heel gougers, pull rounds, nailing, leveling, beating-out, and hammers, etc. A specialty is made of the manufacture of round and bevel-edge trimming guards, and special attention is given to Ogee heel and round shank knives, small machine cutters, and tool repairing. A skillful and experienced force of workmen are employed, and a trade has been established throughout North America, Europe, and Australia that is yearly increasing in both volume and importance. Mr. Roney is a native of Connecticut, but has resided in Lynn since boyhood.

Charles G. Foster, Manufacturer of Machine Needles, No. 114 Munroe Street.—Among the most successful manufacturers of machine needles in the city is Mr. Charles G. Foster, at No. 114 Munroe street. The business was established in 1867 by Messrs. Foster & Whitten, who were succeeded by the present proprietor in 1877. Mr. Foster occupies a large and well-equipped factory, 30x60 feet in size, and possesses every facility for the prosecution of the business. His specialties are the manufacture of McKay machine, wax-thread, and fair-stitch needles.

He is also an extensive manufacturer of McKay and Bigelow machine awls, and has a large trade in these goods, particularly in the city of Boston. He employs eight hands, and turns out a quality of goods that never fail to recommend their own good qualities wherever introduced. Mr. Foster is a native of Massachusetts, and has resided in Lynn for twenty-five years.

Wilmot Clothing Company, Nos. 90 and 92 Market, corner Andrew Street.—The establishment popularly known as the "big corner store" to the citizens of Lynn and vicinity is that of the Wilmot Clothing Company, located at the corner of Market and Andrew streets, and under the enterprising management of Mr. George S. Manson. The business was first established in 1883, but in May, 1885, on the accession of the present manager, extensive alterations and additions were made to the capacity of the establishment, which is now large, elegant, and spacious, covering 45x90 feet, and is divided into different departments for the accommodation of customers. The stock of goods embraces a full line of ready-made clothing, gents' furnishing goods, boots and shoes, hats, caps, and furs, etc. Fine custom work is a specialty. The finest of foreign and domestic fabrics, in the newest and most fashionable patterns, are always to be found here. Throughout this establishment everything is perfectly ordered, and it is a representative house in the fullest sense of the term, and indicates the wonderful advance made in the manufacture of clothing during the past ten years. The manager, Mr. Manson, is from the great West, hailing from Minneapolis, and has an abundance of Western pluck and enterprise.

Goodwin Bros., Manufacturers of Lasts and Patterns, corner of Oxford and Almont Streets.—An old-established and noted house engaged in the manufacture of lasts and patterns is that of Messrs. Goodwin Bros., at the corner of Oxford and Almont streets. It was established in 1865, and has from the outset commanded a large business patronage. The premises occupied consist of one floor, 40x60 feet in dimensions, and this is furnished with the most effective mechanical appliances, while constant employment is afforded to twelve skilled operatives. The trade of the house extends to all parts of the New England States. The members of the firm, Messrs. D. W. and L. T. Goodwin, are the sons of Mr. A. T. Goodwin, who also carries on the business of last manufacturer on Mt. Vernon street. Both partners are natives of Lynn.

H. F. & H. Johnson, Children's Soles and Sole Leather, No. 217 Union Street.—Messrs. H. F. & H. Johnson, at No. 217 Union street, are extensive dealers in children's soles and sole leather. The house was established in 1869, and during the sixteen years that have elapsed they have steadily increased their trade in both volume and importance, and have gained an enviable reputation for the excellence of their goods. They occupy a large floor, 25x100 feet, and possess all the requisite facilities for conducting the business. From the first this firm have endeavored to keep the best goods that the market could furnish at reasonable prices. Their trade extends throughout all the New England States. The firm is composed of Messrs. H. Frank and Herbert Johnson, both of whom are natives of Lynn and well known as leading merchants of the city.

Lynn Machine Company, Manufacturers of Elevators, Shafting, Mill Work, and Special Machinery, Nos. 37 and 41 Mulberry Street, Joseph M. Taylor, Treasurer.—The business carried on by this company is the manufacture of elevators, shafting, mill work, and special machinery; also, belting, lace leather, oils, and engineers' materials. The enterprise was established some twenty years ago, and has been in the hands of the present proprietor for twelve years. Mr. Joseph M. Taylor is the proprietor, and occupies one floor and basement, 40x70 feet each, provided with every facility in the line of machinery and mechanical appliances. He manufactures both steam and water elevators, and a long line of valuable machinery, both special and general. He gives employment to fifteen hands, and sends men all over the country to build mills and set up machinery. Mr. Taylor is a native of New Hampshire, but has lived in Lynn since childhood.

George F. Anderson, Dry Goods, Nos. 25, 27, and 29 Market Street.—Lynn has several extensive stores devoted to the fancy and dry goods line, and among the most prominent of these is that of Mr. George F. Anderson, of Nos. 25, 27, and 29 Market street. This house was established in 1870, and is one of the finest and most attractive in the city. It has an area of 60x90 feet, is fitted up with fine furnishings of an elaborate character, and is splendidly lighted by fine plate-glass windows. The stock embraces the largest assortment of dry goods in the city, and among the specialties are corsets, kid gloves, hosiery, dress trimmings, fringes, laces, ribbons, underwear, hair goods and fancy goods, ladies' and children's furnishing goods of every description, together with a large assortment of shopping-bags in all colors and sizes. Ten salesladies are employed, and the principle on which the enterprise is conducted is that of just dealing, giving full value for money, and obtaining emolument in increased sales rather than in large individual profits. Mr. Anderson is a native of Canada, but has long been resident in Lynn, and is highly respected by the community as a business man of rare energy and as an upright private citizen.

M. Butman & Co., Men's, Boys', and Youths' Clothing, Hats, Caps, and Furnishing Goods, No. 155 Union Street (Spinney's Block).—This firm are extensive dealers in men's, boys', and youths' clothing, hats, caps, furnishing goods, trunks, traveling bags, etc. The business was first established in 1864 by Mr. Joseph S. Carrier, who was succeeded in 1867 by Mr. M. Butman, and the present firm was organized in 1881. They have a large and handsome store, 20x100 feet in size, in a very desirable business centre of the town. They keep at all times a large and complete stock of goods in each department. This firm also are doing quite a large business in the management of estates. The members of the firm are Messrs. M. Butman and D. E. Conner, both natives of Maine.

Stephen R. Rogers, No. 124 Munroe Street.—One of the most skillful and successful engineers and surveyors in this city is Mr. Stephen R. Rogers, the well-known civil engineer at No. 124 Munroe street, corner of Central avenue, who has been established here since 1870. He is known in numerous departments of labor, and is equally proficient in all. As a civil engineer, as a surveyor, auctioneer, con-

veyancer, and justice of the peace, he is prepared at all times to do prompt and efficient service for his patrons. As a civil engineer he has a large and permanent patronage throughout the New England and Western States, and work is always well and thoroughly performed. Mr. Rogers is a native of Massachusetts, one of the oldest in his profession in the city.

H. H. Green, Gents' Furnishing Goods, No. 119 Union Street.—Among the retail business establishments of the city which deserve special attention is that of Mr. H. H. Green, dealer in gents' furnishing goods, at No. 119 Union street. This business was first established in 1872 by Messrs. Green & Chase, who were succeeded by the present proprietor in 1876. Mr. Green occupies a large and handsome store, 20x60 feet in size, and possesses every convenience and facility for the accommodation of customers and the display of a fine stock of goods. He keeps on hand at all seasons the latest and most fashionable styles and patterns in gents' furnishings, selected with great care, and every patron is assured of prompt and courteous attention and fair and honorable treatment. Mr. Green is a native of Massachusetts, and has resided in Lynn thirty-eight years. In addition to his mercantile responsibilities, he is secretary of the Sagamore Mutual Benefit Association, also secretary of the Pine Grove Cemetery Commission, and agent for D. T. Adams' coal and wood.

Smith & Quereaux, Manufacturers of Shoe Trimmings, No. 61 Exchange Street. Established in 1872.—This firm is driving a successful trade as manufacturers of shoe trimmings, their specialty being velvet and kid bows for ladies' sandals and slippers. In this line they produce some very pretty designs, and their products are in request by boot and shoe manufacturers, not only in New England, but in all parts of the country. Their factory comprises two stories, each 20x70 feet in dimensions, of the building No. 61 Exchange street, where the business was recently removed from No. 53 in the same street. They employ a staff of thirty-five skilled hands. The copartners, Mr. R. W. Smith and Mr. J. L. Quereaux, are natives of Nova Scotia.

Nicholas Weber, Manufacturer of Alum Tanned and Glove Calf, Black and White Alum Lambs, etc., No. 425 Western Avenue, corner of Federal Street.—This enterprise, which is one of the most prominent of its kind in the city, is devoted to the manufacture of alum tanned and glove calf, black and white alum lambs, etc. The business was founded originally in Lynn in 1878, and about five years ago was transferred to West Lynn. The premises occupied comprise a new brick building with four stories and basement. A destructive fire occurred in September last, and a new large building is now being erected for factory. The mechanical appliances of the establishment are of the latest improved description. A staff of two hundred workpeople are employed. The house manufactures for Messrs. Lucius Beebe & Sons, of Boston, the owners of the factory. Mr. Weber, who is a native of France, is a gentleman of great practical experience, and makes it an object to produce the finest class of goods that are manufactured at as low a cost as possible. He has an excellent business manager in the person of Mr. W. L. Teale.

William Porter & Son, Shoe Manufacturers, Nos. 10, 11, 12, and 13 Mt. Vernon Street.—One of the pioneer establishments in the boot and shoe industry of Lynn, and one which has enjoyed a long and prosperous existence, is that of Messrs. William Porter & Son. Founded in 1842, it has for more than forty years been one of the most popular boot and shoe concerns in the city, and is unrivaled for the variety and quality of its products. The founder, Mr. William Porter, conducted the business alone until 1876, when he took into partnership his son, Mr. C. W. Porter, who, on the death of his father, in 1883, became the sole proprietor. The firm's factories, at Nos. 10, 11, 12, and 13 Mt. Vernon street, consists of two buildings, one of four floors and basement, and one of three floors, covering an area of 17,000 square feet, and employment is furnished in their Lynn and country factories to two hundred and fifty skilled operatives. The firm have also a well-equipped factory, 25x100 feet, at Seabrook, N. H. A specialty is made of machine and hand-made buskins and wide balmorals, and also of kid and goat button boots. The firm enjoys a large business connection with jobbers in all parts of the New England, New York, and Western States.

Davis Shoe Company, Ladies' and Misses' Boots and Shoes, No. 27 Exchange Street.—The business of this company was first established in 1850 by Mr. Joseph Davis, and the present company was incorporated in 1870, with Mr. Davis at its head as president, Mr. Charles P. Berry as vice-president, and Mr. George W. Williams as treasurer. The principal factory is located at No. 27 Exchange street, and is one of the largest and best equipped in the city, having all the latest improvements in shoe machinery. The goods produced by this company comprise both fine and medium grades of ladies' and misses' boots and shoes, and are equal in all respects to any goods of the kind manufactured in New England. The trade of the house extends throughout the length and breadth of the country, from Maine to California. There is no house in the trade that can be commended with more confidence than that of the Davis Shoe Company. The officers of the company are all natives of Massachusetts, the president and vice-president being natives of Lynn, and all are known and honored as among the best representatives of the shoe industry of Massachusetts.

Cate & Dwinnells, Fine Boots, Shoes, and Slippers, No. 105 Market Street.—Among the successful manufacturers of this city may be mentioned Messrs. Cate & Dwinnells, manufacturers of fine boots, shoes, and slippers, at No. 105 Market street, who have made a specialty of white slippers and button boots. This house was established in 1880 by Messrs. Dwinnells & Lawson, who were succeeded by the present firm in 1882. They occupy three floors, 25x60 feet each, in a handsome brick block, and give employment to from fifty to sixty hands, and hire their stitching done outside of the establishment. In all processes of manufacture they use only the best quality of material, which results in their placing upon the market a class of goods which are considered standard in all markets wherever introduced, and in many are preferred to all others. Their patronage extends to all parts of the New England, Western, and Southern States. A salesroom of the firm is established at No. 122 Duane street, New York, and another at No. 96½

Summer street, Boston. The members of the firm are Messrs. J. W. Cate and F. S. Dwinnells. Mr. Cate is a native of New Hampshire and Mr. Dwinnells of Massachusetts.

John Shaw, 2d, Shoe Manufacturer, No. 124 Market Street.—Among the leading manufacturing enterprises of this great trade centre should be classed the prosperous business of Mr. John Shaw, 2d, manufacturer of shoes, whose extensive factory is located at No. 124 Market street, corner of Oxford street. This business was founded in 1867, and in 1871 the present proprietor formed a partnership with his brother, the style of the house then becoming John Shaw, 2d, & Brother. This partnership was continued until November, 1884, when the present owner came into sole possession. The factory is a five-story edifice, covering an area of 22x85 feet, and its mechanical equipments are of the best possible description. Here one hundred and fifty hands are employed, who produce twenty-five cases of boots and shoes daily. Mr. Shaw has another factory at Keene, N. H. The employees number two hundred and fifty, who produce upward of forty cases of boots and shoes per day. The products of both establishments are women's and misses' shoes, and these are shipped to dealers in all parts of the New England, Western, and Southern States. Mr. Shaw, who is a native of Peabody, has been a resident of Lynn for the past twenty-nine years.

Henry W. French, Manufacturer of Ladies' and Gents' Slippers and Ladies' Fine Boots, Nos. 47 Central Avenue and 76 Washington Street.—This is a pioneer establishment in Lynn's staple industry. Since its foundation it has put forty-five years at the back of it, having in that period passed through the transition from the domestic to the factory system of manufacturing boots and shoes. The founder of this enterprise in 1840 was Mr. T. P. Richardson, who successfully conducted the business until 1871, when he was joined by the present proprietor, Mr. Henry W. French, who has been a resident of Lynn for the past twenty-eight years. In 1881 Mr. Richardson died. Mr. French runs two concerns, one in this city and one in New Hampshire, where thirty operatives are employed. The factory at Nos. 47 Central avenue and 76 Washington street, in this city, is a five-story edifice, covering an area of 5,000 square feet, and here some fifty skilled operatives are employed in manufacturing a fine grade of ladies' and gentlemen's slippers and the best quality of ladies' boots. The trade of the concern extends to all parts of the country.

Mrs. M. S. Cobb, Millinery, Lee Hall Building, City Hall Square.—This eminently successful milliner has long been known in fashionable circles as a thoroughly skillful lady in her line, and her elegant establishment in Lee Hall building, City Hall square, is one of the most popular shopping resorts in this section. The store-room is a model of elegance and attractive throughout. The stock always includes the latest and most correct styles in trimmed and untrimmed hats, bonnets, and millinery goods, suited to all tastes, and warranted satisfactory as to quality, *mode*, and price. Five skilled and experienced milliners are employed, and orders for work are promptly filled to suit the most fastidious and ultra fashionable. Mrs. Cobb has always enjoyed the confidence and esteem of her patrons.

Harrison Newhall's Son, Boots and Shoes, Nos. 108 and 110 Broad Street.—The house named in the caption of this article is one of the oldest, if not the oldest, in its line, not only in Lynn but in the entire country. In 1817, when Lynn did not possess one-seventh of its present population, Mr. Josiah Newhall began business as a master shoemaker, and he continued it until 1842, when he was succeeded by his son, Mr. Harrison Newhall. He continued at the head of the concern until 1875, and during his business career came the great revolution in shoemaking. He was alive to being abreast with the times, and by an early adoption of the new mechanical appliances helped forward the movement which has raised Lynn to the position of being the greatest shoe manufacturing centre in the Union. During his career he was joined in the business by his son, Mr. J. Augustus Newhall, and the style of the house became H. Newhall & Son. This was the title until 1875, when the present proprietor, Mr. L. C. Newhall, came into possession, and since then the business has been conducted under the style of Harrison Newhall's Son. The factory comprises two buildings of three stories. A specialty is made of ladies' kid-button boots of fine grade, and the products of this establishment have a high reputation among the dealers in the New England, New York, and Western States.

E. S. Mansell, Dealer in Leather Remnants, No. 232 Union Street.—Among the enterprising and successful dealers in leather remnants is Mr. E. S. Mansell, No. 232 Union street. Mr. Mansell established himself in business first in 1875, as a manufacturer of bows and rosettes for shoes, and, after a few changes in the name of the firm, established his present business in 1884. He occupies two floors and a basement, 30x70 feet each, and possesses every facility for the business. He is known as an extensive dealer in upper leather remnants of all kinds, white and colored skivers, tongues, and tips, and also manufactures a fine grade of ladies' and misses' kid opera slippers, which supplies a large trade that extends throughout this country and Europe. Mr. Mansell is a native of Maine, and has resided in Lynn for fifteen years.

American Spring Button Company, Manufactory, No. 7 State Street, Lynn; Office, No. 103 Milk Street, Boston.—The American Spring Button Company, of No. 7 State street, Lynn, was incorporated May 27th, 1884, and has as its officers Mr. Ira J. Saunders, president, and Mr. George H. Fox, treasurer. The American Spring Button is the invention and patent of the president of the company, and is an exceedingly simple device for fastening boots, shoes, gloves, pocket-books, etc. It is practicable, durable, neat, and cheap, obviates the use of button-holes, and will not pull off, and cannot wear out. They cost less than the old method of buttons and button-holes, and are more desirable and serviceable in every way. The president, Mr. Saunders, is a native of California; the treasurer, Mr. Fox, is a member of the American Arms Company, of Boston.

W. C. Robinson, Stationer and Art Dealer, No. 42 Market Street.—The fine stationery and art store of Mr. W. C. Robinson is one of the oldest business enterprises of Lynn, it having been established forty years ago by S. A. Barton, and as successor to Smith & Robinson the present proprietor has for three

years conducted the business with gratifying success. The store is a model of taste, attractiveness, and completeness in its appointments and arrangement. It is 20x100 feet in dimensions, and is filled to its utmost capacity with a most complete assortment of stylish, fancy, and counting-house stationery, blank books, newspapers, magazines, pictures, frames, fancy goods, works of art, etc. He carries a large line of picture frames of his own manufacture, the factory being located in rear of the store. He is a native of Massachusetts, and is a young man of excellent business qualifications, and his large measure of success is the natural sequence of his energy and worth.

Mitchell Shoe Company, Manufacturers of Ladies', Misses', and Children's Fine Boots and Shoes, No. 21 State Street.—This house was established in October, 1885, and stepped at once into prominence by reason of the excellence of its output and the business enterprise displayed in its management. The company occupy at present one floor, 20x70 feet, and possess every improvement and facility. Their specialties are the manufacture of ladies' fine hand-sewed French kid, colored kid, and Dongola shoes, which are produced in such a superior manner as to create a permanent demand for them. Their trade extends throughout all the New England States. The members of the company are Messrs. L. R. Mitchell, E. A. Mitchell, and A. I. Mitchell, all natives of Massachusetts, energetic, enterprising, and reliable.

J. F. McCarty & Bro., Steam, Book, and Job Printers, No. 42 Munroe Street.—One of the best equipped establishments in the city devoted to the business of book and job printing is that of Messrs. J. F. McCarty & Bro., No. 42 Munroe street, who established this enterprise in 1881. The premises comprise two floors, each 20x50 feet, and are provided with four presses and numbering and cutting machines of the most improved patterns, employment being furnished to ten skilled workmen. The house carries on a general jobbing trade, and makes a specialty of plain and ornamental printing. The weekly publications, *The Knight of Labor* and the *Household Monthly*, are published here. Their printing cannot be excelled, and they keep the most extensive supply of new type, comprising all the latest styles. The copartners are both natives of this city.

George C. Herbert, Fine Stationery, Artists' Materials, etc., No. 7 Central Square.—This house was established in 1870, and has ever enjoyed a large share of patronage. The store is large and spacious, 20x70 feet in size, and the stock of goods embraces a full line of books, including all the standard works of both prose and poetry, all the latest publications in history and fiction, an elegant line of stationery of the most desirable styles and patterns, large assortment of blank books in stock, and books of every description made to order, artists' materials of every description and everything properly appertaining to an artist's work. Mr. Herbert also is the proprietor of a large job printing office at No. 23 Willow street, where his patrons can be furnished with fine printing of all kinds; wedding, reception, and visiting cards engraved and printed in the highest style of the art. The proprietor, Mr. Herbert, is a native of Lynn, and a young man of marked business ability.

V. K. & A. H. Jones, Manufacturers of Ladies' Fine Boots and Shoes, No. 120 Broad Street.—The members of the firm, who are both natives of Maine, are gentlemen of long, practical experience in



the boot and shoe trade, and make it a point to employ only the most skillful and reliable hands, of whom there are at present four hundred engaged in the factory, who turn out only the best products, finished in the finest style of perfection. As a result the firm has attained a high reputation for the uniform, excellent quality of its goods, which are in demand everywhere they have once been tried. The firm, however, cater only to the New England and Western trade, and the products are appreciated by the retail dealers, who, with these goods, are enabled to give every satisfaction to their customers. The factory of the firm is a seven-story building, covering an area of 60x90 feet; and since the firm started business, in 1877, they have been yearly increasing the output of their establishment. This is the best evidence that can be adduced that this firm is rendering appreciable service to the public, and it only remains for us to add that those who have not yet contracted business relations with Messrs. V. K. & A. H. Jones will be amply justified in reposing the utmost confidence in all representations made, as well as in all their products.

Hilliard, Kistler & Co., Soles and Leather, Nos. 48 and 50 Central Avenue.—This enterprise was founded in 1883 by Mr. Frank Hilliard, who is a native of New Hampshire. In September, 1885, he entered into partnership with Messrs. Rufus, Milo, and M. D. Kistler, all of whom are natives of Pennsylvania and gentlemen of long experience in the leather trade. The firm have a tannery at Great Bend, Pa., where they tan all their own leather. They have an office and warehouse at No. 103 Gold street, New York. Their headquarters in Lynn are located at Nos. 48 and 50 Central avenue, the premises occupied comprising one story, having an area of three thousand square feet. Here twelve experienced workmen are employed in manufacturing soles for boots and shoes. They also carry a large and valuable stock of leather, and their facilities are such that they are enabled to fill the largest orders promptly.

J. L. Libbey & Son, Manufacturers of Men's, Women's, and Misses' Soles, No. 159 Union Street.—The founder of this enterprise, Mr. J. L. Libbey, who is a native of Maine, has been located in Lynn for the past thirty-five years. In 1864 he started his present flourishing business which, by degrees, has grown to be the most extensive of its kind in Lynn, and of the largest in the New England States. After conducting the enterprise alone until 1879, he admitted his son, Mr. W. M. Libbey, who was born in this city, into partnership, and the style of the house then became J. L. Libbey & Son. The firm have also an interest in the concern of Messrs. C. H. Libbey & Co., of this city. Constant employment is afforded to sixteen skilled operatives, who use up in the manufactures of the establishment fifteen hundred sides of the best quality of leather per week. The annual output of the firm is about \$400,000 per year, and constantly increasing, and their business connections extend to all parts of the country.

G. H. & W. A. Nichols, Steam Job Printers, No. 35 Central Square.—Among the busy followers of "the art preservative of all arts" is the firm of Messrs. G. H. & W. A. Nichols, steam job printers, at the *Item* building, No. 35 Central square. This business was established in September, 1883, by W. A. Nichols, and in 1884 the present firm was organized after purchasing the printing office of L. C. Parker and combining it with the business already established. The firm were now prepared to do all kinds of job work, including book, color, fancy mercantile printing, and blank books. They occupy a well-appointed printing office, 25x50 feet, and provided with three job presses, a large stock of type, and all the necessary facilities. They turn out a grade of work that has gained them an excellent reputation and brought them a first-class trade, and are conscientious in the endeavor to do superior work. Both members of the firm are natives of Massachusetts, thoroughly practical and experienced in their business.

F. B. Stevens, Furnaces, Ranges, Crockery, and General Kitchen Furnishings, No. 75 Market Street.—This important enterprise was inaugurated in 1881 by Mr. F. B. Stevens, and by reason of the energy and worth of the proprietor attained important proportions. Mr. Stevens occupies a large store-room, 20x90 feet in dimensions, with a building in the rear for manufacturing purposes, employing in the latter seven skilled and experienced plumbers and tin, sheet-iron, and copper workers. The stock includes furnaces, ranges, stoves, kitchen furnishings, crockery, glass, queensware, lamps, etc. Special attention is given to repairing furnaces and ranges. Orders for house and sanitary plumbing, tin roofing, and job work of all kinds are promptly filled in the best possible manner. Mr. Stevens has large rooms for storage of stoves and telephone connection, and in all his engagements he is prompt, reliable, and obliging. He is a native of New Hampshire, and has a large experience, having been with the Barstow Stove Company for twelve years.

A. B. Martin & Co., Manufacturers of Kid, Goat, and Morocco, Nos. 175 Market Street, Lynn, and 76 High Street, Boston, Mass.—This is one of the largest houses in Lynn engaged in this branch of enterprise, and their factory is one of the finest and most extensive structures of its kind in the city. The business was founded in 1855 under the firm-style of Norris & Martin, who continued it until 1858, when Mr. Norris retired, and the entire control of the business then devolved upon his partner, Mr. A. B. Martin, until 1867, when he took into partnership Mr. E. F. Martin, and the style of the house then became, as at present, A. B. Martin & Co. The factory is a five-story structure, 360 feet long, and the salesrooms and office comprise a handsome four-story brick building, with a frontage of 40 feet and a depth of 160 feet. The best appliances known to the trade are in use in the factory, and there are two hundred hands constantly employed. The products of this concern were awarded a bronze medal at the Centennial Exhibition for their general superiority and excellence. The products comprise kid, goat, and morocco in all their varieties, glove calf, Siamang, caracal, mat kid, black and white alum lambs, white and colored skivers, roans, bindings, etc. Specialties are made of South American and Rio Hache skins. The salesrooms are heavily stocked with goods ready for prompt shipment, and the Boston house of the firm, at No. 76 High street, is also liberally supplied. The business connections of the house extend to all parts of the country, and the trade done is one of vast volume and yearly increasing in its proportions. The members of the firm are natives of this State.

W. A. Estes & Co., Manufacturers of Ladies', Misses', and Children's Fine Boots and Shoes, No. 77 Exchange Street.—A representative and pioneer house in the boot and shoe industry of Lynn is that of Messrs. W. A. Estes & Co., whose factory is located at No. 77 Exchange street, and was one of the first of the modern boot and shoe factories to be established in the city. The founders were Messrs. Phillips & Estes, who were succeeded by Messrs. W. A. Estes & Co. Mr. E. F. and Mr. W. A. Estes are natives of this city, and the factory is a four-story building, 20x45 feet in dimensions, and furnished with all the latest improvements for shoe manufacturing, and employment is afforded thirty skilled operatives. The products of the concern are fine grades of hand and machine sewed boots and shoes for ladies, misses, and children.

Lewis & Newhall, Real Estate and Insurance, No. 169 Union Street.—The firm of Messrs. Lewis & Newhall, the well-known real estate, insurance, probate, and general agents, whose office is located in Chase's block, was organized in 1884, both members having previously been engaged in business here in the city, Mr. Lewis, the senior partner, being a justice of the peace with power to act throughout the State. They also have an increasing business as agents for the purchase, sale, and leasing of real estate, the renting of houses, making collections, etc.; also as agents for the following well-known insurance companies, viz.: Williamsburgh Fire Insurance Company, of Brooklyn, N. Y.; Dwelling House Fire Insurance Company, of Boston; Lloyd's Plate-Glass Insurance Company, of New York. They occupy a pleasant suite of rooms and possess every requisite facility for conducting the important branches of their business

with perfect success. Their business is mainly confined to the city and vicinity, and here the firm are so intimately acquainted with the field of labor as to be considered standard authority on all matters pertaining to real estate, and are both faithful and efficient in the discharge of their every duty to their clients. The members of the firm are Messrs. Jacob M. Lewis and Edw. S. Newhall. Mr. Lewis has been mayor of Lynn four years, and for nine years was a member of the Board of Aldermen and for eight years a member of the Water Board. Both he and Mr. Newhall are natives of Massachusetts.

Continental Clothing Company, No. 125 Union Street.—This house, established in 1876,



has always enjoyed a good share of popular favor and public patronage. The store is large and finely fitted up, 25x50 feet in size, and provided with every facility for the display of a large stock of goods. The stock consists of ready-made clothing, gents' furnishing goods, hats, caps, and trunks, and every line of goods is full and complete. Every new season finds this company prepared to supply the latest and most fashionable styles and novelties, and at such prices as to defy competition. They have a large and permanent trade that extends throughout the city and its surrounding towns, and every patron may be sure of prompt and courteous attention and honorable treatment. The proprietors are Messrs. S. N. Dam and George Warner, both natives of Massachusetts. During the Rebellion Mr. Warner served as a captain in the Twenty-seventh Massachusetts Infantry.

E. S. Young, Groceries and Provisions, Nos. 67 and 69 Broad Street.—Broad street has no better retail establishment than that of Mr. E. S. Young, the well-known dealer in groceries and provisions at Nos. 67 and 69. The business was first established in November, 1864, by the Union Grocery Company, P. W. Butler, agent. In 1867 the firm of P. W. Butler & Co. succeeded to the business, and Mr. Young was a member of the latter firm. In 1878 the firm was changed to that of Young & Porter, who were succeeded by the present proprietor in 1881. The store now occupied by Mr. Young is large and well-appointed, being 30x140 feet in size and provided with every convenience for the accommodation of customers. The stock is always large and complete and includes the best grades of flour, the choicest dairy butter, canned goods of every kind, Gordon & Dillworth's preserves, F. A. Kennedy's crackers, teas and coffees, fruits, etc. The specialty of the establishment is the meat trade. A splendid line of beef, lamb, veal, hams, tripe, tongues, steaks, etc., are always kept on hand, fresh and sweet, and sold at the lowest market prices. The trade is mostly local, although some wholesaling is done, and the patronage is very large. Twelve hands are employed in the store. Mr. Young is a native of New Hampshire.

Morgan & Dore, Shoe Manufacturers, Nos. 29 and 33 Oxford Street.—Both members of the firm have been prominent in the shoe business for some twenty years. Mr. Morgan established himself in the trade in 1864 as a member of the firm of Beede & Morgan. In 1866 he became the sole proprietor of the business, retaining control until 1871, when the present firm of Morgan & Dore was organized. Mr. Dore had been a member of the firm of Hill & Dore in the same industry, and for three years previous to 1871 had been in the business alone. Since 1871, therefore, the firm of Morgan & Dore has been in existence and stood in the foremost rank among the shoe manufacturers of the city. They occupy three factories, one at Lynn, one at Richmond, Me., and the other at Pittsfield, N. H. The factory at Richmond is managed by Wm. F. Morgan & Co., the other two by Morgan & Dore. The Richmond factory is four stories in height, 160x56 feet in dimensions; the Pittsfield factory is three stories and basement, 210x35 feet. Some six hundred hands are employed by the firm altogether, and some estimate of the extent of business done may be gathered from the fact that some years their business has amounted to over \$1,000,000. The specialty is the manufacture of women's and misses' fine and medium grades of shoes. Their trade extends throughout the New England, Western, and Southern States. The individual members of the firm are Messrs. Wm. F. Morgan and Benjamin Dore. Mr. Morgan is a native of Bellingham, Mass., a gentleman still in the prime of life and prominently identified with the progress and prosperity of the city of Lynn. Mr. Dore is a native of Alton, N. H., possessing, like his partner, those qualities of head and heart which are among the prerequisites of business success.

A. F. Bird, Dealer in Sewing-Machines, Musical Instruments, etc., No. 59 Market Street.—For five years Mr. A. F. Bird has been successfully engaged in business in Lynn as agent for the famous and popular American sewing-machine, which is well and widely known for its light-running qualities and perfect work, and within a few months he has established his musical-instrument department, which he has made one of the leading piano and organ establishments in the city. He carries a select stock of Norris & Fletcher, Ivers & Pond, and other popular makes of pianos, besides organs and musical merchandise generally. Sewing-machines and musical instruments are supplied by Mr. Bird at factory rates and on the most accommodating terms. He is a native of Maine and is universally esteemed.

Miss L. W. Attwell, Florist, No. 81 Market Street.—Among the newer enterprises of Lynn, that conducted by the lady above named is deserving of special notice. The business was inaugurated in the spring of 1885. The greenhouses are located on Myrtle street, and here are found all kinds of choice plants, the stock including every known variety of desirable exotics. The office is at No. 81 Market street, where orders for cut flowers and bedding plants, dried flowers, grasses, and designs of all kinds are satisfactorily filled at lowest possible prices. The most elegant designs in cut flowers for weddings, funerals, etc., are made to order in the most artistic and skillful manner. Prompt and reliable in her engagements, this enterprising lady has firmly established herself in general confidence and esteem.

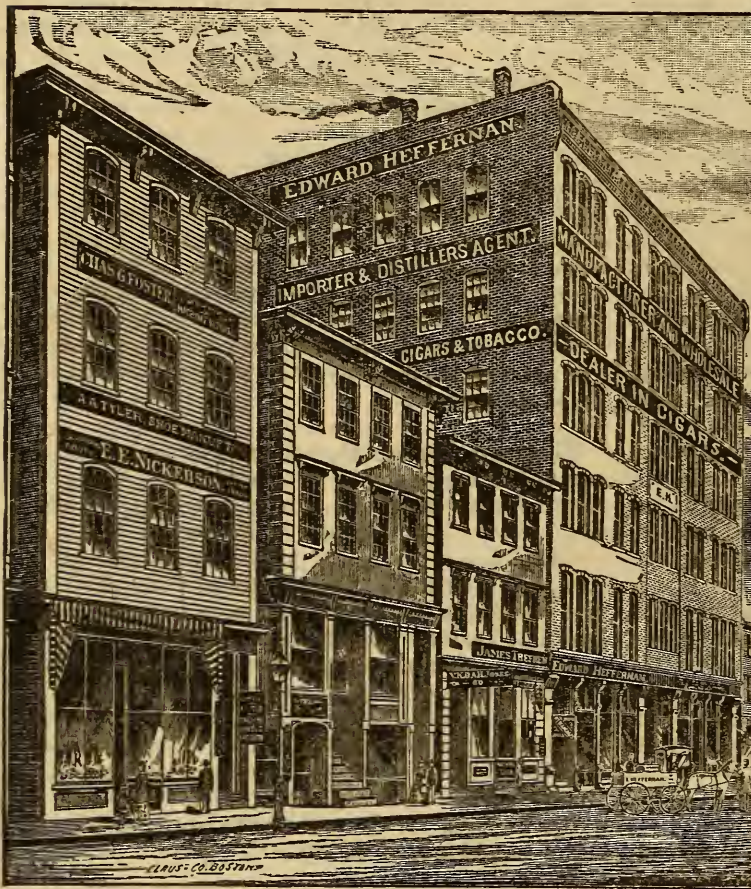
D. A. Caldwell & Co., Manufacturers of Ladies' and Misses' Boots, Nos. 110 and 112 Oxford Street.—This is an old and highly responsible house, making a specialty of medium-priced ladies' and misses' boots for the retail trade. The business was founded in 1865 under the firm style of Spinney & Caldwell, and in 1883 the present firm, consisting of Messrs. D. A. Caldwell, George Spinney, and D. I. Caldwell, all natives of Massachusetts, was organized. The factory consists of a building of five stories and basement, covering an area of 45x62 feet. The structure is new and handsome and equipped with the most modern mechanical appliances. Two hundred and fifty skilled hands are employed, and the goods, manufactured from the better grades of leather, have secured a reputation in the market that has resulted in a large trade with retail dealers in all parts of New York, New England, and the Western States. Dealers having business with the firm will find the utmost liberality and integrity adhered to in all its transactions.

Boston Branch, Ladies' Furnishing Goods, corner Washington and Munroe Streets.—One of the resorts for the ladies of Lynn, in their shopping expeditions throughout the city, is the store of Mrs. L. J. Gurney, dealer in ladies' furnishing goods, at the corner of Munroe and Washington streets, which was first established in 1878. The store occupies a very desirable business site, and is 20x70 feet in size and provided with every convenience. The specialties of the business are ready-made garments and furnishing goods for ladies, and the stock is always complete and carefully selected from the best sources of supply, and is sold at reasonable prices. Five salesladies are employed. Mrs. Gurney is a native of Maine, has resided in Lynn for the past twelve years, and has the entire confidence of the business community.

J. H. Dwyer, Proprietor and Sole Manufacturer of Burnisine, Sun Burnishing Ink, etc., No. 211 Union Street.—This business was founded in 1870 under the firm style of Fletcher & Dwyer, and since the withdrawal from the concern of Mr. Fletcher in 1878 it has been carried on by Mr. Dwyer, as successor to the old firm, who, as the inventor of improved burnishing ink, has made a success of perfecting inks, leather dressings, etc., for the use of boot and shoe manufacturers, and his products are in great demand throughout the United States, and also abroad. A particular feature to which this house devotes its attention is the production of Burnisine, which has been perfected until it is superior to any burnishing ink manufactured. It is made in special brands for the different parts of work on boots and shoes, and possesses many advantages over similar productions that make it particularly desirable for manufacturers. Besides the above-named specialty, Mr. Dwyer is proprietor of the celebrated Sun Burnishing Ink, Sunshine Dressing, etc., and he supplies the trade from his steam factory, which is located at the corner of Brook and Groveland streets, a large building 40x60 feet in area. The office and salesroom are located at No. 211 Union street, where he supplies the retail trade. Mr. Dwyer is a native of Lynn, and is a gentleman of extended experience, and while the ruling policy in his business has been to produce the best quality of goods, the large demand for them, both at home and abroad, is the best testimony that he has succeeded.

Edward Heffernan, Importer and Distillers' Agent, and Manufacturer of and Wholesale Dealer in Cigars and Tobacco, Nos. 66 Munroe and 17 Washington Streets.—Mr. Edward Heffernan, of Nos. 66

enterprising proprietor of the New York Boot and Shoe Store has been engaged in business in this city since 1881, and his establishment at No. 54 Market street is one of the attractive features of that thoroughfare. The store is 24x90 feet in dimensions, and is tastefully arranged, and in quality, styles, and prices of his merchandise Mr. McGrath successfully competes with any other shoe house. His stock includes full lines of ladies', misses', men's, boys', and children's boots and shoes. Mr. McGrath is a reliable business man of unquestioned integrity. He is a native of Ireland, and has resided in Lynn for more than a quarter of a century.



Munroe and 17 Washington streets, is known far and near as an importer and distillers' agent, and also as an extensive dealer in cigars. His principal warehouse, on Munroe street, is a six-story brick building, and is stocked at all times with one of the largest and most comprehensive assortments of wines, liquors, and cigars to be found in New England. This house makes a marked specialty in the importation of fine wines; also as agent for Duffy's malt extract, and for the great brewery establishment of Frank Jones. Another specialty of the trade of Mr. Heffernan is in fine blended whiskies, which are celebrated as being more palatable, more uniform in quality, and, by chemical analysis, containing less objectionable elements than any other whisky in the market. Mr. Heffernan has at all times a large stock of the best brands of rye and Bourbon whiskies in bond, which remain in the warehouse of the distiller until fully ripe. In wines, the choicest products of the most celebrated vineyards of Europe are always carried in wholesale quantities; and in every department of his business, it has been the policy of Mr. Heffernan to restrict his transactions to the handling of the finest goods that the markets of the Old and New World afforded. His stock of domestic and imported cigars is always large and complete, and comprises the favorite brands demanded by connoisseurs in fine tobacco.

New York Boot and Shoe Store, Walter J. McGrath, Proprietor, No. 54 Market Street.—The

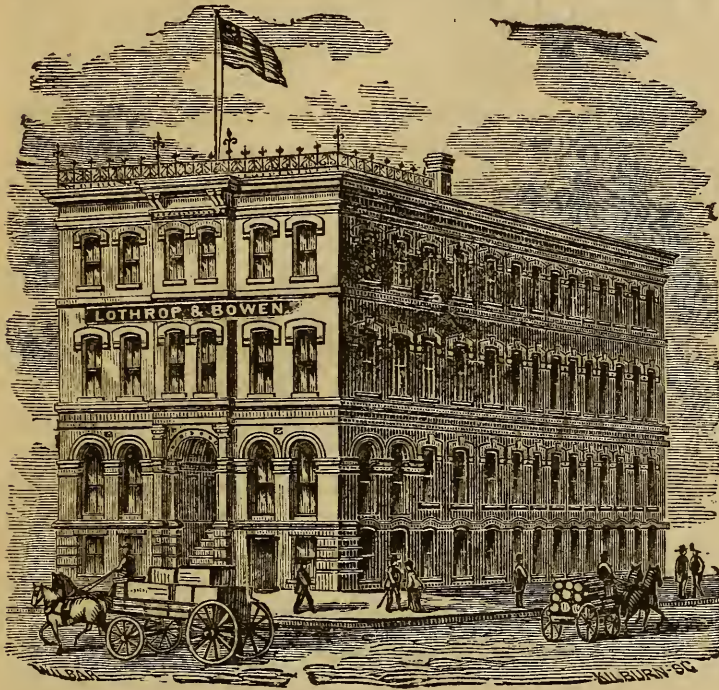
John Macfarlane & Co., Printers, No. 55 Munroe Street.—This house has been established since 1875 and has always enjoyed a large share of public patronage. The office measures 25x100 feet, and is provided with every facility in the line of machinery and mechanical appliances. The specialty of the firm is steam book and job printing, and the products of the house are models of skillful workmanship, and the firm are always prepared to execute all orders with promptness and dispatch. Their work speaks for itself wherever it is introduced. The members of the firm are Messrs. John Macfarlane and George H. Allen. Mr. Macfarlane is the manager of the office, has resided in Lynn nearly all his life, and with Mr. Allen, the special partner, has an excellent standing in the business circles of the city.

George E. Tucker, Cigars and Tobacco, No. 36 Market Street, also No. 177 Union Street.—For twenty years Mr. George E. Tucker has conducted a steadily increasing business as a dealer in cigars, tobacco, and smokers' articles. He is extensively engaged in the manufacture of cigars of fine and medium grades at Springfield, his "B. B.," "Palestine," "Hand-mades," "67," and "American Eagle" being accounted the best in the market at the prices for flavor and genuine excellence. His store-room at Nos. 36 Market and 177 Union streets are models of completeness. The stock is select, varied, first-class, and always guaranteed. Mr. Tucker is a native of Massachusetts.

Everett H. Dunbar, Manufacturer and Dealer in Gents' Fine Boots and Shoes, No. 71 Munroe Street.—Among those engaged in manufacturing superior grades of boots and shoes is the house of Mr. Everett H. Dunbar, of No. 71 Munroe street. This concern was established in 1865. The premises occupied comprise two floors and basement, each 12x66 feet in dimensions, and also one floor having an area of 20x60 feet in the adjoining building. From twelve to fifteen hands are regularly employed. The house manufactures the finest quality of men's boots and shoes, and measures left with the proprietor will insure the supply at any time desired during the lifetime of the patrons of boots and shoes satisfactory in fit, workmanship, and durability. Mr. Dunbar is a native of this State, and a resident of Lynn since 1862.

Lothrop & Bowen, Dealers in Soles and Leather, cor. Willow and Oxford Streets.—The city of Lynn, as might naturally be supposed, is a great centre for shoe manufacturers' supplies of every de-

gant assortment of all these styles on hand at all times, and are prepared to fill all orders at a moment's notice. They give employment to fifteen hands, and have developed a large and thriving trade throughout all the New England States. Their goods have become noted for the excellence of material and for the very reasonable prices at which they are offered, while the firm have attained a reputation in the trade of so reliable a character as to be the best possible assurance for continued success and permanent prosperity. Their business methods have always been honorable and straightforward, and have won the entire confidence of their patrons everywhere. The members of the firm are Messrs. Leonard R. Lothrop and J. Herbert Bowen, both of whom are natives of Lynn, and have an excellent standing in the business circles of the city.



scription, and contains a large number of establishments in this special line of trade, prominent among them being the house of Messrs. Lothrop & Bowen, dealers in soles and leather, at the corner of Willow and Oxford streets. This house was established in 1871, and has always enjoyed a fine trade and excellent reputation in the business community. The firm occupies large and commodious quarters, consisting of two floors, one 50x100 feet, and the other 25x100 feet. They deal extensively in soles for women's, misses', youths', and children's use, and keep an ele-

increasing. From there he removed to the Wilson block in Liberty street, where he continued for six years, adding coffees, teas, spices, and fancy groceries to his stock, which he carries in the finest quality. Six years ago he purchased his present store, which he refitted in a most attractive manner and added a full line of family groceries, which are sold both wholesale and retail. Mr. French is a native of New Hampshire, prompt and reliable in his business and reasonable in prices.

Frank F. French, Butter, Cheese,

Eggs, and Choice Family Groceries, No. 28 Market Street.—Mr. French has been established in the butter, cheese, and egg business since 1866, and was located in Central Market from 1870 to 1873, during which time he achieved for himself an enviable reputation for the fine quality of his goods that won for him an extensive patronage, which has become permanent and

CITY OF LOWELL.

THE "CITY OF SPINDLES," AN UNRIVALED LOCATION ON THE BANKS OF THE MERRIMACK RIVER—
THE GREAT CENTRE OF THE COTTON MANUFACTURING INTERESTS OF THE COUNTRY—
A REVIEW OF THE CITY AND ITS BUSINESS INTERESTS.

LOWELL, the "City of Spindles," has a world-wide renown for its cotton manufacturing industries. It is delightfully located on the banks of the river Merrimack, is the county-seat of Middlesex county, and is about twenty-eight miles from Boston, the capital of the State. The history of Lowell is the history of the origin, development, and success of the cotton manufacturing industry of this country. That Lowell should have become the leading cotton manufacturing centre in New England is due to the fact that the waters of the Merrimack offered such aid to the successful prosecution of the cotton industry as to lead to the establishment of the gigantic mills which now stud its banks, for, in the early days of the cotton trade, water was the principal motive power for machinery. This is the explanation why one manufacturing town after another was planted on the banks of the Merrimack along its various windings, from its source at Franklin in New Hampshire to its connection with the ocean at Newburyport. The Merrimack, therefore, has played, and still plays, an important part in some of the most extensive industries of New England and of the country. The discovery of this noble river took place under the auspices of Henry IV of France. In 1603 he had invested in Lieutenant-General and Vice-Admiral Pierra du Gua, Sieur de Mont, the government of New France, which consisted of all our Eastern and Middle States, together with the Dominion of Canada. Gua had learned from the Indians on the banks of the St. Lawrence that there was a beautiful river lying far to the south, called the Merrimack. On the 17th of July, 1605, he entered, in a bark of fifteen tons, the bay on which the city of Newburyport has since arisen, and discovered the Merrimack at its mouth. He called the river Gua's river in compliment to himself; but the more euphonious Indian name of Merrimack was preferred by those who came after Gua, and so the Merrimack is its name to-day.

The Merrimack and the river Concord form a junction at Lowell. In 1635, thirty years after the discovery of the Merrimack, the picturesque valley of the Concord began to attract settlers from England, and they established themselves at Concord. Pawtucket Falls on the Merrimack and Wamesit Falls on the Concord had been Indian villages from time immemorial, and as late as 1657 the Indians occupied the present territory of Lowell. In 1644 the Indian chief Passaconaway signed an agreement placing himself and his tribe, the Pawtuckets, or Penwacooks, under the colonial authorities. In 1647 the Rev. John Eliot came as a missionary among the Indians, and in 1656 Major-General Daniel Godkin was appointed superintendent of all the Indians under the jurisdiction of the colony. In 1652 Captains Simon Willard and Edward Johnson surveyed the valley of the Merrimack as far as Lake Winnepesaukee, and this gave a new impetus to the work of settlement on the banks of the Merrimack, and this reached Lowell as early as 1653. On the 29th of May, 1655, the towns of Chelmsford and Billerica were incorporated.

In 1653 Parson Eliot secured from the General Court for the Indians a charter reserving to them a great part of the land on which Lowell now stands. The bounds of Chelmsford and also of the Wamesit reservation were modified and enlarged by the General Court in 1656 and in 1660. In 1665 a ditch, the remains of which are still visible, was cut as the boundary of the Indian reservation. It began on the bank of the Merrimack, above the falls, and thence took a semicircular course southerly, easterly, and northerly, and ended on the bank of the Merrimack about a mile below the estuary of the Concord. This ditch inclosed about two thousand five hundred acres. A plague, in 1617, and King Philip's War, in 1675, reduced the number of Indians. The local Pawtucket Indians fled to Canada to avoid the white men and King Philip's braves. After the war they returned and found their lands in the hands of white settlers. The General Court then assigned Wickasauke island to the Indians, under the charge of Colonel Jonathan Tyng, of Dunstable. In 1686 Colonel Tyng, Major Henchman, and others bought from the tribe all their remaining lands in this region, and soon after the Indians betook themselves to

VIEW OF LOWELL, SHOWING THE COTTON MILLS ON THE MERRIMACK.



Canada and joined the St. Francis tribe. The Indian reservation was afterward divided into small parcels and sold, the purchasers settling upon them as upon other lands in Chelmsford. This district, known as Wamesit, was then called East Chelmsford, and in 1725 it was united by an act of the General Court to Chelmsford.

From the earliest period of the settlement the inhabitants of Chelmsford gave, by grants of land and temporary exemption from taxation, every encouragement to millers, lumbermen, mechanics, and traders to settle in the town. As a result, Chelmsford acquired distinction for its saw mills, grist mills, and mechanics' shops of various descriptions. Similar establishments sprang up in the adjoining villages of Dracut, Tewksbury, and Billerica. Dracut had been incorporated as a town in 1701, having previously formed a part of Chelmsford; Tewksbury was incorporated as a town in 1734, and Billerica, as before stated, in 1655.

In the latter part of the last century the forests along the shores of the Merrimack were scenes of a busy trade in lumber.

The Canal System of Lowell.

A canal around the Pawtucket Falls, for the passage of boats, rafts, and masts, for the convenience of lumbermen, had been suggested long before any steps were taken to accomplish the project. In 1792, however, Dudley A. Tyng, William Coombs, and others were incorporated as "The Proprietors of the Locks and Canals on Merrimack River." They constructed a canal at a cost of \$50,000 one and a half miles long, connecting the Merrimack river above the falls with the river Concord below. The level of the water in the lower end of the canal, a short distance from the mouth of the Concord, was thirty-two feet lower than the water at the upper end. The descent was accomplished by means of four sets of locks, and the first boat passed through the canal in 1797.

In 1793 the proprietors of the Middlesex Canal were incorporated, and they constructed a canal thirty-one miles in length, extending from the Merrimack, at a point about a mile above Pawtucket Falls, to Charlestown. It was completed in 1804, at an expense of \$700,000. It was twenty-four feet wide and four feet deep, and was fed by Concord river. This was the first canal in the country opened for the transportation of passengers and merchandise. A packet boat, "Governor Sullivan," plied between Boston and Lowell, and the passage from one place to the other took nearly a whole day. The first voyage was made in 1814. As this canal connected Boston with the upper Merrimack, the channel of which was navigable from Pawtucket Falls to Concord, it enabled the transportation of lumber grown around Winnepesaukee lake and all along the banks of the Merrimack to Boston, and gave a great impetus to the lumber interest. The competition of this canal greatly reduced the value of the property of the Pawtucket Canal, and when the railroads were introduced the value of the stock of the Middlesex canal was extinguished. In 1853 navigation was discontinued, parts of the canal were filled up, and the banks leveled, and the company sold all their available property and abandoned their franchise. In October, 1859, the Supreme Judicial Court decreed that the company "had forfeited all their franchises and privileges by reason of non-feasance, non-user, misfeasance, and neglect," and the Middlesex Canal Corporation ceased to exist.

About 1826 Thomas Hurd, who had become proprietor of the first cotton mill in the district and converted it into a woolen mill, built the present Middlesex canal, conveying water from Pawtucket canal to his mill. In 1830, Mr. Hurd having failed, his property passed into the hands of the present Middlesex Manufacturing Company. In 1821 Whipple's canal was built to furnish water to the powder mills built in 1818 by Moses Hale, on Concord river, in which enterprise Oliver M. Whipple and William Tileston, of Boston, had become associated with Moses Hale in 1819. Mr. Whipple had become the sole proprietor when the enterprise was discontinued in 1855.

In 1821 the Merrimack Manufacturing Company bought up the stock of the Pawtucket Canal Company, erected the dam across the Merrimack at Pawtucket Falls, widened and deepened the canal, renewed the locks, and opened a lateral canal from the main canal to the river, on the margin of which their mills were to stand. The canal, as reconstructed, was made sixty feet wide and eight feet deep, with three locks, and capable of supplying fifty mills with water. In 1825 the old Locks and Canals Company of 1792 was re-established as a separate corporation. The Merrimack Manufacturing Company, at the time of its incorporation, had come into possession of the original charter of the Locks and Canals Company, the entire water-power of Merrimack river, and the lands abutting thereon. The Locks and Canals Company, on its reorganization, secured an amended charter, under which it could purchase, hold, sell, or lease land and water-power to the amount of \$600,000. The Merrimack Company conveyed all its water-power and lands to the Locks and Canals Company, and then the latter reconveyed to the Merrimack Company as much water-power and land as it needed. By this arrange-

ment the Merrimack Company was placed upon the same basis as other manufacturing companies that had sprung into being. The Locks and Canals Company was for twenty years to furnish land and water-power, and build mills and machinery for the various manufacturing companies successively established at Lowell. After all the mill powers were disposed of another reorganization took place. The company founded the present Lowell Machine Shop, which was taken under control by a separate organization in 1845.

The Locks and Canals Company constructed all the mill canals to supply the various manufacturing companies with water-power; it erected most of the mills and stocked them with machinery, and built the boarding-houses attached to the factories. It had about twelve hundred men in its employ, and manufactured about \$250,000 worth of machinery a year. On the establishment of a separate company for the management of the Lowell Machine Shop in 1845, the Locks and Canals Company confined its operations to leasing water-power to the different manufacturing companies, and stock is now held in the organization by these companies in the same proportion in which they hold the water-power. In addition to the water rights, the company control one hundred and thirty-seven acres of land. The Suffolk and Western canals were cut in 1831 to supply the Suffolk, Tremont, and Lawrence mills with water-power.

The building of cotton mills naturally led to the establishment of other industries. The water-power of the Merrimack had been monopolized by great corporations, and in 1846 Oliver M. Whipple acquired the water-power of the Concord, and let land, buildings, and water-power to every man of merit who would start a manufacturing venture, and to-day the group of industrial establishments on the Concord, in the southern part of Lowell, are known as Whipple's Mills.

The greatest work in canal construction, the building of the great Northern canal, was completed in 1847. The object of this canal, as well as of the subterranean canal under Moody street, was to keep constantly a fuller head of water than could previously be obtained in the several canals that feed the water into the flumes of the various mills. The canal was constructed by the combined manufacturing companies at a cost of \$500,000. Its length is nearly a mile, its breadth one hundred feet, and its depth eighteen feet.

In 1849 the Locks and Canals Company constructed a reservoir on Lynde's Hill, with a capacity of two million gallons, and connected it by pipes with the mill yards for extinguishing fires, the water pressure being eighty pounds to the square inch.

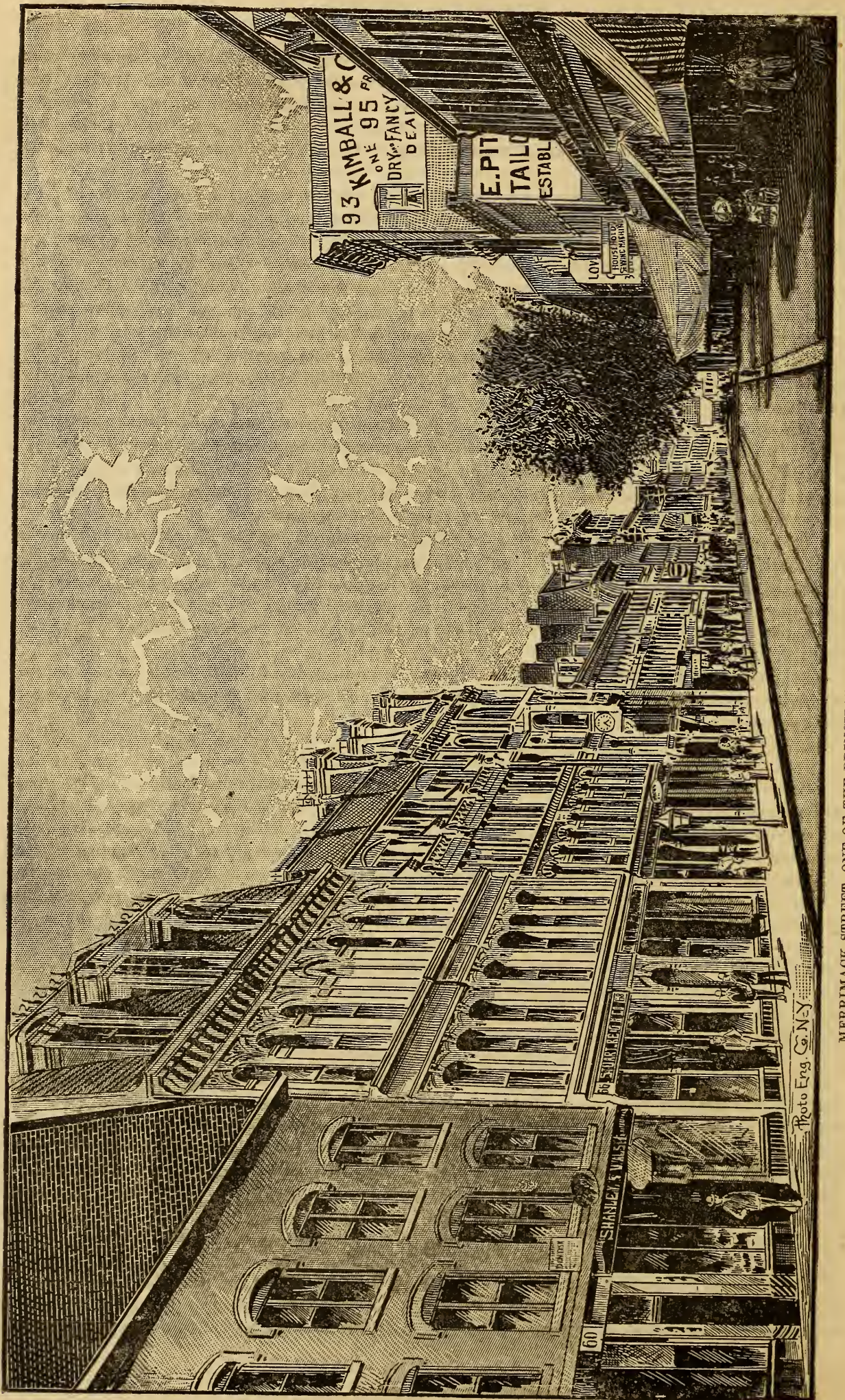
Lowell Created a Municipality.

As already recorded, the greater part of what is now called Lowell was, soon after the first white settlers appeared in the district, the reserved territory of the Wamesit Indians, and when this territory was purchased from the Indians it was called East Chelmsford. In 1825, one hundred years after the annexation of the Wamesit territory to the town of Chelmsford, the people of East Chelmsford, who numbered about two thousand, thought themselves sufficiently numerous to be incorporated as a separate town under the name of Merrimack, and they petitioned for a charter accordingly. After some haggling about the future name, that of Lowell was decided upon, out of respect to Francis Cabot Lowell.

In March, 1826, Lowell was, therefore, instituted as a town, and a Town Hall was built four years later. The population then was about 2,000, the number of polls 652, and the valuation \$207,925. At that date Lowell embraced an area of four miles. In 1834 it was increased to nearly five square miles by the annexation of Belvidere from the town of Tewksbury. In 1836, when the population had increased to 17,000, Lowell was incorporated as a city, and in 1851 Centralville was added from the town of Dracut. The area of the city was again enlarged in 1874 by the annexation of portions of Chelmsford, Dracut, and Tewksbury. The total area was then twelve and one-half miles, and there were ninety-one and one-fifth miles of streets. In 1879 there was a further annexation of a few acres taken from the town of Dracut, but that was done to settle a grievance arising out of a previous annexation. Since then the city has gone on increasing in manufactures and population until now the latter is estimated at 65,000. It now ranks as one of the leading cities of New England and while it is renowned for its gigantic industrial enterprises it is noted for its picturesqueness and the beauty of its surrounding scenery.

Public Buildings.

In 1830 the Town Hall was built. The city government, in 1837, built a market house, but it proved a failure. The County Jail was erected in 1838. In 1850 the spacious Court-House on Gorham street was built at a cost of \$100,000. The Lowell Reform School, for the reformation of juvenile



MERRIMACK STREET, ONE OF THE PRINCIPAL BUSINESS THOROUGHFARES OF LOWELL.

offenders, was established in 1851. In 1853 the Merrimack Street Depot was erected jointly by the city and the Boston and Lowell Railroad Company. Two spacious halls were fitted up in the upper stories of this edifice—one named Huntington Hall, in honor of Elisha Huntington, and the other Jackson Hall, in commemoration of Patrick Tracy Jackson. In the same year the City Hall was reconstructed. In 1856 Lowell Jail was built at a cost of \$150,000, and it was first occupied March 20th, 1858.

Mayors of Lowell.

The following gentleman have filled the office of Mayor:

1836-7—Dr. Bartlett.	1860-61—Benjamin C. Sargent.
1838-9—Luther Lawrence (died during second year of office).	1862-63-64—Hocum Hosford.
1839-40-41—Elisha Huntington.	1865-66—Josiah G. Peabody.
1842-43—Nathaniel Wright.	1867-68—George F. Richardson.
1844-45—Elisha Huntington.	1869-70—Jonathan P. Folsom.
1846-47-48—Jefferson Bancroft.	1871—Edward F. Sherman.
1849-50—Josiah B. French.	1872—Josiah G. Peabody.
1851—J. H. B. Ayer.	1873-74-75—Francis Jewett.
1852—Elisha Huntington.	1876-77—Charles A. Stott.
1853-54—Sewell G. Mack.	1878-79—John A. G. Richardson.
1855—Ambrose Lawrence.	1880-81—Frederick T. Greenhalge.
1856—Elisha Huntington.	1882—George Runels.
1857—Stephen Mansur.	1883-84—John J. Donovan.
1858—Elisha Huntington.	1885—Edward J. Noyes.
1859—James Cook.	1886—James C. Abbott.

Railroads.

The Boston and Lowell railroad was the first line of railroad formed in Massachusetts, the company receiving its charter from the State in 1830. The leading spirit in the construction of this line of railway from Boston to Lowell was Mr. Patrick T. Jackson, one of the founders of Lowell. In addition to its main line the Boston and Lowell Railroad Company now operates a number of branches. The Lowell and Andover railroad, from Lowell to the Boston and Maine road, near Ballardvale, is leased and operated by the latter company, making a competing line between Lowell and Boston. The Lowell and Framingham railroad, operated by the Old Colony road, forms by its connections, a convenient route to New York and the West.

In 1863 the Lowell Horse Railway Company was incorporated with a capital of \$100,000, and formally opened March 1st, 1864. The line has been extended in various directions from time to time to meet the public demand. The company now owns 5.78 miles of track, running to Pawtucket Falls, Belvidere, Centralville, the Highlands, and the Fair Grounds.

Fire and Police Departments.

Lowell established a fire department in 1830, and this has been kept supplied with the most efficient fire extinguishing appliances as they have been invented and produced, and to-day no city in the country with an equal population and valuation exhibits a smaller percentage of loss by fires. With a telegraphic and telephonic fire-alarm system, an abundance of water, the most approved apparatus and appliances, and a *personnel* above the average, the fire department is an institution of which our citizens may feel justly proud. The losses by fire during the last ten years have been \$793,821, on which there was an insurance of \$628,038, making the net loss \$165,783—an average of \$16,578 per annum on an average valuation of \$39,962,270. The department is organized as follows: Chief, Thomas J. Farrell, four assistants, and a superintendent of fire alarm; Franklin Hook and Ladder, No. 1, sixteen men, located on Middle street; George Hobson Hook and Ladder, No. 2, ten men, located on Middle street; Hope Steam Fire Engine, No. 1, eleven men, located on Gorham street; Torrent Steam Fire Engine, No. 2, twelve men, located on Branch street; Wamesit Steam Fire Engine, No. 3, eleven men, located on Middle street; Mazeppa Hose Company, No. 4, nine men, located on Fayette street; Wellman Hose Company, No. 5, nine men, located on Fourth street; Excelsior Hose Company, No. 6, nine men, located on Central street; Mechanics' Hose Company, No. 7, nine men, located on Fletcher street; Wilson Hose Company, No. 8, ten men, located in Pawtucketville;

Protective Company, No. 1, seven men, located on Warren street; Lamson Hose Company, ten men, located on Lincoln street, Ayer's city.

One reserve fire engine is kept in the house of Hose 7. This gives a total of two hook and ladder companies, three steam fire engines, six hose companies, exclusive of hose carriages in each of the steamer houses, and one protective company, manned by one hundred and thirteen men and directed by five engineers. The department employs twenty-six horses.

The police force of Lowell consists of a marshal, two deputies, two sergeants, three inspectors of police, two warrant officers, two keepers, twelve day officers, forty-two night officers, and seven supernumeraries. The police station is located in the old market building on Market street, where the marshal's office may be found. The police department is under the direction of a committee of three aldermen. The police court-room is located above the station, in the second story of the same building.

The Water Supply.

Water for domestic purposes and boilers is supplied from a reservoir located on Beacon street, Centralville Heights, and supplied from the Merrimack river, the water being taken from a point above Pawtucket Falls, and forced through a 24-inch pipe to a height of 166 feet by two engines of 5,000,000 gallon power each, worked alternately, at the pumping station on West Sixth street. It is then distributed in every part of the city through about eighty-nine miles of service pipe, the main pipe crossing the river at Hunt's Falls. The high-service reservoir, to meet the wants of localities higher than Beacon street, is located on Christian Hill, a short distance northeasterly from the Beacon street reservoir, at an additional elevation of eighty feet, and has a capacity of 1,500,000 gallons, being supplied directly from the larger reservoir by power from a third engine at the pumping station of 500,000 gallon power. About 13,000 water takers are supplied from the large reservoir and over 100 houses from the high-service. The net cost of the water works to January 1st, 1884, including interest on water loan, was \$2,347,513.53. A reservoir with a capacity of 2,000,000 gallons, on Lynde's Hill, Belvidere (belonging to the Locks and Canals Company), is kept full by means of steam pumps in the machine shop yard, and is used for extinguishing fires of the corporations.

Newspapers.

There are two morning and two evening papers published in Lowell. The morning papers are the *Morning Times*, Democratic, published by Messrs. Campbell & Hanscomb, and the *Morning Mail*, Republican, established in 1879, issued by the *Morning Mail* Company. The evening papers are the *Daily Courier*, Republican, published by Messrs. Marden & Rowell, and the *Daily Citizen*, Republican, issued by the *Citizen* Newspaper Company. The following nine papers are published weekly: *Weekly Journal*, by Marden & Rowell; *Vox Populi*, issued on Wednesday, and *Saturday Vox Populi*, by Huse, Goodwin & Co.; the *American Citizen*, by the *Citizen* Newspaper Company; the *Weekly Times*, by Campbell & Hanscomb; the *Sun*, by Harrington Brothers; the *Saturday Evening Mail*, by the *Morning Mail* Company; the *Journal du Commerce* (French), every Saturday, by the *Morning Mail* Company.

Churches and Chapels of Lowell.

The first religious organization founded in Lowell was the "Merrimack Religious Society," set on foot by the Merrimack Corporation in the interest of their operatives. The society was organized February 24th, 1824. The Merrimack Corporation in 1825 built St. Anne's church and parsonage at a cost of \$16,000. In 1857 a chime of eleven bells, weighing nearly ten thousand pounds and costing over \$4,000, was placed in the tower of the church. The Rev. Dr. Edson was the first rector, and he remained its pastor for fifty-eight years and until his death, June 25th, 1883. Other church buildings followed as the population increased, and the number now devoted to public worship is thirty-four. A list of these is annexed:

Denomination.	Organized.	Name.	Location.
Baptist,	1826 . .	First,	Church street.
	1831 . .	Worthen street,	Worthen street.
	1869 . .	Tabernacle,	Branch street.
	1874 . .	Fifth street,	West Fifth street.
Congregationalist, . .	1797 . .	Pawtucket,	Pawtucketville.
	1826 . .	First,	Merrimack street.
	1830 . .	Eliot,	Summer street.
	1839 . .	John street,	John street.

Denomination.	Organized.	Name.	Location.
Congregationalist,	1845	Kirk street,	Kirk street.
	1846	High street,	East Merrimack street.
	1877	French Protestant,	Bowers and Fletcher streets.
	1884	Highland,	Westford and South Canton streets.
Episcopal,	1824	St. Anne's,	Merrimack street.
	1860	St. John's,	Gorham street.
	1876	House of Prayer,	Walker street.
Free Baptist,	1833	Paige street,	Paige street.
	1874	Mount Vernon,	Butterfield and Mt. Vernon streets.
	1883	Faith Chapel,	Chelmsford and Plain streets.
Methodist,	1826	St. Paul's,	Hurd street.
	1841	Worthen street,	Worthen street.
	1854	Central,	John street.
	1875	Highland,	Loring street.
Ministry-at-Large,	1846	Free Chapel,	Middlesex street.
Presbyterian,	1869	First,	Appleton street.
Primitive Methodist,	1879	Zion,	Gorham street.
Roman Catholic,	1831	St. Patrick's,	Fenwick street.
	1841	St. Peter's,	Gorham street.
	1867	St. Joseph's,	Lee street.
	1868	Immaculate Conception,	Fayette street.
	1884	Sacred Heart,	Moore street.
	1884	St. Michael's,	Sixth street.
Unitarian,	1829	First,	Merrimack street.
Universalist,	1827	First,	Hurd street.
	1838	Second,	Shattuck street.

In addition to the above, there are the following organizations holding regular services: Belvidere Mission School, Fayette street; Berean Mission, Lawrence street; Bethesda Sunday-school, corner of Gorham and Manchester streets; Central Mission, First street; Christian Brethren, Gospel Hall, 235 Lincoln street; Independent Union Mission, Davis, corner Central street; Lowell Silent Society, room 28, Barristers' Hall—preaching on alternate Sundays; St. Anne's Mission, Phoenix; Second Advent Society, Mechanics' Hall; Swedish Free Mission Society, Primitive M. E. Church; Swedish Lutheran Society, Presbyterian Church; Swedish M. E. Church—services in Swedish language at St. Paul's Friday evenings.

Educational Facilities, Libraries, etc.

Lowell's public schools comprise one high, nine grammar, two mixed, and eighty-three primary schools, maintained by the city, besides an evening drawing school and six elementary evening schools during the winter season. The average number of scholars in the day schools is about seven thousand and the teachers number one hundred and seventy-seven. There are also several private schools and three Roman Catholic parochial schools, one of the latter being for French Canadian children.

In 1825 the Middlesex Association was incorporated to minister, by a library of books, public lectures, occasional fairs, and other means, to the intellectual needs of the people. In 1835 the hall of the association was built, principally by contributions from the different manufacturing companies of Lowell. The library now contains sixteen thousand volumes. Connected with it is a reading-room, which is supplied with daily papers, magazines, etc.

In 1844 the City Library, located in Masonic Temple, Merrimack street, was established, and in 1883 made public. There are thirty thousand volumes in the library. In the adjoining building, and approached from the same floor as the library is on, is a free reading-room, founded in 1883.

The Young Men's Christian Association has a library of over one thousand volumes and a reading-room supplied with one hundred papers and magazines.

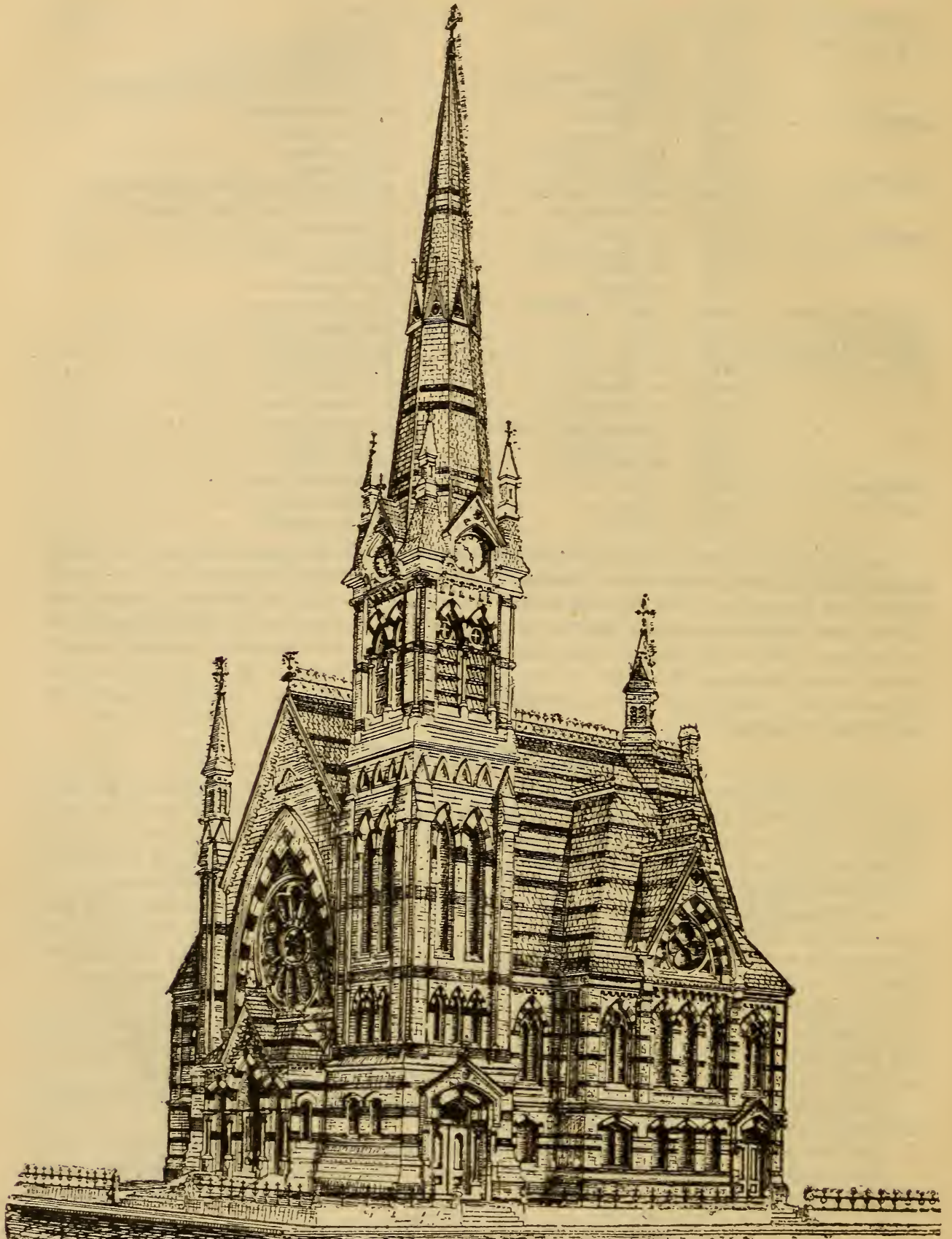
The Young Men's Catholic Library Association has a library of eight hundred volumes.

The People's Club has one thousand and fifty volumes and a reading-room containing four hundred papers and periodicals.

Charitable Organizations and Hospitals.

The Associated Charities of this city is an organization founded in the interest of the deserving poor and unfortunate, and to protect from imposition benevolent people. The office is in Wyman's Exchange, Room 11.

The Ministry-at-Large has an office at the Free Chapel, Middlesex street, and dispenses annually among the worthy poor the income of the Nesmith legacy of \$25,000 (amounting to \$1,500) and the



ELIOT CONGREGATIONAL CHURCH

LOWELL
Mass.

S. S. Woodcock Architect
New Bedford
Boston

income of the Tyler legacy of \$10,000 (amounting to \$600), besides individual and other contributions.

The Old Ladies' Home, located on Fletcher street, near Pawtucket street, has forty dormitories. It is supported by an annual fair and by private contributions.

The Home for Young Women and Children, located at the corner of John and Lee streets, furnishes a home for young women while seeking employment, and cares for the young children of mothers who have to work in the mills or shops for support.

The Lowell Dispensary furnishes medicine and medical advice to the poor free of charge.

A Free Dispensary, established and managed by the city, was instituted in 1879. The City Council makes an annual appropriation of \$1,000 for its support, one-half of which amount is expended for medicine. Twelve physicians, annually recommended by the Middlesex North Medical Society and confirmed by the Overseers of the Poor, constitute a medical board, one of whom spends an hour each day at the rooms to attend to patients. It is located in the Police Station building.

St. Mary's Orphanage (Episcopal), located on Anne street, is carried on by St. Anne's Church, and supports orphan boys.

St. Peter's Orphan Asylum (Roman Catholic), located on Appleton street, is managed by the Sisters of Charity. It cares for fifty-four orphan girls.

The People's Club, for the improvement of operatives and working people generally, was incorporated in 1882. Amusement and reading-rooms are provided. A series of instructive lectures and pleasing entertainments is also given once a week during the winter months. The rooms for males are in Nesmith's block, entrance on John street, and the rooms for females are in Wyman's Exchange. The club is sustained by contributions, the several corporations being liberal in their support.

The Young Men's Christian Association, Barrister's Hall, has about fifteen hundred members.

The city has three hospitals. The Lowell Hospital was founded in 1840 by the several manufacturing companies, for the benefit of the sick and disabled operatives in their employ. The building, located on the corner of Merrimack and Pawtucket streets, commands a fine view of the Merrimack river and the Dracut and Pelham hills. The portion of the building formerly occupied by the physician in charge has been fitted up for the use of patients. This furnishes accommodations for a larger number of patients than before, and the patients are not, as formerly, confined exclusively to mill operatives.

St. John's Hospital was incorporated in March, 1867. About two years later the building was completed and opened to the public. It is situated on the site of "the old yellow house," High Street square, Belvidere, near the confluence of the Merrimack and Concord rivers. The hospital is in charge of the Sisters of Charity.

The city government maintains a hospital at the City Farm, where the sick and insane poor are cared for. It is under the medical supervision of the city physician.

National and Savings Banks.

Lowell has seven national banks, possessing an aggregate capital of \$2,500,000. The first five were converted into national banks in 1865.

The Old Lowell National Bank, Wyman's Exchange, corner Merrimack and Central streets, was incorporated in 1828. Its capital is \$200,000.

Railroad National Bank, Mechanics' Bank block, 128 Merrimack street; incorporated 1831; capital, \$800,000.

Appleton National Bank, No. 6 Appleton block, Central street; incorporated 1847; capital \$300,000.

Prescott National Bank, No. 28 Central street; incorporated 1850; capital, \$300,000.

Wamesit National Bank, corner Middlesex and Thorndike streets; incorporated 1853; capital, \$250,000.

Merchants' National Bank, No. 39 Merrimack street; incorporated 1854; new charter granted July 11th, 1884, to extend twenty years; capital, \$400,000.

First National Bank, No. 42 Central street; organized 1864; new charter granted February 24th, 1883, extending to 1903; capital, \$250,000.

There are six savings banks in the city, and these are:

Lowell Institution for Savings, Shattuck street; incorporated 1829.

City Institutions for Savings, Appleton Bank building, Central street; incorporated 1837.

Lowell Five-Cent Savings Bank, corner Merrimack and John streets; incorporated 1854.

Mechanics' Savings Bank, Nos. 130 and 132 Merrimack street; incorporated 1861.

Merrimack River Savings Bank, Wamesit Bank building, corner Middlesex and Thorndike streets; incorporated 1871.

Central Savings Bank, Merchants' Bank building, Merrimack street; incorporated 1871.

Artificial Illumination.

Lowell is lighted by both gas and electricity. Gas is furnished by the Lowel Gas-Light Company, which was incorporated in 1849 with a capital of half a million dollars, at a cost of one dollar and fifty cents per thousand feet. The gas is distributed through about forty-five miles of pipes. The works are located on School street, near the Nashua and Lowell Railroad, and the office at No. 22 Shattuck street. The Middlesex Electric Company, which has a capital of \$150,000, and whose office is on Middle street, furnish upward of three hundred lights for illuminating stores and streets.

Lowell Commons.

Lowell has three commons or parks, "breathing places" for the people, and these are fully appreciated by all classes of citizens.

Park Garden is located at Belvidere, and is bounded on the north by Chestnut street, on the east by Park, on the south by Andover, and on the west by Nesmith. It contains 77.01 acres. It was formerly known as Washington square, and was purchased by the city on March 28th, 1860, for \$2,100.

North Common was given to the city on May 10th, 1845, by the proprietors of the locks and canals. Originally it was bounded by Clarke, South, Fletcher, and Willie streets. Subsequently a strip of land 130x800 feet on the east side was released to the city for building purposes, and then this became the eastern boundary. In 1848 Willie street was released and additional land, forming the northwest portion of the common, was bought. The lot comprised four thousand two hundred and forty-eight square feet.

South Common is the largest of the parks. It contains eight hundred and ninety-seven thousand seven hundred and forty-nine square feet. It was bought at the same time as the North Common, and was included in that deed. It is inclosed by Summer, South, Highland, and Thorndyke streets.

Lowell, ere long, is likely to have another park at Rogers' Fort Hill.

Monument Square and Its Monuments.

During the War of the Rebellion, Lowell contributed four companies to the Sixth Massachusetts Regiment, and when this regiment arrived in Baltimore on the 19th of April, 1861, a riot took place. Many of the rioters were killed and others wounded. Among the soldiers who fell were Addison O. Whitney, Luther C. Ladd, and Charles A. Taylor, all of the Lowell and City Guards; and Sumner H. Needham, of the Lawrence Light Artillery. The remains of Ladd and Whitney were brought to Lowell May 6th, 1861, and buried in Lowell Cemetery. Four years later their bodies were removed to Monument Square, and they now rest there beneath the monument which bears their names.

Dr. Ayer in 1876 gave to the city, in commemoration of the anniversary of American independence, the statue of Victory, which stands near to the monument. The figure is that of a draped woman of heroic size with wings, holding in her right hand the laurel wreath of victory, and in her left the harvest sheaf of peace. The figure was molded by Rauch, the great Prussian sculptor, for the King of Bavaria.

The cemetery, situated on the east bank of Concord river, about a mile from the centre of the city, and consisting of about forty-five acres of land, was consecrated on Sunday, June 20th, 1841. It is beautifully laid out with walks and ornamented with shade-trees.

Population of the City.

The population of Lowell, as given by the census of 1885, in comparison with 1880 and 1875, is as follows:

	1885.			1880.	1875.
	Males.	Females.	Total.		
Ward 1, . .	4,477	6,177	10,654	11,715	5,761
Ward 2, . .	4,252	5,559	9,811	8,992	9,299
Ward 3, . .	5,711	6,345	12,056	10,091	9,020
Ward 4, . .	4,619	5,787	10,406	8,861	9,842
Ward 5, . .	5,576	6,816	12,392	10,900	10,886
Ward 6, . .	3,870	4,862	8,732	8,916	4,880
Total, . .	28,505	35,546	64,051	59,475	49,688

The Cotton Manufacturing and Other Industries of Lowell.

The staple industry of Lowell is the manufacture of cotton, and, as we have elsewhere remarked, the introduction of this industry and the growth of Lowell to its present proportions were induced by the abundant water-power afforded by its rivers. The cotton industry was introduced into this country from England. In the latter country, as well as in this, the manufacture of cotton cloth was until nearly the middle of the last century a domestic enterprise. The first invention that paved the way to the adoption of the factory system of to-day was John Kay's fly-shuttle, patented in England in 1733. In 1738 Lewis Paul obtained a patent for the first machinery for spinning, which had been invented several years before by John Wyatt, and two years later cotton manufacturing was commenced at Manchester, England. Invention followed invention in the different departments of cotton manufacturing, and with these inventions are indissolubly associated the names of Robert Kay, James Hargreaves, Thomas Highs, Richard Arkwright, Robert Peel, Samuel Crompton, Samuel Cartwright, Radcliff, Ross, Johnson, and others, in the Old World, and Eli Whitney, Samuel Slater, Francis A. Calvert, George Wellman, and others, in the New World.

The first machinery for carding and spinning cotton used in this country was started at Beverly, Mass., in 1787, and these machines were driven by horse-power. Soon afterward other cotton factories were established in Connecticut, Rhode Island, New York, Pennsylvania, Delaware, and New Jersey. Singularly, the same year in which the establishment of the first cotton mill in this country at Beverly took place, the first machinery for carding and spinning wool was started at Byfield, Mass.

In 1813, twenty-six years after the cotton mill at Beverly had been started, the first cotton manufactory at East Chelmsford, as Lowell was then called, was founded. On the site now occupied by the Middlesex Company's mills a wooden cotton mill was built at a cost of \$3,000 by Captain Phineas Whiting and Major Josiah Fletcher. About the same time a similar enterprise was started by John Golding, but this proved a failure. In 1818 Thomas Hurd purchased Whiting & Fletcher's mill and converted it into a woolen mill. This became the second woolen mill in this district, Mr. Hale having previously started a fulling mill at Dracut. Mr. Hurd built a larger mill of brick, which was destroyed by fire, and it was rebuilt in 1826. Here he manufactured satinets. He built the Middlesex canal, which was fed by the Pawtucket canal, and he was the first man in this country to manufacture satinets by water-power. In 1801 Moses Hale started a carding mill on River Meadow brook, between Hale's and Whipple's mills. He also started about the same time a saw mill on the same stream, and in 1818 founded powder mills that were discontinued in 1855 on Concord river.

In 1810 Francis Cabot Lowell, from whom the city of Lowell afterward took its name, and who was an ancestor of James Russell Lowell, the late American Minister at the Court of St. James, went to England and saw the progress which was there being made in the business of manufacturing cotton. He made himself acquainted with the mechanical contrivances employed, and on returning to Boston, he, in 1814, in partnership with his brother-in-law, Patrick Tracy Jackson, Nathan Appleton, and others, with a capital of \$100,000, purchased water-power at Waltham, and there started the business of weaving, and afterward that of spinning. The enterprise proved a splendid success. Mr. Lowell died in Boston, September 2d, 1817, and his partners continued the business, of which he had been the mainspring. In 1821 Messrs. Appleton & Jackson, wishing to extend their operations, and needing more water-power than they had at command at Waltham, had their attention drawn to the water facilities offered at Lowell. They bought up all the stock of the Pawtucket canal at par and several hundred acres of land at a nominal figure. On the 5th of February, 1822, Nathan Appleton, Patrick T. Jackson, Kirk Boott, Warren Dutton, Paul Moody, and John W. Boott, and others were incorporated as the Merrimack Manufacturing Company, with Warren Dutton as president, and Mr. Kirk Boott as treasurer and agent. The company was incorporated with a capital of \$600,000, and their first mill was completed and started September 1st, 1823. Since then the company's capital has been four times increased until now it amounts to \$2,500,000. Its mills have been enlarged to six times their original capacity, a print works has been established and enlarged to four times the original size, and employment is given to three thousand three hundred persons.

As will be seen stated in our account of Lowell's canals, the Merrimack Company, controlled the water-power of the river Merrimack until it handed over its water-powers to the Locks and Canal Company, which then sold water rights to other manufacturing companies established in Lowell subsequent to the foundation of the Merrimack Manufacturing Company. The great manufacturing companies of the city were established in the order in which they are hereinafter named:

1822—Merrimack Manufacturing Company; capital, \$2,500,000; six mills and print works; one

hundred and fifty-three thousand five hundred and fifty-two spindles and four thousand four hundred and sixty-seven looms; products, print cloths; employed three thousand three hundred persons.

1825—Hamilton Manufacturing Company; capital, \$1,800,000; own several mills and print works, and employ over three thousand persons; products, flannels, prints, ticks, stripes, drills, and shirtings.

1828—Appleton Company; capital, \$600,000; spindles, forty-five thousand and sixty-four; looms, twelve hundred and twenty-four; employs eight hundred and twenty-four persons; products, sheetings and drillings and hosiery yarns.

1828—Lowell Manufacturing Company; capital, \$2,000,000; products, carpets; employed sixteen hundred persons.

1830—Middlesex Company; capital, \$750,000; spindles, eighteen thousand six hundred and forty; products, indigo blue coatings, cassimeres, police, yacht, and cadet cloths, ladies' sackings, beavers, and shawls; persons employed, eight hundred and thirty-six.

1831—Tremont and Suffolk Mills; Suffolk Manufacturing Company, incorporated January 17th, 1831; Tremont Mills Company, incorporated March 19th, 1831; consolidated, 1871; capital, \$1,200,000; spindles, one hundred thousand; looms, three thousand; products, jeans, cotton flannels, drillings, sheetings, shirtings, and print cloths; employees, sixteen hundred.

1831—Lawrence Manufacturing Company; capital, \$1,500,000; spindles, one hundred and five thousand; looms, two thousand three hundred and sixty; products, shirtings, sheetings, cotton flannels hosiery, and knitted underwear; employees, two thousand one hundred and thirty.

1835—Boott Cotton Mills; capital, \$1,200,000; products, shirtings, sheetings, and printing cloths; employees, two thousand two hundred and ten.

1839—Massachusetts Cotton Mills; capital, \$1,800,000; one hundred and nineteen thousand five hundred and twenty-eight spindles and three thousand six hundred and fifty-two looms; products, sheetings, shirtings, and drillings; employees, one thousand seven hundred and thirty-six.

1845—Lowell Machine Shop; paid-up capital, \$900,000; area covered by property of company, thirteen acres; products, cotton and paper mill machinery; employees, one thousand six hundred.

1832—Lowell Bleachery and Dye Works; capital, \$300,000; employees, four hundred.

The manufacturing companies above-mentioned represent a total capital of \$14,500,000; spindles, eight hundred and thirty-one thousand three hundred and seventy-four; looms, twenty-two thousand one hundred and sixty-nine; employees—females, ten thousand seven hundred and twenty-four; males, seven thousand two hundred and four; yards of cloth woven per week, four million four hundred and ninety-six thousand one hundred and twenty; yards printed per week, one million five hundred and eighty-six thousand two hundred and thirty; yards dyed per week, one million five hundred and eighty-six thousand two hundred and thirty; yards of carpeting woven per week, forty thousand; yards of woolen cloth per week, twenty-five thousand; dozens of shawls per week, one thousand; dozens of shirts and drawers per week, nine hundred; dozens of hosiery per week, fifteen thousand; power, eighty turbine wheels of twenty-five thousand horse-power, and one hundred and forty-two steam engines of nineteen thousand six hundred and seventy horse-power; monthly pay roll (not including Lowell Bleachery), \$412,536; taxes paid, \$259,433.30.

The upbuilding of these great manufactories naturally led to the establishment of numerous and varied industries in the city, and as years rolled by the population and the business interests of the place multiplied rapidly.

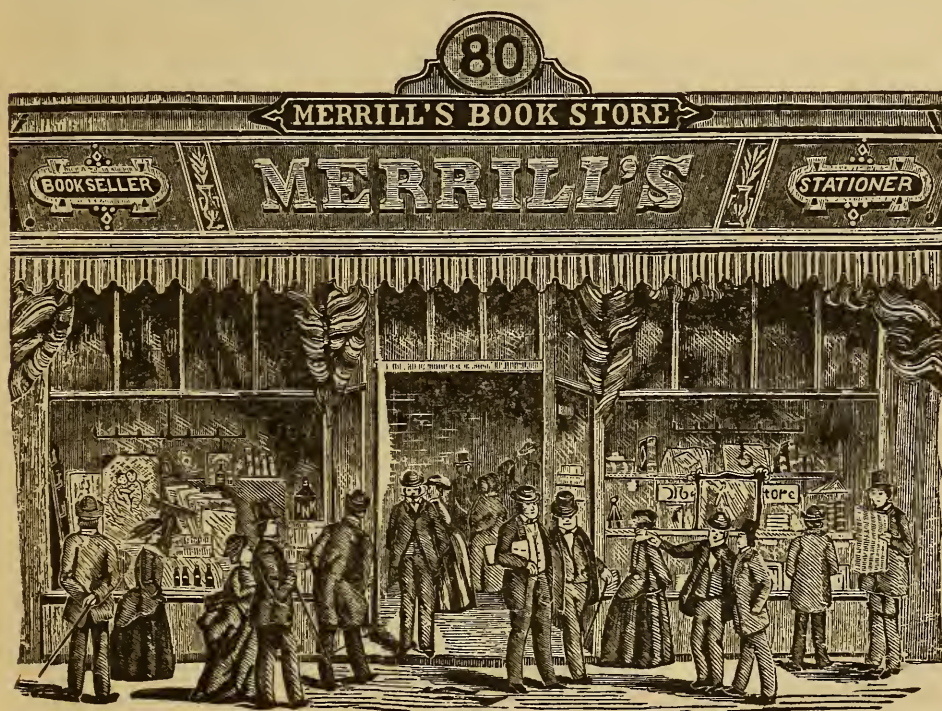
LOWELL BUSINESS HOUSES.

J. Merrill & Son, Booksellers and Stationers, Nos. 78 and 80 Central Street.—One of the business landmarks of the city of Lowell is the book and stationery store of Messrs. J. Merrill & Son, located at Nos. 78 and 80 Central street, next door to the American House. This house was established in 1845, and is the oldest book and stationery store in the city. Mr. Frank M. Merrill is now the sole proprietor, although the business is carried on under the old firm-name. Mr. Merrill occupies commodious quarters, fitted up in excellent style and provided with every convenience and facility for the display of a fine stock of goods and the prosecution of the business in a successful manner and upon a large

very lowest prices. The business methods of this house are fair and honorable, and every patron receives liberal and courteous treatment. Mr. Merrill is a native of Lowell, well and favorably known throughout this section of the State, and everywhere respected as an active, enterprising, and reliable business man, with whom it is a pleasure to deal.

Thaddeus S. Cobb, Dealer in Cotton and Woolen Machinery, Card Clothing, Pulleys, Shafting, Belting, and Manufacturers' Supplies, No. 63 Dutton Street.—Lowell is studded with manufactories of every description, and their products are

unlimited in quantity and variety. One of the most enterprising depots of its class in the city is the house of Mr. Thaddeus S. Cobb, the well-known dealer in cotton and woolen machinery, card clothing, pulleys, shafting, belting, and manufacturers' supplies, at Nos. 62 and 63 Dutton street, near the Merrimack street depot. This house was established early in 1885, and was at once seen to fill a long-felt want in the business element of the city. The great manufacturers of textile fabrics have found in this establishment everything that they need in the way of supplies for the smooth



scale. Everything that can be found in any establishment of this kind is kept constantly on hand, including a complete line of blank-books, every description of miscellaneous works, a full line of standard authors in both prose and poetry, all the periodicals, the daily newspapers, the weekly and monthly magazines, all the novelties in photograph and autograph albums, Christmas and birthday cards and holiday gifts, and a splendid assortment of ladies' fine stationery, a large and well-selected line of children's books, games, puzzles, etc., an elegant assortment of fancy inkstands, pocket-books, bill-books, Bibles, and prayer-books, writing-desks, a full line of lawyers' blanks, all sizes of rubber bands sold by the ounce or pound, Dennison's tags, Merrill's pens and pencils, considered the best in the market; scrap-books, writing tablets, all sizes and prices, all kind of school books and school supplies, colored tissue-paper, all shades; playing cards, drawing paper, and drawing materials. All these goods are of the most desirable quality, and are sold at the

and successful running of their mammoth factories. Mr. Cobb occupies two large buildings, three stories in height, and one large warehouse situated near the railroad. Every capacity and facility is possessed for the proper prosecution of this important branch of business in a thoroughly successful and satisfactory manner and upon a large scale. Every description of machinery and supplies for the cotton and woolen manufactories is here to be found in immense quantities and manufactured in the most durable and substantial manner, also card clothing, pulleys, shafting, and belting of every description. By a full understanding of the wants of the trade, and by an honest endeavor to satisfy his patrons in every particular, the proprietor has developed a large and permanent trade, and richly deserves the success he has already achieved. Mr. Cobb has had long and valuable experience in mills, is thoroughly energetic and enterprising in his business methods, reliable and straightforward in all his dealings.

Lee & Gilbride, Insurance, Room 9, No. 51 Central Street.—This insurance agency was established in Lowell in 1882 by Mr. J. A. Gilbride, Mr. T. C. Lee becoming a member of the present firm in July, 1885, and from the beginning the enterprise has been a great and deserved success. Mr. Lee was formerly employed in the office of the Lowell *Daily Courier* and Western Union Telegraph Company, and was time-keeper during the construction of the intercepting sewer, which was recently built; also of the recent firm of Shea & Lee. Messrs. Lee & Gilbride are prepared to effect insurance at minimum rates in responsible companies, representing American Central, of St. Louis; Western, of Toronto; St. Paul, of St. Paul, Minn.; Fireman's, of Dayton, O.; Fidelity and Casualty Insurance Company of New York for security of employees in positions of trust. They also transact a general insurance business and are prepared to place risks in any company. The firm have lately removed to their present desirable office, No. 51 Central street, from that formerly occupied by them at No. 1 Prescott street. They are both reliable, responsible business men and enjoy the confidence of all who know them. Mr. Lee is a native of Lowell and Mr. Gilbride is a Pennsylvanian by birth, and both are accounted responsible and representative business men in all that term implies. These gentlemen have also a branch office at No. 288 Main street, Worcester, opposite Bay State House.

William Kelley & Son, Manufacturers of and Dealers in Doors, Sash and Blinds, Window and Door Frames, Outside Windows, Glass, etc., No. 1 Mechanics' Mills, Dutton Street.—This business was established in 1845 by Mr. William Kelley, and has been conducted with marked success down to the present time. The firm occupy a large and well appointed shop, fully equipped with every improvement in the line of machinery operated by steam power. Employment is given to from fifteen to twenty hands. The firm keep constantly on hand a stock of doors, frames, sash, glass, etc., of all kinds and in great variety, and guarantee to satisfy every patron in all essential respects. By a careful and consistent policy in selecting the right kind of materials, and in dealing in an honorable manner with all their patrons, they have built up a large trade.

A. W. Derbyshire & Co., Grocers and Commission Merchants, corner Lawrence and Wamesit Streets and No. 17 Branch Street.—With their two fine, attractive grocery and provision stores, located respectively at Nos. 17 Branch and 139 Lawrence streets, Messrs. A. W. Derbyshire & Co. have, since 1874, conducted with deserved success a large and steadily increasing trade, and they are accounted in business circles reliable young merchants in all that the term implies. At either establishment are found a fine, select stock of fresh and reliable groceries, provisions, and produce, and in maintaining the quality of their merchandise have firmly established themselves in general confidence. In addition to their large wholesale and retail trade they make a specialty of selling butter, cheese, and eggs on commission, and their trade, under their able management, is steadily increasing. The members of the firm are natives of Lowell and are young men of decided business ability.

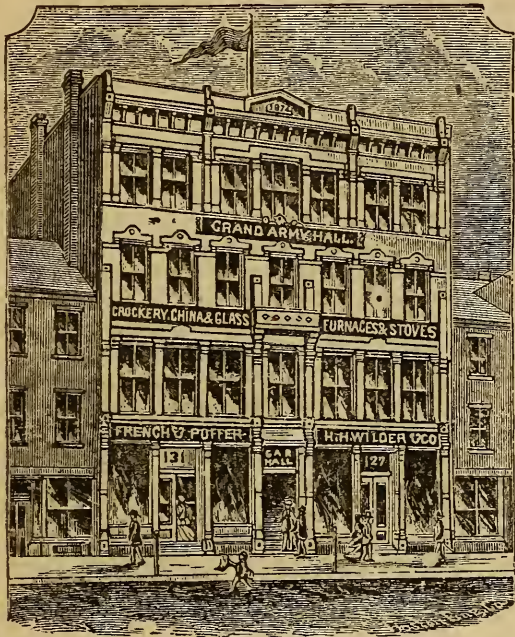
Lyford & Hull, Manufacturing Chemists, Five-Cent Savings Bank Building, corner of Merri-

mack and John Streets.—This house was founded ten years ago, and since its inception it has met with the most marked and encouraging patronage. The firm have a thoroughly equipped laboratory and have at command every facility for the successful operation of their business. The members of the firm are Mr. S. G. Lyford, who is a native of Canada, and Mr. George S. Hull, who was born in this State. They are gentlemen of wide business experience and are extensively employed in the manufacture of all kinds of flavoring and seasoning extracts and some forty-three specialties of their own origin. Among these we may mention the Harvard bronchial syrup, Lyford's magic pain cure, Lyford's full strength Jamaica ginger, Norway axle oil, etc. For enterprise and honorable treatment of its customers the firm has acquired a deservedly high reputation. The proprietors possess the very best of facilities for the prompt filling of all orders.

Lowell Conservatory of Music, No. 52 Appleton Street.—The Boston Conservatory, under direction of Julius Eichburg, and the New England Conservatory, under management of Eben Tourgee, rank high in this country, and the Lowell Conservatory is conducted upon the same general principles which underlie these great institutions. Locally, the Lowell Conservatory, of course, possesses many advantages for the class of pupils who avail themselves of its privileges, and, as this fact becomes more and better understood, the more extended will be its field of labor. For twenty years Mr. Willey was a teacher of music in the public schools of Lowell, and since the establishment of his conservatory of music in 1878 he has met with the most gratifying success. Mendelssohn, the founder of the Leipsic Conservatory, says "that by the participation of several in the same lessons, at the same time, a true musical feeling is awakened and kept fresh among the pupils. It produces industry and spurs on to emulation." No higher musical authority seems possible. The stimulus of class practice is absolutely essential. There are but four pupils in a class, each pupil receiving twenty-four lessons, two lessons in a week of one hour's length each; and the cost of instruction is only about a quarter of what is usually charged. The course of instruction includes piano, organ, and singing, and pupils are fitted to take positions in choirs, to teach in public schools, and to teach the piano-forte and organ. Certificates are given to pupils completing either course of study. Thoroughness is what is aimed at and what is accomplished in this institution, which has now a large number of pupils. The conservatory is open from nine o'clock in the morning until ten o'clock in the evening, and, when desired, private instruction may be had on terms to be obtained at the conservatory. Mr. Willey, who is a native of New Hampshire, is an accomplished musician.

Marcus Delisle, Pharmacy, No. 362 Merrimack Street.—This establishment has for two years been the leading Canadian pharmacy in Lowell. The stock comprises everything desirable in the line of drugs, chemicals, botanical medicines, cigars, fancy and toilet articles, etc., and in prices, as in quality of merchandise, Mr. Delisle successfully competes with any. Prescriptions are compounded with scrupulous care, and absolute accuracy is always assured. Mr. Delisle is a native of Canada, where he conducted with success a drug establishment for two years.

French & Puffer, Importers of and Wholesale Dealers in Crockery, China, Table Cutlery, Solid Silver and Plated Ware, Lamp Goods, Woodenware, etc., No. 131 Central Street, also No. 523



Essex Street, Lawrence.—Among the innumerable and varied articles produced in the United States, not the least in importance is china, crockery, and glass ware. The United States now produces a good quality of these goods, but the finer grades are still imported from Europe. Largely engaged in this line of trade is the house of Messrs. French & Puffer, which, besides being one of the oldest in the city, is one of the largest and most complete. It was founded in 1866, and has ever since maintained a prominent position in the trade. The premises occupied for the business comprise the basement and ground floor of the Grand Army Hall building, No. 131 Central street, together with five floors in the rear part of the building, which are equipped with elevator and other conveniences. The salesroom is 30x110 feet in size, in which the display of wares is particularly large and handsome. All goods are of the firm's own importation, or come direct from manufacturers. Special departments are here for pottery and glassware of English, French, Dresden, Canton, Silician, Japanese, and Faïence manufacture; French, Bohemian, Baccarat, crystal, English, and American table glassware, table cutlery, solid silver and plated ware, lamps and lamp goods, Parian busts, statuettes, vases, etc., wedding gifts in extensive variety, hotel and restaurant outfits, and a general line of woodenware, brooms, brushes, mats, etc. The beauty and artistic taste displayed in these departments must be seen to be appreciated. A staff of eleven salesmen are employed in the store, and the firm are represented on the road by a number of traveling salesmen, the business of the house being both wholesale and retail in its character. The firm occupy warehouses for the storage of stock in other parts of the city, and they have also a large and finely appointed store at No. 523 Essex street, Lawrence, and they do a large jobbing trade throughout the New England States. Both Mr. Amos B. French, who has been in business in this city for the past fifty years, and Mr. F. W. Puffer are

natives of this State, and they rank high among the most trustworthy business houses of the city.

A. W. Dows & Co., Apothecaries, No. 213 Central Street.—One of the most widely known business houses in the city of Lowell is that of A. W. Dows & Co., the popular apothecaries, at No. 213 Central street. This house was established in 1850 by Mr. A. W. Dows, who carried on the business alone until recently, when the present firm was organized. The firm occupy a large and handsome store, 30x60 feet, finely appointed with tile floor, elegant showcases, and counters, and provided with every convenience and facility for the accommodation of customers, the display of a fine stock of goods, and the prosecution of the business in a successful manner and upon a large scale. The firm are specially known to the public, both at home and abroad, as the proprietors of Dows' diarrhoea syrup, Dows' humor syrup, Dows' cough balsam, Dows' dyspepsia pills, Dows' tincture wine cordial, and Dows' family bitters, all of which are very popular and effective remedies, and have given this house a prestige all over the country that could not be acquired in any other way. The firm also make a specialty of fresh selected roots, herbs, barks, etc., a large and fine assortment of which they keep constantly on hand, and which have a ready sale in the city and throughout the surrounding country. The stock of drugs and medicines is always full and complete, and is one of the finest in the city. Physicians' prescriptions are carefully and skillfully compounded, and all goods are warranted to be as represented in all cases. The members of the firm at present are Messrs. A. W. Dows and Charles Naylor, both natives of Massachusetts, and of large practical experience as apothecaries.

A. L. Smith, Union Brass Foundry, Brass and Composition Castings, Babbitt Metals, etc., Worthen Street near Fletcher.—This successfully conducted brass foundry was established in 1882 by the present energetic proprietor. His establishment is desirably located on Worthen street, near Fletcher, the building having been lately erected to accommodate his increasing trade. It is 40x100 feet in dimensions, three stories in height, and is provided with every convenience. A number of skilled workmen are employed in the manufacture of all kinds of brass and composition castings, Babbitt metals, etc., making designs for all kinds of work. In quality and prices of work Mr. Smith successfully competes with any brass founders in this section. Practical to every part of the business, with many years' experience, he gives to the business his undivided personal attention. Mr. Smith is a native of Lowell.

W. P. Foye, Hay, Grain, Feed, Flour, etc., No. 62 Middle Street.—The hay, grain, and flour business now so successfully conducted by Mr. W. P. Foye, at No. 62 Middle street, was inaugurated by that merchant in 1878, who has established his trade on the sure and safe foundation of square dealing. Mr. Foye carries at all times a full and complete stock of baled hay, grain, flour, feed, etc., and in quality and prices successfully competes with any dealer in Lowell, and he has every facility to supply the best in the market at lowest rates and to guarantee entire satisfaction. Mr. Foye is a native of New York and has long since established himself in esteem as a merchant and citizen.

A. Hadley, Manufacturer of Wood Handles of every description, Valve Wheels, and all kinds of Turned Woodwork, Western Avenue near Thorndike Street.—For twenty years past Mr. A. Hadley has been carrying on successfully in his present factory on Western avenue near Thorndike street. His premises comprise the second floor of the building, and it is amply equipped with the most modern improved wood-working machinery, which is operated by steam power. From six to twelve operatives are employed, and a growing trade is carried on in the manufacture of handles and fancy turning, etc., of every description used by manufacturers. The facilities of the establishment are adequate to meet all demands made upon it, and all work undertaken is not only promptly but neatly done. Mr. Hadley, who is a native of Maine, is a gentleman of extended experience in this line, and is thoroughly acquainted with all the wants of manufacturers in his line of trade.

F. G. Cummings, Manufacturer of Plain and Fancy Boxes of all Descriptions, Wamesit Steam Mills, Dutton Street.—Occupying a floor of the Wamesit Steam Mills building on Dutton street, Mr. F. G. Cummings has for eight years been engaged in the manufacture of wooden boxes, and his establishment is one of the chief sources of supply of this kind of merchandise in this city. Mr. Cummings' shops are equipped with the latest and best wood-working machinery, operated by steam, and he employs five skilled workmen in his business. In this establishment plain and fancy boxes of every description are manufactured to order, and the proprietor has every facility to fill orders promptly at lowest possible rates, and to guarantee entire satisfaction in every particular. Mr. Cummings is a Massachusetts man by birth, young and energetic, and accounted one of the representative and successful manufacturers of this industrial centre.

Eugene N. Morrill, Artistic Paper-Hangings, Decorations, and Window Shades, No. 258 Middlesex Street.—This energetic gentleman succeeded to this business in 1882, and in maintaining the prestige of the house, established by his father, Mr. N. W. Morrill, he has manifested most marked ability. He occupies commodious quarters at No. 258 Middlesex street, where he carries a select assortment of the most artistic paper-hangings, decorations, friezes, borders, and dadoes in the market, besides a large stock of desirable styles and patterns in window shades, rollers, and fixtures, and in prices that cannot be surpassed. He employs eight skillful paper-hangers, and executes all kinds of work in his line in the most satisfactory manner. Mr. Morrill is a Lowell man by birth and is thoroughly reliable.

Wallingford & Callaghan, Dealers in Stoves, Ranges, Tinware, and Kitchen Goods, No. 227 Merrimack Street.—Messrs. Wallingford & Callaghan, located at No. 227 Merrimack street, occupy two floors of the building, each 30x90 feet in dimensions. This establishment is replete with the best makes of stoves, ranges, hollowware, and stove fittings, with a fine collection of tinware and a capital assortment of kitchen-furnishing goods of every description. The firm make a specialty of the new Hub range, which has steel-finished edges and panels, patent double-quick damper, Hub towel-drier, oven shelf for

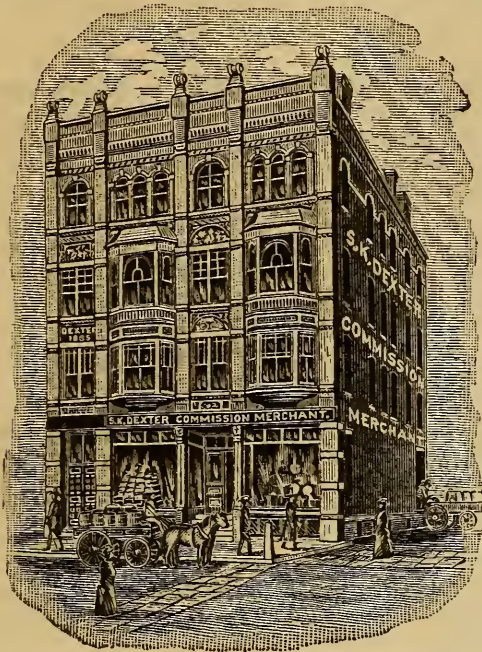
basting meats, plated knobs, plated cover lifter, patent check draft, together with every improvement (or its equivalent) that can be found in any range made. The firm manufacture their own tinware and execute all kinds of repairs in stoves, ranges, etc. This house was founded about ten years ago and has been remarkably successful. Mr. L. J. Wallingford is a native of this State, and Mr. John Callaghan was born in Maine.

George Gardner, Pianos and Organs, corner of Central and Middle Streets, First National Bank Building.—The establishment of Mr. George Gardner, corner of Central and Middle streets, is one of the late important enterprises of Lowell, having been established on the 1st of September, 1885. Mr. Gardner's rooms are 30x90 feet in dimensions, and his stock includes upright and square pianos of all desirable makes and styles, which are sold at manufacturers' quotations. The stock includes the following: Chickering, Knabe, Hardman, Decker, Hazelton, Guild & Fischer, Vose & Son, Hallett & Cumston, Woodward & Brown, New England, H. F. Miller, Behr Bros., Sohmer, Stultz & Bauer, and Hallett & Davis' pianos, and the celebrated New England organs. Mr. Gardner has branch ware-rooms at West Acton and Clinton, Mass., and has been engaged in business at the former place for twenty-five years, and at the latter place for fifteen years. This ripe experience has made him a reliable medium through which to procure first-class pianos and organs. Mr. Gardner is a native of Massachusetts.

Davis & Sargent, Manufacturers of and Dealers in Rough and Dressed Lumber, No. 275 Middlesex Street.—Among the large manufacturing industries of the city of Lowell honorable mention should be made of the business of Davis & Sargent, which was first established by Mr. Davis, the senior partner, in 1866, and the present firm was organized in 1872. They occupy large yards, a fine saw-mill and planing-mill, and two large buildings, one a three-story brick, 45x180 feet, and the other three stories in height and 50x100 feet in size. The works are run by steam and are provided with every improvement and facility, in the way of machinery and mechanical appliances, for the prosecution of the business in a systematic and successful manner and upon the largest scale. Their productions include lumber of all kinds, clapboards, laths, shingles, and all kinds of packing-boxes, also dimension timber sawed to order. Employment is given to fifty hands, and the establishment as a whole is the largest of its kind in the city. The members of the firm are Messrs. Stephen C. Davis and B. F. Sargent, both natives of Massachusetts.

Coughlin & Co., Stationery, Picture-Frames, etc., No. 3 Central Street.—For twelve years Messrs. Coughlin & Co. have held a leading place among the stationers of Lowell, and their attractive store at No. 3 Central street is stocked with the latest styles and most desirable kinds of paper, writing materials, blank-books, blanks, and other stationery, as also the standard magazines and popular series of books, fine engravings, pictures and picture-frames in endless variety, and toys, games, and novelties in this line at prices which cannot fail to give full satisfaction. Mr. Wm. J. Coughlin, the enterprising proprietor, is a Massachusetts man by birth.

S. K. Dexter, Wholesale Dealer in Country Produce, No. 200 Middlesex Street.—So largely dependent are the farmers on the wholesale produce dealers that it is gratifying to find among the business



men in Lowell a merchant like Mr. S. K. Dexter, who for twenty years has held a leading place in trade circles. The steady progress made by this representative merchant illustrates what achievement awaits persistent effort, coupled with integrity, and the magnificent establishment of Mr. Dexter at No. 200 Middlesex street is a monument to his worth and business ability. Mr. Dexter occupies his elegant and imposing new brick building, four stories in height and 40x70 feet in dimensions, to which place he has lately removed. This elegant structure is one of the finest in the city. It has terra cotta trimmings, emblematic of his business, representing flour, poultry, and produce generally, and in design and workmanship the building is a model of architectural taste and skill; in the rear is a large brick stable and storehouse. Mr. Dexter has also a magnificent hall 40x70 feet in the upper story of the building, which has been leased for five years to a religious society. In this building he has every facility for conducting his extensive wholesale flour, grain, and produce and poultry business, having ample room for storage. Mr. Dexter's knowledge of the business is inexhaustible and enables him to supply the best brands of flour and all kinds of country produce at lowest possible rates. The trade throughout this part of New England has long since learned the advantage accruing from placing their orders with this house. Mr. Dexter is a native of the Green Mountain State, but has resided for many years in Lowell.

Willard A. Brown, Leather, Card Clothing, and Hose, No. 91 Middle Street.—This is the oldest leather, card clothing, and hose establishment in Lowell, the business having been inaugurated by the present energetic proprietor with his father, Willard Brown, in 1853. Mr. Brown's store, at No. 91 Middle street, is 24x90 feet in dimensions and is filled with a select stock of leather and shoe findings, card clothing, and hose, and in quality, as in prices and variety, the proprietor successfully competes with any house in his line in this city or section. He carries

at all times an assortment of cut leather for soles, lasts of all kinds, and all kinds of upper leather, and everything desirable in the line of card clothing and hose for mills, and he is always reliable and prompt in his transactions. Mr. Brown is a native of Massachusetts, and in business circles in Lowell has long been accounted a representative and successful merchant.

Shea & McOsker, Wall-Papers, Room-Painting, Window-Shades, and Interior Decorations, No. 71 Central Street, Canal Block.—Among the large contributors to the decoration of homes and business places in Lowell, the firm of Shea & McOsker have been prominent since they established themselves in business four years ago. Messrs. Shea & McOsker's store-room is 24x90 feet in dimensions, and their stock of wall-papers, curtains, and interior decorations are of latest designs and patterns, unsurpassed in quality, and their work in hanging paper, room-painting, etc., is artistic, first-class, and warranted satisfactory, and in prices of work and merchandise the firm are uniformly reasonable. Both members of the firm are natives of Lowell, and experienced, practical business men, and their facilities for executing all kinds of work in their line are unsurpassed by any other house in Lowell.

Franklin Printing Office, D. A. Sullivan, Proprietor, Book and Job Printing, No. 12 Middle Street.—With many years' experience as a practical printer, Mr. D. A. Sullivan has successfully conducted the Franklin Printing Office, No. 12 Middle street, for four years. The Franklin Printing Office is thoroughly equipped with the most improved presses and latest styles and large assortment of type and other facilities for first-class work, the machinery being operated by steam. Job printing and book work of every description are neatly and promptly executed at this office in the best style, and in all engagements Mr. Sullivan is prompt, reliable, and obliging.

O'Donnell & Gilbride, Dry Goods, Nos. 114 and 116 Merrimack Street.—This establishment has been one of the most prominent features of Lowell's great shopping thoroughfare for the past five years. The large double store at Nos. 114 and 116 Merrimack street are 40x90 feet in dimensions and are most tastefully arranged, with fine plate-glass front, and the stock of silks, dress-goods, cloaks, shawls, hosiery, gloves, trimmings, and small wares is always fresh and full, and in prices always the lowest possible margin above cost of importation and manufacture. Messrs. C. O'Donnell and P. Gilbride constitute this representative and successful firm. They are both energetic and reliable merchants and are held in general esteem.

Parthenais Bros., Boots, Shoes, and Rubbers, No. 308 Merrimack Street.—The popularity of this comparatively new firm, which was established in May, 1885, is due to the fact that they are all master boot and shoemakers of years' practical experience. Their store-room is attractively arranged, and the stock includes everything desirable in fine foot wear for ladies, gents, and children, and the custom work of the firm, of which they make a specialty, is proverbial for its style, finish, comfort, fit, and general excellence. Repair work is neatly and promptly executed. Messrs. W. A., C. H., and D. A. Parthenais, who are of French birth, constitute this firm.

Bartlett & Dow, Builders' Hardware and Mill Supplies, Tools, Agricultural Implements, Dairy Goods, etc., No. 128 Central Street.—The city of Lowell has many flourishing business houses, and among those which deserve honorable mention at our hands is that of Messrs. Bartlett & Dow, the well-known hardware merchants, at No. 128 Central, opposite Jackson street. This firm are extensive dealers in builders' hardware, mill supplies, agricultural implements, cutlery, pistols, tools for carpenters, machinists, and molders, and are large importers, growers, and dealers in grass, field, and garden seeds. They also manufacture milking-tubes for the purpose of milking cows with sore teats. The business was first established in 1866 by Mr. H. A. Fielding, who was succeeded by the present firm in February, 1884. They occupy a store 25x100 feet in size, finely fitted up with every convenience for the display of a large stock of goods and the prosecution of the business. Every department is stocked with a complete and carefully selected assortment of goods and it is a popular headquarters for the farmers from the surrounding towns. Their dealings have been of such a nature as to commend the house to the favor and confidence of all. The members of the firm are Messrs. J. A. Bartlett and F. B. Dow, both natives of Massachusetts.

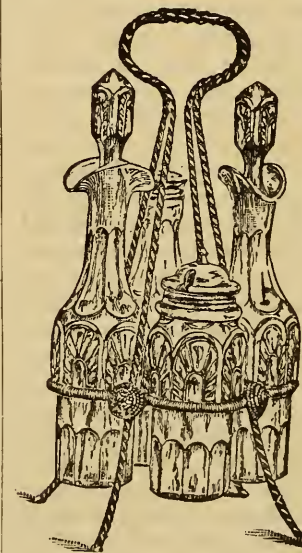
J. H. McDermott, Undertaker, No. 32 Gorham Street.—This business was inaugurated more than thirty years ago by Mr. Terrence Hanover, who in 1872 associated the present proprietor with himself, and since the death of the founder in 1880 Mr. J. H. McDermott has conducted the enterprise. The office and warerooms are located at No. 32 Gorham street, where he carries an assortment of caskets and coffins, in black walnut and white wood, suited to all requirements, and Thibet, lawn, and cambric robes, and all the other accessories for the sad rites of burial. Mr. McDermott has fine hearses, safe horses, and all other facilities for conducting funeral ceremonies, and in his kindly and considerate management of funerals he is recognized as a master of every detail of his difficult art. In the care of the dead Mr. McDermott evinces those qualities so essential to success, and he has won the confidence of all with whom he has been brought into business relations.

St. Cloud Hotel, Nos. 165, 167, and 169 Middlesex Street, P. H. Britton, Proprietor.—One of the leading and most successful hotels conducted on the European plan is the favorite St. Cloud Hotel on Middlesex street. It is in every respect a strictly first-class house, and has several features of interest to the general public. As to location, it is about the best situated and the most central of any first-class hotel in the city. It is easy of access by the street-car lines, while it is directly central to the largest and best business houses, places of amusement, etc. While conducted strictly on the European plan, it has one of the finest cafés in the city, and its cuisine is all that could be desired. The hotel is finely built and attractive in appearance. It is a four-story brick edifice and has accommodations for forty guests. The halls and corridors are wide and spacious, while the rooms are all desirably furnished. There is an elegant bar and sample room and billiard room, amply supplied with choice liquors and cigars, and the appointments, fittings and furnishings throughout the house are abso-

lutely complete and high-class. Mr. P. H. Britton is a native of this State, and has for the past six years been the proprietor of this establishment. The popular clerk is John Roak, a native of Salem. With all its excellencies the St. Cloud's rates are very reasonable.

Lowell One-Price Clothing Company, Men's and Boys' Clothing, Hats, and Fine Furnishing Goods, Nos. 36, 38, 40, and 42 Merrimack Street, Lowell, Mass. Branch Houses: Lawrence One-price Clothing Company, No. 431 Essex Street, Lawrence; Haverhill One-price Clothing Company, Nos. 42 and 44 Merrimack Street, Haverhill, Mass.—This is the largest and most important enterprise of its kind in the city. The proprietors are widely known as jobbers and retailers of men's and boys' clothing, hats, and fine furnishing goods. This house was established in 1877, and has long maintained the foremost position in the clothing trade of the city. The firm occupy a large and well appointed store 65x75 feet in size, and provided with all the requisite facilities. The prices are astonishingly low, and the one-price system prevails. The latest fashions and most desirable patterns are found here, and in varieties to please all classes of customers. It is a representative house in the broadest sense, and its patronage is annually increasing in both volume and importance.

The Lowell Wire Works, Manufacturers of Every Description of White Lustral Wire Ware, Coughlin, Kerwin & Co., Proprietors—This company, under the proprietorship of Messrs. Coughlin,



Kerwin & Co., are large manufacturers of white lustral wire ware, and established their business here in 1884. The manufactory is large in capacity, and fully equipped with the latest improved machinery, operated by steam. The goods produced are all unique and original in design. The articles known as white lustral wire ware comprise broilers in various patterns and sizes, work baskets of handsome designs, fruit pickers, vegetable boilers, egg beaters, potato mashers, vegetable drainers, pie or plate holders, dish drainers, scroll and square casters, tea mats, star toasters, plate lifters, egg stands, cork pullers, album stands, stereoscopic view baskets, brush broom holders, shirt stands, coat hangers, glove buttoners, soap stands, pan grates, sad-iron stands, tile easels, picture easels, scroll easels, and many articles too numerous to mention. Employment is given to twenty hands, and a large and rapidly increasing trade is being developed. The proprietors and individual members of the firm are Messrs. W. J. Coughlin and John J. Kerwin. The first-named gentleman is a leading bookseller and stationer of Lowell; Mr. Kerwin is the founder of the works and its manager. Both members of the firm are widely known as enterprising business men. They manufacture to order any article capable of being wrought in wire.

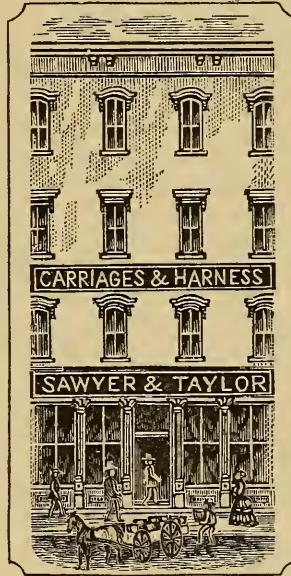
S. W. Huse & Co., Book and Job Printers and Publishers, No. 130 Central Street.—Among the business landmarks in the city of Lowell is the establishment of S. W. Huse & Co., proprietors of the *Vox Populi* and book and job printers, located at No. 130 Central street. This is the oldest job printing office in Lowell. It was established in 1841, and has been in possession of its present proprietors since 1856. The *Vox Populi* naturally exerts a wide influence upon public opinion throughout this section of the State. This newspaper was established in 1841, and the Saturday *Vox Populi* was started March 3d, 1869. The latter has a larger circulation in Lowell than is enjoyed by any other paper. It is a fifty-two column sheet, devoted to local and general news, independent in politics, and fearless in attacking wrong wherever found. The printing office is one of the finest in the city, and is equipped with the latest improvements in presses and machinery run by steam power. The house makes a specialty of book work, steel plate illustrations, commercial, fancy, colored, gilt, and copper-plate printing. In all these departments the very finest work is turned out. Blank book headings are made to order at the shortest notice, also wedding and visiting cards printed in the highest style of the art. The class of printing done at this establishment is as near perfection as the most artistic taste and skillful workmanship can make it. Mr. Huse, who is the active member of the firm, is a native of Massachusetts, of large experience in the printing business, and has the universal respect and confidence of the public.

Lowell Card Company, Manufacturers of Card Clothing for Cotton, Woolen, and Flax Machinery, No. 127 Market Street.—The term "card clothing" is used by manufacturers to designate the "cards," or species of comb used in the manufacture of cotton and woolen cloths, etc., for the purpose of carding out the fibres and arranging them in even and parallel lines preparatory to spinning them into threads. The making of cards by machinery is one of the novelties of the modern era of industry, and the machine with which this difficult and delicate process is performed is also an American contribution to the mechanical progress of civilization. A leading representative house engaged in the manufacture of card clothing is the Lowell Card Company, of No. 127 Market street. The business of this concern was founded in 1865, and in 1873 the present company was incorporated under the laws of the State of Massachusetts, the president being Mr. J. Clark, and the treasurer Mr. S. S. Gould. The premises occupied for the business consist of two floors, the larger one being 70x120 feet in dimensions. They are equipped with eighty-three machines, which are operated by steam power. The company employ a staff of twenty hands and manufacture cards of all widths and qualities, set in leather, cloth, and rubber. Only the best class of work is turned out and the company command a large patronage, their business relations extending throughout the New England and Southern States.

Lamson & Pinder, Jobbers and Retailers of Fancy Goods, etc., Nos. 37 and 52 Merrimack Street.—Since the inception of this business, eight years ago, this firm have been accounted representative leaders in their line of trade in this city. The store at No. 52 Merrimack street is devoted exclusively to fancy goods. It is 30x100 feet in dimensions, and

the stock includes everything novel and desirable in this line for use or ornament, of latest manufacture or importation, and at No. 37 a full line of tinware, lamp goods, glass and queens ware, and every assortment of notions and varieties. To the trade this live firm offers special inducements, and successfully competes with any house in New England. At No. 52 they carry a line of fine gloves, hosiery, corsets, laces, and small ware. Their large trade and great success is a just tribute to their energy, integrity, and business ability. Messrs. Wm. S. Lamson and Jos. L. Pinder comprise this responsible firm, both of whom are natives of Massachusetts.

A. C. Sawyer, Dealer in Harnesses, Blankets, Robes, Whips, Trunks, Bags, etc., No. 214 Middlesex Street.—Mr. A. C.



Sawyer is successfully conducting an important business in this city. The business was inaugurated in 1870 by Messrs. Sawyer & Taylor, and for fifteen years was conducted without change, Mr. Sawyer becoming sole proprietor during the present year. This live merchant and manufacturer occupies extensive premises at No. 214 Middlesex street, where he manufactures and repairs all kinds of carriages, sleighs, etc., and in the quality of workmanship he is unsurpassed. He keeps at all times a number of fine harness in stock, and prices are always reasonable. Mr. Sawyer is a native of Massachusetts and is held in general esteem.

J. T. Milner, Dealer in Stoves, Furnaces and Ranges, and Kitchen Furnishing Goods, No. 294 Merrimack Street.—This house, founded only a few months ago, has met with the most marked and encouraging success, and what has already been achieved is but an augury of great attainments in the future. In addition to the fine array of stoves, ranges, furnaces, etc., there is a full and complete assortment of kitchen furnishing goods, gas and lamp fixtures, etc. The house makes a special feature of plumbing work and of water piping and general jobbing, in connection with which department three efficient workmen are employed. The store is 20x40 feet in dimensions and very neatly fitted up. Mr. Milner is a native of this State, and a gentleman of practical business ability.

Leroy C. Hall, Storage for all kinds of Merchandise, Carriages, and Sleighs, Dutton Street.—Mr. Leroy C. Hall has for fifteen years been accounted one of the most useful and reliable merchants of Lowell. His office and warerooms are eligibly located on Dutton street, where he has every facility for storage. In his large warerooms Mr. Hall has facilities for storage of carriages, sleighs, and all kinds of merchandise, and the reasonable rates which obtain and security afforded, has made this a popular storage warehouse. Mr. Hall is a native of Massachusetts, and in a large circle of business and personal acquaintance he is held in general esteem.

Edward N. Wood & Co. (Successors to Samuel N. Wood & Son), Wholesale and Retail Dealers in Flour, Grain, Feed, Hay, and Fertilizers, No. 47 Market Street.—The house of Messrs. Edward N. Wood & Co. is one of the oldest and most prominent and enterprising in the wholesale and retail trade in flour, grain, feed, hay, and fertilizers in the city. The business was originally founded many years ago by Mr. Samuel N. Wood in 1850, who subsequently took his son, Mr. Edward N. Wood, into partnership. In 1883 the founder of the business retired, and the present firm of Edward N. Wood & Co. was then formed, the co-partners being Mr. Edward N. Wood and Mr. George C. Evans, both of whom are natives of this State. The premises occupied comprise four floors, each 30x90 feet in dimensions. Having a railroad track in the rear of the store, they have unequaled facilities for receiving and shipping grain, etc. The house is a strictly representative one, and has acquired a wide reputation wholly upon its merits for pursuing strictly legitimate business methods and handling the best of flour, grain, feed, hay, and fertilizers. The firm run a large grist-mill at the foot of Chambers street, and are therefore prepared to offer unequaled facilities to buyers. The house long ago had built up a large and permanent trade, and the members of the present firm brought to the business talent, energy, and abundant capital to bear. They are gentlemen of high social and business standing, and whose enterprise is creditable alike to themselves and to the city in which they are located.

Morse's Piano Rooms, No. 16 Hurd Street.—For five years Morse's piano rooms, No. 16 Hurd street, have been the leading enterprise of the kind in Lowell, and since they passed under the man-



agement of Mr. W. W. Batchelder, Jr., a few months since, the old, familiar name has been retained, nor has the prestige of the old house been diminished. Mr. Batchelder is a thorough musical scholar and has every facility to supply the best pianos in use at lowest prices. At the large rooms of Mr. Batchelder are found the pianofortes of Steinway, Mason & Hamlin, Haines Brothers, Guild, McPhail, Vose & Sons, and Q. A. Morse and Mason & Hamlin's organs, and special bargains in second-hand instruments are offered. Mr. Batchelder is a skillful piano-tuner and orders for this work have prompt attention. He is a native of New York.

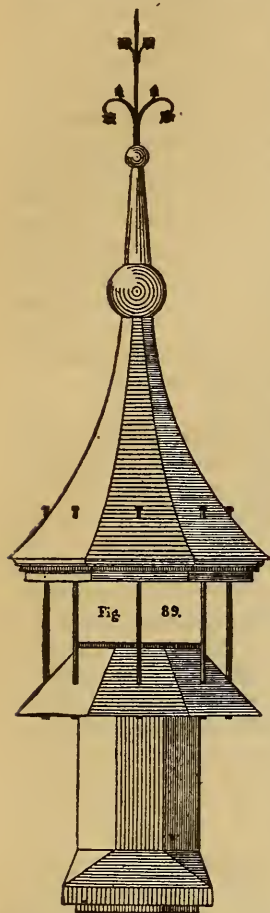
Josiah Gates & Sons, Manufacturers of Oak-Tanned Leather Belting, etc., and Dealers in all kinds of Manufacturers' Supplies, corner of Dut-

ton and Market Streets.—Engaged in the manufacture of oak-tanned leather belting, hose, lace leather, picker-leather, loom-straps and pickers and cotton-spinners' banding, etc., are the above firm, who, from their enterprise and the high quality of their products, deserve special mention. The house of Messrs. Josiah Gates & Sons, corner of Dutton and Market streets, was founded in 1845. The factory of this popular firm comprises three floors, each having an area of 60x60 feet, and provided with every feature in the way of machinery. Employing forty hands and having steam-power, the firm are enabled to fill all orders with dispatch. They use only first-class material, and make every effort to excel in workmanship, and carry at all times a large and comprehensive stock, and are frequently enabled to offer bargains of an exceptional nature. The gentlemen comprising this firm are Messrs. Prescott C. and Royal W. Gates, both of whom are natives of this State.

Cousens' Commercial College, No. 36 Central Street.—One of the best and most worthy institutions of learning in the city is Cousens' Commercial College, located at No. 36 Central street. The principal, Mr. O. M. Cousens, established this institution here in 1883, and has been eminently successful in securing the patronage as well as winning the confidence and esteem of the general public. This college affords every advantage for a business education—bookkeeping, penmanship, drawing, paintings, stenography, arithmetic, higher mathematics, English grammar, and elocution being specially taught. The student is at liberty to pursue any choice of studies, and on completion he receives a certificate or diploma. Unsurpassed advantages are offered to students, as the institution is open to patrons at all hours. The founder of the college, whose name it bears, has but recently returned from a tour in the Old World for the purpose of comparing American methods with those abroad. Teachers are also employed who are of the highest efficiency. Lady students have a nicely furnished room to themselves, and a highly qualified lady teacher. Mr. Cousens, as an expert stenographer, offers unusual facilities to enterprising students making a specialty of this study. Upwards of one hundred scholars have been in attendance the present year. Mr. Cousens is a native of Maine, a gentleman of rare educational attainments, and an excellent disciplinarian.

Benjamin F. O'Hara, Manufacturer of Wire Goods, Fancy Cloth, Window Guards, and all kinds of Fancy Wire Goods, Western Avenue.—By the application of ingeniously contrived machinery wire is now handled with the facility of a delicate fibre, and is woven and twisted into all sorts of forms in the manufacture of ornamental and useful articles of durable character. The establishment of Mr. Benjamin F. O'Hara, on Western avenue, furnishes an apt illustration of this. Mr. O'Hara, who is a native of Ireland, is an experienced and practical wire-worker of long standing. He has been established in his present premises about two years and a half, and occupies the second floor, which is 40x60 feet in dimensions. The machinery is operated by steam-power, and from ten to twelve hands are employed. He manufactures every description of wire goods, wire-cloth, window guards, sliding window-screens, all kinds of strainers, and of this class of goods and of every kind of fancy wire articles he has always on hand a very extensive stock.

Daniel Cushing & Co., Plain and Ornamental Galvanized Iron and Copper Work, No. 218 Middlesex Street.—Some of the finest specimens of architectural work to be seen in the city are displayed



at the establishment of Daniel Cushing & Co., at No. 218 Middlesex street. This business has been established for twenty years, and in its results is eminently worthy of a place among the leading industries of the city. The firm occupy commodious quarters, 60x90 feet in dimensions, and finely equipped, and employment is given to fifteen hands. The business is mainly confined to architectural work, embracing fire-proof roofs for boiler, picker, store, dry-houses, etc., and are constructed entirely of iron, the frame being wrought and cast iron, and the covering corrugated iron, either galvanized or painted, as desired, and made of any size or shape wanted, also iron beams and girders, iron doors and shutters, corrugated and crimped iron, iron crestings and finials, iron fire-escapes, iron fences and railings, also cornices, gutters, conductors, wall capping, window and door caps, ventilators, brackets, copper and tin roofing, piping for pressure blowers and exhaust fans, galvanized

iron gravel strips, dust trunks for pickers, etc. Estimates for all kinds of iron work for buildings are furnished promptly to parties sending plans or drawings of what they wish. Mr. Cushing has devoted many years of his life to practical work in this important industry.

New England Real Estate Agency, Kingsley, Harris & Woodward, Real Estate Agents, Auctioneers and Appraisers, No. 27 Central Street.—The New England Real Estate Agency was established in 1865 under the management of Messrs. Kingsley, Harris & Woodward and is one of the most successful institutions in Lowell. The firm buy, sell, and exchange city and country property, hotels, stores, and boarding-houses, negotiate mortgages, stocks, and bonds, and effect loans on real estate, lease property, collect rents, and generally superintend the management of estates. Their list of desirable properties for lease and sale is always large, and no better opportunities for investment can be had than those afforded by this reliable firm. They are also auctioneers and appraisers of property and are all efficient and reliable men in this line, and in their judgment and knowledge of values and localities the fullest confidence may be safely reposed. Messrs. Enos O. Kingsley, Simon B. Harris, and John C. Woodward comprise the firm. Mr. Kingsley was for twenty-eight years an overseer at Lawrence mills and thirteen years at Lowell Hosiery Company, and has for several years been successfully engaged in the real estate business. Mr. Harris was for thirteen years a police officer in

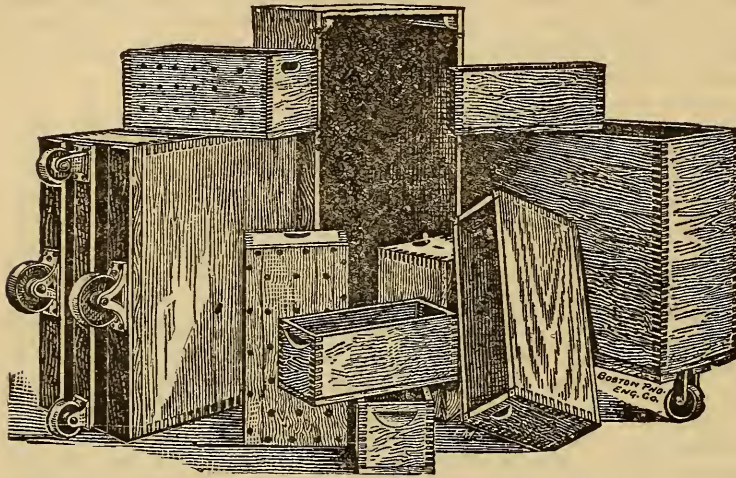
Lowell and is thoroughly posted as to localities and prices of property, and was for three years responsibly connected with Mr. T. H. Elliot's agency in Lowell. Mr. Woodward was an efficient street commissioner in this city for twelve years and is an excellent judge of value of city property. In business circles they are accounted representative and responsible men and valued citizens.

William McLarney & Co., Stoves, Tin, Glass, and Wooden Ware; Plumbing, Gas, Water-Fitting and Pump-Work Neatly Done, Tin-Plate and Sheet-Iron Workers, No. 213 Middlesex Street, near Northern Depot.—A largely patronized and deserving and popular business firm is that above-named, whose establishment at No. 213 Middlesex street, near the Northern depot, was founded in 1870. For fifteen years Messrs. McLarney & Co. have held a leading place among the merchants in their line of trade in Lowell. The quality of work done and promptness in executing all orders for plumbing, water-fitting, and pump-work have contributed largely to the general trade of the house. The firm carry a full assortment of stoves, tin, glass, and wooden ware, and prices for work and merchandise are always reasonable, satisfaction in every particular being uniformly assured. Mr. McLarney is a practical plumber and worker in tin, sheet-iron, etc., and employs only skilled and experienced workmen, supervising every detail of the work in person. He is a native of Lowell and is one of her most enterprising and esteemed citizens.

Edward L. Ramsdell, Jr., Druggist and Apothecary, corner Merrimack and Cabot Streets.—This gentleman has for fifteen years conducted one of the leading drug establishments in Lowell, and his store at the corner of Merrimack and Cabot streets is one of the most attractive in this section of the city. The stock is fresh and comprehensive, and includes, besides pure and reliable drugs and chemicals, a full line of elegant toilet goods and the latest novelties in fancy articles. Prescriptions are accurately compounded, and on the skill and ability of Mr. Ramsdell and his experienced assistants customers may at all times confidently rely. Mr. Ramsdell is the proprietor and sole manufacturer of Ramsdell's cough balsam and Ramsdell's vegetable bitters, both popular remedies and eminently efficacious for their respective purposes, and are rapidly coming into general use in this section of the country. Mr. Ramsdell is a native of Massachusetts, and in his long and successful career in Lowell has always endeavored to satisfy his numerous customers both as to prices and quality of goods. Mr. Edward L. Ramsdell, Sr., has been with his son for the past thirteen years.

S. W. Churchill, Groceries and Provisions, No. 82 Middlesex Street.—Among the prominent merchants of Lowell Mr. S. W. Churchill has for twenty years held a leading place, and his attractive grocery establishment at No. 82 Middlesex street is one of the popular sources of family supplies in the city. The store occupied by Mr. Churchill is 24x70 feet in dimensions and is very attractive in its arrangement. The stock is always full and complete, comprising the best fresh groceries and provisions in the market, including the most desirable brands of canned goods, condiments, and table delicacies obtainable in New England. He is a native of Massachusetts, and is recognized as a responsible leader in his line of mercantile enterprise.

Otis Allen & Son, Manufacturers of Lumber, Moldings, and Boxes, Mt. Vernon Street.—Among the manufacturing interests of Lowell no one will accord any secondary place to the old-established and



well-known works now conducted by Messrs. Otis Allen & Son. It is now forty years since the senior member of the firm, Mr. Otis Allen, founded this business, which has always been conducted on the lines of liberality, reliability, and strictest integrity. Until about twelve years ago Mr. Otis Allen controlled the business alone; then he admitted his son, Mr. C. H. Allen, into partnership, and the style of the house was changed to Otis Allen & Son. Both gentlemen are natives of this State, and the junior member is now the representative for his district in Congress. The premises occupied are located on Mt. Vernon street, and comprise extensive steam saw and planing mills, equipped with the most modern machinery, and affording employment to about forty workmen. The firm manufacture lumber into all kinds of dimensions and designs, moldings of every description, and boxes for all sorts of uses, manufacture every description of boxes in use by mills, trucks, cabs, etc., also jewelry boxes. They send goods as far distant as Tennessee, the cheapness, finish, and durability of their goods having created a demand for them from all parts of the United States.

R. L. Stevens & Co., Real Estate Agents and Auctioneers, Canal Block, No. 69 Central Street.—The above firm is composed of Messrs. R. L. Stevens and R. B. Nevens, both of whom have for years been engaged in the real estate business in Lowell, and the establishment of their agency at No. 69 Central street in March, 1885, was under the most favorable auspices. Messrs. Stevens & Co. buy, sell, and exchange real estate, negotiate loans on both real and personal property, and do a general auctioneering business, being licensed for that purpose. On their lists they have at all times the most desirable farms, houses, and building sites, which they offer at low rates. They loan money on real and personal property at low rates of interest, and transactions with them are always confidential. Messrs. Stevens and Nevens are both natives of Maine.

A. L. Wright, Manufacturer of Engine Lathes, Liberty Square.—The house of Mr. A. L. Wright, manufacturer of engine lathes, occupies a prominent position in the industrial community. The works, which comprise two floors, each 30x90 feet in dimen-

sions, are located on Liberty square, and are fully equipped with all the necessary mechanical devices. Mr. Wright is a native of this State, is an experienced and practical workman, and all the operations of the factory are conducted under his personal supervision, thus insuring to the trade only such lathes as will withstand the most critical tests. Mr. Wright for sixteen years was engaged in the manufacture of general machinery, but during the last six years has confined his efforts exclusively to the production of first-class engine lathes. Employment is constantly afforded to a staff of twenty-five skilled workmen, and the house possesses every facility for promptly filling all orders. The products of the concern are equal, if not superior, to those of any other establishment, perfect in workmanship and material.

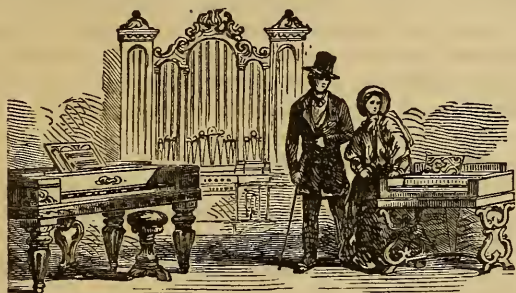
L. T. Montferand, Dry Goods, No. 122 Merrimack Street.—Since 1868 the above-named gentleman has been one of the leading dry goods merchants of Lowell. His fine store, No. 122 Merrimack street, is one of the attractive features of that great shopping thoroughfare, while the quality and variety of the stock attest the ability of the proprietor, who supplies the best goods at the lowest possible prices. His stock of dry goods of the latest importation, novelties in fancy goods, hosiery, gloves, etc., is always reliable, and in quality and prices he successfully competes with any other house in the city. Mr. Montferand is a native of New Hampshire, and in every sense of the term is a representative merchant.

Charles E. Carter, Apothecary, corner of Branch and Smith Streets.—This is the finest and most attractive pharmacy in the Highlands, and the proprietor, Mr. Charles E. Carter, has, since he inaugurated the business in 1875, enjoyed a large share of patronage, being a thorough, practical pharmacist, of many years' experience. His stock of drugs, chemicals, and medicines is always fresh and reliable, and includes the latest novelties in toilet and fancy articles, stationery, and the best brands of foreign and domestic cigars, wines and liquors for medicinal purposes. Prescriptions are compounded at all hours with scrupulous care. He is the sole proprietor and manufacturer of Allan's root beer extract, which wherever used is accounted the best in the market. It is sent by mail, postpaid, for twenty-five cents per package.

Wood & Locke, Flour and Fancy Groceries, No. 24 Middlesex Street.—This house was established at No. 24 Middlesex street in 1881 by Messrs. Huges & Allen, whom the present proprietors succeeded the following year. Messrs. Wood & Locke carry full lines of fresh, prime teas, coffees, spices, French and German table delicacies, sauces, condiments, etc., canned goods of every description, the finest gilt-edge Vermont butter (a specialty of the firm), and the best brands of flour in the market. In both quality and prices of merchandise these enterprising dealers successfully compete with any other merchants in the city. Orders are promptly filled, and the business methods and worth of Messrs. Wood & Locke have long since inspired general confidence. Messrs. R. C. Wood and H. W. Locke are natives of Vermont.

Farrell & Conaton, Practical Plumbers and Sanitary Engineers, also Steam, Gas, and Water Fitters, No. 54 Dutton Street.—These practical, skilled sanitary engineers of many years' experience inaugurated the business in Lowell about two years ago, and such has been the excellence of their work that they are accounted leaders in their line in this city and section. Their establishment is located at No. 54 Dutton street, where the firm employ sixteen skilled plumbers, steam and gas fitters and are prepared to execute the most difficult work at short notice and in the most scientific manner. They make plans and estimates for sanitary and house plumbing, and all kinds of steam, gas, and water fittings. Messrs. William F. Farrell and P. F. Conaton are the members of the firm, both of whom are natives of Massachusetts.

George Hedrick, Pianofortes and Organs, No. 36 Central Street.—With an experience covering a period of almost half a century, Mr. George Hedrick is conducting business as a dealer in piano-



fortes and organs, and his knowledge of the business and facilities for obtaining just what is desired at bottom prices enables him to supply instruments of the best workmanship as to tone and finish, and warranted to give entire satisfaction. Mr. Hedrick selects pianos of any manufacture, and does not pretend to sacrifice a six hundred dollar piano, with a few months' use, for one hundred and seventy-five dollars, as is often advertised. Mr. Hedrick is agent for George Stevens, one of the best organ builders in this country, and church committees will be furnished with plans for organs of any size at reasonable rates. There is not in New England a more competent or reliable dealer. He is a native of Boston and has resided in Lowell for fifty-four years.

L. A. Derby & Co., Electricians, Electric Bells, Electric Gas-Lighting, Speaking-Tubes, Hotel Annunciators, all kinds of Electric Apparatus, and Telephone Line Builders, Shop, No. 10 Prescott Street.—The firm above-named have for three years been successfully engaged in Lowell and surrounding sections in the building of telephone lines and putting up electric bells, electric gas-lighting apparatus, speaking-tubes, hotel annunciators, electric watch, clocks, and burglar alarms, and in their important work are competent and reliable experts. Their office is located at No. 10 Prescott street, where orders for work have prompt attention. Estimates are made and contracts entered into and faithfully performed. Mr. L. A. Derby and his brother, F. H. Derby, are both natives of New Hampshire, and have had many years' experience as practical electricians. They are always abreast of the times, keeping themselves fully informed of the progress made in this difficult science, and are accounted thoroughly qualified and responsible electricians. They are agents for this section of the Massachusetts Electric Time Company.

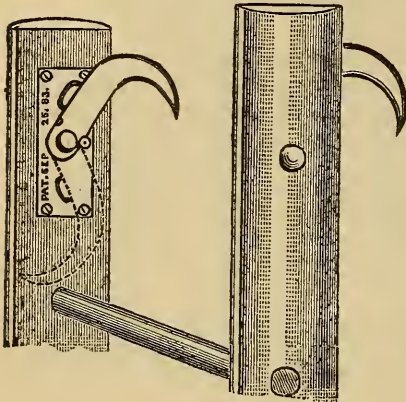
Whitman Brothers, Meat and Fish Market, Nos. 27-31 Merrimack Street.—For six years the Messrs. Whitman Brothers have conducted one of the finest and most complete meat and fish markets in Lowell. They occupy two large and attractive stores, which are provided with refrigerators and every convenience for preserving their merchandise fresh, and general cleanliness and taste are exhibited in the management. They have at all times a choice stock of the freshest and best beef, mutton, pork, poultry, game, fresh and salt and cured fish, lobsters, oysters, clams, and other delicacies, and satisfaction as to quality and prices is always guaranteed. Orders by telephone have prompt attention, and merchandise is delivered to all parts of the city free of charge. Messrs. E. J. and A. A. Whitman comprise this representative firm, and are both natives of Massachusetts.

S. W. Morse, Millinery, Nos. 101 and 103 Merrimack Street.—The two fine and complete millinery stores of Mr. S. W. Morse at Nos. 101 and 103 Merrimack street are among the attractive features of Lowell. The storerooms are each 24x90 feet in size, and the elegant, new, and fashionable stock of trimmed hats and bonnets, of which Mr. Morse makes a specialty, is as full and desirable as at any other house in this city. The stock includes flowers, laces, plumes, and silk goods and other trimmings that refined taste could suggest. Orders for millinery work are promptly executed in the most artistic and correct style. Mr. Morse is a native of Massachusetts and enjoys the universal esteem and confidence of the public.

Sherman's Restaurant, corner Middlesex and Gorham Streets.—For fourteen years or more this establishment has been one of the most popular restaurants in Lowell, and since November, 1884, under its present management, has lost none of its prestige and has increased its patronage. At popular prices meals are served *a la carte* at all hours, the bill of fare including everything desirable in the line of substantials and delicacies afforded by the exceptionally fine markets of this city. Fresh Providence river oysters are furnished in every style and home-made bread, pastry, and hot rolls are supplied fresh every day at either wholesale or retail. The proprietors, Mr. and Mrs. Charles H. Sherman, are courteous and accommodating caterers.

Barney & Co., Boston Branch Grocery, No. 197 Middlesex Street.—The attractive Boston Branch Grocery of Messrs. Barney & Co., No. 197 Middlesex street, is one of the most admirably managed and complete establishments of its kind in this section of the city. The business was established in 1880 by Mr. Alfred Barney, and has met with decided and deserved success. The store is 24x80 feet in dimensions, and is tasteful and convenient in its arrangement and inviting in appearance. A fine stock of pure and reliable groceries, wines, West India goods, and pure teas, coffees, and spices, and canned goods, of which the largest line in the city is kept, is always found in their establishment, where the lowest prices are obtained, and satisfaction is always guaranteed. The firm for the past three years has consisted of Messrs. Fred. M. Barney (son of the former proprietor) and Caleb L. Smith, the latter having been in business on this street for twenty years.

Manahan Manufacturing Company, Combination Soapstone Inkstands, Porcupine Quills.—This company are located at No. 195 Middlesex street. The principal member of the company, Mr. J. F. Manahan, is an inventor of several patented specialties which are rapidly coming into general notice and use. The Manahan Ladder Hook, a convenient device to be attached to the top of ladders for the purpose of holding them in position when placed on the roofs of buildings, in gathering fruit, pruning trees, etc. It combines strength with light weight and small cost, and, being reversible, is entirely out of the way when not in use. When opened they lock automatically, and are especially adapted to firemen's, painters', and farmers' uses. The Combination Soapstone Inkstand is another specialty of this



company, and is pronounced by bankers and accountants who have used it as the most convenient article of its kind in use. The soapstone being a poor conductor of heat or cold, the fluids are kept at a low, even temperature, and do not evaporate or freeze, as in ordinary inkstands. For bankers' purposes it is perfect. It cannot be overturned and is provided with a sponge cup, and is admirable for use when counting money, etc. This unique, novel, and handsome inkstand was awarded the first premium and silver medal at the New England Fair for 1884, and wherever introduced has found ready sale. The company have the exclusive right to use the soapstone quarried by Messrs. Williams & Co., of Nashua, N. H., for this purpose, and letters patent have been applied for. A very important feature of this inkstand is the receptacle for pens. The gentleman whose ingenuity has brought to the attention of the world these useful inventions is Mr. J. F. Manahan, who has for forty years been a large real estate owner in Lowell. He is a native of New Hampshire, and was long engaged as a builder in this city.

A. L. Brooks & Co., Lumber, Dimension Timber, Sheathing, Shingles, Gutters, Moldings, and Packing Boxes, Mechanics' Mills.—Prominent among the leading manufacturers of Lowell is the well-known firm of A. L. Brooks & Co. of the Mechanics' Mills, manufacturers and dealers in lumber,

dimension timber, sheathing, shingles, gutters, and packing boxes. They also make a specialty of fine molded house-finishing in soft and hard wood. The mills are located on Dutton street, corner of Fletcher, and have been rebuilt in a substantial manner during the past year. This business was established in 1846, and during nearly forty years of existence it has well earned its high reputation and standing in commercial circles. They occupy extensive yards and large steam planing mills, supplied with every mechanical appliance. They also have a steam saw mill located at Middlesex village for the manufacture of lumber, the supply of logs from New Hampshire being floated down Merrimack river. Employment is given to from fifty to sixty hands, and the products turned out are as near perfection as the utmost care and the best of skilled labor can make them. Through skill, industry, and perseverance the proprietors have achieved their reputation and prominence. A constant study has been made to advance the quality of their productions, and their success has been in a corresponding ratio. The firm know what good lumber is, and how it is to be secured at the best advantage to themselves and to their patrons. The active member of the firm is Mr. A. B. Woodworth, a native of New Hampshire, of large and valuable experience.

F. H. Keep & Co., Agents for Paper Manufacturers, Post-Office Building.—A popular agency for the sale of paper from the most reliable mills in the country is that of Messrs. F. H. Keep & Co., located in the post-office building. The firm is composed of Messrs. F. H. Keep and C. S. Smith, the former having had an experience of eleven years in the manufacture of the finest grades of paper. They have an extensive trade among the leading printers and publishers of Lowell and the adjoining towns, and furnish paper of all kinds direct from the mills at the lowest prices. Mr. Keep is an expert judge of paper, and furnishes the very best to be procured in flat cap, Manilla, colored, and white. The firm are known for their reliability and integrity in all their transactions.

E. W. Gould's Bay State Dye Works, No. 27 Prescott Street, Claffin Block.—These works were established about two years ago, and are as complete for intended purposes as could be desired, and the excellence of the work turned out attests most positively the skill of the proprietor and his four able assistants. The machinery is of the most approved kind and is operated by steam, and all kinds of fabrics of ladies' and gents' wear, feathers, kid gloves, etc., are dyed in any desired shade or color at reasonable prices, and in the most artistic manner at short notice. Mr. Gould is a native of Maine, and has had many years' experience in this line of industry.

L. Boss, Boots, Shoes, and Rubbers, No. 19 Merrimack Street.—Eligibly located at No. 19 Merrimack street, just below the post-office, Mr. L. Boss is conducting a large and steadily increasing trade in boots and shoes. His store is 24x60 feet in dimensions, and his stock is composed of the best quality of boots, shoes, and rubbers for ladies, gents, misses, and children in the market. The establishment throughout is first-class and attractive, and in prices is as low as the lowest. He manufactures custom work to order and gives particular attention to repairing. Mr. Boss is a French Canadian and a reliable business man.

Charles F. Keyes, Hack, Livery, Boarding and Sale Stable, Nos. 206, 208, 210 Middlesex Street.—Among the creditable and popular institutions of the city is the livery and hack stable of Mr. Charles F.



Keyes, at Nos. 206, 208, and 210 Middlesex street. This is the largest establishment of the kind in the city, and was started in 1875 by Mr. George L. Huntom, who was succeeded in June, 1884, by the present proprietor. The stable comprises three large floors, 100x110 feet each, with a capacity for keeping ninety horses and as many carriages, and provided with every facility for prosecuting the business of a hack, livery, boarding, and sale stable. Half of all the hacks in the city are kept at this stable. Three regular hacks are run to the trains, and the finest turnouts are to let at all times at the most reasonable prices. Employment is given to eighteen hands, and everything about the establishment denotes enterprise and efficient service. A specialty is made of furnishing teams for wedding-parties and funerals, and every customer may be assured of prompt and courteous treatment. The horses will always be found both fleet and safe, and the buggies, harnesses, etc., are bright, clean, and in good order, and the charges made are never exorbitant. Mr. Keyes is a native of Lowell, and a young man of great popularity among his fellow-men.

Coffey Bros., Meats, Provisions, Flour, and Groceries, Nos. 78 and 80 Suffolk Street.—The Messrs. Coffey Bros. are conducting with eminent success a large trade in meats, provisions, flour, and groceries, and theirs is the leading market in this section of the city, located at Nos. 78 and 80 Suffolk street. The business was inaugurated in 1872 and from its inception has enjoyed uninterrupted prosperity. The premises are 60x90 feet in dimensions. The stock includes fresh, choice meats and fine family and staple groceries, and the best brands of canned goods, flour, and provisions in the market, and the firm have every facility to supply the most desirable goods in their line at the lowest possible rates, and they invite comparison of quality and prices. Messrs. James J., Timothy F., and John H. Coffey comprise this live and reliable firm. They are natives of Massachusetts.

John S. D'Evelyn, Insurance, Spalding Block, Central Street.—One of the most popular and reliable fire insurance agencies existing in the city of Lowell is that of Mr. John S. D'Evelyn, who is located in Spalding block, on Central street. This gentleman has been established here in his business since 1868. He now represents the following well-known companies, viz.: the London Assurance Corporation, of England; Norwich Union Fire Insurance Society, of England; Continental Insurance Company, of New York; Buffalo German Insurance Company, of New York; New York Brewery Insurance Company, of New York; Howard Insurance Company, of New York; American Insurance Company, of New York; Union Insurance Company, of Pennsylvania; Washington Fire and Marine Insur-

ance Company, of Boston; Dwelling-House Insurance Company, of Boston; Transatlantic Fire Insurance Company, of Germany; British-America Assurance Company, of Canada; Middlesex Mutual Fire Insurance Company, of Concord, Mass., and Quincy Mutual Fire Insurance Company, of Quincy, Mass. Representing such an array of sound, healthy, and reliable corporations, it is no wonder that Mr. D'Evelyn has a large, permanent, and steadily increasing patronage throughout the city and the surrounding country. Mr. D'Evelyn was born in England, has resided in Lowell for the past twenty-four years, and was in the War of the Rebellion.

F. A. Sturtevant & Co., Stair Builders, corner Western Avenue and Fletcher Street.—This firm, composed of two experienced and thoroughly competent stair builders, began business in Lowell in February, 1884. Their workshops are located at the corner of Weston avenue and Fletcher street, where they employ a number of workmen and carry a stock of all kinds of newel posts, rails, and balusters. They are prepared to furnish plans and estimates and make contracts for all kinds of stair work, and to fill orders at short notice and in the most artistic manner at lowest rates. The firm makes a specialty of office rails, and have every facility for building anything in their line in the best possible manner. The members of the firm are natives of Massachusetts.

Herbert E. Webster, Druggist and Apothecary, No. 53 East Merrimack Street, next to Hotel Belmont.—This pharmacy was established in Lowell in 1877 by Mr. Herbert E. Webster, whose success from the first has been both decided and deserved. The store and laboratory are eligibly located at No. 53 East Merrimack street, and the establishment is the chief source of drug supply for the people of the eastern part of the city. He carries a full and fresh assortment of pure and reliable drugs, all the standard and popular proprietary remedies, and the latest novelties in toilet and fancy articles. He makes a specialty of compounding prescriptions, and the utmost care is observed in this department, absolute accuracy being invariably guaranteed. He compounds the following preparations: Old St. Francis liniment, for cholera, cholera morbus, diarrhoea, and dysentery, pain in the stomach or bowels, and toothache, externally for neuralgia, sprains, bruises, and rheumatic pains; magical corn and bunion remover; Kidder's Acacian cough syrup, a quick and unfailing remedy for coughs, colds, hoarseness, sore throat, and all diseases of a like nature. He is a native of Lowell, and has had years' experience in the business.

Merrill's Steam Laundry, No. 182 Middlesex Street.—This is the largest and most complete steam laundry in Lowell. It was originally founded on Cabot street in 1873, and later at Nos. 18 and 22 Middlesex street. Mr. Merrill, in December, removed to the present large and commodious quarters at No. 182 Middlesex street. The laundry is in a large and commodious building, equipped with every convenience for the purposes to which it is devoted, and the machinery is the latest and most improved and is operated by steam. A large number of hands are employed in the establishment, and the work is promptly executed in the most satisfactory manner. Mr. A. T. Merrill is now the sole proprietor, and he is a native of Massachusetts.

Ingham & Co., Mediterranean, Tropical, California, Florida, and Native Fruits, Nos. 3 and 4 Prescott Block, Merrimack Street.—This is the oldest fruit and confectionery establishment in Lowell, and for twenty-eight years has been the principal supply source for the trade of the city and of the general public. The business was inaugurated by Mr. Lameer in 1857, the firm as at present constituted succeeding to the large trade developed in 1883. Messrs. Ingham & Co. occupy their commodious store-rooms at Nos. 3 and 4 Prescott block, Merrimack street, and carry at all times in season a large and constantly renewed stock of fine Mediterranean, tropical, California, Florida, and native fruits, nuts, etc., and the choicest confections procurable. Their trade is both wholesale and retail, the former extending to all parts of New England and has attained most important proportions. Mr. T. Ingham, the active member of the firm, is an Englishman by birth, and is a thoroughly competent and reliable business man.

Charles S. Merrill, Foreign and Domestic Fruits, Confectionery, Cigars, Pipes, Tobacco, Stationery, and Periodicals, No. 155 Middlesex Street.—The fruit, confectionery, and toy store of Mr. Charles S. Merrill was established by that gentleman in 1881, and in dimensions is 30x40 feet. The stock is always fresh, first-class, and reliable, kept so by constant replenishment necessitated by his large and growing trade. Here the finest fruits and purest confections, novelties in toys and holiday goods generally, can be had at lowest possible prices. Mr. Merrill is a native of New Hampshire.

Parsons & Mealey, Copper, Stamp, Stencil, and Block Cutters, No. 9 Fletcher Street, over S. Ashworth & Co.'s File Works.—This important enterprise was inaugurated in 1845 by Messrs. R. J. Denhorst & Co., and for forty years has been the leading house in this field of industry in Lowell, and one of the most ably managed and oldest concerns in the United States. Mr. John J. Mealey has for three years been sole proprietor, and under the management of this skilled expert the old house has more than maintained its prestige. Mr. Mealey is an extensive manufacturer of copper stamps of all kinds for cotton, woolen, and hosiery mills, bleacheries, etc., such as head stamps, trade marks, letters, and figures of any style or size, and block cutting in all its branches, and a force of skilled workmen are employed constantly in filling the orders received from all parts of New England, and, in fact, from all the cotton manufacturing cities of the Union. Mr. Mealey's long experience in this line covers a period of thirty years. He is a designer of decided genius, and makes original designs for trade-marks, etc., with skill and accuracy. He deals extensively in blue, black, and red stamping inks, stamping boxes, presses, and brushes, and all other articles used for stamping. Mr. Mealey has resided in Lowell since infancy, and is a genial gentleman with whom to form business relations.

Henry Edwards, Manufacturer of Brushes, No. 62 Market Street.—The enterprise so admirably and successfully conducted by Mr. Henry Edwards is located at No. 62 Market street. The business was inaugurated in 1881, and from the beginning the experience and mechanical skill of this master mechanic has told in a steadily increasing trade. Mr. Edwards employs a number of skilled workmen, and

makes to order all kinds of brushes for Noble & Lester combs, furnishing brushes for calico printing machines, shearing machines, picker, and every description of rotary and machine brushes. With every facility, including the latest machinery in use, operated by steam, Mr. Edwards is enabled to fill all orders with promptness. He is an Englishman by birth, and had many years' experience in this line of industry in that country.

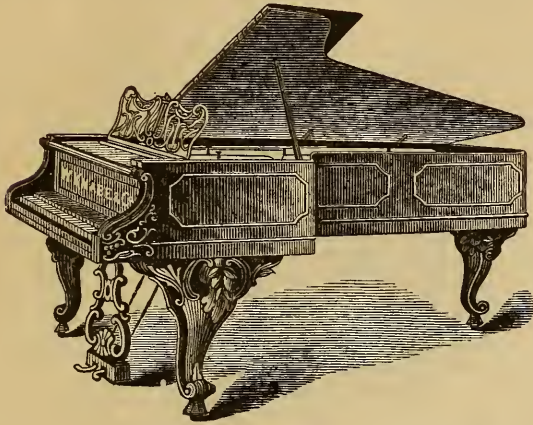
Dr. M. E. Thompson, Druggist and Apothecary, No. 222 Merrimack Street.—Dr. M. E. Thompson has for over forty years conducted one of the oldest and most popular pharmacies in Lowell, and is well known in this section of the State as a physician and surgeon of eminent ability. Although for some years he has relinquished his practice, his skill and ability are still exerted in his mercantile pursuits, with a fine, attractive store-room and a complete, fresh supply of pure, reliable drugs, etc. He also keeps a full line of standard botanical and patent medicines and toilet and fancy articles. Dr. Thompson is the sole proprietor and manufacturer of Thompson's cough drops, croup syrup, nerve and bone liniment, and other specialties, compounded according to formulæ which in his practice he found sure specifics for intended purposes. He is a native of New Hampshire, and is universally esteemed.

D. E. Worthley, Groceries and Produce, Nos. 17 and 19 John Street.—In 1875 Mr. D. E. Worthley established his present thriving grocery and produce business in the city, and from the beginning he has enjoyed a liberal share of public patronage. His attractive establishment is located at Nos. 17 and 19 John street, the store being 40x30 feet in dimensions. The stock is complete and desirable, embracing a large and choice assortment of fine family and staple groceries, flour, canned goods, provisions, and produce, and supplies his merchandise at reasonable rates, guaranteeing entire satisfaction as to quality and prices. Mr. Worthley is a native of New Hampshire, and is always prompt and reliable and bears a high reputation for honorable, square dealing.

Boulger & McOsker, Boots, Shoes, and Rubbers, No. 30 Central Street.—For two years past these enterprising young merchants have conducted one of the most extensive retail boot and shoe establishments in Lowell, and their handsome store, No. 30 Central street, is a model of completeness. They keep at all times a large stock of boots, shoes, and rubbers for ladies', gents', and children's wear, a specialty being made of young ladies' and gents' shoes, and they keep in stock the finest assortment of these goods obtainable. Messrs. T. P. Boulger and E. P. McOsker constitute this live firm and they are both natives of Lowell.

Dr. C. Henotte, Physician and Druggist, corner Merrimack and Cabot Streets.—This attractive pharmacy was established by Dr. C. Henotte in 1882 and is a model of taste in its arrangement. The stock is always full and complete, fresh and reliable, and embraces, besides drugs and chemicals, full lines of standard proprietary remedies, fancy and toilet articles, cigars, etc., a handsome soda fountain being a prominent feature. Prescriptions are compounded with scrupulous care and with skill and accuracy. Mr. Henotte is of French birth and has resided in Lowell for many years.

W. S. Foote & Co., Pianos and Organs and Musical Merchandise, No. 277 Merrimack Street.—This firm has been closely identified with the sale of the best classes of pianos and organs for the past



thirty years, and early built up one of the best connections in Lowell. The firm occupy commodious premises, which are tastefully fitted up, and have a most complete stock of pianos and organs from great makers and all at fair prices. The stock also embraces a fine selection of violins, accordions, the latest sheet music and books, music rolls, guitars, banjos and strings, and all kinds of musical instruments, etc. The firm are the sole agents for the Knabe and Baus and other reputable pianos and organs. These instruments are undoubtedly the best in the market for the money. Mr. W. S. Foote, who is the senior proprietor, is a native of this city and widely known throughout this section of the New England States.

J. W. Bennett, Carpenter and Roofer, Carpenter Shop, Middlesex Street; Roofing Shop, Western Avenue.—This is perhaps the oldest carpenter and roofer in Lowell, and for twenty-eight years he has taken prominent part in a large proportion of the building operations in this city and vicinity, and many of the finest business buildings and residences in Lowell and vicinity attest his skill to execute all work in his line. Mr. Bennett's office is located on Middlesex street and his store on Western avenue, where he employs a force of skilled workmen, and orders left at his office receive prompt attention. He is the agent for the bee-hive brand of improved felt roofing material, gravel, and for Eddy's patent self-feeding horse and cattle crib, an invention which supplies horses and cattle with food at any desired hour. Contracts for all kinds of building work and repairs are made and estimates furnished.

S. Bartlett, Manufacturer of and Dealer in Soda and Mineral Water, Ale, Porter, Cider, Lager Beer, Tonic Beer and Ginger Ale, Nerve Food, etc., No. 76 Middlesex Street.—Among the more prominent and successful business enterprises of the city is that of Mr. S. Bartlett, the well-known manufacturer of and dealer in soda and mineral water, ale, porter, cider, lager beer, tonic beer, and ginger ale, also exclusive agent for this locality for Ballantine's celebrated export lager put up in barrels and bottles by the case, at No. 76 Middlesex street. This house was established in 1859, and is one of the largest bottling establishments in this section of the State. The proprietor occupies commodious quarters, furnished with improved machinery and provided with

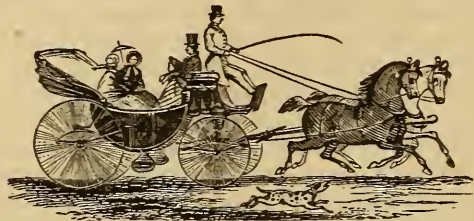
every facility for the prosecution of the business. Employment is given to fourteen hands, and a trade has been built up, both large and permanent, that extends into all parts of the New England States. Mr. Bartlett manufactures soda and mineral waters of the very finest and purest quality, and the superior merits of these health-giving waters have recommended them to the favor and patronage of all wherever they have been introduced. He also has a large wholesale trade in all kinds of malt liquors. He also manufactures Bartlett's nerve food, a celebrated preparation for nervousness and exhaustion, etc. This food has already attained an immense sale, which is rapidly increasing. The proprietor has always pursued the policy of keeping the best goods in his line that the market affords, believing in the motto of "large sales and small profits," and his business methods have always been legitimate and honorable.

C. T. Chamberlain, Funeral Director, No. 45 Prescott Street.—This is the oldest funeral director in Lowell, having for thirty-five years conducted a large undertaking business in this city, and his establishment at No. 45 Prescott street has long been a popular resort. Mr. Chamberlain's long experience has made his services in the burial of the dead indispensable to many of the families of this city and section, for his considerate, thoughtful care in the preservation of the dead and the ceremonies attending their burial. He carries a large assortment of fine coffins and caskets and other funeral requisites, and has every facility in the way of hearses, etc., for the discharge of his duties. He is a native of Lowell.

Savage Brothers, West India Goods and Groceries, Ales, Wines, and Liquors, Cigars and Tobacco, Nos. 162 and 164 Market Street.—The Messrs. Savage Brothers are prominent among the merchants in their line in the city, and their establishment at Nos. 162 and 164 Market street is one of the most complete grocery and liquor stores in the "Spindle City." Their store is 30x60 feet in dimensions, and the stock includes everything fresh and reliable in the line of fine family and staple groceries, West India goods, ales, wines and liquors, and tobacco and cigars, and both in quality and prices of their merchandise the firm invite comparison with that of any dealers in this city or section. Messrs. Patrick J. and Peter H. Savage constitute this live and responsible firm. They are Bostonians by birth, and are young men of excellent business qualifications.

D. W. Horne & Son, Domestic and Manufacturing Coal, Office, No. 35 Merrimack Street; Yard, corner Hale and Howard Streets.—For twenty years Mr. D. W. Horne has been successfully engaged in business as a dealer in coal, with his yard at the corner of Hale and Howard streets, and his office at No. 35 Merrimack street, a few doors from the post-office, and the large trade developed by him is steadily increasing and extending. Messrs. Horne & Son have every facility for supplying all kinds of coal for manufacturing and domestic purposes at bottom prices, thoroughly screened and honestly weighed before delivering, and in the integrity and square-dealing of these representative dealers the utmost confidence is always justified. Mr. D. W. Horne is a native of New Hampshire and Mr. Fred. Horne of Lowell, and are reliable merchants of energy, ability, and worth, and are accounted leaders in their line in this city and section.

Atkins & Harmon, Dealers in Eastern Horses, Boarding and Livery Stables, Nos. 100 and 102 Worthen Street.—The fine livery and sale stables of Messrs. Atkins & Harmon were established in



1879, and the building, which is 120x120 feet and two stories in height, is one of the most complete in the city. The stable is located at Nos. 100 and 102 Worthen street and has first-class accommodations for sixty horses and as many carriages, hacks, etc., and elegant teams for livery purposes are to be had at reasonable rates, and the turnouts are always stylish and serviceable. Horses are boarded by the day, week, or month at reasonable rates, and the long experience of the proprietors and a thorough knowledge of the care required enables them to guarantee satisfaction in every regard. Messrs. Atkins & Harmon are the largest dealers in Eastern horses in Lowell, and handle large numbers of the best stock for all purposes. They are always reliable in all their dealings. Messrs. G. F. Atkins and C. L. Harmon constitute this representative, responsible firm. They are both natives of Maine, and are young men of excellent business ability.

W. A. Bradley, Dealer in Furniture, Carpets, and Feathers, No. 23 Market Street.—One of the largest and most important business establishments in Lowell is that of Mr. W. T. Bradley, the well-known dealer in furniture, carpets, and feathers at No. 23 Market street. This house was established in 1860, and has always enjoyed a large patronage. Mr. Bradley occupies five floors, 70x90 feet each, and provided with every convenience and facility. The furniture department is always completely stocked, exhibiting an immense variety of design, in antique and modern styles, and much that is original from the leading manufacturers of the country, which are first-class in every respect. In the carpet department is to be seen a brilliant display of fashionable patterns in every quality and style of moquette, velvet, Brussels, tapestry, extra-supers, ingrains, and other styles; borderings and rugs, both imported and domestic; oil-cloths, linoleum, and matings; also a large and desirable line of mattresses, bedding, feathers, etc., of the finest quality and material. Mr. Bradley is a native of Maine, of long experience in his trade, and known everywhere as an enterprising, successful, and reliable business man.

Franklin Book Store, F. P. Coggeshall, Proprietor, Nos. 51 Merrimack and 3 John Streets.—This is the oldest, as it is the largest book store, as well as one of the most extensive circulating libraries in Lowell outside of the public libraries, for which the city is noted, the enterprise having been inaugurated in 1834 under the style of Franklin Circulating Library, and in connection with the large trade of the proprietor in stationery, school-books, and magazines, the business has attained most important proportions. Mr. Coggeshall's stock embraces every new attraction in books and in the line of stationery as well as staple merchandise, and also a

full assortment of school, church, and miscellaneous books, and popular magazines, etc., and prices are always reasonable and satisfaction assured. Mr. F. P. Coggeshall is a native of Massachusetts, and is a live, energetic, and responsible merchant. He was engaged in business in Boston for upward of twenty years in the well-known house of Phillips, Sampson & Co. In the establishment of his important enterprise in Lowell, and in maintaining it, he has deserved and secured the general recognition of the public and a large and steadily increasing patronage.

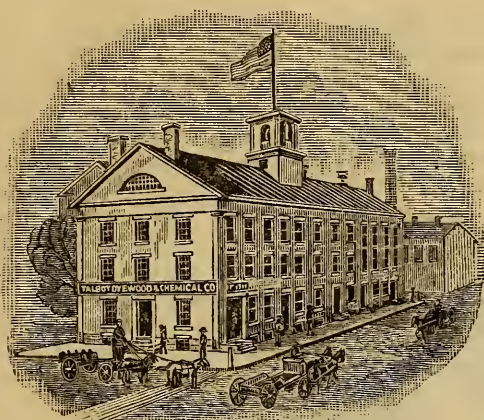
O. J. Gilbert, Beef, Pork, Lard, Hams, etc., Wholesale and Retail, Nos. 147 Central and 4 Gorham Streets.—This is one of the most popular markets in Lowell, and the proprietor, Mr. O. J. Gilbert, has for nearly five years held a leading place among the meat and produce dealers of this city. He is located at Nos. 147 Central and 4 Gorham streets, where he carries a large and choice stock of fresh beef, pork, lard, hams, etc., as also fresh game, vegetables, and fruits, in season, canned goods, etc.; and his trade, wholesale and retail, has attained important proportions. To dealers Mr. Gilbert offers every inducement to place orders at his establishment, and guarantees entire satisfaction. He is a Massachusetts man by birth, and a live and progressive dealer. Mr. Gilbert is connected by telephone No. 144—L.

Milton H. Daggett, Ladies' Fine Boots and Shoes, No. 27 John Street.—Under the management of Mr. Milton H. Daggett the attractive boot and shoe store, No. 27 John street, has for two years been successfully conducted. Mr. Daggett carries at all times a very complete and fashionable assortment of fine boots, shoes, and rubbers for ladies', misses', and children's wear of first-class quality and most reasonable in price. In style, fitting, and wearing qualities this enterprising merchant guarantees the fullest satisfaction, and as to prices he may safely invite comparison with any house in the city.

William McAloon, Meat and Provision Market, Nos. 73 and 75 Gorham Street.—This business was inaugurated by this enterprising business man in 1866, and from the beginning he has met with gratifying and deserved success. The premises are 24x60 feet in dimensions and are neat and attractive. The stock is always full, fresh, and first-class, comprising all kinds of choice meats, the best brands of canned goods, flour and provisions, gilt-edge butter, and the finest fruits and vegetables procurable, and country produce generally, poultry, game, etc., in quality unsurpassed and in prices uniformly reasonable. Mr. McAloon has long resided in Lowell, where he is recognized as a representative merchant.

Moss & Gilpatrick, Stoves, Ranges, and Tinware, No. 57 Gorham Street.—This enterprise, which was inaugurated in September, 1885, has proven a decided and deserved success. The members of this firm are experienced, practical stove and tin manufacturers, and employ four skilled workmen in stove and range repairing, and do all kinds of work in tin, sheet iron, etc. They carry a large new stock of stoves, ranges, and tinware, and in quality and prices of merchandise they may safely invite comparison with that of any dealer in this city. Messrs. Jas. L. Moss and Benj. S. Gilpatrick comprise this reliable firm. The former is a native of England and the latter of Maine.

Talbot Dyewood and Chemical Company, City Market House, Market Street.—Forty-five years ago C. P. Talbot and Thomas Talbot founded the well-known house of C. P.



Talbot & Co., under which style the business was conducted until 1884, when, upon the death of the senior partner, the business was assumed by the Talbot Dyewood and Chemical Company, of which Joseph D. Gould is the president and James F. Preston the treasurer. The new corporation has its headquarters at the same stand in the city market-house so long occupied by the old firm, and has the most complete establishment in that line of business in Lowell. The operations of the company consist of the manufacture and preparation of a great variety of dyewoods and chemicals, for which they have ample facilities at their works at North Billerica, where they still retain the same management as under the old firm, thereby giving their customers the advantages gained by long experience. Constant employment is given to a large number of hands, and the company enjoys a large patronage throughout the New England States and Canada. Dealers and consumers may be assured of receiving the attention and consideration in keeping with the well-known high character of one of the oldest and most esteemed houses in the country.

C. E. Austin, Dealer in Pianos and Organs, No. 37 Shattuck Street.—For several years Mr. C. E. Austin has successfully conducted a flourishing trade in pianos, organs, and musical merchandise, and his establishment at No. 37 Shattuck street is one of the most attractive enterprises in this city. A select assortment of upright and square pianos of the most desirable make is always kept in stock and supplied at lowest factory rates for cash or on installments, and kept in first-class order for one year free of charge. Prompt in business, reasonable in prices, and always accommodating, Mr. Austin has won an enviable reputation. He repairs and refinishes instruments at short notice, and instruments are leased to responsible persons. Mr. Austin has a large trade in organ bellows springs, supplying many of the leading organ manufacturers in the United States and Canada.

J. Hamilton, Dealer in Meats and Vegetables of all Kinds and Fruits in their Season, No. 21 Branch Street.—This business was originally established by Henry Ingerson in 1875, Mr. Hamilton succeeding to the enterprise about two years ago. He is a native of Maine and a thoroughly practical business man. His store is very eligibly

located at No. 21 Branch street; it is large and commodious, being 50x40 feet in dimensions. It is thoroughly fitted up and arranged, the furnishing including refrigerators and every requisite in the business, and the whole presenting an attractive and inviting appearance. The stock consists of a choice selection of fresh meats, poultry, game, vegetables, fruits, and all kinds of country produce. The goods handled by this house are received direct from the producers on the most advantageous terms, and Mr. Hamilton is all times in a position to supply the best and freshest good to his patrons at the lowest possible rates. Six hands are employed in the business, and all orders are promptly and carefully attended to. Perfectly understanding his business, Mr Hamilton is a popular merchant and a worthy member of the trade.

John Q. Nichols, Upholsterer and Dealer in New and Second-Hand Furniture, No. 193 Central Street.—Mr. John Q. Nichols, of No. 193 Central street, has for more than twenty years conducted with success a large upholstering business in this city, having previously served in the war in the Sixth Massachusetts Regiment. His store is 24x70 feet in dimensions, and is filled with a large and varied assortment of new and second-hand furniture, hardware, tinware, etc., and bargains in all kinds of household goods are to be had at surprisingly low prices. Mr. Nichols does all kinds of upholstering and furniture repair work, stove repairs and linings, carpets are shaken and put down, and in all his engagements he is prompt and reliable. He pays the highest cash prices for second-hand furniture. Mr. Nichols is a native of Londonderry, N. H., and came to Lowell over thirty years ago.

Norris Brothers, Dealers in Pork, etc., No. 20 Middle Street.—There is not in Lowell a more reliable or enterprising business firm than Messrs. Norris Brothers, of No. 20 Middle street, who for years have carried on one of the most complete and popular wholesale provision establishments in this city. They carry in stock fine fresh pork, lard, sausages, hams, bacon, etc., of the best quality obtainable, and in their prices, either wholesale or retail, they are uniformly the lowest in the city. To the trade they offer special inducements, and their wholesale business extends to all parts of this city and section, retail dealers not being slow to appreciate the advantages of placing their orders with this responsible, reliable home house. Prompt in business and thoroughly energetic, the Messrs. Norris have eminently deserved their large success.

C. R. Adams, Paperhangings, Paints, and Glass, No. 18 Cabot Street.—This is one of the leading paperhanging and paint establishments in Lowell, and for four years Mr. Adams has been one of the most successful and popular house decorators in the city. He carries at his store, No. 18 Cabot street, a choice assortment of paperhangings of the latest and most fashionable designs and material, paints, glass, etc., and orders for paperhanging, house and sign painting, and glazing have prompt attention. Mr. Adams has been established since 1879, and employs eight skilled painters and paperhangers, and guarantees complete satisfaction as to work and merchandise. Mr. Adams is a native of Maine, and is an experienced painter and paperhanger.

Darius Whithed, Choice Family Groceries, Country Produce, Crockery, and Glassware, corner of Branch and School Streets.—The name of Darius Whithed has been for nearly half a century a familiar one in trade circles in Lowell, the senior gentleman of that name having for over forty years been one of the leading grocers and produce dealers in the city. To the important trade developed by his father, Mr. Darius Whithed, Jr., succeeded in 1870, and in maintaining the prestige and reputation of the old and reliable house he has earned the confidence and patronage of the people of this city and section. His fine storeroom is eligibly located at the corner of Branch and School streets, and is 24x50 feet in dimensions. In its appointments and arrangement it is a model of attractiveness, and it has long been the popular supply source for families residing in this beautiful resident section of the city. His stock comprises everything desirable in choice family groceries, country produce, crockery, and glassware, and in prices he is one of the most reasonable and fair merchants in the city. He is a native of New Hampshire, and is held in universal esteem for his business energy and worth. Mr. Whithed is the agent for Scripture's Laundry, and orders left with him have prompt attention, and first-class work at low prices is insured.

M. Meaney, Manufacturer of Awnings, Tents, Horse and Wagon Covers, No. 45 Dutton Street.—

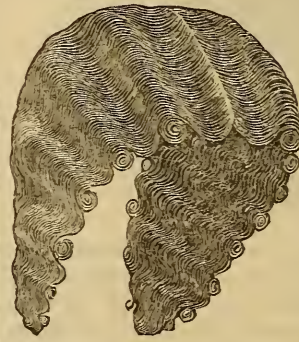


This is the principal awning manufactory in Lowell, and for twelve years Mrs. Meaney has been engaged in this industry. She employs in her establishment at No. 45 Dutton street six competent assistants in the manufacture to order of tents, awnings, horse and wagon covers, fancy Italian awnings for stores and private residences, boat sails, oil-clothing, etc., and in the quality and prices of her work and merchandise she guarantees the fullest satisfaction. She carries a large assortment of wagon-covers, awnings, tents, boat-sails, rowlocks, anchors, and gearing, and makes a specialty of sundown covers to protect drivers. Canvas of all widths is kept for sale by the yard, ropes and falls are spliced and fitted, lettering on canvas is neatly executed, and old wagon covers are repaired and re-oiled. She is of English birth, and in her long, active, and successful business career in Lowell she has firmly established herself in general confidence and esteem.

Marston & Prince, Picture Frames, Stationery, Artists' Materials, Blank Books, etc., No. 86 Merrimack Street.—This business was inaugurated in 1878, and the enterprising proprietors have enjoyed uninterrupted and decided success, the firm having previously for twelve years carried on a large trade in this line in Lawrence. The store is tastefully arranged. The stock includes picture frames of every description, the latest novelties in stationery, artists' materials, and blank books, and all the Boston daily and Sunday newspapers, which are delivered to all parts of the city, and in both quality and prices of their goods Messrs. Marston & Prince compete successfully with any house in this city or section. Messrs. George H. Marston and George C. Prince constitute the firm. The former is a native of

the Granite State and the latter is a Massachusetts man by birth, and both are business men whose excellent qualities have brought them decided and deserved success.

E. J. Medina, Human Hair Goods, No. 94 Merrimack Street.—The house of Mr. E. J. Medina is the principal enterprise of its kind in New England, with perhaps the single exception of that of his brother, on Washington street, Boston. The business was inaugurated in Lowell twenty years ago by the present proprietor. The store is 24x70 feet in dimensions, and the stock is full and complete, in mode correct, and in style the latest and most fashionable. All kinds of elegant combs, ornaments for the hair, and hair goods of every description are to be obtained here at the lowest possible prices, the proprietor importing and manufacturing his own goods, having every facility to supply



them at satisfactory rates. Mr. Medina is the sole proprietor of Medina's Hair Tinta, an unrivaled preparation for the hair, and is especially recommended to all who have suffered from the use of poisonous preparations, being perfectly harmless and effective. It turns gray hair or beard to a beautiful brown or black in one hour. Medina's improved wave, another of the specialties of this house, is an elegant and beautiful piece of workmanship, and has every appearance of natural hair. It is durable, easily dressed, and reasonable in price. Mr. Medina is a native of Acores, Portugal.

J. F. Manahan, Dealer in Real Estate and Broker, No. 195 Middlesex Street, Richardson's Block.—For forty years Mr. J. F. Manahan has been prominent in business circles in Lowell as a dealer in and owner of real estate in this city and as a builder. He owns a large number of tenements and store buildings in Lowell, and sells or exchanges property of every description, besides leasing tenements and stores to desirable tenants. Those desiring to purchase or lease would do well to examine Mr. Manahan's lists before completing their arrangements, as they will doubtless find him capable of supplying the most desirable homes and business houses on the most favorable terms. Mr. Manahan is the head of the Manahan Manufacturing Company, which is engaged in the manufacture of ladder hooks and soapstone inkstands. Mr. Manahan is a New Hampshire man by birth.

William Calderwood, Tobacco and Cigars, close to Post-Office.—Mr. William Calderwood, wholesale and retail dealer in tobacco and cigars, on Merrimack street, near the post-office, has for twenty years held a leading place in his line of trade in this city. In his attractive storeroom, 20x80 feet in dimensions, he carries a large assortment of the finest and most popular brands of tobacco and cigars, foreign and domestic, pipes, and smokers' articles in the market, and in prices as in quality of goods this reliable dealer successfully competes with any other merchant in New England. Mr. Calderwood is a Scot by birth, and has all the energy and integrity peculiar to his race.

J. L. Chalifoux, Wholesale and Retail Clothier, No. 15 Central Street.—The leading exponent of that great branch of industry known as the clothing trade in Lowell is Mr. J. L. Chalifoux, the well-



known wholesale and retail clothier, at No. 15 Central street. This is one of the largest and finest stores in the city, and was established eleven years ago. Mr. Chalifoux occupies three large and commodious floors, 40x100 feet each, finely fitted up with every convenience for the display of a large stock of goods. The stock comprises ready-made clothing, hats, caps, and gentlemen's furnishing goods of all kinds. In the line of boys' clothing his house carries the largest stock in the city. It also makes a specialty of providing extra sizes for large men. The variety of sizes is so great, in fact, that a perfect fit may be guaranteed. The proprietor, Mr. Chalifoux, is a gentleman of large and valuable experience in the business.

Middlesex Steam Laundry, F. E. Haines, Proprietor, Nos. 18 and 22 Middlesex Street, Telephone 198 R.—As proprietor of the largest and most complete steam laundry in Lowell, formerly Merrill's, Nos. 18 and 22 Middlesex street, Mr. F. E. Haines is conducting an important business. He has had the management and control of this large establishment for but few months, and is already established in general confidence. The latest and most improved machinery operated by steam has been introduced into the laundry, and from twenty-five to thirty skilled employees assist Mr. Haines in his important work. The work turned out is first-class in every particular, and warranted satisfactory as to quality and prices. Mr. Haines is a Lowell man by birth and is well and widely known as a thoroughly energetic, progressive business man.

S. Gothard, Belvidere Domestic Bakery, No. 21 John Street.—Since the establishment of this admirably conducted bakery in Lowell Mr. S. Gothard has been one of the leading men in his line of business in this city. He supplies hot brown bread and baked beans on Saturday evenings and Sunday mornings, and in prices he is always reasonable, and in the excellence of his merchandise unsurpassed. His

rye bread is esteemed the best, and in catering for weddings, etc., he successfully competes with any baker in the city. He is prompt and always reliable in his business, and his attractive establishment is in every particular inviting in its appearance. He is an Englishman by birth, and inaugurated his present business here about a year ago. His stores are located at the corner of Andore and Fayette streets and No. 21 John street.

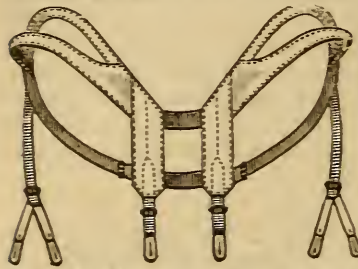
Wm. R. Emerson, Fine Cigars, Tobacco, and Smokers' Articles in General, Factory, No. 155 Central Street.—For four years Mr. Emerson has successfully conducted a large trade in cigars and tobacco in Lowell, and his brands are popular wherever introduced. Mr. Emerson is a practical cigarmaker of many years' experience. His "La Rosa Puros," "Doctor," "O. K.," and other brands of fine cigars are favorites with smokers generally, and for the prices are unsurpassed in the market. He carries a full line of tobacco and smokers' articles generally, and his establishment at No. 155 Central street is the popular resort for those wanting anything in his line. Mr. Emerson is a native of New Hampshire.

Ray's Practical Upholstering and Furniture Repairing Shop, No. 49 East Merrimack Street.—For many years this practical and experienced upholsterer has been actively engaged in business in Lowell, having established himself in this line here in 1845. He is prepared to execute orders for all kinds of upholstery work and furniture repairs, having every facility and that thorough knowledge of the details of the business to guarantee satisfaction. Particular attention is paid to cleansing and making over hair mattresses and parlor furniture repairs, and first-class workmanship at reasonable prices is always guaranteed. Mr. W. H. Ray is a native of Lowell. He is assisted by his son, Mr. G. H. Ray, an active, practical upholsterer.

The United States Tea and Coffee Company, P. J. Kinsella & Co. Proprietors, Spalding Block, corner Central and Prescott Streets.—Messrs. P. J. Kinsella & Co. having undertaken to establish here and maintain a first-class tea and coffee store, have up to this date succeeded beyond their expectations, and their attractive storeroom at the corner of Central and Prescott streets is a popular supply source of these lines of merchandise. The firm have every facility for supplying the best teas, coffees, spices, sugars, etc., in the market at bottom prices, and confidence in their integrity is well founded. Mr. Kinsella is a native of Massachusetts, and has been established since October 12th, 1885.

H. P. Staples, Auctioneer, No. 94 Middlesex Street.—These are the leading furniture auction rooms in this section of the city. Mr. Staples inaugurated the business in June, 1884, and from the beginning he has met with deserved and decided success. The premises are 30x90 feet in dimensions, and are located at No. 94 Middlesex street, where bargains in furniture, stoves, crockery, and household goods generally can at all times be secured at private sale. At the auction sales, which are held every Friday, a large amount of goods are disposed of at low prices. Mr. Staples receives consignments of goods in his line and disposes of them to the best advantage at reasonable commission.

Cutter & Walker Manufacturing Company, Patent Shoulder-Braces, Eureka Suspenders, et c., No. 180 Middlesex Street



—This business was first established in 1852 by Messrs. Cutter & Walker, and the present company was incorporated in 1873, with Mr. Jacob Nichols as treasurer and Mr. N. S. Greenleaf, superintendent. The company occupies two large floors 50x100 feet each, provided with steam-power and every improvement and facility. Their patent braces and suspenders are made in the most thoroughly scientific manner, are approved and indorsed by physicians everywhere, and have become universally popular wherever introduced. Employment is given to fifty girls and six men, all skilled and experienced in the art of manufacture. The officers and managers of the company, one and all, have spared no labor or expense in the effort to give to the world an article that will defy criticism and that recommends itself to the favor of the wearer.

M. A. Taylor, Meats, Groceries, Fish, and Fancy Provisions, Game, etc., No. 117 East Merrimack Street, and Nos. 21 and 23 High Street.—This fine meat, fish, and provision market was established in 1860, and Mr. Taylor, who was for years associated with one of the former proprietors, Mr. A. G. Thompson, succeeded to the large trade developed in October, 1885. The stock carried is always fresh and reliable, and embraces meats, groceries, fish, fancy provisions, and vegetables and fruits. A specialty is made of game, and the best in the market is obtainable here in its season. The prompt attention paid to customers and orders (which may be sent, if desired, by Telephone 189-R), and the inviting appearance of the establishment, have made this house the popular source of family supplies in this section of the city. Mr. Taylor has had fifteen years' experience in his present business, and enjoys the confidence and esteem of his patrons.

Dr. C. W. Goss, Proprietor of the English Rheumatic Remedy, the Radical Blood-Purifier, No. 24 Middlesex Street.—Dr. C. W. Goss, of this city, makes a specialty of chronic diseases. His English rheumatic remedy, the radical blood-purifier, is a specific scientifically compounded from the best products of the vegetable kingdom. It cures rheumatism, neuralgia, dyspepsia, tumorous humor, St. Vitus' dance, incontinence of urine, scrofula, constipation, liver trouble, syphilitic affections, female weakness, nervous and sick headache, kidney complaints, loss of appetite, general debility, cancerous humors, salt rheum, dropsy, etc. The subjoined biographical notice of Dr. Goss appeared in the *Lowell Morning Times* some time ago: "He is a native of Massachusetts; was regularly educated for the profession, and practiced with more than ordinary success at Washington, Me. When the war broke out he entered the service, and in one of the great conflicts he was made a prisoner, and for eight months was in Andersonville prison. When he returned to his home his wife, who had assisted him prior to the war in compounding some of his medicines, found among his recipes the one for making this 'English rheu-

matic remedy,' which he had used in the treatment of dyspepsia, dropsy, general debility, etc., and resolved to give it a trial in the doctor's case, who had, by reason of exhausted and almost worn-out constitution, partially lost his eyesight, speech, and mental vigor. He began a course of treatment with this medicine, and an improvement began at once. In six months his weight increased from one hundred and fourteen to one hundred and sixty-one pounds. Having recovered his health, he abandoned his general practice and with great confidence in his medicine he concluded to devote his attention wholly to his specialties in the treatment of rheumatism, neuralgia, gout, dyspepsia, liver and kidney complaints, all urinary troubles, dropsy, scrofula and salt rheum, pimples on the face, headache, female weakness, St. Vitus' dance, all nervous and kindred diseases. In March, 1880, Dr. Goss came to Lowell and commenced the manufacture of his medicine, compounding it from extracts, and his only laboratory being a two-gallon jug, which was sufficient to hold the entire batch. It was not many weeks before the demand was largely increased, and unsolicited testimonials of remarkable cures began to come in. The increase of demand has been steady and he no longer uses extracts, but the fresh roots, barks, seeds, etc. He commenced operations with a capital of \$133.17, and since that time has put \$40,000 into his business. The steady increase in the business and the wonderful cures that are being effected by his medicine assure the doctor that the demand for his English rheumatic remedy is to be permanent."

Miss A. E. Moore, Fashionable Milliner, No. 129 Central Street.—As successor to Miss A. E. Wilson, Miss A. E. Moore has for the past year conducted with eminent success the trade in fashionable millinery goods developed by the first named lady, and in steadily maintaining the reputation of the establishment as first-class in every particular, which it enjoyed for seventeen years, she has met with deserved recognition in part of the most ultra-fashionable and fastidious ladies of Lowell, as well as the general public. The salesroom on the second floor of No. 129 Central street is a model of attractiveness, and the taste in the arrangement of the elegant trimmed hats and bonnets and fine millinery goods of foreign and domestic manufacture attests the ability and artistic worth of this experienced proprietress. She employs a corps of efficient milliners in the establishment.

Wm. H. Kimball, Stair-Builder, opposite Wamesit Mills, Dutton Street.—With many years' experience in this line of industry and an acknowledged master of its every detail, Mr. Wm. H. Kimball is successfully engaged in business in Lowell. The business was inaugurated in 1879 by Messrs. Gordon & Kimball, the senior partner retiring from the business about one year ago, since which time the business has flourished under its present management. Plans and estimates are furnished by Mr. Kimball and contracts for all kinds of stair work are made and faithfully performed in the most scientific manner. Mr. Kimball has on hand at all times, and makes to order, handsome newels, rails, and balusters in all kinds of hard woods and of original and tasteful designs. He employs a force of skilled workmen in the business and has every facility to supply the most artistic work and to guarantee entire satisfaction.

Morris J. Hennessey, Practical Plumber, Gas and Steam Fitter, No. 6 Hurd Street.—There is not in this city a more thorough, practical, and reliable plumber or sanitary engineer than Mr. Morris J. Hennessey, successor to Hennessey & Enwright, No. 6 Hurd street. The business was established in 1877 by Messrs. Hennessey & Gilchrist, and was formerly carried on at No. 72 Central street, this firm being succeeded by Messrs. Hennessey & Enright, and Mr. Hennessey becoming sole proprietor in May, 1885. With a wide experience, and the assistance of four competent workmen, Mr. Hennessey is prepared to execute at short notice all kinds of plumbing and at reasonable rates. He carries a full line of tin-coated and plain brass pipe, wrought iron, rubber-coated, enameled, and tarred pipe, tin-lined and lead pipe, wash-basins, water-closets, bath-tubs, copper boilers, rubber hose, etc., which he supplies at manufacturers' rates. Mr. Hennessey is a native of New York.

G. H. Wakefield, Jeweler and Optician, No. 153 Middlesex Street.—Mr. Wakefield has had six years' experience as a practical watchmaker and optician, and is a thorough master of every detail of the business. He has been established about one year and carries a most desirable assortment of fine foreign and American watches and jewelry of late styles and designs, and a full line of spectacles, eye-glasses, etc., suited to all needs, and in the scientific adjustment of glasses to the vision of the purchaser Mr. Wakefield is unsurpassed by any optician in this city or section. He is a native of Massachusetts, and is well known as a young man of excellent business qualifications.

Charles Coburn, Fire and Plate Glass Insurance, No. 28 Central Street.—Mr. Coburn's agency was established in Lowell in 1875, and representing some of the leading home and foreign companies in the world doing business in the United States, it is not strange that a large proportion of the insurance in property, personal and real, should be effected through him. Mr. Coburn is the agent in this city for the Lion, Scottish Union and National, Newark Fire, State of Pennsylvania, Guardian, Fire Association, Citizens', of Pittsburg, Pa.; Mechanics', of New York; Long Island, First National, Worcester, American, of Newark; Merchants' and Farmers', of Worcester; Citizens' Mutual, of Boston; Holyoke Mutual, of Salem; Fitchburg Mutual Fire Insurance Companies, Lloyd's Plate Glass, of New York, and Metropolitan Plate Glass Companies, and at the minimum rates of premium, policies to any amounts are obtained in one or all of these responsible institutions. Mr. Coburn is a native of Massachusetts, and is a thorough business man, and careful, energetic, and reliable underwriter, and in his keeping the important interests of both insurers and insured are admirably and faithfully subserved.

S. L. Butman, Carriage Trimmer and Dealer in Harnesses, Blankets, etc., No. 250 Middlesex Street.—For twenty-six years this experienced, practical carriage trimmer has been engaged in business in Lowell, and his establishment at No. 250 Middlesex street is the leading one of its kind in the city. Besides executing all kinds of carriage work, Mr. Butman carries a large assortment of fine harness of every description, blankets, brushes, cards, whips, sponges, chamois skins, and neatsfoot oil, and in the quality and prices of his work and merchandise he successfully competes with any house in this city.

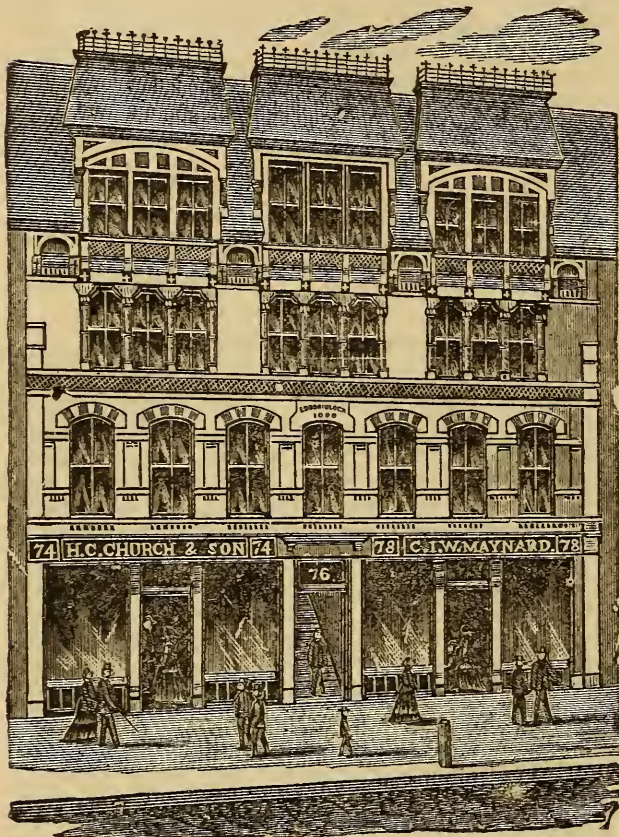
Patrick Kelley, Manufacturer of Soda, Ginger Ale, and Mineral Waters of every Description, No. 27 Middle Street.—Mr. Patrick Kelley, of No. 27 Middle street, has built up the largest trade in his line in the city. The premises occupied for manufacturing purposes are well arranged and fitted up with all the necessary machinery and appliances, and employment is furnished for six men and several teams. The machinery is operated by steam-power, and the house manufactures all kinds of soda, ginger ale, and mineral waters, and bottles cider, ale, lager beer, wines, and liquors. Mr. Kelley has a branch establishment at Davidson, Belvidere, and his trade relations extend to all parts of the New England States. Mr. Kelley is a live, active business man, both prompt and reliable.

St. Charles Hotel (under the management of Quimby Bros.), Nos. 171 to 179 Middlesex Street.—For many years this popular hotel has been one of the best known in the State. It is eligibly located on Middlesex street (Nos. 171 to 179, inclusive), within a few rods of the Middlesex Depot, one minute's walk from Boston and Lowell, Old Colony, Stony Brook, and Northern Depot, and five minutes' walk from the Boston and Maine Depot; horse-cars pass the door every fifteen minutes to theatres, depots, and all parts of the city; rooms are heated by steam and there are first-class accommodations throughout; special attention is paid to catering for supper parties, and it is open day and night. The building is an elegant four-story brick building and is provided with every modern convenience. The house is furnished throughout with elegance, and the genial landlord makes a sojourn in Lowell a pleasant experience for strangers. The menu is unexceptionable. W. D. Quimby, the present proprietor, has met with deserved recognition on the part of the traveling public. He is a native of Vermont.

Browning, Ladd & Speirs, Plumbing and Piping, No. 237 Middlesex Street.—These experienced plumbers inaugurated their enterprise during the past year, and their establishment at No. 237 Middlesex street is one of the most ably managed in the city. Each of these energetic men put their own shoulders to the wheel in their business, and do all kinds of house and sanitary plumbing, and all kinds of steam and hot water warming apparatus and gas work, water closets and repairs, are done at short notice and at most reasonable rates. They carry a complete assortment of pipe, gas, and kerosene fixtures, etc., and are reliable and obliging, and their large success thus far gives promise of continued prosperity. Messrs. F. B. Browning, Aaron C. Ladd, and R. L. Speirs constitute this live and enterprising firm, who are all Massachusetts men by birth.

Donovan Brothers, Central Provision Market, corner Dummer and Market streets.—For thirteen years the Messrs. Donovan Brothers have maintained their Central Provision Market, at the corner of Dummer and Market streets, as one of the most complete and attractive establishments of its kind in Lowell. The firm carry a large and complete assortment of fresh meats, groceries, teas, coffees, spices, canned goods, flour, etc., in quality unsurpassed, and are not to be undersold. Messrs. D. J. and John J. Donovan constitute the firm. They are natives of Massachusetts, and have well deserved their success.

C. I. W. Maynard, Fancy Goods, No. 78 Merrimack Street.—It is an almost invariable rule that in all great centres of business there are certain houses in each line of trade that stand pre-eminent,



and have by close attention to the wants of their customers built up a liberal and substantial patronage. Such an establishment in Lowell is that of Mr. C. I. W. Maynard, the fancy goods emporium, No. 78 Merrimack street. The house was founded more than half a century ago, in 1833, by Mr. Charles Maynard, brother of the present proprietor, and it has, throughout its long career, been the centre of a first-class trade. Mr. C. I. W. Maynard entered the business in 1847, and after the death of Mr. Charles Maynard, in 1859, he took control of the business. Under his management it has been kept in the foremost rank of fancy goods houses. The premises occupied comprise a handsome store 30x70 feet in dimensions, tastefully fitted up and arranged, and lighted by two large show windows. The stock is one of the finest and most complete, and embraces all kinds of dress trimmings, materials for fancy work, and numerous other articles, including gloves, hosiery, ribbons, etc. A large number of courteous and obliging assistants are employed, who serve customers promptly and intelligently.

Miss Clara Blake, Lowell Bazaar, Toys and Fancy Goods, and Yankee Notions, No. 188 Middlesex Street.—The Lowell Bazaar, at No. 188 Middlesex street, has for four years been one of the most attractive features of that thoroughfare, and was established in 1881 by Miss Blake. This lady carries a large and complete assortment of toys, fancy goods, and Yankee notions, including ladies' and gents' hosiery and gloves, floss and embroidery silk, jewelry, fancy cards, sheet music, soaps, perfumes, and other toilet articles, confectionery, canvas mottoes, etc., at

prices which cannot be duplicated in the city. Miss Blake conducts with deserved success a branch of the famous Troy Laundry, and orders for work have prompt attention at lowest prices. She is a Maine lady by birth, and in her business career has firmly established herself in general confidence and esteem.

Carter & Bemis, Manufacturers of Brackets, Newels, Balusters, Plain and Ornamental Furniture, and all kinds of House Finish, A. L. Brooks & Co.'s New Mill, Dutton Street.—Prominent among the industrial enterprises of Lowell is the house of Messrs. Carter & Bemis, manufacturers of brackets, newels, balusters, and all kinds of house finish at A. L. Brooks & Co.'s new mill, on Dutton street. This firm established their business on the first of July, 1885, and, by the recognized excellence of their productions, stepped immediately into the front rank of manufactures. They occupy a floor 60x60 feet in size, fully equipped with new and improved machinery operated by steam-power. They manufacture all kinds of plain and ornamental furniture, mantels, sideboards, bookcases, etc., and do all kinds of jobbing, such as planing, molding, scroll-sawing, wood-turning, carving, etc. Special designs of all kind of wood-work is furnished. They also repair furniture of all kinds. The members of the firm are Messrs. E. J. Carter and D. H. Bemis, who are young men of energy, ability, and enterprise.

Kimball's Photographic Art Studio, W. H. Southard and M. F. Southard, Proprietors, No. 112 Merrimack Street, Albion Block.—The photographic art studio of Mr. N. H. Kimball, in the Albion block, No. 112 Merrimack street, has for fifteen years been one of the most popular art galleries in this city. The business was inaugurated in 1870 by the Kimball Brothers, who were succeeded by Mrs. Southard, *nee* Kimball, the firm as at present constituted becoming proprietors in 1877. Mr. W. H. Southard is one of the most prominent and popular actors on the American stage, and to the artistic skill of Mrs. M. F. Southard he brings that taste in posing of which his profession has made him a master. The pictures of this firm challenge the closest criticism as to style, finish, and artistic merit. The studio has lately been remodeled, and is complete in its appointments. Mr. Southard is a native of New York State, and Mrs. Southard of New Hampshire.

The Bain's Tea and Coffee Company, No. 46 Central Street.—Under the excellent management of Mr. John H. Gooney, the famous Bain's Tea and Coffee Company, of New York, have developed in Lowell a most important trade in fine teas and coffees. This branch was established in 1877, and has been a decided success from the beginning. The Bain Company are the largest importers of teas and coffees in the United States, and has branch stores in every important city in the country. Their facilities for supplying the choicest goods in their line, fresh and pure, and at lowest possible prices, are unsurpassed. The store of this company, at No. 46 Central street, is complete. Besides the heavy stock of fine teas and coffees, the company have an elegant assortment of glass and crockeryware, etc., which they present to customers. The Lowell manager is a thoroughly energetic business man, and the interests of this great company here are admirably served.

Jeremiah Clark, Dealer in New and Second-Hand Machinery, Nos. 106 and 108 Middle Street, nearly opposite Merrimack Street Depot.—A representative machinery house is the extensive establishment of Messrs. Jeremiah Clark & Co., which was founded in February, 1867, at its present address, though the premises are now much more extensive than at the outset, the growth of the business having necessitated repeated enlargements of the buildings, which now contain over two acres of floorage. The premises include two immense storehouses and an extensive machine shop, the machinery in which is operated by a powerful gas engine. An immense stock of machinery, both new and second-hand, for all kinds of uses and purposes, is always kept on hand. A specialty is made of cotton and woolen machinery, belting, etc. In stock are pickers for wool, cards, jacks, and looms, grinders for cotton and woolen cards, openers, lappers, and mill supplies generally. The firm also buy and sell machinery on commission, and have an extensive trade all over the country. The sole proprietor is Mr. Jeremiah Clark, who is president of the Lowell Card Company.

Worcester & Co., Watches, Clocks, etc., No. 5 Central Street.—In their fine new storeroom, at the above address, Messrs. Worcester & Co. have since April, 1884, successfully continued the business inaugurated by them in 1877, and their establishment is one of the attractive watch and jewelry houses of Lowell. The store is a model of taste in its arrangement, and the stock is as fine as that of any similar house in the city. The finest American and foreign watches in gold and silver cases, elegant French clocks, and the latest designs in jewelry and silverware are found in their establishment in quality and in workmanship unsurpassed, and in prices guaranteed satisfactory. Repair work of all kinds is executed in the best possible manner. Mr. Eben Worcester, the sole member of the firm, is a thoroughly practical jeweler. He is an old resident of Lowell and well known, and has a wide business and personal acquaintance.

F. E. Desautels, Baker and Confectioner, No. 223 Central Street.—This attractive bakery was established at No. 241 Middlesex street in 1879, and four years later at No. 223 Central street, by the present proprietor, and so great has become the demand for his merchandise that he has been obliged to open a third establishment on Adams street, which has just been opened. Mr. Desautels employs several experienced bakers, and his bread, cakes, and pastry are unsurpassed by any other baker in Lowell, and in prices, as in quality, he always guarantees entire satisfaction. A full and fresh supply of cakes, bread, pies, and confectionery is kept constantly on hand. Mr. Desautels is a Frenchman by birth, and is a thoroughly experienced practical baker and reliable business man.

George A. Clark's Five and Ten Cent Store, No. 20 Merrimack Street, just below Post-office.—For bargains in variety goods the elegant five and ten cent store of Mr. George A. Clark has for years been the popular resort of the people of Lowell, and his establishment at No. 20 Merrimack street is the leading enterprise of its kind in the city. Mr. Clark inaugurated his present business in 1879, and has conducted it with energy and success. He carries a large and select stock of tin, glass, and

wooden ware, crockery, etc., and offers the best goods in his line at prices which cannot be duplicated. Bargains which surprise the customers are offered in every department. Mr. Clark is a native of New Hampshire, and is a thoroughly energetic, reliable, and responsible business man.

The Mayflower Employment and Intelligence Office, No. 170 Merrimack Street, Room 13, Telephone 23-5.—A well-managed and largely patronized office is that of the Mayflower Employment and Intelligence Office, No. 170 Merrimack street, the proprietor of which is Mr. J. D. Mason, and which is under the management of Mr. I. S. Archibald. Through this office, male and female help, of all nationalities, for all kinds of work, in city or country, can always be obtained at short notice, and the most acceptable situations are being constantly offered to reliable help. This office has been opened for the past six years, and throughout has proved most successful. Mr. J. D. Mason, now sole proprietor, succeeded Messrs. McDonald and Ross. He also carries on a general express business and that of pianos and furniture mover. Pianos and furniture are carefully packed and unpacked, taken out through windows where desired, and moved in and out of the city. Every description of city expressing is done, and a specialty is made of freight teaming. They have a stand at Merrimack-street depot, and order boxes are located at Foote's music rooms, No. 277 Merrimack street; Owen Bros., No. 41 Central street; Mackenzie's, No. 44 Central street. The office, No. 170 Merrimack street is connected by telephone 23-5, and the residence, No. 206 Bridge street, by telephone 16-6, and all orders receive the most prompt attention.

Putnam's Dining-Rooms, No. 8 Merrimack and Nos. 22 and 24 Prescott Streets.—There is not in this city a more attractive or successfully conducted cafe than Putnam's dining-rooms for ladies and gentlemen, Nos. 8 Merrimack and 22 and 24 Prescott street. Since they were opened in 1882, the enterprising proprietor has met with uninterrupted success. The rooms are large, airy, and furnished in an elegant manner, and everything in the way of the substantial comforts of life, as well as the delicacies obtainable in the markets, is to be had here, served in the best possible style of the culinary art, and prices are always reasonable. Mr. Putnam's rooms have a seating capacity for more than one hundred persons, and are the popular resort for ladies shopping in this section of the city, and for gentlemen engaged in business in this locality. The proprietor is a native of Massachusetts and is well and widely known.

Michael Corbett, Meats and Provisions, Country Produce, etc., No. 65 Gorham Street.—This attractive meat and provision establishment has for many years been one of the most popular sources of market supplies in Lowell and for more than a quarter of a century has been under the proprietorship of Mr. Michael Corbett, and is located at No. 65 Gorham street. The stock includes choice fresh meats and provisions, country produce, canned goods, etc., and in the quality and prices of his merchandise this reliable dealer might safely invite comparison with any other dealer in the city. Mr. Corbett inaugurated this business in 1860, and he is an active, energetic, and reliable gentleman.

Samuel G. Cooper, Copper Stamps and Stencils, No. 120 Central Street.—As the successor to Corner & Cooper, who established the business in Lowell in 1874, Mr. Samuel G. Cooper, the junior member of the firm named, has for the past year conducted a large business as a manufacturer of copper stamps and stencils, and such is the quality of his workmanship that he supplies, at time of writing, most of the numerous cotton mills with goods in his line. In his genius to design and skill to execute everything called for by his trade, Mr. Cooper is eminently successful. He employs a score of efficient workmen and superintends all work executed in his establishment. He is a native of Lowell and a man of large experience.

James F. O'Donnell, Furnishing Undertaker and Funeral Director, corner of Market and Worthen Streets.—Mr. James F. O'Donnell is a native of this city and has been successfully engaged in business in Lowell for some time as a furnishing undertaker and funeral director. With a large stock of fine caskets, coffins, and robes suited to the means and tastes of all, Mr. O'Donnell has every facility to conduct funeral ceremonies and to take charge of, embalm, and prepare for burial the dead in city or country, having elegant hearses and all the appliances for his purposes, and in the considerate care in his business, so essential to success, he has deserved the liberal patronage he has enjoyed from the beginning. Mr. O'Donnell has been a popular conductor on the Boston and Lowell Railroad for the past nine years and is the well-known agent for the Cunard steamship line, and information to travelers and tickets at bottom rates to Europe are supplied on application.

A. C. Skinner, Gloves, Hosiery, and Notions, Nos. 58 and 60 Merrimack Street.—This is one of the oldest and most complete enterprises of its kind in Lowell. The business was inaugurated thirty years ago, and from the beginning Mr. Skinner has taken a just pride in maintaining his establishment first class in every particular. The storeroom of Mr. Skinner at Nos. 58 and 60 Merrimack street is a model of completeness in its arrangements and is 24x70 feet in dimensions, with two elegant, large plate-glass windows in front. The stock includes everything novel, fashionable, and fine in the line of gloves, ribbons, dress trimmings, laces, embroideries, and hosiery, merino underwear, corsets, yarns, and fancy goods generally, and it successfully competes with any house in New England both as to quality and prices. Mr. Skinner is a native of Vermont and is a live, energetic merchant.

John E. Berry, New and Second-hand Furniture, Ranges, Stoves, and Housekeeping Goods, No. 39 Market Street.—As successor to Mr. E. B. Patch, who established the business in Lowell in 1882, Mr. John E. Berry has for three years successfully conducted a large business as a dealer in new and second-hand furniture, ranges, stoves, and housekeeping goods generally, and his establishment at No. 39 Market street is the leading enterprise of its kind in this city. Mr. Berry buys and sells furniture and housefurnishing goods generally, advances money on goods consigned to him for sale, and carries in stock an immense assortment of merchandise, which he sells both by private sale and by auction. He is a native of Maine, and his success has been eminently deserved.

John J. Cluin, Dealer in Watches, Clocks, Jewelry, Spectacles, etc., No. 52½ Central Street, opposite Market Street.—The jewelry establishment of Mr. John J. Cluin, No. 52½ Central street, is one of the most attractive features of Lowell's principal business thoroughfare. Since the business was inaugurated, in 1880, the proprietor has enjoyed uninterrupted success. He carries a select stock of fine American and foreign watches in gold and silver cases, clocks from the best manufactories of Europe and America, the latest designs and styles of jewelry, and a full line of spectacles, opera glasses, etc. The repairing of fine watches is made a specialty and is executed by skilled and experienced workmen, and satisfaction as to workmanship and prices is always guaranteed. Mr. Cluin is a native of Massachusetts, and was for four years in the repairing department of the American Watch Company, Waltham.

A. P. Bateman, Wholesale and Retail Dealer in all kinds of Western, Canada, and Northern Lumber, etc., corner of Rock and Mt. Vernon Streets.—One of the most experienced lumber dealers in Lowell is Mr. A. P. Bateman, who has been established in business on the corner of Rock and Mt. Vernon streets since 1879, and formed a very valuable connection both in this city and throughout the New England States. In addition to handling lumber in bulk he also deals in pine, cedar, spruce, and hemlock shingles, capboards, laths, fence pickets, posts, etc. A specialty is made of dimension and building timber, and planing, matching, and sawing are done to order. The premises occupied cover several acres of land. Mr. Bateman is a native of Maine and a man of marked business ability.

John O'Donnell, Manufacturers' Agent of Fine Cigars and Tobacco, No. 214 Merrimack Street, corner of Maiden Lane.—In Lowell we have several fine establishments engaged in the enormous trade of cigars and tobacco and liquors. A popular and attractive house is that of Mr. John O'Donnell, of No. 214 Merrimack street. Mr. O'Donnell, who is agent for several leading cigar and tobacco manufacturing houses, carries an immense stock, in which he does both a wholesale and retail trade. Here are to be found the finest and choicest brands of cigars and tobacco, and every description of fine liquors. The store is 30x90 feet and neatly fitted up, and in addition to the line of goods enumerated the stock includes an extensive collection of wines and liquors of the choicest vintages and from the most celebrated distilleries. Mr. O'Donnell is a native of this city, and is very popular with all who are acquainted with him.

Mrs. J. G. Maxfield, Highland Store, Variety Goods, Confectionery, Ladies' and Children's Ready-Made Underwear, Wrappers, etc., No. 25 Branch Street—This business was inaugurated in 1881 by Mrs. Hasey, the present enterprising business lady succeeding in April, 1884. The stock consists of variety goods of every description and confectionery. Ladies' and children's ready-made underwear, wrappers, and all kinds of plain sewing is neatly done to order, promptly and at satisfactory prices. Mrs. Maxfield is a thoroughly reliable lady in business, and gives to her affairs her constant attention. She is a native of New Hampshire, but has been a number of years a resident of Lowell.

Lowell Mutual Fire Insurance Company, No. 40 Central Street.—Among the most substantial and successful local insurance companies is the Lowell Mutual Fire Insurance Company, which was incorporated under the laws of the State of Massachusetts in the year 1832. The charter provides that all persons who insure in the company, and continue to be insured, thereby become members of the corporation, and are entitled to a vote in electing the trustees, who manage the business of the institution. Every person insured thus becomes an agent of the company, and is interested in making the membership as strong as possible. The company, as a consequence, has been a most successful one, and the dividends are made as follows: Sixty per cent. on five year, fifty per cent on three year, and thirty-three and one-third per cent. on one year policies. The character of the company has always been high, its policy being to meet all losses promptly and fairly. Full consideration is given to the unequalled facilities in the city for extinguishing fires, and the rates of insurance are consequently low. The president is Mr. J. C. Abbott and the secretary and treasurer Mr. E. T. Abbott. The directors are Messrs. J. C. Abbott, J. K. Fellows, Wm. H. Wiggin, A. B. Buttrick, Wm. P. Brazer, Chas. A. Stott, Benj. Walker, Amos B. French, Wm. O. Fiske, Wm. E. Livingston, and N. M. Wright. The financial status of the company on the first of January, 1885, was: Amount at risk, \$2,560,350.00; assets, \$73,486.62; deposit notes, \$65,279.48; liabilities—re-insurance fund, \$16,319.87. In connection with this company is a general agency for reliable mutual and stock companies. This agency is under the management of the secretary, and the companies represented are: Providence Washington (stock) Insurance Company, of Providence, R. I., the oldest fire insurance company in New England, organized 1799; Cambridge Mutual Fire Insurance Company, of Cambridge, incorporated 1833, dividends sixty per cent.; Dedham Mutual Insurance Company, which has the largest assets in proportion to the amount at risk of any mutual company in the State, organized 1837, sixty per cent. dividends; Norfolk Mutual Insurance Company, of Dedham, incorporated 1825, assets, \$354,604.60.

E. T. Abbott, Insurance, No. 40 Central Street.—In connection with his important duties as secretary and treasurer of the Lowell Mutual Fire Insurance Company, which for more than fifty years has been one of the leading and most substantial institutions of the kind in the United States, Mr. E. T. Abbott has for ten years conducted with eminent success a large stock and fire insurance business in Lowell, with his office at No. 40 Central street, and his reputation as a reliable underwriter has extended far beyond city and State limits. He represents in this city the Providence Washington (stock) Insurance Company, of Providence, R. I., the oldest fire insurance company in New England; the Cambridge Mutual Fire Insurance Company, whose dividends average sixty per cent.; the Dedham Mutual Insurance Company, one having the largest assets in proportion to the amount at risk of any mutual company in the State, and the Norfolk Mutual Insurance Company, of Dedham, the two last named companies paying dividends of fifty and sixty per cent. respectively, and insurance on real and personal property in these responsible companies is effected by Mr. Abobtt at minimum rates of insurance, and in his business ability and worth the most implicit faith is always justified. Mr. Abbott is a native of Massachusetts.

William E. Livingston, Coal, Wood, Lime, Hay, Grain, Flour, etc., No. 27 Thorndike Street, Branch Office, No. 33 Merrimack Street.—This is the oldest house in this line of trade in Lowell, the business having been inaugurated by Mr. William Livingston, the father of the present proprietor, in 1828, the latter succeeding to the large established trade in 1855. It goes without saying that the business which has flourished for over half a century, as has this enterprise, is based upon square dealing and honorable methods, and under the existing management the prestige of the old house has been steadily maintained and the trade has been greatly extended and increased. Mr. Livingston's extensive coal and wood yards and lime, cement, hay, grain, and flour warehouses are located at No. 27 Thorndike street, with a branch office at No. 33 Merrimack street, where orders for coal, wood, lime, sand, cement, mortar, stone, hair, plaster, bricks, fertilizers, hay, grain, flour, etc., have prompt attention, the merchandise of the house being all that could be desired and in prices satisfactory. This enterprising merchant handles the best qualities of Lackawanna, Wilkesbarre, or white ash coal, Philadelphia and Reading, Lehigh, Franklin and Cumberland coal, and the lowest market prices always obtain. In his business he is prompt, reliable, and obliging, and in trade circles he has long been recognized as a representative and successful leader in his line of trade and a prominent, esteemed, and useful citizen.

Joseph R. Hayes, Druggist and Apothecary, No. 18 Central Street.—For thirty-eight years Mr. Joseph R. Hayes has successfully conducted his pharmacy in Lowell, and he can doubtless justly claim to be the oldest active apothecary in the city. His establishment is located at No. 18 Central street, and his stock, consisting of drugs, medicines, and chemicals, pure and reliable, fancy and toilet articles, and druggists' sundries generally, is always standard, and prescriptions are compounded with most scrupulous care by this veteran pharmacist, and absolute accuracy is always assured. Mr. Hayes is the sole proprietor and manufacturer of a number of remedies and preparations which have been found most effective and are steadily growing in general favor. Among these may be named Hayes' cholera cordial, Hayes' extract Jamaica ginger, Hayes' bonalond, Hayes' heparine, Hayes' corrective pills, Hayes' cough balsam, Hayes' strengthening plaster, Wood's catarrh cure, Leroy's female strengthening pills, all of which are well and widely known and their virtues acknowledged. He is also agent for all the valuable patent medicines of the day, and supplies them as well as all others at the lowest prices. He keeps for sale the best imported leeches and supplies the same in any part of the city. Mr. Hayes is a native of New Hampshire, and a business man of unquestioned worth.

Edwin Burgess & Co., Sanitary Plumbers and Engineers, No. 212 Market Street.—Mr. Edwin Burgess established himself in business in Lowell in 1882, and with his shop, at No. 212 Market street, and a force of competent assistants, he is prepared to execute all kinds of sanitary plumbing, steam, gas, and water fitting in the most scientific manner at short notice. All kinds of jobbing and repair work has prompt attention. Estimates for work are cheerfully furnished, and all contracts are well performed. He is an Englishman by birth and has long resided in Lowell.

Badger & Holmes, Manufacturers of House Finish and All Kinds of Woodwork, Mechanics' Steam Mills, Dutton Street.—One of the most enterprising houses in this line of work in Lowell is that of Messrs. Badger & Holmes, manufacturers of house finish and all kinds of woodwork, at the Mechanics' Steam Mills, on Dutton street. This house was established in November, 1881, and has steadily advanced in the estimation of the public until it has gained a prominent and enviable position among the leading industries of the city. The firm occupy a large and commodious shop 60x100 feet in size, fully equipped with every improvement and facility in the way of machinery and mechanical effects for the proper prosecution of the business in a successful and satisfactory manner, and upon a large scale. The specialty of the firm is machine and hand wood-turning, and in this branch of mechanics they are true artists. They also do an extensive business in sawing, turning, planing, and irregular molding. Skate woods and rolls of all kinds are made to order. Their large facilities for doing rapid work has enabled them to offer their products at figures that are wonderfully low, considering the high quality and beauty that characterize them. The members of this firm are Messrs. Frank S. Badger and Mark Holmes, Jr., both men of energy, skill, and business integrity.

Burch, Fenton & Co., Hardware, Cutlery, and Tools, etc., No. 331 Merrimack Street.—For the handling of excellent tools, the establishment of Messrs. Burch, Fenton & Co., of No. 331 Merrimack street, is not to be surpassed by any similar concern, and the reputation of this house for these mechanical articles is annually increasing. The firm also handle every description of heavy and shelf hardware, cutlery, water and gas pipes, paints, oils, glass, etc. A special feature is made of plumbing, saw filing, key fitting, and general repairing, and in this department skilled workmen are permanently employed. The store, which is 24x70 feet in dimensions, is very neatly fitted up and contains a miscellaneous and valuable stock. The business of this establishment was founded five years ago by Mr. J. Burch, who is a native of Vermont, and the firm at present consists of Mr. A. Fenton, who was born in Maine, and Mr. F. J. Burch, who is a native of Lowell.

Fish & Plummer, Real Estate and Mortgages, No. 48 Central Street.—For two years this firm has been successfully engaged in an extensive real estate business in Lowell, and their agency rooms, Nos. 3 and 4 Spaulding block, No. 48 Central street, is one of the leading enterprises of the kind in this section. Messrs. Fish & Plummer are experienced real estate agents and have a wide acquaintance in this part of New England, and are thoroughly posted as to values and location of desirable property. They buy, sell, and exchange farms, houses, and land, negotiate loans and mortgages, lease tenements, and take general supervision of estates, and those contemplating the purchase, sale, or leasing of property would do well to consult this responsible and reliable firm. Reasonable in their commissions and watchful of the interests of their clients, Messrs. Fish & Plummer have firmly established themselves in general confidence and made their agency the popular medium for those seeking homes or investment, as well as for those desiring to sell or secure reliable tenements or loans on real estate. Charles T. Fish and John A. Plummer constitute the firm, and are natives of New Hampshire.

Lowell Steam Carpet-Beating Company, No. 16 Arch Street.—This company—Mr. George Maddocks, proprietor—was established here in February, 1884, and has been eminently successful in winning the patronage and praise of the general public. Employment is given to five hands, and every facility in the way of the latest improved machinery, steam-power, and other accessories is possessed by the company for the proper and successful prosecution of the business upon a large scale. This company does its work with its new and improved apparatus, patented July 22d, 1884. It does not strain, wear, or tear the carpets as most machines do, it being constructed in such a manner that the carpets require only about half the beating, compared with other machines, to free them from dust, it having a large circular fan in connection with it which draws the dust from the carpet at once without allowing it to settle on it again. This company also renovate feathers by steam in such a manner as has been decided by competent judges to be the most perfect and thorough ever invented. The proprietor, Mr. Maddocks, is a native of Boston and has had many years' experience in his business.

W. A. Woodward, Manufacturer of Wood-Rimmed Pulleys, No. 5 Western Avenue.—In the business of manufacturing wood-rimmed pulleys, self-oiling hangers, self-oiling, loose pulleys, band sawing machines, shapening machine, circular saw benches, hot polished shafting, etc., Mr. W. A. Woodward, of No. 5 Western avenue, occupies a front rank. He is a native of Vermont and a mechanic of extended experience. He established his present business three years ago on the corner of Fletcher and Rook streets, but lately removed it to the present address. The premises are commodious and a force of skilled workmen are employed. The wood-rimmed pulleys of this establishment are constructed by improved machinery. This class of pulley is claimed to be the lightest ever made, and consequently requires less power to run it. It will transmit from thirty to forty per cent. more power than any iron pulley with the same tension of belt. It is the best balanced, is free from shrinkage or strain, and can be run at any speed without bursting. Woodward's double-brace, self-oiling hanger is a new invention, and is the best swiveled self-oiling hanger ever made. It has no valves or wicks to gum or clog up and heat. The band-sawing machine is made in three sizes. The circular-saw bench is made in all styles. The house undertakes to furnish hot-polished shafting at prices to compete with turned shafting, and in commercial circles the house has a high standing.

J. H. Swett, Manufacturer of all Kinds of Carriages, Nos. 9 and 15 Arch Street, near Northern Depot.—The carriage factory of Mr. J. H. Swett was established in 1842 by Mr. Joel Jenkins, and is the oldest enterprise of the kind in Lowell. The present proprietor succeeded to the business in July, 1885, and is successfully conducting an important and steadily increasing business. Mr. Swett occupies three large two-story buildings for his purposes and employs from eight to twelve skilled workmen. He manufactures all kinds of light and heavy carriages, and other vehicles to order, and does all kinds of repair work at short notice, carriage, sign, and ornamental painting of every description. Mr. Swett has been engaged in this identical shop for thirty-five years, and is a practical workman.

Martin & Langley, Tinware Manufacturers, Nos. 174 and 176 Middlesex Street.—As wholesale and retail dealers in stoves, glass and wooden ware, and manufacturers of tinware, Messrs. Martin & Langley are successfully engaged in business in Lowell, and their establishment at Nos. 174 and 176 Middlesex street is one of the largest and most complete in the city. The firm occupy three floors of their large building, 60x90 feet in dimensions, for business purposes, and employ a number of skilled workmen. They carry a large and complete assortment of tin, glass, Britannia and wooden ware, hollow ware; stoves, and kitchen furniture, and peddlers' supplies generally. A specialty is made of the purchase of all kinds of paper stock and old iron. Messrs. Franklin Martin and William Langley comprise this live and responsible firm. They are natives of Vermont and New Hampshire respectively. Both have had forty years' experience in the business.

J. M. Torsey, Manufacturer of Caskets and Coffins, corner of Dutton and Fletcher Streets.—For nine years Mr. J. M. Torsey has been well and widely known in this city and section as a reliable manufacturer of coffins and caskets. In his large establishment, thoroughly equipped with the most improved machinery for his purposes and operated by steam, Mr. Torsey employs a force of skilled workmen, and manufactures coffins and caskets of every description. Mr. Torsey is a practical manufacturer of years' experience, and has long enjoyed the confidence of all with whom he has been brought into business relations. He gives special attention to undertaking in all its branches; also has contract for furnishing the cities of Lawrence, Manchester, Salem, Haverhill, and Lynn the coffins for the city poor dead. He is a native of Massachusetts.

H. B. Barnes, Dealer in Paperhangings, Window Shades, and Fixtures, Paints, Oils, Varnishes, etc.; House and Sign Painting executed, No. 233 Merrimack Street.—Some of the most elegant and tasteful designs in window shades and fixtures, opaque cloths, Hollands, etc., rich paperhangings of American and foreign manufacture, that recently have been brought before the public, are shown at the establishment of Mr. H. B. Barnes, of Wheeler Block, No. 233 Merrimack street. Mr. Barnes, who is a native of New Hampshire, is the oldest tradesman in this line of business in Lowell, having founded his establishment thirty years ago. He has a commodious and neatly fitted up store, and in addition to his fine stock of window shades and drapery and paperhangings, he has a vast assortment of mixed paints, oils, glass, varnishes, etc. He also undertakes every description of house and sign painting and general house decoration. A staff of skilled workmen are regularly employed, and all orders receive prompt attention.

Mrs. E. R. Hutchins, Confectionery and Toys, No. 133 Central Street.—For many years this establishment has been a source for toys, confections, etc., to the people of Lowell, and the place was a quarter of a century ago the headquarters for holiday goods, as now. The proprietress, Mrs. E. R. Hutchins, has for twenty-nine years been engaged in the business. The storeroom is a model of attractiveness, and the stock is fresh and inviting, including the latest novelties in hosiery, small wares, and toys. She is a native of New Hampshire.

W. E. Stratton, Teacher of Banjo and Guitar, No. 15 Hurd Street.—With a thorough knowledge of this branch of music, Mr. W. E. Stratton has for three years successfully taught banjo and guitar



music in Lowell, and his ability to communicate to his pupils his information and proficiency has brought him decided success. To those who have any taste or talent for music, and who apply themselves to the acquirement of this accomplishment, Mr. Stratton guarantees thorough proficiency in a very short time, and in his terms he is always reasonable and accommodating. He has at all times a most elegant and select assortment of the celebrated Victor banjos, the best instruments of the kind in the world, which he sells at manufacturers' prices, guaranteeing satisfaction and warranting the instruments.

H. W. Erdis, Foreign and Domestic Fruits and Confectionery, No. 3 Merrimack Street.—Since 1874 Mr. H. W. Erdis has conducted business in Lowell as a wholesale and retail dealer in foreign and domestic fruits and confectionery, etc. He has in stock foreign and domestic fruits in season, and the choicest confections in the market are to be had fresh from the growers, importers, and manufacturers at lowest possible wholesale and retail rates. In both quality and prices of his merchandise, Mr. Erdis may safely invite comparison with any merchant in his line in the city. He is a Lowell man by birth, and is thoroughly energetic.

Alexis Lundberg, Cotton and Woolen Remnant Store, No. 230 Central Street.—The cotton and woolen remnant store of Mr. Alexis Lundberg, No. 230 Central street, is one of the late important mercantile enterprises of Lowell. The business was established in September, 1885, and the proprietor has by his energy and fair dealing already developed a steadily increasing trade. He carries at all times a complete assortment of remnants of woolen and cotton fabrics, which he supplies at lowest possible prices. Mr. Lundberg is a very energetic business man, and guarantees satisfaction to patrons in every particular, and confidence in his worth is abundantly justified. He is a native of Sweden, and has resided in Lowell for twenty-three years.

Chas. F. Robinson, Groceries, No. 251 Middlesex Street, foot of Grand Street.—Occupying a large and well-appointed storeroom at No. 251 Middlesex street, Mr. Chas. F. Robinson has for four years conducted a trade in groceries, produce, cheese, game, flour (includes the celebrated Middlesex brand, which is sold only by Mr. Robinson), fruits, etc. His establishment is 40x70 feet in dimensions and is very attractive, and the stock of fine family and staple groceries, W. I. goods, produce, fine teas and coffees, canned goods, etc., is choice, fresh, and reliable. Orders are taken and merchandise delivered to all parts of the city. Mr. Robinson is a Vermont man by birth and has long been a resident of Lowell.

George W. Norris, Livery and Boarding Stable, Warren Street.—The subject of this sketch, the oldest liveryman in Lowell, has for nearly a half century conducted one of the most complete livery and boarding stables in the city, and his large and substantial establishment on Warren street, near Central, is as complete as could be desired. The building is of brick, three stories in height, fronting eighty feet on Warren street, with a depth of seventy-five feet, with first-class accommodations for fifty head of horses and as many carriages, with sufficient storeroom for baled hay and straw, in which he is a large dealer, supplying the same at wholesale or retail, as may be required. Mr. Norris has on hand at all times a large number of fine, serviceable horses and stylish carriages for livery purposes, and supplies the same for funerals, weddings, etc., at most reasonable rates, and his turnouts are as handsome as could be desired or as can be found in any establishment in this city or section. He established himself in this business in Lowell in 1841, and he is a native of New Hampshire.

Jesse A. Viles, Veterinary Surgeon, No. 14 Coral Street.—Prominent among the professional men of Lowell will be found Mr. Jesse A. Viles, the well-known and popular veterinary surgeon, of No. 14 Coral street. This gentleman commenced his practice over eleven years ago and is widely known as an experienced and reliable surgeon, who has a practice extending over a large area of country. He makes a specialty of the diseases of horses, cattle, and dogs, in whose treatment he has been eminently successful. He has an infirmary for sick and lame horses, and the most tender handling and skill in their treatment has won for him an enviable reputation as a veterinary surgeon. Mr. Viles is a gentleman of large experience and many of his medicines and prescriptions have a large sale all over the country, being highly prized as sure remedies for the diseases of horse and cattle. Mr. Viles has a down-town office at the stable of Mr. G. W. Norris, No. 5 Warren street, and can be called at any hour of the day or night. Mr. Viles is a native of Lowell and his patrons speak highly of his success as a reliable and practical surgeon.

F. D. Beede, Dealer in New and Second-Hand Furniture, Hardware, Stoves, Crockery, etc., No. 137 Middlesex Street.—This energetic and reliable dealer has for five years conducted a large business at No. 137 Middlesex street as a dealer in new and second-hand furniture, hardware, stoves, crockery, and other housefurnishing goods. His warehouses are 25x90 feet in dimensions, and his stock is always large and complete. He pays highest prices for second-hand furniture, and bargains in all kinds of household goods and utensils are daily offered, and opportunities for saving many a dollar are frequently presented. Mr. Beede is a native of Vermont and is a most energetic and responsible merchant.

George F. Foss & Co., Beef, Pork, Lard, Lamb, Veal, Ham, and Sausages, No. 246 Middlesex Street, near Northern Depot.—The firm of George F. Foss & Co., successors to F. L. Beedy, at No. 246 Middlesex street, carry at all times a choice assortment of fresh beef, pork, lamb, veal, ham, and sausages, and all kinds of poultry, besides the best brands of canned and bottled goods, fruit and vegetables, and as to prices and quality of their mer-

chandise the firm may safely invite comparison with any dealer in their line in this section. They have large refrigerators and every facility for preserving their perishable merchandise fresh and reliable. Messrs. G. F. Foss and W. W. Cushman comprise this reliable firm, the former being a native of New Hampshire and the latter of Maine.

Milton Burt, Watchmaker and Jeweler, No. 17 East Merrimack Street.—The watch and jewelry establishment of Mr. Milton Burt, No. 17 East Merrimack street, is one of the late mercantile and industrial enterprises of Lowell, the business having been inaugurated about one year ago. Mr. Burt is an experienced watchmaker, and is thoroughly expert in repairing fine watches. He carries a select assortment of watches and jewelry, and in the quality and prices of his workmanship and merchandise he is always reasonable. Mr. Burt is a native of New Hampshire, and is an industrious and skillful artisan.

Fred. Varin, Ostrich Feathers, No. 112 Middlesex Street.—The fine feather work manufactured by Mr. Fred. Varin has always commended that experienced and capable gentleman to the confidence of the ladies of Lowell, and since he established himself in business in this city in March, 1885, he has enjoyed a good trade. Mr. Varin has had thirty years' experience in his line of trade, both in Paris and New York, and is an expert in every branch of his important work. He manufactures and makes to order all kinds of ostrich feathers, and repairs all kinds of feathers. Feathers are dyed all shades in colors and black, cleaned and curled, and are made equal to new in every respect. He is a Frenchman by birth, and is an artist in feather work of acknowledged ability.

C. M. Allen, Fish Market, No. 92 Middlesex Street.—Mr. Allen is one of the leading merchants in his line in this section of the city, and his market at No. 92 Middlesex street compares favorably with any in Lowell. The business was inaugurated in April, 1885, and has already attained important proportions, and, under energetic and prudent management, the trade is steadily increasing and extending. His stock is always full and complete and consists of fresh, salt, and smoked fish of every description, prime oysters, and other delicacies in season. Mr. Allen is a native of Vermont, and in his business career and residence in Lowell has established a reputation for square dealing.

S. A. Scripture's Domestic Bakery, Branch Street, corner School.—This business was established in Lowell, over half a century ago, by Mr. Isaac Scripture, the father of Mr. S. A. Scripture, the present proprietor, who succeeded to the business in 1864. The storeroom and bakery are located at the corner of Branch and School streets, and are models of cleanliness. The premises occupied are 24x95 feet in dimensions, and skilled and experienced bakers are employed. Mr. Scripture's specialties are Parker house and Vienna rolls, buns and biscuits fresh from the oven nightly, and in these delicious viands this practical and expert baker is not surpassed, if he be equaled, in this section. Brown bread and beans are supplied on Sunday mornings, and are prepared in a manner satisfactory. Mr. Scripture is a native of Lowell.

Hamilton's Lowell Bakery, No. 55 Gorham Street.—This establishment was founded in Lowell in 1883 by the present proprietor, who, with characteristic Scotch energy and decided success, has developed an important and steadily increasing trade at No. 55 Gorham street. Himself an experienced and thoroughly competent baker and employing a skilled workman to assist him, Mr. Hamilton bakes large quantities of delicious bread, cakes, and pastry daily. He makes a specialty of wedding cakes, supplies the most elegant Vienna bread and rolls fresh from the ovens daily, and every Sunday morning furnishes brown bread and baked beans to customers.

Ela & Puffer, Groceries and Crockery, No. 36 Middlesex Street.—This firm began business in 1869, and from the beginning they have conducted an important grocery and crockery trade, which is steadily increasing and extending. Their large store-

room is 30x90 feet in dimensions, and is attractively arranged and appointed, and the stock of groceries includes everything fresh and desirable in this line of merchandise. They carry a full line of china, glass, queens, stone, and earthen ware, etc. Messrs. Horace Ela and Frederick A. Puffer comprise the firm.

Fuller & Clark, Groceries, Country Produce, and Crockeryware, No. 75 East Merrimack Street.—This is one of the old business landmarks of Lowell. The storeroom is 30x50 feet in dimensions, and in its appointments and arrangement is neat, attractive, and convenient. The stock carried is uniformly first-class, consisting of choice fresh groceries and country produce, crockery, glassware, provisions, canned goods, etc. Messrs. Jason Fuller and Edward W. Clark comprise the firm. They are natives of New Hampshire and Massachusetts respectively.

CITY OF LAWRENCE.

THE city of Lawrence is located on the banks of the Merrimack river, twenty-six miles from its estuary, twenty-six miles north from Boston, ten miles northeast from Lowell, and eight miles west from Haverhill. The city has an area of four thousand one hundred and eighty-five acres, two thousand one hundred and seventy-three of which are on the north side, and two thousand and twelve acres on the south side of the river. That part of the city on the north side of the Merrimack formed a portion of the town of Methuen, and that section of the city on the south side of the river was once a portion of Andover. The city is now bounded on the north by Methuen, on the east and south by Andover, and on the west by Andover and Methuen.

Like Lowell and all other manufacturing centres located on the banks of the Merrimack, the city of Lawrence owes its inception and growth to the water-power and facilities afforded by that noble stream. Methuen and Andover were towns before the city of Lawrence was ever dreamed of by its founders. The Pentucket Indians then inhabited territory on which Lawrence now stands, and they were the lords of the valley of the Merrimack. In 1640 eight men from the colony at Newbury proceeded up the Merrimack as far as a tributary to that stream called Little river, which has its source in Plaistow, and discharges itself into the Merrimack a few miles below Mitchell's Falls. They settled here and called it Haverhill. They bought land on the Merrimack for a dozen miles from the Indians. In 1666 the General Court fixed the boundaries of Haverhill, and these included Methuen, which soon afterward began to receive some settlers. In 1725 Methuen was incorporated a town, and in 1776 it had a population of 1,326. When Andover was first settled is not known; but this much is known, that the first settlers were English, and that a purchase of land from the Indians was confirmed by the General Court in 1646. The settlers on both sides of the river were agriculturists. In 1845, on the 20th of March, the Legislature passed an act creating the town of Lawrence out of portions of the towns of Methuen and Andover, and on the 27th of April, 1847, the act was put into effect. In 1853 the town had made such growth in population and manufactures as to merit the grant of a city charter, and this was passed by the Legislature on the 10th of May.

Lawrence owes its foundation and its rapid growth to the shrewdness and farsightedness of one man, the late Daniel Saunders, Sr. For some years prior to 1835 Mr. Saunders was engaged in the manufacture of woolen, and an old plan for a canal from Lowell to tidewater in the Merrimack river had fallen into his hands, and this led him to secretly investigate the capacity for power of the Merrimack river in the locality where Lawrence now stands. Lowell at this time was building its gigantic cotton mills, and obtaining therefor motive power from the favorite Merrimack, and the result of Mr. Saunders' investigation was a satisfaction in his own mind that the river at Lawrence in its unimproved condition had an immense water-power, and that, developed, it would prove an attraction to manufacturers and lead to the upbuilding of a great and flourishing city on the banks of the Merrimack. He kept his secret to himself for some years, and in 1840 he purchased a strip of land about a third of a mile in length, which took in Peters Falls, on the south side of the river. Subsequently he bought an island then covered with wood, but now submerged, at the head of Peters Falls, and some lands on the north side, until he held in his own right the whole of Peters Falls, and had secured to himself the key to the mighty power of the great river. He next disposed of his woolen business at Andover, and took into his confidence his nephew, J. G. Abbott, John Nesmith, Samuel Lawrence, Daniel Saunders, Jr., Jonathan Hopkinson, and Jonathan Tyler, all of Lowell, and Nathaniel Stevens, of Andover. They approved of his scheme and formed themselves into the Merrimack Water-Power Association. The company offered to the owners to take from them bonds for the conveyance of all their lands in the neighborhood within a fixed period at prices considerably higher than their then or prospective value. After much difficulty the lands were acquired, yet the majority of people looked upon the scheme as absurd, and spoke of it as "Saunders' Folly." But that folly was the foundation of the present city of Lawrence. Mr. Saunders objected to having the place named after himself; then the name of Merrimack was suggested, but finally, when the General Court was asked for an act of in-

corporation, it was decided to give it the name of Lawrence, out of compliment to the Lawrence family, who were prominent in the cotton and woolen manufacturing interest of Massachusetts.

When the projectors had secured all the land, the Legislature, in March, 1845, granted to Samuel Lawrence, John Nesmith, Daniel Saunders, Edmund Bartlett, and others the charter of the Essex Company, and they were given authority to construct a dam across the Merrimack river at Deer Jump Falls or Bodwell's Falls, or at some point in the river between the two falls. The company was organized in the following April, with a capital of \$1,000,000, and Mr. Storrow, still the treasurer and agent of the company, was elected agent and chief engineer, and was also one of the directors. With the aid of a corps of assistants he prepared plans for a dam, canal, mill sites, streets, lots, and public squares in the town. The dam and north canal were completed in 1848. The dam cost \$250,000. In some places it is as high as forty and one-third feet, the overflow is nine hundred feet wide, and the fall is twenty-six feet. The north canal is four hundred feet distant from the river and runs parallel with it. It is over a mile in length, one hundred feet wide at the upper and sixty feet wide at the lower end, and twelve feet deep. A second canal, on the south side of the river, and extending to the Shawsheen river, a distance of a mile and a quarter, was commenced in 1870. The Shawsheen, an important tributary to the Merrimack, forms a portion of the southeast boundary of the city and falls



MARSTON BLOCK.

into the Merrimack in the town of Andover. The Spicket river is also an important tributary to the Merrimack, and it crosses the northern portion of the city and unites with the Merrimack within the limits of the city.

The Essex Company, when they had completed their plans of the streets and lots of the new town, sold lands and water to manufacturing concerns and building lots to all who wished to buy. Thus the city of Lawrence was started. In the intervening years manufactories have increased, and the population multiplied until the city now contains between forty and fifty thousand inhabitants, and has within it the most extensive cotton mills in the world. The Essex Company still own the dam and water-power of the river, which is said to be equal to ten thousand horse-power, seven thousand two hundred of which have been sold and utilized. The company, too, yet own many house lots and other real estate. The officers of the company are: Charles S. Storrow, treasurer, Boston; H. F. Mills, engineer, Lawrence; Robert H. Tewksbury, cashier, Lawrence. The founder of the city and of the company, Mr. Saunders, died October 8th, 1872, at the age of seventy-six years, and was buried on one of the high hills overlooking the city in the creation of which he had taken so prominent a part.

The Large Manufacturing Corporations.

Lawrence has acquired world-wide fame for its immense manufactories of cotton and woolen fabrics. There are nine of these concerns in the city, all of which obtain their chief power from the waters of the Merrimack, except two, namely, the Everett Mills and the Arlington Mills, which are located on the banks of the Spicket river. Though water-power is the cheapest, all the mills have sufficient steam power to drive their machinery when necessary.

The Washington Mills were built in 1846, and started in 1847, under the name of Bay State Mills, which was changed for Washington Mills in 1859. The products are worsted coatings. The capital of the company is \$1,650,000, and the hands employed number two thousand four hundred and three. The plant embraces one cotton, one worsted, and five woolen mills.

The Atlantic Mills were started in 1846. The original capital was \$1,800,000, now it is \$1,000,000. There are three mills, giving employment to one thousand and forty hands and containing eighty-seven thousand eight hundred and eighty-eight spindles and one thousand eight hundred and four looms. Products, cotton cloth.

Pacific Mills, the largest works of the kind in the world, were founded in 1852, with a capital of \$2,000,000; present capital, \$2,500,000. There are twelve mills and buildings, with a flooring of forty-one acres, and containing one hundred and thirty-five thousand cotton and twenty-five thousand worsted spindles and four thousand five hundred looms. The employees number five thousand three hundred, and the products are lawns, percales, and a general variety of dress goods.

Pemberton Mills, built in 1852, were destroyed by falling and fire, occasioning a great loss of life, January 10th, 1860. The mill was rebuilt in 1861. The capital stock of the company is \$450,000. There are two mills, containing twenty-eight thousand and sixty cotton spindles, fourteen sets of woolen machinery; and six hundred and sixty-nine looms. The employees number eight hundred and seventy-five, and the products are cottonades, cotton-flannels, ticking cottons, fancy cassimeres, repellants, wool, sackings, and carriage linings.

Lawrence Duck Company was incorporated in 1853, with a capital of \$300,000. The employees number one hundred and fifty and the products consist of cotton duck for sails and tents, mining duck, used for water courses in the mines, cotton dryer felting for paper mills, and sail twine.

The Everett Mills were incorporated in 1860, with a capital of \$500,000; present capital, \$800,000. The mills contain thirty-three thousand two hundred and eighty spindles and eight hundred and forty-one looms, employment being afforded to seven hundred and fifty hands. Connected with the mills are extensive dye-houses and a bleachery. The manufactures consist of cottonades, ticks, denims, cheviot shirtings, gingham, duck, and an extensive variety of dress goods of excellent quality.

Lawrence Woolen Company was organized in 1864 with a capital of \$150,000. The company have one mill, containing three thousand two hundred and eighty spindles and forty-seven looms, and employ one hundred and twenty-five hands. The manufactures embrace all kinds of fancy woolen goods for wearing apparel, especially for cloakings, a specialty being made of fine woolen shawls.

The Arlington Mills were started in 1865, with a capital of \$200,000, which in 1866 was increased to \$240,000, and later to \$500,000. The corporation owns two mills, containing six thousand three hundred and thirty-six spindles and five hundred and eight looms. The employees number five hundred and eighty-two, and the products are black alpacas, mohairs, and brilliantines.

The Wright Manufacturing Company was founded in 1873, with a capital of \$60,000. There are one hundred and twenty-five hands employed, and the products consist of fine mohair braids.

While the above are the principal manufacturing concerns there are many other industrial establishments equally worthy of note did space permit. Prominent among these may be mentioned the Archibald Wheel Company, founded in 1861, with a capital of \$60,000; the McKay Sewing-Machine Association, formed in 1864, and employing one hundred and seventy-five men; the Russell Paper Company, organized in 1864, with a capital of \$100,000; the Lawrence Fiyer and Spindle Works, formed in 1862; the Lawrence Lumber Company, incorporated in 1868, etc.

Mayors of Lawrence.

Since the incorporation of the city in 1853, the following gentlemen have been elected to the office of mayor: 1853, Charles S. Storrow; 1854, Enoch Bartlett; 1855-6, Albert Warren; 1857-8, John R. Rollins; 1859, Henry K. Oliver; 1860, Daniel Saunders, Jr.; 1861, James K. Barker; 1862-3, W. H. P. Wright; 1864, A. J. French; 1865, Milton Bonney; 1866, Pardon Armington; 1867-8, N. P. H. Melvin; 1869, Frank Davis; 1870, N. P. H. Melvin; 1871-2, S. B. W. Davis; 1873-4, John K. Tarbox; 1875, R. H. Tewksbury; 1876, Edmund R. Hayden; 1877, Caleb Saunders; 1877-8-9 and 1884, James R. Simpson.

Churches.

Episcopalian.—Grace Chapel and St. John's Church.

Congregational.—Lawrence Street Church, Central Congregational Church, Eliot Church, South Congregational Church, Tower Hill Congregationist, and Riverside Congregational Church.

Baptist.—First Baptist Church, Second Baptist Church, Olive Baptist Church (colored), and a Free Baptist Church.

Unitarian Church.

Methodist.—First Methodist Church, Gardiner Street Methodist Church, Trinity Methodist Church, Parker Street M. E. Church, and Blanchard Street Church.

Universalist Church.

Presbyterian.—First Church.

Adventist.—Bradford street.

Catholic.—St. Mary's Church, St. Lawrence Church, St. Patrick's Church, and the French Catholic Church.

The Swedenborgians and German Protestants hold services but have no churches.

Bridges.

In 1793 Samuel Abbott and others were incorporated a company with the title of proprietors of Andover Bridge, for the purpose of building a bridge over the Merrimack at Bodwell's Falls—where the present Broadway bridge is located. To insure an easy passage for timber rafts, the centre span of the bridge had a reach of one hundred and ten feet, and the bridge was twenty-eight feet wide. Tolls were exacted for passengers and every kind of vehicle. The bridge cost \$12,000. On August 28th, 1801, a part of the bridge fell while a drove of cattle were passing over it and many of them were drowned. In 1802-3 it was rebuilt, but the great span of this bridge fell, and had to be again built. On February 15th, 1807, the greater part of the bridge, which stood on the site of the present railroad bridge, was swept away by a flood. A new structure was erected further up the stream, permanent stone piers being substituted for wood. These piers have been at various times strengthened and increased in height.

In 1837 the late John Wilson, of Methuen, built the old bridge over which the first comers to the city thirty-five years ago came, and over which was carted the materials from the ledges of South Lawrence and elsewhere for the dam, canal, new buildings, and mill foundations. In 1846 the Essex Company got possession of the bridge, and in 1848 it was raised ten feet. Four years later it was swept away by a freshet. In 1858 it was rebuilt, and in 1868 it and the Lawrence bridge below were declared public highways, and the collection of tolls ceased.

Prior to the erection of the first bridge in 1793 ferries furnished the only means of crossing the Merrimack, and these were five in number—Gage's ferry, near Samuel Cross' house; Swan's ferry, at Wingate's farm; Marston's ferry, at the Lawrence Almshouse; Bodwell's ferry, at the Lawrence pumping station, and Harris' ferry, a little east of Dracut line.

The Common and Public Parks.

In the public common, comprising seventeen and two-thirds acres, the city has one of the finest parks, next to Boston, in New England. The Essex Company had wisely reserved this tract of land in the centre of the city for the purpose for which it is now used, and in 1848 the company made a gift of it to the city on condition that not less than \$300 should be spent annually upon it for twenty years in its adornment. After some hesitation the city accepted the gift with the conditions attached. Three other plots of land have since been given to the city with certain restrictions by the Essex Company for public parks and these have been accepted. These are Storrow Park, Prospect Hill, the park in Ward V, and the one in Ward VI, all of which have been fenced in by the city.

The Water Supply.

In 1872 an act was obtained authorizing the city to take water from the Merrimack river at any point in Lawrence or Methuen, and in April, 1873, a Board of Water Commissioners was appointed. A pumping station and filter galleries were located on the farm of Samuel Ames, and the reservoir was constructed on Bodwell's hill. The reservoir is rectangular in shape, is seven hundred and thirty feet long and four hundred and eleven feet wide, twenty-five feet deep, and has a capacity for forty millions of gallons. The water from the reservoir is used for domestic purposes only. For extinguishing fires, etc., water is pumped directly into the mains at the pumping station. The supply of pure water is satisfactory.

Banks.

There are four national banks in the city, namely, Bay State, incorporated 1847, with a capital of \$375,000; Pemberton, organized 1854, with a capital of \$150,000; Lawrence, incorporated 1872, with a capital of \$300,000; and Pacific, organized in 1877, with a capital of \$100,000. The savings banks are three in number, and they were incorporated in the years named: Essex, 1847; Lawrence, 1870; Broadway, 1872.

Railroads and the Growth of the City.

Though Lawrence had in 1845 a population of only about one hundred and fifty, the inhabitants had so far increased in numbers in 1848 as to lead to the railroad magnates putting the town into direct railway connection with Boston, Lowell, and Salem. The Boston and Maine Railroad Company then began to run their trains to South Lawrence, and in the same year put up their station on the north side of the river. On the 2d of July, 1848, the Lowell and Lawrence ran free trains and carried over eight thousand people. On September 4th, 1848, the Essex Railroad from Lawrence to Salem was opened, and in October, 1849, the Manchester and Lawrence road was opened.

The need of a horse railroad began to be felt as the population continued to increase. Between 1845 and 1855 the population had increased from one hundred and fifty to sixteen thousand and eighty-four; in 1865 it had risen to twenty-one thousand seven hundred and twenty-three; in 1875 to thirty-four thousand nine hundred and sixteen, and in 1880 to thirty-nine thousand one hundred and fifty-one. In 1867 a single horse railroad track was laid from Methuen to the paper mills in Lawrence. Subsequently the line was extended to North Andover, and in 1876 the track was laid to South Lawrence. Since then the lines have been extended into many streets and double tracks laid in many places.

Free Public Library.

The Free Public Library may be said to date from the founding of the town. In 1847 the Franklin Library Association was chartered by the Legislature, and in that year Hon. Abbott Lawrence gave to the library \$1,000 for the purchase of "such scientific and other works as will tend to create good mechanics, good Christians, and good patriots." Dying in the same year, Mr. Lawrence left by his will \$5,000 for the library. A dollar a year was charged to all who used the library. In 1868 the proprietors offered the library to the city to be used as a public library, but the gift was then declined. Hon. Daniel A. White, of Salem, left, in 1872, a fund, the proceeds of which were to be devoted for the purposes of a library and for a course of free lectures to the industrial classes of Lawrence. The library has been materially benefited by this fund. The Franklin Library, with its four thousand volumes and a sum of nearly \$3,000, was again offered to the city for a free library in 1872, and this time was accepted. The trustees of the White fund contributed \$1,000 in the first year, and a yearly sum afterward. On July 2d, 1872, the Free Library was established. Soon afterward the Agricultural Library made a gift of its books to the Free Library, which now contains upward of twenty thousand volumes.

Newspapers.

There are two daily and four weekly papers published in Lawrence. The *Essex Eagle*, weekly, the *Daily Eagle*, the *Daily American*, and the *Weekly American*, the *Sentinel*, weekly, and the *Journal*, weekly.

LAWRENCE BUSINESS HOUSES.

Williams & Smith, Successors to Williams & Wilson, Machinists, No. 620 Essex Street.—Among the best known machinists of this city are Messrs. Williams & Smith, whose establishment is located at No. 620 Essex street, west of Boston and Maine railroad station. This enterprise was founded over twenty years ago, under the firm name of Williams & Wilson, and this was the style of the house until about two years ago, when the old firm expired and Mr. Samuel Smith was admitted, the firm then becoming, as now, Williams & Smith. They occupy commodious and convenient workshops, which cover an area of 70x200 feet, including work and blacksmiths shops. These are equipped with engine lathes, milling machines, tools of every requisite description, etc. Here the firm design for inventors and others special machinery, manufacture and perfect experimental machinery, fine special tools, etc. The machinery is driven by powerful steam engines, sufficient not only for their own use, but supplying several adjoining establishments with power as well; thirty skilled and experienced workmen are employed. In addition to constructing new machinery, the firm execute all kinds of mechanical repairs promptly, and they deal extensively in new and second-hand machinery. Mr. Williams is a native of Malone, New York, and Mr. Smith a native of England, having resided in the United States thirty-one years. They have had a long experience in this line of business and are posted in its every detail.

N. S. S. Tompkins (Successor to Tompkins & Mann), Paints, Oils, Varnishes, Chemicals and Dye Stuffs, No. 191 Essex Street.—One of the oldest and most reliable houses engaged in handling paints, oils, varnishes, chemicals, and dye stuffs, is that of Mr. N. S. S. Tompkins, which was established in 1854, under the firm style of Henry Barton & Co., who, after a long career of successful business, about six years ago disposed of their interests to Messrs. Tompkins & Mann. In May, 1885, Mr. Mann died, and the business has since been conducted solely by the surviving partner, Mr. N. S. S. Tompkins, who is a gentleman of large practical business ability, having been connected with the original house since 1860. The premises occupied consist of three floors and basement, at No. 191 Essex street, and other storage facilities, and are replete with an extensive stock of chemicals and dye stuffs, and every description of paints, oils, varnishes, etc. The house commands an extensive trade in the city and vicinity. Mr. Tompkins is practically acquainted with all the demands of the trade, and his long experience in the paint and chemical business has given him a knowledge which is of great benefit to consumers.

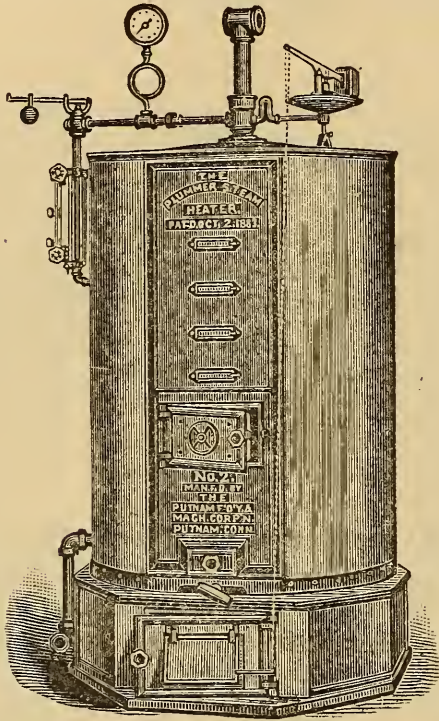
John F. Bingham, Manufacturer of Tin and Copper Specialties, Office, No. 389 Essex Street.—For twenty-two years Mr. John F. Bingham has been engaged in business in Lowell, and for five years he has conducted one of the largest manufactories of copper specialties in New England. His office and store are at No. 389 Essex street, where he occupies two floors of his large building 24x90 feet in di-

mensions, where he carries a full and complete assortment of the best merchandise in his line, including house and kitchen furnishing goods of every description, stoves, ranges, etc. His factory is situated on the line of the B. & M. railroad, near the depot, and is a large three-story building, thoroughly equipped with the most improved machinery for his purposes, operated by steam, and forty skilled workmen are employed in the manufacture of his celebrated copper tea kettles, rice boilers, coffee pots, known as the Peerless, Lawrence tea kettles, rice boilers, and American coffee pots, which for their superior excellence are unsurpassed. Mr. Bingham is an enterprising and responsible manufacturer, and one of the city's most prominent and esteemed citizens.

J. W. Farnham & Son, Manufacturers of Carriages and Sleighs, No. 258 Lowell Street.—In Lawrence is to be found a carriage manufactory nearly forty years old which deserves honorable mention. This is the establishment of Messrs. J. W. Farnham & Son, widely known as manufacturers of carriages and sleighs, at No. 258 Lowell street. The business was established by Mr. J. W. Farnham in 1847, and the present firm was organized by the accession of his son in 1880. The firm occupy a large and finely equipped factory, 30x90 feet in dimensions, supplied with steam power. They are manufacturing all kinds of carriages and sleighs in the highest style of the art, which are sold at reasonable prices. A specialty is made of first-class heavy work, such as express wagons, drays, and caravans for city use, and of repairing, and they keep on hand a fine assortment of business wagons, which they manufacture to order. Ten hands are employed. The firm is composed of Messrs. J. W. and Chas. D. Farnham, both natives of Massachusetts, and enterprising and reliable business men.

A. Sharpe & Co., Staple and Fancy Dry Goods, 213 Essex Street.—In every particular the staple and fancy dry goods establishment of Messrs. A. Sharpe & Co. is thoroughly metropolitan, and for twenty-five years the house has held a leading place among the mercantile interests of Lawrence. They occupy four floors of their fine, large building, each 40x90 feet in dimensions, and a large force of clerks are employed in the various departments. The sales-room is provided with a money railway, and system and order invariably obtain. The stock is always fresh, complete, and desirable, and includes the latest fabrics of foreign and domestic manufacture, and every novelty and fashionable article of a lady's outfit, besides fancy goods and small wares of every description. In quality as well as prices of merchandise, Messrs. Sharpe & Co. may safely challenge comparison with any house in New England. They also conduct two branch stores, one in Lowell, and one in Haverhill, Massachusetts, and are sole proprietors of the Essex Dye Works, of Lawrence. Mr. A. Sharpe, James C. and Wm. Stuart are the members of this enterprising house, all of whom are natives of Scotland.

William Forbes & Sons, Practical Plumbers, Steam, Gas, and Water Fitters, Nos. 448 and 450 Essex Street, corner Hampshire Street.—Among the noted establishments of Lawrence, which compare



favorably with similar concerns of the great cities, is that of Wm. Forbes & Sons, the well-known plumbers, steam, gas, and water fitters, at Nos. 448 and 450 Essex, corner of Hampshire street. This firm are large wholesale and retail dealers in all kinds of plumbers' and steam fitters' materials; also dealers in stoves, ranges, and furnaces, tinware, and kitchen furnishing goods, tin and sheet iron workers. Messrs. Forbes & Sons are agents for the Plummer steam heater, represented at the head of this article, for heating houses, offices, etc., by low pressure, and the advantages possessed by this heater are economy in fuel, great heating power, low price, making the cost of steam heating for dwellings compare favorably in price with furnace heat, and, as well known, giving the advantage that steam possesses of being carried to any and all parts of the building with but little additional cost. It is always under better control and more uniform than heat supplied in any other way. The business of Messrs. Forbes & Sons has been established for ten years, and has grown to be the largest of its kind in the city. The firm occupy two floors of a brick building 30x90 feet, thoroughly provided with every facility for the display of a large and varied stock of goods. Their assortment of gas fixtures, stoves, ranges, furnaces, and steam fitters' supplies are as complete as that of the leading establishments in Boston or New York. Their charges are never exorbitant, and all their work is warranted. The members of the firm are Messrs. William, James C., and William H. Forbes, all natives of Massachusetts, and practical plumbers of long experience.

H. F. Barnard, Upholsterer and Cabinet-maker, and Dealer in all kinds of Cabinet Furniture and Upholstered Goods, No. 351 Essex Street.—A conspicuous house in the furniture and upholstering business is that of Mr. H. F. Barnard, of No.

351 Essex street. Mr. Barnard is a native of Vermont, and has resided in this State for the past fifty years. He started the business of manufacturing furniture at Lowell over twenty years ago, and about twelve years since transferred his enterprise to this city. He occupies the first three floors of a large building, 30x50 feet in size. The workshop is equipped with the best mechanical appliances, and a number of experienced hands are employed. The store is fully stocked with a choice assortment of cabinet furniture and upholstered goods. The house undertakes also the repairs of every description of furniture and window and door screens. Among the mechanical equipments of the establishment is a steam feather renovator, for renovating beds.

H. M. Whitney & Co., Pharmacists, No. 297 Essex Street.—The pharmacy of Messrs. H. M. Whitney & Co. is one of the most complete and attractive mercantile establishments of any kind in Lawrence, and for nearly half a century the house has held a leading place in general esteem. The business was established in 1849 by the senior member of the firm, who also holds the position of chairman of the Board of Registration in Pharmacy in this State. Mr. B. Whitcomb was admitted to the firm in 1880. The location at No. 297 Essex street, two doors east of their old location of thirty-three years, is a most desirable one, and the store, which is 26x93 feet in dimensions, is thoroughly modern and attractive in its arrangement and appointments. It is elegantly lighted with the Edison electric light, heated with steam, has large plate-glass windows, the floor being handsomely tiled. The stock is fresh, reliable, and complete, including everything in the line of pure drugs, chemicals, and standard proprietary remedies, novelties in fancy and toilet articles, surgical appliances, trusses, supporters, shoulder-braces, magnetic appliances, elastic stockings, knee-caps, etc., rubber bandages, hot-water bottles. Prescriptions are compounded with scrupulous care by these veteran pharmacists, and absolute accuracy is always assured. The firm are the sole proprietors of Whitney's "H. E. P." pills, one of the best family medicines in existence. For headache, indigestion, and biliousness they are unsurpassed. Other specialties of their own manufacture being pulmonary balsam, beef, wine and iron, glycerine lotion, horse powders, corn and bunion annihilator. They have also a full line of homœopathic remedies, globules, tinctures, dilutions, and triturations. Messrs. Whitney and Whitcomb are natives of Massachusetts, and in maintaining the prestige of this old establishment they have deserved the confidence of their fellow-citizens.

J. N. Ellingwood (Justice of the Peace), Real Estate Agent, Auctioneer, and Appraiser, No. 537 Essex Street.—With years' experience as a real estate agent, auctioneer, and appraiser, Mr. J. N. Ellingwood is engaged in that line of business in Lawrence, and is a leader in his line in this city. His office is located at No. 537 Essex street, where he is at all times prepared to buy and sell real estate, effect leases on city or country property. Mr. Ellingwood is a licensed auctioneer, and sells at public sale real and personal property, and in the appraisal of merchandise and management of estates, collection of rents, etc., he is prompt and reliable. This gentleman is a justice of the peace, and is authorized to take acknowledgments, depositions, etc.

J. A. Magee & Co., Manufacturing Chemists, corner of Hampshire and Common Streets.—The C. K. Magee's emulsion of pure cod liver oil is not a quack preparation, designed to merely get from the

it is the most palatable and efficacious remedy in the class of diseases for which it is intended, and numerous testimonials from men prominent in medical study give abundant testimony of this fact.



unwary their money. It is a preparation of an educated practicing physician and scientific chemist, Mr. Magee, of twelve years' practice. The preparation is placed directly in the hands of the members of the medical profession for their criticism and condemnation or approval, and its merits are such that it has met with universal adoption by the faculty. Its beneficial effects in pulmonary and other diseases cannot be made too widely known. The factory where the emulsion is prepared, is a large brick building four stories, and covering an area of 30x120 feet, located at the corner of Hampshire and Common streets. The business was founded three years ago, and has thirty employees, including traveling salesmen. The firm have a branch manufactory in Canada. The emulsion is prepared under the direct supervision of Dr. Magee, who is a native of Massachusetts. There is no secret about the ingredients of this invaluable preparation. It contains equal parts of oleum morrhue, syrup hypophosphites (lime and soda), extract of malt, and oleum gaultheriæ, Q. S. None but the best materials obtainable are used. The oil is pressed from fresh and carefully selected cod livers. The hypophosphite salts (lime and soda) are made by one of the most reliable chemists in the country, and are fully up to the standard of the Pharmacopœia of 1880. The extract of malt is unsurpassed in therapeutic value by any in use. This important department of the firm's laboratory is in charge of one who has had many years of successful experience in the manufacture of malt preparations. A small quantity of oleum gaultheriæ only is used as a flavoring. It is universally conceded by all who have tried this preparation that

Hall & Wright, Dealers in Window-glass, Artists' Supplies, Paints, Oils, Varnishes, Chemicals, Dye Stuffs, and Mill Supplies, etc., No. 381 Essex Street.—One of the most active and enterprising houses in this city is that of Messrs. Hall & Wright, of No. 381 Essex street. The business was established a little over four years ago, and since its inception it has been accorded an extensive patronage. Mr. E. W. Wright is a native of Maine and Mr. Dyer S. Hall was born in New Hampshire. Both are possessed of vast practical experience and have special facilities for securing the best foreign and domestic products upon advantageous terms. They also carry the largest stock of artists' supplies in Essex county, which is complete in all the varieties coming under that head, and sell them at prices competing with any metropolitan house. The premises occupied comprise three floors, each 24x90 feet in dimensions and admirably arranged. They carry a large and excellent stock of manufacturers' and painters' supplies, including acids, alcohol, alum, axle-grease, bay rum, beeswax; drop, ivory, and lamp black; celestial, cobalt, Prussian, and ultra marine blue; blue vitriol, browns, bronzes, brimstone, brushes, brooms, camphor, carboic acid, Castile soap, castor oil, chalk, chamois skins, chloride lime, cotton-seed oil, colors (dry and in oil), dye stuffs, glycerine, glue, gold leaf, greens, japan, kerosene oil, lard oil, leads (all kinds), linseed oil, London purple, lubricating oil, machine oil, mixed paints, neatsfoot oil, olive oil, Paris green, paraffine oil, patent dryer, pails, potash, pumice stone, putty, resin, rotten stone, rubber packing, rubber tubing, salad oil, sal soda, saltpetre, shellacs, sperm oil, sponges, spirits of turpentine, sulphur, tar, umbers, varnishes, vitriol, vermilion, whiting, window-glass, zinc, etc. The house enjoys a large city and country trade, and the members of the firm are respected for their strict integrity by the commercial world.

Taylor & Co., Groceries, Grain, Hay and Straw, Meats and Provisions, No. 100 Broadway.—The flourishing business now conducted by Messrs. Taylor & Co. at No. 100 Broadway was inaugurated a quarter of a century ago by Mr. E. W. Pierce, the present firm succeeding in 1884. Messrs. Taylor & Co. are extensive dealers in all kinds of groceries and provisions, flour, grain, and forage. They make a specialty of fine teas, coffees, and pure spices, and in prices and quality of merchandise they successfully compete with any dealers in their line in this city or section. They are extensive receivers of flour, grain, hay, straw, and salt, having extended connections throughout the country for their supplies. They are also large receivers of foreign and domestic salt, buying in car lots and supplying customers in quantities at lowest prices. They have at all times in stock a full supply of fresh meats, provisions, produce, and fruits in season, their motto being, "Best goods at moderate prices." Messrs. Matthew H. Taylor and his sons, Messrs. John H., Charles M., and Thomas M. Taylor, constitute this live firm. They are natives of New Hampshire and are well known for their energy and integrity. Their storeroom is 60x70 feet in dimensions and is a model of neatness and attractiveness.

Frank Russell, Portrait Photographer, No. 333 Essex Street.—This establishment was founded thirty years ago by Mr. Bridges, who, sixteen years ago, was succeeded by the present proprietor, who brought to the house an extended experience, and has from the outset enjoyed a large patronage from the best classes in consequence of the excellence of his productions. The premises occupied are spacious and tastefully fitted up. There are elegant reception rooms, and the walls are adorned with beautiful specimens of his art, and through these Mr. Russell is entitled to claim rank as an artist of the first order, and only perfect portraits are permitted to leave this establishment. A specialty is made of carbon portraits, which are especially desirable on account of their permanency, durability being of paramount importance in any valuable production of the artist. His crayon work will bear the severest criticism of the connoisseur. Mr. Russell has recently added to his business a full and large variety of picture frames and samples of gold, bronze, and gilt moldings in every style of art and finish, representing a stock superior to anything of the kind in Lawrence, and equal to that carried by any metropolitan house. In both prices and quality of his work Mr. Russell successfully competes with any portrait artist in New England. He is a native of this State, has earned a high reputation as an artist, and the large patronage he has secured is but a recognition of his merits.

John Slater, Practical Plumber and Copper-smith, and Dealer in Stoves, Ranges, Furnaces, and Kitchen Furnishing Goods, No. 8 Hampshire Street, corner of Essex Street.—One of the reliable houses engaged in the plumbing and copper-working branches of trade, and also in dealing in stoves and kitchen furnishing goods, is the establishment of Mr. John Slater, No. 8 Hampshire street, corner of Essex, which was established twenty-five years ago. The business was originally under the firm style of Johnson & Slater, then succeeded by Slater & Thompson, and was conducted under this designation until about three years ago, when Mr. Thompson retired and Mr. Slater assumed entire control of the concern. He is a native of England and a practical plumber and coppersmith of extended experience. The premises are stocked with a complete assortment of plumbers' and coppersmiths' supplies, stoves, ranges, furnaces, and kitchen furnishing goods in great variety. Ten experienced workmen are employed, and plumbing in all its branches is promptly and satisfactorily executed. Mr. Slater makes a specialty of putting in and fitting for houses the "Famous Model Range," which possesses advantages in the manner of its grates and checks not to be found in any other range, also in the economy of fuel and for the best general results in baking bread, meats, and pastry. Contracts are entered into and the complete fitting up of buildings of all kinds is satisfactorily accomplished.

Essex Dye Works, W. Stuart & Co., Proprietors, Vine Street.—The Essex Dye Works were established in 1864, and have since that time been conducted under the management of William Stuart, member of the firm of A. Sharpe & Co., who are the proprietors, conducting this branch of business as W. Stuart & Co. Mr. Stuart is a practical dyer of thirty-five years' experience, and received his education and training as such in Paisley, Scotland, whose dyers are famous for their skill, for the brilliancy and

permanency of their colors. Mr. Stuart possesses all the secrets of the art of dyeing, and under his management the Essex Dye Works have no superior in this country. They give careful attention to all kinds of work intrusted to them, dyeing yarns in every hue and shade desired, as well as piece goods and jobbing work of all sorts. They employ ten to twenty hands, and satisfaction as to quality and durability of colors, as well as to prices, is always guaranteed. Orders may be left at the works, Vine street, or with Messrs. Sharpe & Co., No. 213 Essex street.

Pedrick & Closson, Furniture and Carpets, Dealers in Real Estate and Auctioneers, No. 361 Essex Street, corner Amesbury.—Occupying five floors of their large building, No. 361 Essex street, corner of Amesbury street, with two floors in the adjoining building for storage of merchandise, Messrs. Pedrick & Closson are successfully conducting an important trade in furniture, carpets, and housefurnishing goods generally, and for thirty-five years the house has enjoyed distinction among the mercantile interests of this flourishing and growing city. The store and warerooms are each 24x90 feet in dimensions, and are tastefully appointed, and the stock is complete, embracing everything desirable in their line, from the most elaborate parlor or chamber suites to the most common article of domestic use, and both in quality and low prices compete with any establishment in New England. Upholstery and repair work of all kinds has prompt attention, seven skilled workmen being employed, and in all their engagements they are reliable and obliging. Messrs. Pedrick & Closson, in addition to their business as dealers in furniture, etc., are among the oldest real estate dealers, auctioneers, and conveyancers in the city, and from the early days of the city have conducted a large business as such. They give attention to and conduct sales both public and private. They negotiate loans and mortgages, and are able at any time to obtain for their customers loans at fair and equitable rates. Messrs. W. R. Pedrick and C. C. Closson constitute this representative firm. The former is a Massachusetts man by birth and the latter is a native of New Hampshire.

French, Puffer & Co., Crockery, Solid Silver and Plated Ware, No. 523 Essex Street.—This branch of the well-known Lowell firm of the same name was established in Lawrence in 1880, and is the finest establishment of its kind in the city and a counterpart of the original house in Lowell. The store is 24x90 feet in dimensions, and tastefully appointed, with two handsome plate-glass windows, etc. The stock includes foreign and domestic china, glass, and crockery ware generally of the most recent manufacture and importation; solid silver and plated ware in the most novel and tasteful designs; cutlery, bird cages, and fancy ware of every description at prices which cannot fail to give satisfaction and in variety and excellence suited to all tastes and means. In addition to their retail trade Messrs. French, Puffer & Co. carry a large line of their general merchandise for the jobbing trade, which extends through Lawrence and the neighboring towns and which they offer at prices competing with city houses. Messrs. A. B. French, F. W. Puffer, and G. H. Kittredge constitute the firm, the latter being in charge of this branch, and in this section of New England there is no house in their line who are more enterprising, or control a better class of trade.

J. Stowell, Manufacturer of Carriages, Sleighs, and Harnesses, Nos. 311, 313, 317, and 319 Common Street.—This is the oldest-established house engaged in the manufacture of carriages, sleighs, and harnesses in Lawrence. Forty years ago the present proprietor started the business of manufacturing harnesses, and confined his efforts to this employment until 1867, when he added that of building carriages and sleighs, and now controls the most extensive carriage manufactory in the city. The factory is a large two-story building with a frontage of 60 feet and a depth of 75 feet, and the house employs constantly a staff of twenty skilled workmen. The most stylish and durable harnesses are in stock and manufactured to order, and every description of carriages, sleighs, etc., are made. There is always on hand a large stock of sleighs and carriages, and the house undertakes all kinds of repairing and job work and enjoys a growing trade connection. Mr. Stowell, who is a native of New Hampshire, is also the senior partner in the firm owning Stowell's livery-stable establishment, the most extensive of its kind in the city.

Stowell's Livery, Hack, and Boarding Stable, No. 303 Common Street.—This popular establishment was founded about twenty years ago by Mr. J. Stowell, who subsequently employed his son, Mr. Frank Stowell, as manager. The premises consist of a new two-story brick building, which has a capacity for stabling eighty horses and storing a large number of carriages. The firm keep on hand for hire a considerable number of stylish hacks and other vehicles, together with a fine collection of horses. Orders by telephone and telegraph receive prompt attention. The firm conduct a general livery, sale, exchange, and stable-board business and they are the proprietors of the Lawrence standard cab company. The cabs of this concern are beautiful and elegant in design, being a perfectly close and dry carriage in cold and wet weather and an open and cool carriage in hot weather, making it a desirable carriage for shopping and making calls, as these cabs can be had at all hours, and is a convenient carriage for carrying parties to and from depots, to and from balls, parties, theatres, entertainments, etc., etc.

E. N. Winslow, Fashionable Tailor, No. 505 Essex Street.—Prominent among the business houses of Lawrence, who by fair dealing and close attention to the wants of his customers has built up a liberal and substantial patronage, is the establishment of E. N. Winslow, fashionable tailor, of No. 505 Essex street. This house was founded some fifteen years ago, and has few successful rivals in this city or vicinity. The premises are spacious, and comprise a handsomely fitted up store 30x90 feet in dimensions. The stock has all been carefully selected and is attractively arranged. An inspection of the garments made by Mr. Winslow gives evidence of the fact that the finest of foreign and domestic fabrics are being used, and that great skill, care, and attention are bestowed in securing perfection in fit and the most stylish cut in garments. The stock is choice and complete in the varieties of cloths, cassimeres, and suitings for gentlemen, from which the most fastidious cannot fail to choose. The proprietor is a thorough artist, and in the general excellence of his garments and reasonable prices satisfaction is always guaranteed. From fifteen to twenty hands are employed. Mr. Winslow is a native of Maine and is energetic and reliable.

M. W. Copps & Co., Dry and Fancy Goods, No. 323 Essex Street.—For many years the firm above named have held a leading place in mercantile circles in Lawrence, and their elegant dry goods establishment, at No. 323 Essex street, is one of the most attractive features of that shopping thoroughfare. The store is lighted from two large plate-glass windows in front, and is 24x90 feet in dimensions, and is complete in its arrangements throughout. The stock embraces the latest and best dry and fancy goods in the market, and a full line of cloaks, silks, shawls, and dress goods of foreign and domestic make suited to all tastes and means. A force of courteous clerks assist in giving prompt and obliging attention to customers. Mr. Copps is a native of New York, and in his business experience in Lawrence, extending over a period of twenty years, he has firmly established his house as a popular and reliable supply source.

Wm. Bevington & Son, Pharmacists, corner of Broadway and Valley Streets.—This attractive pharmacy was established in 1883 by Dr. Magee, the famous manufacturer of Magee's emulsion of cod liver oil, in combination with extract of malt and hypophosphites of lime and soda, Mr. Bevington succeeding to the business in 1884, and has associated with him his son, Albert Edward Bevington, as partner. The pharmacy is thoroughly neat in its appointments, and the stock of pure drugs, chemicals, and proprietary remedies, toilet and fancy articles, and druggists' sundries generally, is always fresh and complete, and prices are uniformly low and satisfaction assured. Prescriptions are compounded with absolute accuracy, and the long experience of Mr. Bevington is a warrant of his ability. He is an Englishman by birth.

M. J. Mahoney, Undertaker, corner Hampshire and Bradford Streets.—The extensive undertaking business of Mr. M. J. Mahoney was inaugurated in 1860, the present proprietor succeeding in 1873 at the death of his father, and is the oldest established house engaged in the business in Lawrence. With many years' experience and a thorough knowledge of the undertaking profession, Mr. Mahoney is prepared to supply the finest and latest styles of coffins and caskets, and all other funeral requisites, and to conduct in the most considerate manner the last sad rites of burial, and in prices he is always reasonable. Bodies are carefully embalmed and preserved for any period, and every facility is possessed in the way of elegant hearses and teams to conduct the most imposing funeral ceremonies. Mr. Mahoney has been a resident of Lawrence for thirty-five years, and is accounted a representative leader in his profession.

David Haynes, Tobacco, Cigars, and Smokers' Articles, Nos. 138 and 581 Essex Street.—This energetic business man is a native of Boston, and has for six years conducted the leading wholesale and retail tobacco and cigar establishment in Lawrence. He occupies two stores, located at Nos. 138 and 581 Essex street, and his stock is as complete and first class as that of any dealer in New England. To the trade he supplies the most popular brands of foreign and domestic cigars, chewing and smoking tobacco, pipes, and smokers' articles generally, at the lowest possible wholesale rates. Mr. Haynes is well known as a reliable business man and valued and esteemed citizen.

James Byrom, Brass Founder, No. 285 Methuen Street.—Mr. Byrom is a native of Manchester, England, and came to this country when a child. Thirty-four years ago, when Lawrence was a mere village, he founded his present business, which has developed with the thrift and expansion of the city. The manufacturing plant consists of commodious premises which are equipped with the necessary tools and appliances for making brass or composition castings of any weight or shape. The products of this house include all kinds of brass castings used by manufacturers, and general jobbing is executed on reasonable terms. Tin, zinc, antimony, lead, and Babbitt's metal are always kept in stock, and in the composition and manufacture of the latter article Mr. Byrom has had as long an experience as the party whose name it bears, having been engaged in making the same long before it was known as "Babbitt's," and to-day makes it as originally composed, guaranteeing and giving full satisfaction to all who use it. His work with this "metal" has a wide reputation, and specimens may be seen in the Pacific Mills, having stood thirty years' wear of heavy shafting. Mr. Byrom is practically acquainted with all the details of his trade and takes an active part in all the operations of his business. The standing and reputation achieved by this house is such as to warrant the entire confidence of those with whom it has business relations.

A. B. Maine, Bird Store, No. 324 Essex Street.—One of the most interesting and attractive establishments in the city of Lawrence is that of Mr. A. B. Maine, the well-known taxidermist and dealer in foreign and domestic birds, dogs, ferrets, fancy doves, rabbits, etc., at No. 324 Essex street. This gentleman established himself here in 1878, and has always enjoyed a large trade. He occupies commodious quarters and possesses every facility for prosecuting his business. He has on hand at all times a fine assortment of foreign and domestic birds, bird-cages, dogs, and in season ferrets, fancy doves, rabbits, etc. Mr. Maine is the manufacturer of the celebrated song restorer, an excellent preparation to be hung in the top of the cage, which he has had on the market for five years, and has hundreds of testimonials from his neighbors in Lawrence, and a large sale in Boston and New York, through G. H. Holden, of Boston. This song restorer is undoubtedly the best preparation of its kind for restoring song to birds after moulting or to birds suffering from colds. He has also prepared and sells largely a remedy called "Maine's Asthma Cure," for colds and hard breathing, that is successful in bringing birds out of asthmatic troubles, and is the only preparation known to the writer perfectly safe and effectual in its operations, and has a wide reputation. Mr. Maine is decidedly one of the most skillful dealers in his knowledge of birds, their diseases and treatment. He is a native of New Hampshire.

Miss Alice Kelley, Fine Millinery, No. 401 Essex Street.—The fine fashionable millinery store of Miss Alice Kelley was established nearly three years ago, and is the popular resort of the ladies of this city, who desire the latest and best goods at lowest prices. The establishment is located at No. 401 Essex street, and is first-class in every regard. The stock includes everything late, stylish, and desirable in fine trimmed and untrimmed hats and bonnets, feathers, flowers, velvets, silks, ornaments, and other trimmings. Miss Kelley, in addition to her stock of millinery,

carries a large and select assortment of ladies' and children's furnishing goods. All of her goods in quality and prices compete with any metropolitan establishment. This is the finest and largest establishment of its kind in Lawrence, and Miss Kelley has met with general recognition and generous patronage.

F. P. Smith, Fine Jewelry, Watches, and Diamonds, No. 321 Essex Street.—With twenty years' experience as a practical watchmaker and jeweler, Mr. F. P. Smith is engaged in this field of enterprise in Lawrence, and for twelve years he has been accounted a representative leader in his line. His establishment at No. 321 Essex street is a model of taste and completeness, and his store is one of the features of the principal business thoroughfare. He carries a full assortment of the finest jewelry of the most tasteful and fashionable designs, and watches of foreign and domestic manufacture. Mr. Smith makes a specialty of diamonds, of which he carries a large assortment, as well as of other precious stones, in the most elegant and secure settings; clocks of all kinds, opticians' goods, silverware, etc., and both in price and quality of his merchandise, Mr. Smith may safely invite comparison with any other house in New England. Fine watch repairing is made a specialty of. Mr. Smith is a native of New Hampshire, and is known as one of the representative merchants of Lawrence.

A. W. Arthur, Fancy Baker, No. 63 Common Street.—As a caterer in his line of trade, Mr. Arthur is an established success. He started in business here some ten years ago, and by a painstaking study of all the requirements of the trade and the wants of his customers, he soon acquired a large and influential patronage. He occupies a commodious store and has a thoroughly equipped bakery. A leading specialty is in catering for weddings, receptions, and large parties of all kinds, and in this branch he has the patronage of the elite of the town. His bread, cake, pastry, and confections are always fresh and perfect to the taste, and his prices are reasonable. Every patron may be assured of prompt and courteous attention. Mr. Arthur is a native of Lawrence, enterprising and reliable in all his dealings.

M. Carney & Brother, Importers and Wholesale Dealers in Fine Whiskies, corner of Hampshire and Concord Streets.—One of the most enterprising concerns in Lawrence, distinguished for handling reliable goods of the best foreign and domestic manufacture, is the house of Messrs. M. Carney & Bro., at the corner of Hampshire and Concord streets. The firm established this business in 1867, and have raised it to the rank of the most important in the city. Their premises consist of a four-story brick building, covering an area of 50x100 feet, and this is stored from cellar to roof with the choicest vintages of the Old World and the products of the best stills in this country. The stock includes brandies, sherris, ports, champagnes, Burgundy, Irish and Scotch whiskies, gins, rums, etc., in casks, barrels, and bottles. The firm has also an extensive brewery in Manchester, New Hampshire, operated under the firm-name of Messrs. Carney, Lynch & Co. The trade of the house is the most extensive of any establishment in its line in the city. The members of the firm are both natives of Massachusetts.

Boynton & Co., Farming Tools and Builders' Supplies, Agents for Standard Akron Drain Pipe, and Exeter Drain Tile, Nos. 205 and 207 Essex Street.—The great improvements made in labor-saving machinery can be inspected by a visit to the establishment of Messrs. Boynton & Co. in Lawrence. This firm are extensive dealers in farming tools of the most modern and improved patterns, every description of builders' supplies, a full supply of garden seeds, and the best fertilizers known, and are agents for standard Akron drain pipe and Exeter drain tile, at Nos. 205 and 207 Essex street. This house was established some twenty-five years ago by Mr. W. A. Kimball, and the present firm has been in possession since 1880. They occupy a store 30x90 feet, comprising four stories and basement, and large storage facilities elsewhere, and possess every facility for the prosecution of the business upon a large scale. The store has a double front, plate-glass windows, and is fitted up in excellent taste for business purposes. The prices that prevail are the lowest, while the business methods of the house are such as to commend it to the entire favor of the public. The members of the firm, Messrs. F. P. Boynton and G. A. Durrell, are among the leading business men of Lawrence. Mr. Boynton is a native of Massachusetts, while Mr. Durrell hails from New Hampshire.

W. H. Hutchinson, Carpenter and Builder, Manufacturer of Church and Office Furniture, Cabinet Work, Essex Yard.—For eight years this experienced master builder has been engaged in business in Lawrence, and in addition to his building operations he manufactures church and office furniture, cabinet work, veneered doors; and house finishing, scroll sawing, carving, turning, and general jobbing are promptly executed. Mr. Hutchinson makes a specialty of church altars and wash-stands, and bathrooms are fitted up to order, and in all his undertakings Mr. Hutchinson is prompt and reliable. With every facility at command he is enabled to execute first-class work and employs five skilled workmen. His factory is supplied with the most improved wood-working machinery, operated by steam. Mr. Hutchinson is a native of New Hampshire, and was formerly responsibly connected with the Portsmouth, New Hampshire, Navy Yard.

C. Belden Smith, Manufacturer of Confectionery and Wholesale and Retail Dealer in Confectionery, Nuts, Choice Fruits, and Cigars, No. 109 Essex Street.—A successful and enterprising house engaged in this line of trade is that of Mr. C. Belden Smith, whose establishment is located at No. 109 Essex street, which was founded six years ago. The proprietor, who is a native of New Hampshire, brought to the business a wide experience for producing first-class confectionery that is unsurpassed. The store contains a first-class stock of confectionery, nuts, choice fruits, cigars, etc. In the rear of the store, which is 24x90 feet in dimensions, is a large factory, which is equipped with every necessary appliance, and the products of the house consist of all kinds of fancy and staple confectionery, which is sold both wholesale and retail. A specialty is made of furnishing fairs, festivals, and parties with confectionery, nuts, fruits, etc., at reasonable rates. Mr. Smith employs two teams on the road receiving orders and delivering his merchandise in all the towns adjacent to Lawrence, and through his activity, energy, and the quality of his goods, obtains a large and growing

wholesale trade. Orders are taken and promptly filled for all kinds of choice confectionery, and especially for his "Drop Taffy," which has a reputation for delicacy and flavor.

James Ward, Jr., Steam Job Printer, corner Methuen and Franklin Streets.—This business was inaugurated in 1879, and through ability to execute first-class work at reasonable prices, and to guarantee satisfaction, Mr. Ward has made his establishment the leading job office in the city. The office is supplied with new, improved power and job presses, operated by steam, and with a most select assortment of latest style type, etc., and book and commercial job printing of every description is executed in the best possible style. Five skilled compositors and pressmen are employed. Mr. Ward has resided in Lawrence since infancy.

D. F. Dolan, United States Pension Attorney and Claim Agent, No. 295 Essex Street.—Mr. D. F. Dolan has for two years been engaged in business in Lawrence and is the leading pension attorney and claim agent in this city. In effecting a speedy settlement of pension claims, Mr. Dolan has been eminently successful. He makes collections throughout this city and section at reasonable rates of commission, giving particular attention to past due claims, rents, etc., and is always prompt in making returns and faithful to every trust confided to him, and is a thoroughly competent conveyancer. Mr. Dolan is a native of Lawrence.

Lacaillade Brothers, Teas, Coffees, Spices, Family Groceries, Meats, etc., No. 474 Common Street.—A representative house in the retail grocery trade is that of Messrs. Lacaillade Brothers, who have been established for the past fifteen years, and during that time been accorded an extensive patronage. They occupy a store 30x70 feet in dimensions, which contains a fine stock of staple and fancy groceries. They make a specialty of the choicest qualities of teas, coffees, spices, etc., the most reliable brands of canned meats, relishes, and fruits in vast variety, condiments, delicacies, etc. They do a large and permanent trade, and employ several trained clerks and salesmen. The firm are also commission merchants and wholesale dealers in hay, straw, etc., and they do a large business in buying and selling horses. They also hold the agency for Eastern and Western railroad tickets. The members of the partnership are Messrs. Charles, Eli, and Elijah Lacaillade, all of whom are natives of Canada. They are among the best known and reliable members of our commercial community.

Lawrence Remnant Store, No. 169 Essex Street, H. G. Adams & Co., Proprietors.—In two years' experience, Messrs. Adams & Co. have demonstrated to a certainty that large amounts of money may be saved to consumers by purchasing remnants, in all respects equal to any dry goods in the market, at prices far below wholesale rates, and in maintaining their important enterprise in Lawrence they have met with generous recognition. The firm carry a large and valuable stock of dry goods, and in the quality and prices of their merchandise they are not surpassed by any house in this city. Mr. Adams is a native of Massachusetts, and is an energetic representative. His store at No. 169 Essex street is 24x95 feet in dimensions.

George Littlefield, Mason, Contractor, and Builder, No. 347 Common Street.—Since 1847, when Lawrence was but a small village, Mr. Geo. Littlefield has been identified with the growth of the city, and is the oldest contractor and builder in this section. The post-office building, Saunders' block, high school building, police station, and many other prominent buildings in Lawrence are of his construction. The business was established by Messrs. D. Wentworth & Co., of which firm Mr. Littlefield was the junior partner. This firm was succeeded by Messrs. Littlefield & Call, the senior partner becoming sole proprietor in 1885. The office and workshops of Mr. Littlefield are located at No. 347 Common street, where twenty men are employed. This experienced builder makes contracts for all kinds of building work, and his long experience has made him a master builder. Jobbing in all its branches has prompt attention, and plans and estimates are furnished. He is a native of Maine, and has firmly fixed himself in general esteem.

H. A. Wight, Stair-Builder and Cabinet-maker, also Manufacturer of Store and Office Furniture, Moldings, Brackets, Mantles, Window and Door Frames, etc.; shop and office, Essex Yard, rear of No. 620 Essex Street.—With many years' experience as a stair-builder and cabinetmaker, Mr. H. A. Wight established himself in Lawrence in 1881, and is a recognized leader in his branch of industry. The establishment is located in Essex Yard, in the rear of No. 620 Essex street. It is thoroughly equipped and eight skilled workmen are employed. As a stair-builder Mr. Wight has no superior in New England, and is a master workman of unquestioned ability. He also manufactures moldings, brackets, mantles, window and door frames, store and office furniture, and every description of house finish. He carries in stock a desirable assortment of door-hood brackets, stair-rails, newels and balusters, and all kinds of sawing, planing, molding, matching, and turning are promptly executed at reasonable prices. Mr. Wight is a Massachusetts man, and is accounted one of its reliable manufacturers.

G. C. Brown, Electric Laundry, No. 116 Essex Street.—This is the only laundry in New England—perhaps in the United States—operated by electric power, and is the leading establishment of its kind in Lawrence. The business was inaugurated by Mr. G. C. Brown in 1874, and the establishment has recently been supplied with the latest improved machinery and the proprietor guarantees the best work done in the city at lowest prices. Collars are turned without breaking. Twelve skilled operatives are employed. Mr. Brown is a native of Massachusetts and is held in universal esteem.

McCarthy Bros., Dealers in Flour, Groceries, and Provisions, No. 231 Oak Street.—This enterprise was established by the above firm in 1877. Their large grocery and provision store is located at No. 231 Oak street and is 30x40 feet in dimensions. The stock includes all kinds of choice meats, fine family and staple groceries, canned goods and provisions, and a comparison of quality and prices of merchandise with those of any house in their line in Lawrence will inure to the benefit of this live and reliable firm. Messrs. Daniel F. and John J. McCarthy are both young men of excellent business qualifications and their future gives promise of continued prosperity.

James R. Simpson & Co., Grocers, and Dealers in Produce, Tobacco, Cigars, and Crockery, No. 343 Essex Street.—For more than a quarter of a century this house has been a leading one in the grocery and produce line in Lawrence. Messrs. Simpson & Co. occupy for their purposes their large store, No. 343 Essex street, 20x70 feet in dimensions, and carry a large and select stock of fine family and staple groceries, West India goods, flour, produce, fruits, tea, coffee, spices, tobacco and cigars, crockery, stone, glass, and wooden ware, and on the principles of square dealing, good goods, and low prices, the firm has built up a trade which has attained most important proportions. Mr. James R. Simpson, the active member of the firm, is a Canadian by birth, and has resided in Lawrence for many years, and was elected to serve as Common Councilman of the city in 1862, and subsequently elected Mayor in 1877, and re-elected in 1878 and 1879, and again re-elected in 1884.

Thompson & Coombs, Stoves, Ranges, Furnaces, and Kitchen-Furnishing Goods, Tin and Copper Smiths and Sheet-Iron Workers, No. 123 Essex Street.—The partnership between Messrs. Joseph Thompson and C. Coombs, both practical tin and copper smiths of many years' experience, was formed in 1883, since which time they have held a leading place among the representative business men of Lawrence. The warerooms and shops are located at No. 123 Essex street, where they carry a large assortment of stoves, ranges, furnaces, and kitchen-furnishing goods, and supply the most desirable goods in their line at lowest possible prices. The firm employs four skilled workmen in their plumbing, piping, and tin, copper and sheet-iron department, putting their own shoulders to the wheel and giving to the business their undivided attention. Messrs. Thompson & Coombs are agents for the famous "Hub" ranges, and their assortment of stoves includes the best in New England.

Geo. H. Leck, Photographer, No. 283 Essex Street.—Since the establishment of his attractive studio in Lawrence in 1877, Mr. Geo. H. Leck has been recognized as one of the most artistic photographers in this city, and his rooms at No. 283 Essex street are the popular resort for those desiring artistic, first-class work at reasonable prices. Mr. Leck has every facility for guaranteeing perfect satisfaction to customers and makes all kinds and styles of first-class photographic work in latest styles and all sizes, and his success is the natural sequence of his ability and worth.

E. Eastman & Co., Grocers, No. 149 Essex Street.—The extensive grocery business conducted by Messrs. E. Eastman & Co. was established in Lawrence in 1868 by Messrs. Eastman & Burel, the present firm succeeding to the large trade developed by the founders in 1878. They occupy a large store No. 149 Essex street, 30x100 feet in dimensions, and carry a most desirable stock of fine family and staple groceries, provisions, produce, fruits, etc., and in prices, as in quality and freshness of their goods, they may safely invite comparison with any other dealer. Always alive to the interests of their customers, this firm have long since established themselves in general confidence. Mr. Eastman, the active partner, is a native of Maine.

Cannon's Commercial College, Brechin Block, corner of Essex Street and Broadway, Gordon C. Cannon, Principal.—This college was founded in 1880 by the present principal, Mr. Gordon C. Cannon, who is a native of Connecticut, and a gentleman of culture and business enterprise, whose success is well attested by the fact of over twelve hundred pupils attending the college during the past five years. The school premises, which are admirably fitted up and arranged into five rooms, comprise the whole of one floor of the elegant Brechin block, which stands on an area of 65x100 feet. The rooms are unsurpassed in their equipment and arrangement by those of any other commercial college in New England. The method of teaching pursued is that by actual practice, instead of by theory, and the student thus obtains a practical knowledge to be obtained in no other way. The branches taught are: bookkeeping, both theory and practice; arithmetic, commercial law, correspondence, penmanship, practical grammar. The principal cannot guarantee a situation to any pupil, but he can usually place worthy students in good paying positions. The course of study is divided into theoretical and practical departments, and when the student reaches the practical department he is given a knowledge of business methods which he cannot possibly learn, except by actual practice. Here he does the transactions called for in his guide, buying merchandise and paying in cash, giving and receiving notes and other mercantile papers, all having a specified value in United States currency. He commences business as a retail dealer, keeping books essentially the same as they are kept in our small establishments. He admits a partner, and commences the dry goods and shipping business, sending and receiving consignments of merchandise to be sold on both joint and sole account, keeping the necessary books in the simplest and best form. Admitting another partner, he changes the form of his books in order that he may keep the records of a larger business. His business continues to increase until he has, instead of one member of the firm, five partners. Partners retire in the midst of active business, necessitating the finding out of each one's capital and a satisfactory settlement of affairs. During the five years the college has been open, the principal, who is a most painstaking instructor, has been eminently successful with his pupils, and he is ably assisted by a competent staff of teachers. The universal demand for better penmanship has induced Mr. Cannon to open a special department of penmanship, which is not included in the regular business course. His purpose in so doing is to afford young men and women an opportunity of becoming easy, rapid business writers or teachers of penmanship. The time required to graduate depends upon the aptness of the pupil. If a teacher's course be desired, from three to four months at least would be required to obtain a diploma, which is only given to those who are thoroughly competent to teach as well as execute. The business course consists of drill in plain business writing, ledger and day-book headings, business forms, off-hand capitals, addressing envelopes, and rapid lettering. The ornamental—In this the pupil, in addition to the business course, receives instruction in flourishing, German and old English text, pen lettering, ornamental capitals, and card writing. The teacher's course consists of thorough drill in plain writing, ornamental capitals, marking letters, German and old English text, pen lettering, engrossing, India ink shading, card writing, and, lastly and most important, thorough drill in teaching both pri-

vate and class pupils. Mr. Cannon has also put on the market the Cannon's Commercial College Pen No. 1. These pens, manufactured to his order, are not a common pen, with his name stamped thereon, but are made expressly for him and according to his direction at the Victoria Works, Birmingham, England, by Joseph Gillott. For fineness, elasticity, and general good quality they are unsurpassed.

M. B. Townsend, Steam Laundry, No. 554 Essex Street.—The business of this house was established about fourteen years ago, and from the first has been a decided success. The premises comprise two floors of a large building, and they are equipped with the best laundry machinery, which is operated by steam power. Twenty-eight hands are employed, and the utmost care is exercised in the cleansing of all wearing apparel, while first-class work is guaranteed in every instance. Mr. Townsend is a native of Andover, Massachusetts, and an active, energetic business man, and no work will be permitted to leave his place that is likely to afford dissatisfaction. Mr. Townsend is a member of the Massachusetts Legislature for 1886, and has served his city in that body one term previously. He was also a member of the City Common Council of Lawrence in 1884, and chairman of the City Republican Committee same year.

W. R. Spalding, Fine and Medium Clothing, Hats, Caps, Trunks, Gents' Furnishing Goods, etc., No. 163 Essex Street.—As the proprietor of the oldest mercantile establishment of any kind in Lawrence, Mr. W. R. Spalding has for nearly forty years been a recognized leader in his field of enterprise. The store at No. 163 Essex street is a marvel of attractiveness, and the stock is large, first-class, and new, and consists of fine and medium clothing for gents', youths', and boys' wear, in latest and most fashionable styles, and a full assortment of hats, caps, trunks, and gents' furnishing goods in great variety, and in quality and in prices Mr. Spalding successfully competes with any house in New England. Mr. Spalding is a native of Wilton, N. H., and, besides his Lawrence house, he formerly conducted business houses in both Amesbury and Merrimack. He was one of the original promoters and for many years a director of the Pemberton Bank, of Lawrence; he was the originator and founder of the Lawrence Savings Bank, a councilman in the first city government of Lawrence, and has since served as alderman; he served as a director in the Concord (N. H.) railroad from 1869 to 1874, and as director in the Lowell and Lawrence railroad for several years—up to the time of its consolidation with the Lowell railroad.

Charles L. Place, Manufacturer of Pure Bark-Tanned Leather Belting, Calf Lacings, Page's Patent Lace Leather and Loom Strappings, etc., corner of Franklin and Methuen Streets.—This business was founded a little over seven years ago, and has been accorded a full measure of patronage. A competent staff of skilled and experienced workmen are employed, and the products of the establishment comprise the finest class of the best hand-made, pure bark-tanned leather belting, calf lacing, Page's patent lace leather and loom strappings, etc. Belt repairing of every description is also executed promptly and efficiently. Mr. Place, who is a native of New Hampshire, has been a resident in Lawrence for more than twenty-one years. He is an energetic, pushing, and thoroughly reliable business man.

Merrill & Heald, Stock Brokers, No. 253 Essex Street.—This house was established in 1877, and its advent in Lawrence inaugurated a new era in the methods of speculation in railroad stocks, bonds, petroleum, and produce. Before the year 1877 speculation in Wall street and Chicago was monopolized by New York Stock Exchange and Chicago Board of Trade brokers. Their exactions in the way of commissions, interests, and carrying charges were onerous, and only men of large means could take advantage of the opportunities presented of reaping large profits, growing out of the depression in all classes of railroad securities at that time existing. The departure inaugurated by Messrs. Merrill & Heald consists in permitting the trader to buy his stocks, bonds, or produce in such lots or number of shares as he may elect, and to protect his purchase or sale from time to time as might, by the fluctuations of the market, become necessary. And while the trader is never liable for any loss whatever beyond the amount of one, two or three per cent. deposited, his profits are unlimited, and all the benefits growing out of transactions with stock exchange brokers are amply realized. This method of trading is now firmly established in all large communities, and no house has done more, by prompt payment of profits, fair execution of all orders to buy or sell, and liberal terms to all, to inspire the confidence of the public, than this firm. They have never failed to honor their contracts, and no customer has ever been asked to wait for a settlement. The quotations of the New York Stock and Petroleum Exchanges and Chicago Board of Trade are received by private wire from New York and Chicago, posted on blackboards in their office for public information as well as for the benefit of their patrons. They occupy large and elegantly appointed offices, and possess every convenience and facility for the accommodation of the public and for the prosecution of the business in a thoroughly legitimate and successful manner. The members of the firm are Messrs. Z. T. Merrill and W. E. Heald, both native of Massachusetts. Messrs. Merrill & Heald's principal office is located at No. 38 Water street, Boston, where they buy and sell all the securities dealt in in both Boston and New York markets.

George Campbell, Jr., Grocer, No. 162 Essex Street.—Mr. George Campbell, Jr., is actively engaged in the grocery business in Lawrence, and his establishment at No. 162 Essex street is one of the most attractive in the city. He succeeded the firm of Campbell & Rutherford in February, 1885. His storeroom is 24x90 feet in dimensions and is a pattern of neatness. The stock is large, varied, and desirable, and includes fine family and staple groceries, provisions, canned goods, glass and queens ware, West India goods, etc., of first-class quality, and in prices warranted satisfactory. Mr. Campbell is a native of Massachusetts and is a representative business man.

J. E. Barr, Tinsmith and Plumber, No. 96 Amesbury Street.—With many years' experience as a master sanitary plumber and manufacturer of tin and sheet-iron work and gas and steam fitter, Mr. Barr is enabled to perform all kinds of sanitary and house plumbing, gas, water, and steam fitting, roofing and general jobbing, and to warrant satisfaction as to workmanship and prices. He is agent for the Ridgway Furnace. The advantages this furnace possesses over others is in the economy of manage-

ment, being almost automatic in its operations and requiring but a few minutes' daily attention. It is the only furnace having a revolving open fire-pot, freeing it from clinkers, an advantage not possessed by any other furnace. It is simple in construction, burns its own gas, affords more heat at a lower cost of fuel than any other furnace in use. He employs several skilled workmen in his business, and enjoys the confidence of all with whom he has business relations. He is a native of Massachusetts and is held in general esteem.

Julius Gens, Manufacturer of Havana and Domestic Cigars, No. 125 Essex Street.—Mr. Julius Gens has for two years been actively engaged in business in Lawrence, and his store and factory at No. 125 Essex street is one of the leading establishments of its kind in this city. Mr. Gens employs six skilled workmen, and his brands are popular wherever introduced and are unsurpassed for flavor by any goods in the market. His especial brands are "Lawrence Cut Offs" and "Silver Eagle." He carries at all times a large stock of fine tobaccos, pipes, and smokers' articles, and warrants satisfaction as to quality and prices of his merchandise.

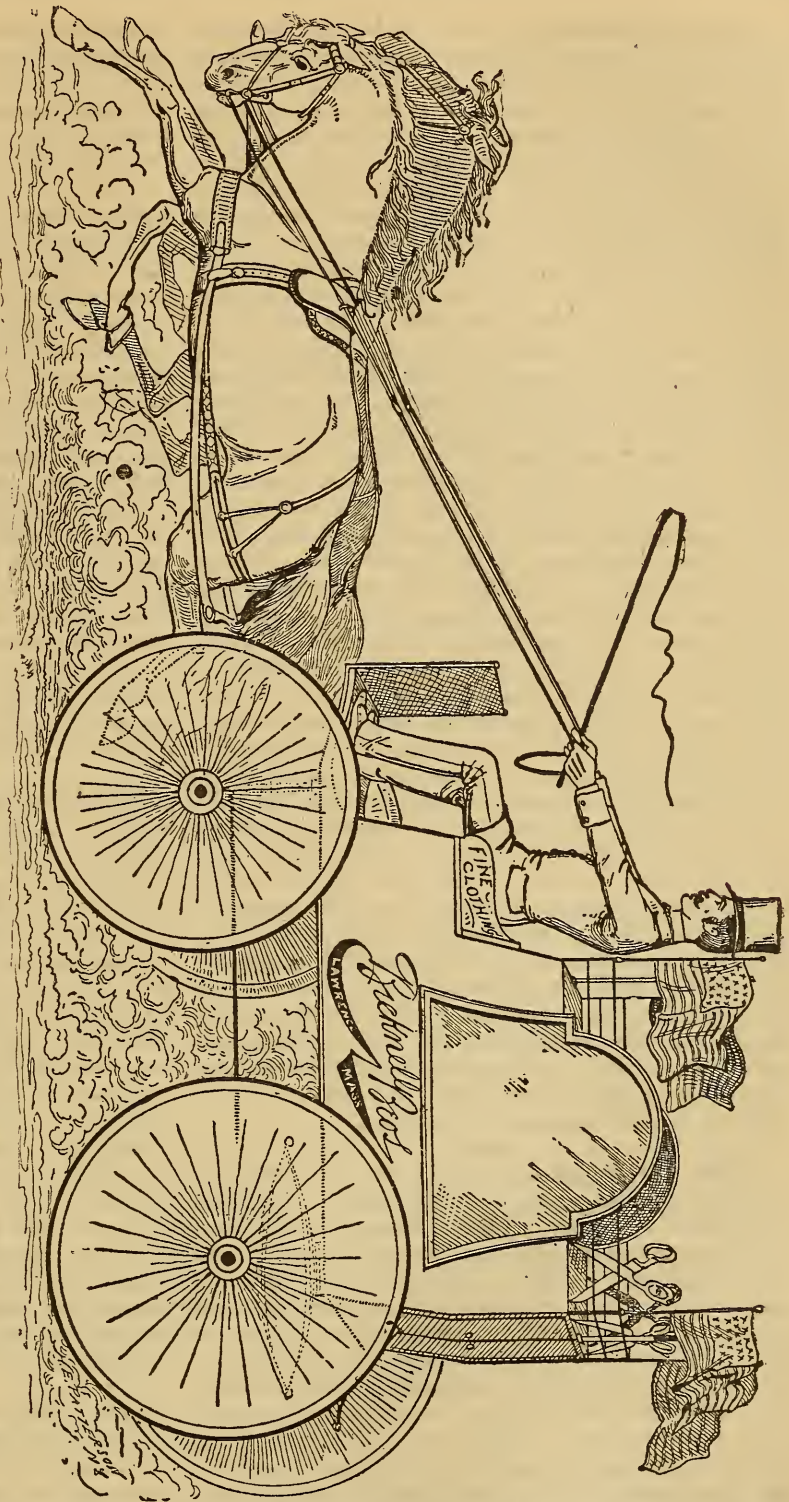
W. W. Colby, Funeral and Furnishing Undertaker, No. 276 Common Street.—This business was first established in 1874 by Mr. K. S. Porter, who was succeeded by the present proprietor in 1876. Mr. Colby occupies a very handsome wareroom and office, supplied with telephonic connections, and possesses every modern convenience and facility for the prosecution of his business. He has on hand at all times a complete assortment of caskets, robes, and trimmings, and is prepared to attend to all orders with the utmost promptness, day or night. His large experience as a funeral and furnishing undertaker has given him an intimate knowledge of all its requirements and rendered him an invaluable man upon all occasions when such services are necessary. Mr. Colby is a native of New Hampshire, prompt and courteous in the discharge of his duties.

John J. Kilbride, Insurance Agent, Real Estate Broker, and Auctioneer, No. 263 Essex Street.—This gentleman combines the three important duties of auctioneer, real estate broker, and insurance agent in his calling. Each of these vocations is an important factor in mercantile life in all large cities, and in each Mr. Kilbride has attained considerable distinction. He founded his business in 1874. In the insurance department he represents several well-known, substantial companies. These are the Fireman's Fund, San Francisco, Citizens', Rochester German, Prescott, New York Bowery, Meriden Fire, and Berkshire Life Insurance Companies. Each of these companies offer the maximum of security at the lowest rates of premium. In the real estate department Mr. Kilbride has among his patrons some of the largest owners of property in the city and district. At reasonable rates of commission he buys, sells, and exchanges and leases all kinds of real estate, and has constantly on his books valuable properties for sale, lease, and to let. Furniture and merchandise of every description are sold by auction. Mr. Kilbride, who is a native of Ireland, after a residence of twenty years in England, where he received his early education, came to Lawrence in 1870. He is a gentleman of business ability and integrity.

Bicknell Brothers'

Clothing House, Nos. 467, 469, and 471 Essex Street.—It is almost an invariable rule that in all great centres of business there are certain houses in each line of trade that stand pre-eminent, and have by close attention to the wants of the community, and by a large and liberal method of business, built a substantial patronage and become the leaders in their business. Such an establishment in this city is that of Messrs. Bicknell Brothers' clothing establishment at Nos. 467, 469, and 471 Essex street, occupying two floors and basement of their elegant building 50x90 feet in dimensions. This house was founded about seventeen years ago, and ever since its inception has been the centre of a first-class trade, and it can hardly be said has a successful rival in the city. The premises are spacious, convenient, admirably well arranged, equipped, and furnished with every appliance for the accommodation of their large stock and the comfort of customers. The exterior display through their handsomely arrayed show windows exhibits great taste in selection and skill in arrangement of gentlemen's furnishing goods and wearing apparel that will hardly be surpassed by any metropolitan house. The stock in this establishment has all been carefully selected and is attractively arranged, and will bear the most critical examination. An inspection of the garments manufactured by this house gives evidence of the fact that the finest foreign and domestic fabrics are being used, and that great skill, care, and attention are bestowed in securing perfection in fit and the most stylish cut in garments kept in stock for sale, vying with those made by any first-class establishment. The stock of cassimeres, suitings, etc., embrace all the latest patterns and designs, foreign and domestic; of gents' furnishing goods their assortment is very large and carefully selected from the best and leading styles of every description. In prices, as well as in quality of merchandise sold by the Messrs. Bicknell, they invite comparison with any dealer in New England. Their business is not merely local, but is carried to a wide extent over the New England States and is rapidly growing and extending in every direction. This house employs from fifty to one hundred skilled hands in the manufacture of clothing, and twelve salesmen in their store. Messrs. Jas. Bicknell, Jr., and Edmund Bicknell constitute this reliable, wide-awake firm, and in their long and honorable career they have firmly established themselves in general confidence and high esteem as merchants and citizens.

The above cut represents Bicknell Brothers' team used for delivering goods, also for distributing their advertising matter.



J. F. McGarvey. Meat and Provision Market, No. 117 Hampshire Street.—The fine market at corner of Hampshire and Lowell streets is one of the late business enterprises of Lawrence, having been established by Mr. J. H. McGarvey, November 3d, 1885. The premises are neatly and conveniently arranged, with every facility for preserving perishable merchandise during the heated term. The stock comprises choice meats of all kinds, canned goods, flour, provisions, and country produce of superior excellence. Mr. McGarvey is an energetic, prompt, and reliable man of business, and has been untiring in his efforts to establish and maintain his market first-class in every particular. He is a native of Maine and is well known in this city.

A. S. Bunker, Dealer in Electrical Goods of All Kinds, No. 280 Common Street.—Electricity is not only one of the great forces of nature, but it is now employed as an agent in a thousand of ways. The electric lights, the telephone and telegraph, are being multiplied all over the civilized world, and no one can say where the application of electricity is going to terminate. A prominent house engaged in dealing in all kinds of electrical goods is that of Mr. A. S. Bunker, of No. 280 Common street, who founded this enterprise three years ago. Mr. Bunker, who is a native of New Hampshire, was, prior to his origination of his present enterprise, engaged from the year 1846 in the pump business in Lawrence, where he is widely and favorably known. Since founding his present business he has secured a liberal and influential patronage. The house deals in all kinds of burglar alarms, hotel and house annunciators, calls and door bells, galvanic batteries, telegraph instruments, electric gas lighting for churches, halls, and private dwellings, speaking-tubes, and general electric supplies. The house undertakes the affixing of all sorts of electrical appliances and the repairing of the same. The mechanical equipments of the establishment are of the most modern and effective character, and the machinery is operated by an electric motor. Several competent workmen are employed, and all orders are attended to with promptitude. Mr. Bunker has recently been employed by the Edison Light Company to make for all the Edison street lights in Lawrence a "cut out," whereby if one lamp should break the current will pass through the "cut out" so that other lamps on the circuit will continue to burn, but for which would go out at same time. Mr. Bunker's work in this particular has been thorough and very skillful and to the full satisfaction of the Edison Light Company. Repairs of bicycles are executed with promptitude. Personally Mr. Bunker is highly esteemed for his many excellent qualities and his business ability, and relations once entered into with him will prove not only pleasant, but permanent and profitable.

John Cullington & Co., Practical Plumbers and Sanitary Engineers, No. 17 Lawrence Street.—The house of Messrs. John Cullington & Co. is a well-known and popular one in this line, and was first established in 1875. The premises occupied are thoroughly well adapted for their purposes and possess every facility and modern appliance for the systematic prosecution of the business. Everything in the way of plumbing, ventilating, and all sanitary improvements is done, contracts are entered into, and the complete fitting up of buildings of all kinds is satisfactorily executed. In sanitary engineering (the specialty of the house), on the perfect performance of which so much of the health and comfort of the community depends, an active and practical experience is certainly an element to commend confidence. Mr. J. Cullington has had a practical experience of thirty years in England and in this country, with a thorough theoretical knowledge of all modern science in connection with the above business; is the only recognized authority in Lawrence on sanitary matters in connection with a scientific journal, the *Columbus Journal*, of New York (being on its editorial staff), through whose columns he has demonstrated many improvements in this business which have been generally recognized and accepted. Ten experienced workmen are constantly employed, and the house is fully prepared to furnish plans and

estimates for work of any magnitude. The firm hold the agency for all the latest improved beer apparatuses. All kinds of water-closets and bath-rooms are fitted and repaired in the latest and most improved manner. Mr. Cullington is an Englishman by birth, but long resident in this country.

Thomas Bevington, Insurance, No. 283 Essex Street.—For over ten years Mr. Thomas Bevington has been engaged as an underwriter in Lawrence, and as successor to Messrs. John Edwards & Co. he is conducting the leading insurance agency in this city. His office is at No. 283 Essex street, where he is prepared to effect reliable fire and life insurance to any amount at minimum rates of premium. He represents many of the representative, responsible companies, among which are the State Mutual Life and Travelers' Accident, besides the following well-known fire companies: Royal, Queen, Pennsylvania, Imperial, Northern, German-American, Orient, Traders', Howard, Scottish Union', London Assurance Corporation, London and Lancashire, Union of Philadelphia, Sun Fire, Dorchester Mutual, and North British and Mercantile. Mr. Bevington is a native of England, and is a past grand of the United Brothers' Lodge of I. O. O. F., has served as secretary for the past ten years, and is held in high esteem among the brethren.

Wurzbacher & Co., Stoves, Ranges, and Furnaces, Nos. 17 and 21 Jackson Street.—This well-known firm are extensive dealers in stoves, ranges, and furnaces, parlor and hanging lamps, kitchen-furnishing goods, etc., and do all kinds of plumbing, water-piping, gas-fitting, tinwork, stove repairs, and jobbing of all kinds. The business has been established for four years, and during that period the firm have gained an excellent reputation in all branches of their business. They occupy two large floors well fitted up for the business and possess every convenience and facility for the accommodation of customers. They display a large stock of goods. Their stock of stoves, lamps, gas-fixtures, plumbing materials, etc., is always large and complete in every department, and the prices that prevail are always eminently fair and reasonable. As plumbers, this firm have gained a high reputation for careful, systematic, and satisfactory work for low charges, and they employ thoroughly competent assistants. The members of the firm are Messrs. John Wurzbacher and Ernest Ruff.

Mrs. M. I. W. Colburn, Fine Millinery, No. 203 Essex Street.—For a quarter of a century Mrs. M. I. W. Colburn, formerly Whittaker, has conducted an extensive millinery business in Lawrence—the name being changed by marriage in 1876. Mrs. Colburn's establishment is the leading enterprise of its kind in this city, and is thoroughly metropolitan and a model of completeness. The store is tastefully arranged, and the stock includes every desirable article in the line of millinery goods, and ladies cannot fail to obtain the latest and most correct styles of this experienced and reliable business lady. Hats and bonnets are bleached, pressed, and colored at short notice. Thirteen skillful ladies are employed in the establishment, and in the mode, artistic taste, and thorough knowledge of her business the utmost confidence is justified. This representative milliner is a native of Vermont, and is courteous, prompt, and obliging in her business.

Drew, Wheelock & Co., Commission Merchants for the Sale of Butter, Cheese, Eggs, Beans, Potatoes, Hay, etc., No. 168 Broadway, corner of Lowell Street.—If there is one branch or department of general commerce that is of more importance to the welfare of the community than the trade in agricultural products, then we confess ignorance of it; because it deals exclusively with the great necessities of every-day life it seems to us pre-eminent, and, in considering the relative value of commercial interests, those which contribute most largely to the supply of the actual necessities of mankind are entitled to be regarded as the most important. A representative house largely engaged in handling, on commission, butter, cheese, eggs, beans, potatoes, hay, and other agricultural products is that of Messrs. Drew, Wheelock & Co., which was established five years ago and which has built up a large and influential patronage. The firm occupies two floors of a fine, handsome building at the corner of Broadway and Lowell streets, covering an area of 30x60 feet. Large consignments of dairy and field produce are received almost daily from all sections of the country, and as the firm has every facility for storage, receipt, and delivery, they have at all times on hand a choice assortment of fresh, reliable goods, which they are enabled to supply to the trade at the lowest market prices. Liberal advances are made on consignments when required, and the facilities possessed by the firm for effecting quick sales insure to consignors prompt and satisfactory returns. They have a large receiving trade over all parts of the New England States and the provinces, and this is constantly increasing in volume. The partners are Mr. W. S. Drew and Mr. R. W. Wheelock, and the former is a native of Vermont and the latter of Nova Scotia.

C. S. Forbes & Co., Pianos, Organs, and Musical Merchandise, No. 256 Essex Street.—The piano and music rooms of Messrs. C. S. Forbes & Co. are the leading ones of the kind in this city and section. The rooms are 24x90 feet in dimensions and are filled with a select and desirable assortment of the best pianos and organs in use, including the celebrated Knabe, Haller & Davis, and Christie & Sons' pianos, and Loring & Lake's palace organs, and the facilities of Messrs. Forbes & Co. to supply these instruments at manufacturers' rates are unsurpassed by any dealer in New England. The firm carry a large and varied assortment of the latest standard and popular sheet music and musical merchandise generally. Messrs. C. S. and Henry Forbes constitute this representative firm. They are both natives of Massachusetts, and have established themselves in general regard and high esteem.

Geo. W. Colburn & Co., Stationers, News-dealers, Blank-Book and Picture-Frame Manufacturers, Dealers in Fine Steel Engravings, Paintings, and Art Novelties, No. 281 Essex Street.—For fourteen years the Messrs. Colburn Bros. were acknowledged leaders in the stationery trade in Lawrence, to whom the present firm of Geo. W. Colburn & Co. succeeded in October, 1885, and are now conducting the business, which has attained most important proportions. The store at No. 281 Essex street is a model of taste. The stock comprises a full line of fancy, counting-house, and school stationery, blank-books, newspapers, and standard magazines and publications, and a choice selection of elegant steel engravings, paintings, and art novelties. The

firm are the agents for the Boston daily papers, and manufacture blank-books and picture-frames to order, carrying a complete stock of gold, bronze, wood, and all fancy moldings, in style and variety as complete as can be found in any section of the country. In workmanship, quality, and style of merchandise this firm competes successfully with any house in New England. Messrs. G. W. Colburn and W. F. Rolfe are the proprietors and are natives of Massachusetts, and are generally esteemed as useful and valued citizens.

R. P. Morrison, Dealer in Flour, Grain, Feed, Hay, and Straw, No. 229 Lowell Street.—Mr. Morrison is a large handler of grain, flour, feed, hay, and straw, being identified with a number of the largest producers and enjoying especial facilities for effectively serving the interests of customers. The house was established in 1873 and enjoys a representative position in the trade. The premises occupied at No. 229 Lowell street are centrally located and are 30x100 feet in dimensions. In addition to these premises, Mr. Morrison occupies warehouses in other parts of the city and has always on hand an extensive stock of both flour and grain, as well as of feed, hay, and straw. He takes a leading position in this line of trade in the city, and his facilities for promptly filling all orders upon the most advantageous terms are unsurpassed. He is a native of Windham, N. H., about twelve miles from Lawrence, with the prosperity and welfare of which city he is closely identified.

John B. Rivers, Horseshoeing, No. 496 Common Street.—The owners of valuable horses cannot be too cautious in selecting a responsible master of the art of horseshoeing. With large experience in the business and a thoroughly practical knowledge of its every detail, Mr. John B. Rivers established himself in Lawrence January 15th, 1885, and the first year of his career has established him in general confidence as an expert in his line. His shop is located at No. 496 Common street, where he employs three experienced workmen, and all work intrusted to him is promptly executed in the most satisfactory manner. Particular attention is paid to shoeing overreaching and interfering horses, and Mr. Rivers' veterinary skill enables him to successfully treat all diseases of horses' feet and frequently to restore to original health a valuable animal esteemed almost worthless. Mr. Rivers is a Canadian by birth, and has deserved the gratifying success he has achieved.

Holihan & Co., Wholesale and Retail Grocers, Nos. 411 and 415 Common Street.—For more than a quarter of a century this house has been one of the leading grocery establishments of Lawrence. Messrs. C. H. Davis and T. J. Murphy have for three years conducted with eminent success the large trade developed by the founders, and are steadily increasing their trade. They occupy the large building Nos. 411 and 415 Common street, and carry a most complete stock of merchandise, consisting of fine family, fancy, and staple groceries, provisions, produce, fruits, etc. To the trade they offer special inducements, and satisfaction as to prices and quality of merchandise is always guaranteed. The members of this firm are natives of Massachusetts, and are young men of unquestioned integrity, and in trade circles they are accounted representative merchants.

J. B. Smith, Dealer in Imported and Domestic Wines, Liquors, Ales, etc., Nos. 527 and 533 Common Street, corner of Franklin Street.—This establishment is the oldest in Lawrence, and was originated about thirty years ago by Mr. R. H. Smith, father of the present proprietor. The founder was succeeded by his two sons, Messrs. O. and J. B. Smith, about sixteen years since; and in 1879 the business passed solely into the hands of the present owner, Mr. J. B. Smith, who is a native of this city and very popular with all classes of the citizens. The premises comprise two floors, each 40x50 feet in dimensions. They are neatly fitted up, and contain a large stock of domestic and foreign wines, liquors, and popular brands of ale, lager beer, porter, etc. Mr. Smith is the sole agent for Cook's noted stock ale; also agent for A. Robinson & Co.'s ales and porter, and for H. & J. Pfaff's lager beer. The stock also includes Bass' English ale in casks and bottles and Guinness' Dublin stout porter in casks and bottles. Mr. Smith also carries on the business of manufacturing soda water, ginger ale, and aerated beers of all kinds, and that of bottling lager beer for general use. Mr. Smith is the manufacturer and proprietor of Dr. Hayne's English rheumatic bitters, which, as a blood purifier and cure for rheumatism, sciatica, gout, etc., has a reputation wherever it has been used not surpassed by any other remedy for these diseases. The house enjoys a large business connection, the outcome of handling only the most reliable goods.

James H. Clifford, House Painter, No. 345 Common Street.—This business was inaugurated in 1873 by the Messrs. Clifford Brothers, who were succeeded by Clifford Brothers & Smith, the senior partner becoming sole proprietor in 1883. He has been a resident of Lawrence since 1846, and has had an experience of nearly thirty years in his business. His shop is desirably located at No. 345 Common street, and in the different departments of his business he employs from twenty to twenty-four competent workmen. All kinds of house painting, paper hanging, and decorating are executed in the most artistic manner at short notice and on the most reasonable terms. Mr. Clifford is a native of Massachusetts.

Hogan Brothers, Choice Family Groceries, Wines, Liquors, Teas, Coffees, Spices, Crockery, Cigars, etc., No. 270 Common Street.—Among the most enterprising members of the grocery trade in this city are Messrs. Hogan Brothers, of No. 270 Common street. They started this enterprise about twelve years ago, and have built up an active and permanent trade. Their store is 30x60 feet in dimensions and is tastefully fitted up and attractive in appearance. The stock embraces a choice assortment of staple and fancy groceries, teas, coffees, spices, crockery, etc., a full and complete line of foreign and domestic wines and liquors, snuff, tobacco, cigars, West India goods, etc., and the firm is enabled to offer to its patrons bargains difficult to be secured elsewhere. Messrs. Hogan & Co. keep an order team and a delivery wagon, making a part of their business to call twice a week upon all their customers and giving particular attention to their wants, and in this way assure full satisfaction and prompt delivery of all articles required without subjecting them to the inconveniences of visiting the store. The members of the firm, Messrs. John F. and George E. Hogan, are both natives of this State, and energetic, successful business men.

B. F. Mitchell, Bellhanger and Dealer in Stoves, Ranges, Pumps, etc., No. 269 Common Street.—The people of Lawrence are fortunate in having in their midst so excellent, and so popular a workman as is Mr. B. F. Mitchell, the well-known bellhanger, at No. 269 Common street. This gentleman is also a dealer in stoves, ranges, pumps, wind-mills, etc., and has been established here seven years. He occupies a large store 24x70 feet in size, and possesses every modern facility for thoroughly efficient service. Mr. Mitchell is the only practical bellhanger in the city, and, quite naturally, has a large patronage in that special feature. He employs six hands, and nothing is lacking in his establishment which will tend to expedite the work in hand. Mr. Mitchell gives especial attention to the repair of clothes wringers, supplies the different parts for the same, overlooks personally all work done on them, and makes the old wringer as "good as new." His stock of stoves is always complete, of the most desirable patterns, and are sold at lowest prices. Mr. Mitchell is a native of Maine and of large and valuable experience in his business.

George H. Woodard, Horseshoeing and Jobbing, No. 43 Essex Street, near Everett Mills.—This business was originated about three years ago by the present proprietor. The workshop is large and complete, being 24x60 feet in measurement. Horseshoeing is the leading feature of the enterprise, but every description of blacksmith jobbing is executed, not only promptly, but neatly, at the shortest notice. A specialty is also made of clipping horses by machinery with electric motor, this class of work being executed quickly and at small cost. Mr. Woodard, who is a native of Maine, has had a wide range of experience as a smith and farrier.

R. Seed, Fashionable Tailor, No. 59 Broadway.—For eighteen years Mr. R. Seed has held a leading place among the merchant tailors of Lawrence. His establishment is located at No. 59 Broadway, where he carries a large stock of the latest patterns of foreign and domestic fall and winter suitings, trouserings, overcoatings, and woolen fabrics generally. A perfect and accurate fit is always guaranteed by Mr. Seed, and the workmanship on his garments is warranted to be the best, and his prices are uniformly low. He is a practical clothier of many years' experience, and his great success is the sequence of his energy and ability.

Edward Flynn, Florist, 52 Essex Street.—This is the oldest florist in Lawrence, and his establishment on Essex street is one of the most attractive in this section of the State. The business was inaugurated forty years ago, and the completeness of his three large greenhouses and their excellent management attest the ability of this veteran floriculturist. Mr. Flynn has a complete assortment of the choicest plants and exotics in every stage of growth and bloom, furnishing bedding plants in season and cut flowers at all times in the most tasteful designs and at prices which cannot fail to give satisfaction. His assortment of crysanthemums surpasses in variety and beauty that of any other florist in the State. Mr. Flynn supplies weddings, funerals, etc., with cut flowers of any desirable kind or design. He is a representative business man and an esteemed citizen.

W. E. Rice, Stationer and Blank-Book Manufacturer, Wall Papers, etc., No. 265 Essex Street.—In 1868 Mr. W. E. Rice succeeded John C. Dow in Lawrence as a stationer and manufacturer of blank-books, and his establishment at No. 265 Essex street is the leading enterprise of its kind in this city. His large store is a model of attractiveness in its arrangement. It is 24x70 feet in dimensions and is filled with a choice selection of fancy, ornamental, and counting-room stationery, blank and miscellaneous books and school supplies, besides a complete and desirable assortment of wall papers, decorations, and moldings, window-shades and fixtures, and both as to prices and quality of his goods he may safely invite comparison. Mr. Rice owns the only book-binding in the city or vicinity, and binds books of every description, from the smallest pamphlet to the largest folio. Corporation blanks are a specialty with him, and his reputation for the accurate production of these intricate forms in their many varieties has extended to neighboring cities. He is a native of Massachusetts.

Geo. W. Horn, Roofer, No. 613 Common Street.—For over a quarter of a century Mr. Geo. W. Horn has conducted a large roofing business in Essex county, and has been located in Lawrence since 1861. At his establishment, No. 613 Common street, he employs from ten to twelve workmen, and his business has attained most important proportions. He is the only agent in Lawrence and vicinity for the famous Bee-Hive brand felt and composition roofing, and is prepared to execute slate, felt, composition, and other roofing. He carries at all times a large supply of roofing slates, slating nails, zincs, dry and tarred sheathing-paper, etc., and supplies the trade at lowest possible wholesale rates. Orders for work have prompt attention. Mr. Horn is a native of New Hampshire and is one of the prominent business men of Lawrence.

Miss S. M. McCormick, Millinery, No. 441 Essex Street.—This is one of the attractive millinery establishments of Lawrence, and the fine storeroom at No. 441 Essex street is one of the most notable features of that shopping thoroughfare. The business was inaugurated in September, 1885, and the energy, skill, and taste of Miss McCormick, the experienced proprietor, has already established her in the confidence of the people of the city. The establishment is throughout first-class and complete, the stock in trade embracing every popular and fashionable style of hats, bonnets, and trimmings. All kinds of millinery work is promptly executed in the most artistic and tasteful manner. Miss McCormick is a native of Massachusetts, and is a practical milliner of large experience.

Michael Rinn, Bookseller and Stationer, No. 143 Essex Street.—Since 1873 Mr. Michael Rinn has conducted a large book and stationery trade in Lawrence, and his establishment at No. 143 Essex street is one of the most complete of its kind in this section of New England. He has a large wholesale and retail trade in Bibles, prayer-books, crucifixes, beads, scapulas, and catechisms, paperhangings and window shades, stationery, frames, and pictures, and his stock is always large, complete, and first-class. Orders for picture-framing and bookbinding have prompt attention. Mr. Rinn is a native of Ireland and is held in general regard.

Greer & Simas, Pharmacists, No. 259 Essex Street.—The well-appointed pharmacy so successfully conducted by Messrs. Greer & Simas was established in 1867, the present proprietors succeeding in April, 1885. The senior member of the firm is a graduate of the Massachusetts College of Pharmacy, and Mr. Simas has had years' experience in this business. The store and laboratory is located at No. 259 Essex street, corner of Pemberton, and is thoroughly first-class in its appointments. The stock is fresh and reliable and includes everything desirable in the line of drugs, medicines, and chemicals, surgical appliances, soaps, perfumes, and toilet and fancy articles. Their prescription department is very complete. Their medicines are fresh and well selected. They have every facility for the careful and accurate compounding of physicians' prescriptions and family medicines. As they are chemists as well as druggists, they analyze their drugs, and thus guarantee their purity, and so protect their customers against accident or fraud on the part of the wholesale dealers. The public can always feel safe to send their prescriptions to the store, as no boys are employed to put up medicines. This firm are also agents for Dr. Peasley's Genuine Cough Syrup. This preparation is the result of many years' careful experiment in the New York hospitals, and is considered the most reliable cough syrup on the market. Messrs. John H. Greer, Ph. D., and J. B. Simas, a registered pharmacist, constitute this responsible firm, and are both Massachusetts men.

Frank W. Chase, Cigar Manufacturer and Dealer in Smoking Tobacco, Snuff, Fancy Pipes, and Smokers' Articles Generally, No. 33 Hampshire Street.—As a manufacturer of fine and medium grade cigars and dealer in smokers' articles, Mr. Frank W. Chase has been successfully engaged in business in Lawrence for twelve years. His factory and storeroom are located at No. 33 Hampshire street, where he employs a number of cigarmakers and carries a desirable assortment of smoking and chewing tobacco, snuff, fancy pipes, and smokers' articles generally. Wherever introduced Mr. Chase's brands of Havana and domestic cigars are popular and find ready sale, and dealers in Lawrence and vicinity have long since found it to their decided advantage to place their orders with this experienced and reliable manufacturer. Mr. Chase is a native of Maine and has resided in Lawrence for twelve years.

R. Callahan, Meats and Provisions, No. 289 Common Street.—This is one of the oldest meat and provision markets in Lawrence, and for twenty years, under its present management, the trade has steadily increased. The market is conveniently located at No. 289 Common street, and in its appointments is very attractive. The stock is always of superior quality and includes choice meats, fresh poultry, and game in season, canned goods, and country produce, etc., and the establishment has long been noted for the excellence of its merchandise and the reasonable prices which obtain. Goods are delivered to all parts of the city free of charge. Mr. Callahan is one of the most energetic of business men. His trade extends to the surrounding towns, and to his friends in Methuen and North Andover he owes much of his success, and he solicits a continuance of their patronage.

John F. Finn, Lunch-Rooms, No. 42 Amesbury Street.—Mr. Finn opened his present popular lunch-rooms at No. 42 Amesbury street about six years ago, and the venture has been attended with the most marked success. For seven years previously Mr. Finn had been in the same line of business in the city, and was a well-known and esteemed public caterer. The establishment is very neat and complete in all its appointments, which are of a first-class character. Private rooms, elegant in their fittings and furnishings, are provided for those who require them, and the bill of fare embraces every variety of meats, poultry, fish, etc., all finely served by attentive waiters and at prices within the reach of all. There is an elegant bar, where the choicest brands of imported and domestic liquors and the finest lines in cigars are to be had. On the closing of the bar at eleven o'clock in the evening a lunch-counter is opened for the accommodation of visitors to the theatre and other places of amusement. Mr. Finn, who is a native of Connecticut, is a purveyor of considerable executive ability, alive to the wisdom of handling only the very best of viands and dainties.

J. W. Porter & Co., Livery and Sale Stable, corner of Essex and Lawrence Streets.—The firm above named have for over a quarter of a century been the recognized leaders of the livery business in Lawrence, and their fine and admirably managed stable at the corner of Essex and Lawrence streets is the largest establishment of its kind in the city. They occupy two floors of their substantial, three-story brick building, 80x135 feet in dimensions, with capacity and first-class accommodations for one hundred head of horses and a large number of hacks and other vehicles, and their facilities for supplying the riding public with stylish and serviceable horses and teams are unsurpassed. Weddings, funerals, and pleasure parties are supplied with carriages, etc., at lowest rates. The firm have a number of fine driving and riding horses for sale, and in their dealings are straightforward and reliable. Messrs. Jno. W. and Geo. E. Porter are the proprietors of this model establishment. They are brothers and are natives of Vermont.

William W. Barrie, Cigars and Tobacco, No. 241 Essex Street.—This enterprise was inaugurated in 1883 by Mr. William W. Barrie, and his establishment at No. 241 Essex street is 20x90 feet in dimensions, and is thoroughly attractive in its arrangements. The stock is always large and complete, embracing the finest brands of foreign and domestic cigars and tobacco, and a first-class line of smokers' articles generally, and the trade is both wholesale and retail, and is steadily increasing. In variety and prices Mr. Barrie successfully competes with any house in New England. He is agent for "The Three" brand of cigars, famous for their excellence and flavor wherever they have been introduced, and is the sole agent for Hatch's insect powder. Mr. Barrie is a native of Massachusetts and a reliable merchant.

A. E. Voter, Manufacturer of Choice Confectionery, No. 151 Essex Street.—For nine years Mr. A. E. Voter has successfully conducted business as a manufacturer of choice confectionery at Biddeford, Maine, with branch establishments at Old Orchard Beach and No. 151 Essex street, Lawrence, and the last-named store is one of the attractive features of that business thoroughfare. Here are to be found at all times the finest confections in the market, fresh from the manufacturers' hands, warranted superior in every particular, as well as delicious cakes and sweet-meats of every description. Mr. Voter is a native of Maine, and is a reliable, prompt, and energetic business man.

Henry P. Doe, Watchmaker, No. 289 Essex Street.—This prosperous business was established in 1867 by Mr. Doe, whose fine store is located at No. 289 Essex street, and is a model of taste and completeness. His stock includes all makes of American watches, a large assortment of gold rings, of which he makes a specialty, and a general line of fine jewelry, spectacles, etc. The repairing of fine watches is executed in the best possible manner by this experienced, practical watchmaker, and confidence in his workmanship is always justified. He is a native of Massachusetts, and is held in general esteem.

CITY OF HAVERHILL.

HAVERHILL ranks second in importance among the boot and shoe manufacturing towns of the country, Lynn occupying the first place. It was one of the first towns to be raised on the banks of the Merrimack river. It is thirty-three miles north of Boston and eight miles from Lawrence. Up to 1640 the Pentucket Indians held undisputed possession of the district where Haverhill now stands. In that year eight men, William White, Samuel Gile, James Davis, Henry Palmer, John Robinson, Christopher Massey, John Williams, and Richard Littlebale, from the colony of Newberry, and four others, Abraham Tyler, Daniel Ladd, Joseph Mervine, and Jacob Clement, belonging to the settlement at Ipswich, started on a cruise up the Merrimack river in search of tillage and grass land, and on arriving at Haverhill they effected a settlement there. Two years later John Ward, Robert Clements, Tristram Coffin, Hugh Sherratt, William White, and Thomas Davis bought by deed for £3.10s. (\$17.50) from Passaquo and Sagga Hew, the representatives of the Passaconaway, the chief of the Pentucket Indians, all the lands "in Pentucket; that is, eight miles in length from the Little river [a tributary which has its source in Plaistow, and its confluence with the Merrimack, a few miles below Mitchell's Falls], in Pentucket westward; six miles in length from the aforesaid river northward; and six miles in length from the aforesaid river eastward, with the island and the river that the island stand in as far in length as the land lies by as formerly expressed, that is, fourteen miles in length." The deed is dated November 15th, 1642. It is, however, now impossible to define the boundaries of the territory it conveyed, except that the purchasers acquired land on the Merrimack for a dozen miles. The name was changed from Pentucket to Haverhill in honor of the English birthplace of the Rev. John Ward, who was one of the leading men among the settlers. In 1666 the General Court fixed the boundary of Haverhill as beginning half a mile east of Little river and running west to a "heap of stones," a little west of Salem village, thence south to the Merrimack river, near Pine Island, about three miles above Lawrence; and thence northeasterly by the Merrimack to the starting point, half a mile east of Little river. The land on the northwest, a strip about a mile and a half wide between Methuen and Dracut, was deeded by the General Court to individuals. Until 1725 Methuen formed a part of Haverhill, and it was then incorporated a separate town; and in March, 1845, a part of Methuen and a part of Andover were taken to form the present city of Lawrence.

When the first settlers got possession of Haverhill the uplands were mostly covered by a heavy growth of timber. The lands were divided among the inhabitants in accordance with a vote "That he who had \$200 should have twenty acres for his house lot, and every one under that sum to have ten acres proportioned for his house lot, together with meadow and common and planting ground proportionately." Lot-layers were selected by the town to divide the land among the settlers as it was cleared up or became accessible.

In 1643 Haverhill was included in Norfolk county, but in 1676 it was, along with Amesbury and Salisbury, transferred to Essex county. The city, which was incorporated March 10th, 1867, is a handsome one, and is located on hills that slope down to the Merrimack river, which is navigable up to this point, a distance of eighteen miles from the estuary. From Golden Hill a fine view is to be had of the river and the city and of the ancient village of Bradford, famous for its extensive academy for girls, about a mile to the northeast, and the far-famed Lake Kenosha, inclosed within a range of hills. This lake was named, and has been written of, by the poet Whittier, whose birthplace (1807), near its shore (the scene of "Snowbound"), still stands. A club-house, a neat stone building, has been erected on the banks of the lake by a number of Haverhill gentlemen.

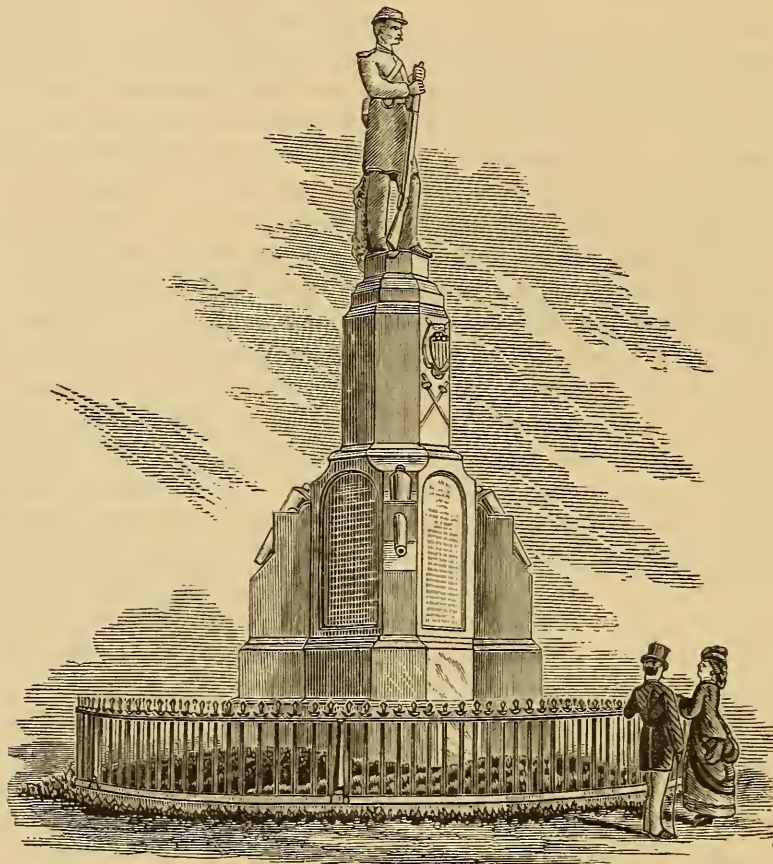
The Manufactures and the Growth of the City.

The growth of the city until the adoption of the factory system in the boot and shoe trade was very slow, for the population in 1830 only reached three thousand nine hundred and twelve persons. Since the application of machinery to boot and shoe making in 1861 the population has been yearly increasing rapidly, until now it numbers about twenty thousand. The city, too, as already intimated, has

risen to the rank of the second greatest boot and shoe manufacturing centre in the country. For the story of the great achievements in this useful industry the reader is referred to the history of the shoe trade given under the head of Lynn. The latter city takes the lead in the shoe business by producing \$20,946,867 worth of shoes a year, and Haverhill follows with \$10,557,394 worth annually.

The Great Fire

which broke out at midnight on Friday, February 17th, 1882, was a terrible blow to the prosperity of the city. The fire made fearful ravages, and destroyed, before its progress could be arrested, every block but three in the square bounded by the Merrimack river on the south, Washington square and Essex street on the east, the north side of Wingate street on the north, and Railroad square on the west. This territory embraced the largest part of the boot and shoe manufactories, of which eighty were burned out and others seriously damaged, the loss being fixed at over \$2,000,000. A fireman was



SOLDIERS' MONUMENT OF HAVERHILL.
(Designed by the present Mayor of the city.)

killed, others were afterward found in the ruins, and several persons were injured. Two thousand workmen were for a time thrown out of employment by the conflagration. The owners of the destroyed property evinced courage and enterprise worthy of the occasion, and promptly set about repairing the damage. New and stately business premises were reared on the site of the ruins, and this section of the city now contains some of the finest buildings to be found in New England. The shoe factories are among the best equipped in the country, and Haverhill shoes have a high standard in the market. The other leading manufactures of the city are clothing, woolens, and hats.

Public Buildings, Etc.

Haverhill has many handsome public and private buildings. Its new City Hall, located on Main street, is a fine, imposing structure, admirably adapted for the civic offices.

The Public Library has a costly building, adorned and frescoed, with twenty thousand volumes and a statuary hall.

The various religious sects own nineteen churches, and many of these are fine, handsome structures and adornments to the city.

The educational requirements of the city are well provided for by a number of fine, lofty, well-ventilated, and substantially built school-houses, and by an adequate staff of competent teachers.

Railways.

Haverhill is well supplied by railways. It is connected with Boston and intervening centres and with the cities and towns of Maine by the Boston and Maine railroad. There is a line of railway between Haverhill and Newburyport via Georgetown, on which numerous trains are run daily.

Monuments.

The city has two fine monuments, of which it is justly proud. These stand on Main street. One is commemorative of the death of one hundred and eighty-four of Haverhill's sons in the battles of the Civil War. It consists of a fine statue of a United States soldier in full accoutrements. The other is a bronze statue, with bas reliefs, of Mrs. Dunston, and it is commemorative of an event in the lives of the early settlers. In 1698 the Indians made an attack upon the white inhabitants of Haverhill, and the wife of one of them, Mrs. Hannah Dunston, with her six days' old babe, was taken from her bed, and, along with her nurse and numerous others, made prisoners by the Indians, who forced them to make a long march through forests with the intention of taking them to their camp. The captives and their victims had to halt for the night in a forest, and Mrs. Dunston, whose child had been killed by the Indians during the journey to quiet it, arose silently during the night, along with her nurse and a young English boy, and slew ten out of the twelve Indians, scalped them, and then sailed down the river in a bark canoe to Haverhill, where she and her companions were joyously received by her husband and the remaining white settlers. Ten years afterward, in 1708, the village was attacked by two hundred and fifty French and Indians, and forty of its people were killed and captured. This was the last attack ever made upon the place by the Indians.

HAVERHILL BUSINESS HOUSES.

C. H. Weeks & Co., Steam Polishing Marble and Granite Works, Warerooms, No. 51 Main Street, opposite the Common, and Nos. 9 and 11 Court Street, rear of City Hall.—The largest marble and granite works in the eastern portion of Massachusetts are those of C. H. Weeks & Co., of Haverhill. The warerooms are at Nos. 51 Main and 9 and 11 Court streets. Their steam polishing works and granite yard are at Bradford. The business was established about eighteen years ago. The firm occupy a large three-story building 60x90 feet in size, and possess the requisite capacity and facilities for satisfactory work. They give employment to from twenty-five to thirty hands, and execute every description of monumental work in granite, marble, and freestone in the finest and most artistic manner. The firm designed and built the Soldiers' and Hannah Dunston monuments of Haverhill. They have an elegant assortment of finished work in stock, including monuments, statuary, bases, etc., and furnish designs and estimates of all kinds of marble and granite work free of cost. The firm are also sole agents in this vicinity for the celebrated Columbian marble. Their office is provided with telephonic communications. The members of this enterprising firm are Messrs. C. H. Weeks, C. E. Cogswell, F. G. Cummings, W. F. Sullivan, and Wm. E. Morrill. Messrs. Weeks and Morrill are natives of Vermont, Messrs. Cogswell and Cummings are from New Hampshire, and Mr. Sullivan is a Massachusetts man.

W. W. Spaulding, Manufacturer of Women's, Misses', and Children's Boots and Slippers, Nos. 104 and 106 Washington Street.—This gentleman, who is a native of New Hampshire, founded his business four years ago, and by dint of energy, pluck, and perseverance he has raised it to the front rank of his competitors, his products having attained a standard value in the market. His factory, located at Nos. 104 and 106 Washington street, is a four-story structure, with a frontage of 30 feet and a depth of 100 feet. The mechanical equipments of the establishment are of the latest improved description, and in the factory fifty hands are constantly employed, while a larger number of operatives are engaged outside. The house makes a specialty of boots and slippers for women, misses, and children. Connected with the concern is an office at No. 42 Lincoln street, Boston, where a full line of samples is kept, and where on Wednesdays and Saturdays, Mr. Spaulding is to be found. The business of the house is entirely of a wholesale character, and produces goods which, for style, comfort, and durability, cannot be surpassed by any competing firm.

Matthew French, Stoves, etc., No. 165 Merrimack Street.—This business was inaugurated in April, 1883, and is one of the leading enterprises of the city. The proprietor occupies two large store-rooms and large workshops, where he carries a most complete assortment of stoves, ranges, and furnaces, making a specialty of Magee's popular manufactures, besides full lines of tin, glass, crockery, and wooden-

ware. Adjoining his principal store, Mr. French conducts the leading five-cent establishment in Haverhill, and the best goods in the city in the line of cheap varieties are to be had here at surprisingly low prices. All kinds of jobbing in tin, sheet-iron, and stove and furnace work is executed at short notice and at satisfactory rates. Mr. French is a Massachusetts man by birth.

J. H. Murray, Manufacturer of Slippers, No. 63 Washington Street.—Among the many successful manufacturers of Haverhill Mr. J. H. Murray has for the past three years been prominent, and his efforts and energy have met with deserved and decided success. He employs at No. 63 Washington street a force of experienced cutters, and gives employment to a large number of people outside of his establishment. He manufactures men's, women's, and children's slippers, making a specialty of fine work, and in the styles, fitting, and wearing qualities of his goods he may safely challenge comparison with any manufacturer in New England. Mr. Murray is a practical manufacturer of many years' experience. He is a French Canadian by birth, and is a representative business man.

Moses B. Kimball, Liquors, No. 37 Essex Street.—Since the establishment of the business by Mr. Moses B. Kimball, in 1880, his wholesale and retail liquor establishment, at No. 37 Essex street, has been the leading enterprise of its kind in this city. Mr. Kimball occupies spacious quarters, and carries a most complete assortment of foreign and domestic wines and liquors, spirituous and malt, including always the most popular brands of pure brandies, whiskies, gins, etc., and his facilities to supply the best merchandise in the market, at lowest possible wholesale and retail prices, are unsurpassed by any liquor house in New England. Mr. Kimball's trade, which is principally wholesale, has attained important proportions. Mr. Kimball is a native of Massachusetts, and is a representative, responsible merchant.

Edward F. Adams, General Insurance Agency, No. 59 Merrimack Street.—In the matter of accidents and death Mr. Edward F. Adams, of No. 59 Merrimack street, represents a number of reputable companies whose position and soundness are beyond question. He is a native of this State and a gentleman of shrewd business ability, and an experienced and reliable underwriter, and has been for ten years located in his present quarters. He has built up a large and influential patronage that bespeaks his perseverance and the confidence reposed in him by the public. Mr. Adams holds the agency for the Travelers' Accident Company and the Mutual Life Insurance Company, of New York, and also for the following fire insurance companies: Continental Fire, New York; Fire Association, Philadelphia; State of Pennsylvania, Philadelphia; Westchester, New York; Prescott, Boston, etc. Every information will be cheerfully given by Mr. Adams to intended insurers.

Smiley Brothers, Shoe Machinery, Tools, and Findings, No. 51 Washington Street.—This is the oldest as well as the largest shoe machinery establishment in Haverhill. The business was inaugurated in 1853 by Messrs. Smiley & Son, the firm as at present constituted succeeding to the business over twenty years ago. The premises occupied are commodious, and the stock is as full and complete as could be desired, including the most improved modern machinery for shoe manufacturers' purposes in use. The firm supply to manufacturers, at factory prices, the following: McKay sewing-machine, Good-year & McKay machine, McKay & Bigelow and national heeling-machines, Dodge trimming and Naumkeag buffing-machines, corrugated wire, string nail, and cable tackers, Buzzell buffers and heel scourers, globe buffers and heel scourers, union edge setter, Tapley heel burnishers, eyeletting-machines and punches, pinking-machines, Rand splitters, channel flap-turners, Swain, Fuller & Co.'s machinery, and a full line of duplicate parts for the same, as well as a complete assortment of shoe manufacturers' supplies of every description. The firm are also the sole agents for Lord's celebrated lasting tacks. In the successful prosecution of their extensive business the Messrs. Smiley are potent factors in the large aggregate of the immense shoe trade of this section of New England. They are natives of Massachusetts.

W. M. Chase, Manufacturer of Ladies' and Gents' Fine Hand-sewed Slippers, No. 91 Washington Street.—Among the new firms that have been added to the manifold industries of Haverhill is that of Mr. W. M. Chase, manufacturer of ladies' and gents' fine hand-sewed slippers. Although founded only four months since, the factory has a working force of from fifteen to twenty operatives; besides, a large number of persons are employed outside. Steam-power is used and the improved machinery necessary to a vigorous prosecution of the business. The material used in the manufacture of these slippers is the best, and the make and finish challenge comparison. As his future prosperity depends upon the character of the work turned out, Mr. Chase has put down as his corner-stone first-class goods, honest representation, and fair dealing, and upon this basis offers his goods to the trade.

M. C. Cram, Manufacturer of Fine Slippers, No. 55 Wingate Street.—A visit to the establishment of Mr. M. C. Cram, No. 55 Wingate street, Haverhill, unfolds many of the mysteries of manufacture, and discloses the personification of a model manufactory. Mr. Cram, the enterprising proprietor, is widely known as a manufacturer of fine slippers for gentlemen's, youth's, and ladies' wear. The business was first established over twenty years ago by Mr. A. H. Herring, and has been in possession of the present proprietor since 1883. He occupies a large and well-equipped floor, 30x60 feet, divided into office, sample, and cutting rooms. Employment is given to thirty cutters, heelers, and shoemakers in the building, while most of the work, including the stitching, is done outside. The quality of the work turned out by Mr. Cram is so thoroughly admirable in every way as to create a demand wherever introduced. His prices are low, while his business methods are such as to commend the house to the favor of all. Mr. Cram is a native of New Hampshire, of large and valuable experience in the business, and of high standing in the trade.

Chase & Laubham, Manufacturers and Wholesale Dealers in Ladies' and Misses' Boots and Shoes, Lafayette Block, Washington Square.—Among the leading shoe firms in New England is that of Messrs. Chase & Laubham, of Haverhill. These gentlemen are known all over the country as manufacturers and wholesale dealers in ladies' and misses' boots and shoes. They have been established in the business since 1862, and occupy three large floors 65x150 feet each, of a fine brick block situated on Washington square, and possess every facility, including steam-power and every modern machine and appliance. They manufacture ladies' and misses' boots and shoes of every description, and have long enjoyed a large and permanent patronage. They give employment to one hundred and fifty hands and turn out a class of work that recommends its own superior merits wherever introduced. They are a thoroughly enterprising firm in the highest sense of the term, and the interests of their patrons are carefully and zealously guarded. The members of the firm are Messrs. A. W. Chase, Charles H. Chase, and Samuel Laubham, and are known far and wide as solid, reliable business men.

George E. Smith, Furniture and Bedding, No. 44 Main Street.—The business community of Haverhill has no better representative of its enterprise and progress than Mr. Geo. E. Smith, the well-known dealer in furniture and bedding, at No. 44 Main street. The business of this house was first established over twenty-five years ago by Mr. John Duncan, Jr., who was succeeded by the present proprietor in 1883. Mr. Smith occupies large and well-appointed warerooms and shops and gives employment to from eight to ten hands, and is prepared to do all kinds of upholstering and repairing at satisfactory prices. He keeps a large and fine assortment of furniture and bedding constantly on hand and offered at figures which defy successful competition. Mr. Smith is also a member of the firm of Geo. E. Smith & Co., plumbers and stove dealers, at No. 10 Winter street.

Noyes & Tabor, Manufacturers of Children's and Misses' Kid, Goat, and Grain, Heeled and Spring Heel McKay Sewed Boots, Nos. 82 and 84 Wingate Street; Boston office, No. 109 Summer Street.—Prominent among the enterprising and successful members of the boot and shoe trade in Haverhill stands the firm of Noyes & Tabor. These gentlemen are located at Nos. 82 and 84 Wingate street, and are widely known as manufacturers of children's and misses' kid, goat, and grain, heeled and spring heel McKay sewed boots and hand-sewed slippers. The business was established in 1879 by Mr. Byron Noyes, the present senior partner, who was succeeded by the present firm in 1883. They occupy two large floors, one being 80x40 feet and the other 80x125 feet in size, in a five-story brick building, Nos. 82 and 84 Wingate street, and possess every facility, in machinery and mechanical appliances, for the prosecution of the business. They give employment to seventy-five hands in the factory and to as many more outside. Their goods are all of a superior quality, of the best material and manufacture. A large and thriving trade has been established throughout the country. The members of the firm are Messrs. Byron Noyes and L. R. Tabor, Mr. Noyes is a native of New Hampshire, and Mr. Tabor was born in Lowell.

Merrimack National Bank.—The Merrimack National Bank in its management reflects the highest credit upon its officers and adds to the reputation of this community abroad. This institution was incorporated in 1814 as the Merrimack Bank, and was reorganized in 1864 under the national banking laws. It has a capital of \$240,000, and its surplus and undivided profits amount to \$120,000. Its president is Charles W. Chase; cashier, U. A. Killam. It occupies very handsome banking-rooms on Washington street, and transacts a general banking business, including the receiving of deposits, the discount of bills, and the dealing in investment and government securities and in foreign exchange. From its inception the bank has held the confidence of the general public, and under trying circumstances, and has been controlled by safe, wise, and clean hands. Its officers have always been men of unimpeachable reputation, who have been foremost in every good work for the benefit and advancement of the material interests of the city.

Eagle House, D. N. Ewell, Proprietor.—The Eagle House is the oldest hotel in Haverhill, having been established as far back as 1819 by Mr. William Brown. The present proprietor, Mr. D. N. Ewell, who is a native of Maine, has been in possession about a year, and has proved himself a most genial host. The house has always had a select and extensive line of patronage from the best classes of the community. The Eagle's guests have the best accommodation, the best fare, and it renews on its registers, year after year, the names of commercial men who make it their home when in the city. The location is central. It is a four-story structure, is elegantly furnished and equipped with every modern convenience. Connected with the house are bar and pool rooms and a barber shop. There is accommodation for one hundred and fifty guests, and the charge is two dollars per day. The Eagle is in every respect a first-class establishment; the able proprietor brings a long practical experience in hotel management to bear in every department. Mr. Ewell has won a high reputation as a genial and liberal host.

J. H. Winchell, Manufacturer and Wholesale Dealer in Ladies', Misses', and Children's Fine Boots, Shoes and Slippers, and Men's and Boys' Fine Slippers, Nos. 90, 92, and 94 Washington Street.—The establishment of Mr. J. H. Winchell, Nos. 90, 92, and 94 Washington street, is the largest concern in its line in the city. Twenty-five years ago Mr. Winchell founded this extensive business, which has by degrees attained its present large proportions. The factory is a large structure of four floors, and contains a floorage of nearly one and a half acres in extent. The mechanical equipments are the newest and best, and the machinery is operated by steam power. The employees in all departments number nine hundred, and the output of the establishment annually is immense. The products consist of fine boots, shoes, and slippers for ladies, misses, and children, and fine slippers for men and boys. These are standard articles in the market, and are in demand in all parts of the country. The business is entirely wholesale. The enterprising proprietor, Mr. Winchell, has been a resident of Haverhill from childhood, and his success in his chosen vocation is the outcome of sheer determination to excel in the quality and price of his products.

Charles Kimball, Salesman for Kimball Bros., and Manufacturer of Women's Fine Kid and Goat Button Boots and Hand-Sewed Slippers; office, 114 Washington Street; factory, 111 Phoenix Row.—This house, founded only about a year ago, has quickly risen into prominence among the boot and slipper manufacturing establishments of the city. Mr. Kimball, the proprietor, is a native of this State and a thoroughly practical bootmaker, acquainted with all the wants of the trade. Exercising a close supervision over every department of his business, the result is the production of women's fine kid and goat button boots and hand-sewed slippers of unusual excellent quality, and at prices that few other houses can compete with. Besides making fine button boots and hand-sewed slippers, he also manufactures low-priced slippers, which he makes a specialty of. At the factory at No. 111 Phoenix row the bulk of the work done is executed by help engaged outside. Mr. Kimball has an office at No. 114 Washington street, where, besides dealing in his own manufactures, he handles the boot and shoe products of Messrs. Kimball Bros., being the salesman for that firm.

Herman F. Morse & Co., Picture Store and Picture-Frame Manufactory, No. 108 Merrimack Street, opposite Academy of Music Building.—For the past eighteen years the establishment of Messrs. Herman F. Morse & Co., of No. 108 Merrimack street, has been a very attractive and popular store and is very tastefully fitted up. It is filled to repletion with beautiful, artistic goods, including oil paintings, fine steel engravings, gravure etchings, photogravures, photographs, artotypes, heliotypes, albertypes, chromos, floral panels, art souvenirs, ideal heads, embossed decorating pictures, a large line of stereoscopic views of Haverhill and vicinity, etc. A specialty is made of picture-frames, in the manufacture of which Mr. Morse has had a long, practical experience. Frames in every design are made to order in the highest style of the art, and there is always in stock a great variety of ready-made frames, for cabinet and card photographs, in gold, bronze, velvet, plush, and fancy wood. The assortment is the largest in the city. There is also a large variety of silver and gilt wire and wood easels, plaque and shell easels, picture cord, knobs and screw-eyes, graphoscopes and stereoscopes, the most complete assortment of birthday cards to be found in the city, a fine line of Scotch wood fancy articles, with pictures of this vicinity upon them, imported especially for this house and to be had only here, and an excellent stock of fancy and mercantile stationery and desk articles. Mr. Herman F. Morse, who is the sole proprietor, is a native of this State and a genial, courteous, practical business man.

Frederick V. Hooke, Printer, No. 119 Merrimack Street.—The fine printing establishment of Mr. Fred. V. Hooke was established in 1873, and is one of the most complete enterprises of its kind in the city. The proprietor is a thoroughly competent printer of years' experience, and has every facility to execute at short notice all kinds of fine, fancy, book, job, and commercial printing in the best style of the typographic art, and at prices which cannot fail to give satisfaction. The establishment is fully equipped with the most improved power and job presses, the latest styles of type, and every other essential for his purposes. Mr. Hooke is a native of Haverhill.

S. Frank Woodman, Manufacturer of Fine Hand-Sewed Shoes, Ladies' Slippers and Button Boots, Men's Pumps and Operas, Nos. 80 and 82 Washington Street.—A prominent and notable establishment engaged in the manufacture of certain lines of boots, slippers, etc., is that of Mr. S. Frank Woodman, whose manufactory is located at Nos. 80 and 82 Washington street. This establishment was founded six years ago. The factory is a three-story structure, covering an area of 80x30 feet, and its mechanical equipments are the best that skill and capital can produce. The machinery is operated by steam power, and from seventy-five to one hundred hands are employed in the factory, while a large number of operatives are engaged outside. The products of the concern are ladies' slippers and button boots and gents' pumps and operas, a specialty being made of fine hand-sewed goods. Using the best of materials, and employing the most skilled operatives, the manufactures of this house are unsurpassed by the products of any competing concern, and the prices are such as to command ready purchasers. Mr. Woodman has an office at No. 44 Hanover street, Boston, and another at No. 63 Reade street, New York, and No. 409 Washington avenue, St. Louis, and at each of these places full lines of samples of his manufactures are kept constantly on hand. Mr. Woodman is a native of New Hampshire and is one of our most enterprising and successful citizens.

A. J. Farrington, Manufacturer of Men's, Ladies', and Misses' Fine and Fancy Slippers, and Ladies' and Misses' Boots and Shoes.—The business of this house was organized in 1835 under the firm style of Farrington & Chace, and it was continued under this title until 1858. In the latter year Mr. Chace retired, and since then the business has been conducted solely by Mr. A. J. Farrington. Under his management it has been increased to large proportions and is still growing in volume. Mr. Farrington is a native of Massachusetts and is recognized as one of the most industrious and enterprising boot, shoe, and slipper manufacturers in the city. The manufactures embrace fine and fancy slippers for men, ladies, and misses, and also ladies' and misses' boots and shoes. In the production of these only the best of materials is used and the best workmanship brought to bear. For style, finish, quality, and durability the goods sent out from this establishment are unexcelled, and the result is that the large trade enjoyed by the concern is of a permanent and satisfactory character.

Misses N. M. and M. M. Thayer, Art Exchange, No. 32 Main Street.—The Art Exchange, No. 32 Main street, which has lately been established, is one of the most attractive features of the business interests of this thriving city. The store is elegant in its appointments. The stock includes everything in the line of art work, embracing oil paintings, elegant hand-painted plaques, screens, vases and bric-a-brac of every kind, and in the selection made by these cultured ladies one is convinced of the success of the enterprise. Art work of all kinds is supplied to order at lowest prices. Misses N. M. and M. M. Thayer constitute this firm. They are Massachusetts ladies by birth, and in establishing their model art-rooms in this city they have met with deserved recognition.

Charles R. Evans, Merchant Tailor, No. 13 Main Street.—Without exception Mr. Charles R. Evans is the oldest merchant tailor in business at the present time in Haverhill, and for twenty-nine years he has held a leading place among the business men of this city. Conveniently located at No. 13 Main street, this veteran tailor is prepared to supply the needs of those desiring first-class custom-made clothing, having in stock a most carefully selected stock of fine imported and domestic goods of the most fashionable pattern, and in the style, fit, and general excellence of his garments Mr. Evans is not surpassed by any merchant tailor in this city or section. He is a native of Massachusetts and is a prompt, reliable man of business.

J. H. Robinson, Manufacturer of Fine Slippers, No. 61 Washington Street.—For fifteen years Mr. J. H. Robinson has held a leading place in Haverhill as a manufacturer of men's, women's, and misses' fine slippers. He occupies commodious rooms at No. 61 Washington street, where he employs a force of experienced cutters, finishers, etc., the principal part of the work being done outside by contract. In the styles and quality of his manufactures Mr. Robinson is not surpassed by any house in his line, and his trade throughout the country is steadily increasing and extending. He is a practical manufacturer of years' experience and a thoroughly reliable business man. He is a native of Maine and a responsible leader in his line of industrial enterprise in New England.

William H. Pethybridge, Essex Stable, Livery, Sale, Boarding, and Baiting, Essex Street.—Mr. Wm. H. Pethybridge has for four years been prominent in business circles in Haverhill. His elegant three-story brick building, with two entrances, elevator, and steam, in Essex street, is 55x100 feet in dimensions and provided with first-class accommodations for one hundred head of horses and as many vehicles, and every convenience is at hand for the care of teams left in his charge. Mr. Pethybridge has at all times a large number of stylish turnouts for livery purposes and keeps a number of serviceable horses for sale and exchange, and those desiring either to buy or hire cannot fail to be satisfied. Horses are boarded by the day, week, or month at lowest rates and have the best of attention. Mr. Pethybridge is an Englishman by birth, and is the owner of a very fine horse sired by Tom Rolfe.

H. Quimby & Son, Dealers in Doors, Windows, Blinds, Moldings, Window Frames, Posts, and Balusters, No. 43 Merrimack Street.—A leading house of its line in the city is that of H. Quimby & Son, dealers in doors, windows, blinds, moldings, gutters and conductors, window frames, stair rails, newels, posts, and balusters, at No. 43 Merrimack street. This house was established in 1870 by Mr. H. Quimby, who was succeeded by the present firm in 1881. They occupy a large and well-appointed establishment, and keep at all times a complete assortment of all goods mentioned above, of the best materials and manufacture, which they offer at manufacturers' prices. They have, by strict attention to the requirements of their trade, built up a large wholesale and retail business, and achieved a reputation as a first-class house, which assures them future success. The members of the firm are Messrs. H. and W. H. Quimby, both natives of Massachusetts.

H. L. Dole, Jeweler, No. 19 Merrimack Street.—Among the oldest and most patronized of the jewelry establishments is that of Mr. H. L. Dole, of No. 19 Merrimack street, who founded his business in 1865. His store, which has a frontage of 20 feet and a depth of 70 feet, is very finely fitted up. The stock is complete and includes all kinds of watches, clocks, jewelry, silverware, precious stones, etc. A special feature is made of American watches. The goods offered can be relied on as being the best that can be obtained in the city. The business is conducted on a large scale, and no other store in the vicinity has a more extensive patronage. A special feature of the business is that of repairing watches, clocks, and jewelry, and in this department the utmost satisfaction is given. Mr. Dole, who is a native of Maine and is ably assisted by skilled and competent workmen, justly merits the success achieved.

Hanscom Brothers, Dealers in Hardware, Iron and Steel, Paints, Oils, etc., No. 30 Main Street.—Among the active, energetic, and old-established business-firms in this city is that of Messrs. Hanscom Brothers, dealers in hardware, iron and steel, paints, oils, etc. of No. 30 Main street. The Messrs. Hanscom were born in Maine; they have had a long practical, business experience, and for twenty years have occupied their present premises, which comprise five floors and a basement, each 24x70 feet in dimensions, and three storehouses. Their store contains a general assortment of builders' hardware, tools, cutlery, an extensive variety of house-furnishing goods, farming implements, iron and steel, paints, oils, etc. Their stock has been purchased principally direct from manufacturers. The members of the firm—Messrs. M. W. and W. A. Hanscom—are well known to the trade as prompt and reliable business men, and have established a large and lucrative trade by their liberal business policy.

Frank E. Tucker, Dealer in New and Second-Hand Furniture, Carpets, Curtains, Crockery, Glassware, etc., Nos. 132 and 134 Merrimack Street.—The business of this concern was originally founded under the firm-style of Vaughan & Tucker in 1879, but since the withdrawal from the partnership by Mr. Vaughan in 1881 the business has been conducted by Mr. Tucker alone. He is a native of New Hampshire, and the result of his untiring perseverance is the enjoyment of an extensive trade. His store is spacious, comprising four floors, and is very neatly fitted up. The stock is large and varied and includes household goods to meet every taste and need. There is an ample assortment of furniture, both new and second-hand. Carpets and curtains in great variety, crockery and glassware in all designs and for all purposes. Goods are sold either for cash or on the installment plan on easy terms, and purchasers may always rely upon fair and equitable treatment.

E. G. Tilton, Wholesale Manufacturer of Ladies' and Misses' Hand-Sewed Croquet and Opera Slippers, Plain and Embroidered Opera Slippers and Ties, No. 105 Washington Street.—To those living in Haverhill the establishment of Mr. E. G. Tilton is so well known as to require but little, if any, mention, and is one of the leading houses engaged in the manufacture of hand-sewed croquet and opera slippers, and plain and embroidered opera slippers and ties for ladies and misses. The concern,

which was founded over forty years ago, is the oldest but one in its line in the city, and it has long enjoyed a national reputation for the superior character of its manufactures. The proprietor, Mr. E. G. Tilton, is a native of this State, and one of the best known manufacturers of slippers in the country. Most of his goods are manufactured outside by contract. The trade of the house is exclusively wholesale, and a large business is done with jobbers and retail dealers.

James C. Bates, Dealer in Watches, Clocks, Jewelry, Silverware, and Spectacles, No. 87 Merrimack Street.—This gentleman is carrying on a most extensive trade in watches, clocks, jewelry, silverware, optical goods, etc., and has succeeded in establishing an enviable reputation for the superiority of his goods. The house was founded about seven years ago and has always enjoyed an extensive patronage. At the premises every convenience is provided for the display of the large stock, which includes all the latest and most stylish articles in jewelry, watches, clocks, silverware, spectacles, eye-glasses, etc. The store, which has a frontage of 24 feet and a depth of 65 feet, is attractively fitted up. A competent staff of workmen are employed, and a specialty is made of repairing watches, clocks, and jewelry in the most workmanlike manner and at the most reasonable prices. Mr. Bates, who is a native of this State, is one of our most enterprising citizens.

Morgan & Stackpole, Manufacturers of Fine Cigars, No. 19 Water Street.—Among the establishments producing a fine grade of goods in the cigar trade and maintaining the reputation of their brands is the house of Messrs. Morgan & Stackpole, who have an excellent name for the unsurpassed quality of its cigars. The business was founded about three years ago by Mr. James T. Morgan, and a few months ago he formed a partnership with Mr. Charles Stackpole. Both gentlemen are thoroughly practical, experienced cigarmakers. The firm use only the purest Havana tobacco in the manufacture of their cigars, and their special brands are "Prisoner," "May Queen," "Our Private Box," "New Style Cut Off," and "Single File." These brands are in great favor with the trade and private consumers throughout the city and the vicinity. The members of the firm are natives of this State, and are young, active, and enterprising.

George W. Ladd, Dealer in Furniture, Mattresses, Feathers, etc., No. 30 Merrimack Street.—A prominent and successful house engaged in business in Haverhill is that of Mr. George W. Ladd, of No. 30 Merrimack street. The business of this house was founded about eighteen years ago by Mr. Ladd, who is a native of this city and formerly manufactured all his furniture goods, but some time ago he devoted the whole of his energies to trading in furniture, mattresses, feathers, etc., and his well-appointed store comprises six floors, each 20x60 feet in dimensions, and which is neatly fitted up and filled with a choice assortment of goods in these lines. The stock includes plain and elaborate furniture of every description, the latest styles in chamber, parlor, and dining-room suites, Daisy pillow-sham holders, mirrors, mattresses, feathers, and bedding requisites generally. The house has the reputation for honorable, straightforward dealing.

J. B. Farrar, Manufacturer of Men's and Boys' Fine Boots and Shoes.—The shoe industry of the city of Haverhill has no more enterprising and reliable representative than Mr. J. B. Farrar, the well-known manufacturer of men's and boys' fine boots and shoes. He occupies a four-story brick building, 40x100 feet, provided with steam power. The specialty of the house is the manufacture of men's and boys' fine boots and shoes, all hand-sewed goods. Employment is given to one hundred and sixty-five hands, and a reputation has been established by the proprietor for producing fine goods, which is the best possible assurance of his future success. The proprietor, Mr. Farrar, is a native of Massachusetts, and of high standing in the business community.

J. H. Thompson, Proprietor of the Bon Ton Bazar, No. 40 Merrimack Street.—The most complete and attractive five and ten cent variety bazar in Haverhill is that of Mr. J. H. Thompson, No. 40 Merrimack street. The business was inaugurated in July, 1885, and the energy of the proprietor has already established him in a large and steadily increasing trade. The stock includes everything in the line of crockery, toys, notions, lamp goods, tinware, hosiery, gloves, and varieties generally, in quality unsurpassed and at astonishingly low prices. He is the sole manufacturer of "Polishine," one of the most economical and effective articles for polishing metals in the market, and his trade with retail dealers, in this specialty alone, has attained important proportions. Mr. Thompson is a Maine man by birth and is deserving of the decided success he has attained.

Haverhill Furniture Exchange, No. 206 Merrimack Street, Frank E. Davis, Proprietor.—In all business centres there are in each particular line of industry certain houses that stand pre-eminent among their competitors, and which by close attention on the part of the proprietors to the wants of their customers, have built up a large and substantial patronage. This is the case with the Haverhill Furniture Exchange, No. 206 Merrimack street, which has cultivated, and, what is more, kept an extensive trade. The establishment was founded eight years ago by the present proprietor, Mr. Frank E. Davis, who is a native of Lowell and a business man of great enterprise and perseverance. His store, which is neatly fitted up, is 24x150 feet in dimensions, and contains a very valuable stock of plain and fashionable furniture and house-furnishing goods of every description. These are sold on the installment plan at cash prices and on easy terms, thus enabling even the smallest wage-earners among the thrifty to secure a furnished house by paying down a small sum at the time of purchase and easy installments weekly or monthly, as arrangement is made, until the whole is paid for. Everything needed for the furnishing of a dwelling will be found in this large and varied stock, and while the prices are of the lowest and the goods are of a satisfactory and reliable quality, Mr. Davis also loans money on all kinds of personal property, and in this department commands a large business. The success attained is the reward of untiring energy and enterprise, and the house has a reputation in the community for straightforward and square dealing.

Haseltine's Livery, Sale, and Boarding Stable, No. 20 Fleet Street.—The large livery, sale, and boarding stable No. 20 Fleet street, now successfully conducted by Mr. J. M. Haseltine, was established in

1875 by Messrs. Sawyer & Kimball, the present proprietor succeeding to the business in 1881. Mr. Haseltine occupies two large buildings, with accommodations for forty-three head of horses and as many vehicles. He has at all times a number of teams for livery purposes, and supplies elegant and serviceable turnouts at lowest possible prices, making a specialty of funerals, weddings, etc. He has a supply of excellent horses for sale for any desirable purpose, and horses are boarded by the day, week, or month at satisfactory prices. Mr. Haseltine is a native of Haverhill, and has always been held in general esteem.

E. S. Harris, Manufacturer of Boots and Slippers, Nos. 85 and 87 Washington Street.—This business was started under the firm style of Harris Brothers in 1870, but in 1874 it passed entirely into the hands of the present proprietor. The factory is a four-story structure of extensive dimensions, and furnished with the latest improved mechanical appliances for securing efficiency and economy in the manufactures of the establishment, these consisting of boots and slippers in all sizes and styles, for ladies and gentlemen, misses and boys. In the factory and outside from fifty to two hundred hands are employed, according to the seasons, and while the house at present enjoys a very extensive trade, this is constantly growing. Mr. Harris has an office in the Shoe Exchange, No. 44 Hanover street, Room No. 20, Boston, where samples of his manufactures can be seen and orders given. Mr. Harris is a native of this city, and was born within sight of his present factory.

H. P. Fairbanks & Co., Fine Boots and Shoes, No. 18 Main Street.—This attractive retail boot and shoe establishment was founded in 1880 by Messrs. H. P. Fairbanks & Co., and the firm from the beginning has enjoyed uninterrupted prosperity. The store is at No. 18 Main street, where may be found one of the most complete and extensive assortments of fine boots and shoes in the market, and in prices, qualities, and styles they successfully compete with any dealer in their line. In their aim to make this the popular first-class source of supply of boots and shoes they have been eminently successful. Mr. H. P. Fairbanks, the active member of the firm, is a Massachusetts man and is a thoroughly capable and reliable business man.

First National Bank, No. 46 Washington Street.—The First National Bank of this city is one of the most trusted and successful fiduciary establishments in the State. It was organized July 11th, 1864, with a capital of \$300,000, and it now has a large surplus to its credit. The bank premises are neatly fitted up and a general business is transacted in loans, discounts, and deposits. The bank also makes collections at all available points in the country and in Europe through its correspondents. The president is Mr. George Cogswell, the cashier Mr. E. G. Wood, the teller Mr. C. H. Goodwin, and the board of directors consist of Messrs. George Cogswell, P. B. How, Levi Taylor, Samuel Laublain, R. Stewart Chase, S. Porter Gardner, C. G. Griffin, J. H. Durgin, S. H. Gale, A. L. Kimball, and E. G. Wood. Every facility of which the modern system of banking has taken advantage is offered to the customers of the First National Bank, and that its efforts in this direction have been appreciated is evidenced by the success and prosperity it enjoys.

H. Ricard & Co., Furniture, Stoves, Crockery, and Carpets, No. 54 Winter Street.—Among the business establishments of this city, none are deserving of more honorable mention than that of H. Ricard & Co., dealers in furniture, stoves, crockery, and carpets, at No. 54 Winter street. The business was established in 1878 by Messrs. Ricard & Paradis, who were succeeded by the present firm in July, 1885. The store is located in the Ricard block, is 60x60 feet in size, and provided with every facility for the display of a large assortment of goods. The stock is always complete and carefully selected, of the best material and manufacture from the most reliable sources of supply. All goods are sold either on the installment plan or for cash. The prices that prevail are invariably as low as the lowest, and if cash is paid a discount of five per cent. is made from the regular price. Every patron may be assured of fair and honorable treatment. Mr. H. Ricard, the proprietor, is a native of Canada, a thoroughly energetic and enterprising business man.

N. H. Paradis, Dealer in Furniture, Carpets, Crockery, and Household Goods of all kinds, No. 24 Washington Square.—This house was founded eight years ago by Ricard & Paradis, and continued to do business under this title until a year and a half ago, when Mr. Ricard retired, disposing of his interest to the present proprietor. The warerooms are admirably adapted to the business, being 72x30 feet, are conveniently located, spacious, and well fitted for the display of their stock. The line of goods carried embraces every description of furniture—parlor, dining-room, bed-room suites—direct from the best manufacturers, of the latest and handsomest patterns, chairs, rocking-chairs, lounges, etc. In the carpet department is displayed a splendid stock of Brussels, ingrain, and tapestry carpets of the most celebrated makes, both from the mills at home and abroad. In crockeryware the house carries a large stock, and in the household department there are stoves and tinware, wood and willow ware, and a general variety of kitchen utensils. The proprietor is a native of Canada, but has resided in Haverhill for over a quarter of a century.

Niblock & Reid, Dry Goods, Gents' Furnishings, and Carpets, Academy of Music Building.—Prominent among the popular and fashionable resorts in the shopping district of the city of Haverhill is the establishment of Messrs. Niblock & Reid, the well-known dealers in dry and fancy goods, dress goods, cloaks, gents' furnishings, ladies' underwear, hosiery, etc., in the Academy of Music building. This house was established early in 1884, and has steadily maintained its position in the front rank among the retail stores of this city. This store has a surface of five thousand square feet on one floor alone, is elegantly appointed, has a cash railway, and is provided with every modern convenience and is metropolitan throughout. The stock of goods includes over one hundred novelties in dress goods, the finest to be found at all times, and the very latest styles. In ladies' and children's garments they have in stock for all seasons of the year at the lowest possible prices hosiery and underwear. This firm makes a specialty of laces and worsteds, and every article known to the trade in their line may be found at this establishment. The proprietors, Messrs. W. H. Niblock and A. G. Reid, are both natives of Rhode Island, active, energetic, and enterprising.

J. H. Cummings, Funeral and Furnishing Undertaker, No. 39 Main Street, opposite City Hall.—Conspicuous among the prominent citizens of this section of the city is Mr. J. H. Cummings, of No. 39 Main street, opposite City Hall. Mr. Cummings, who is a native of this State, has been established in this business for the past twenty years. It is needless to remark that Mr. Cummings is endowed with all the functions and traits of character essential in the vocation, and never fails to give satisfaction to his numerous and appreciative patrons. He has a neatly appointed office and large wareroom, where he has constantly on hand a full and complete stock of everything required, embracing coffins and caskets of various grades and styles, robes and flowers, and all necessary articles pertaining to funerals. Hearses, carriages, etc., can always be had, and Mr. Cummings can be relied upon for promptitude and faithfulness. He always performs his duties with grace and dignity and never fails to give perfect satisfaction to his patrons, and enjoys the fullest confidence of all with whom he is acquainted. His residence is at No. 23 Vestry street.

Jennings & Stevens, Manufacturers of Ladies' and Misses' Fine Shoes and Slippers, No. 86 Washington Street.—This enterprise has built up a flourishing trade and won the entire confidence of a wide circle of customers. It was founded in 1877 under the firm style of Messrs. Jennings & Spaulding, but in August, 1883, Mr. Spaulding retired from the firm and was succeeded by Mr. E. A. Jennings, who on August 31st, 1884, admitted Mr. J. T. Stevens as partner, the style of the house then becoming, as now, Jennings & Stevens. Both the copartners are natives of New Hampshire. They occupy three floors of a large and commodious building, and their mechanical equipments are of the most perfect modern kind. In addition to one hundred hands employed in the factory a large number of operatives are engaged outside throughout New Hampshire and Massachusetts. The products of the house are fine shoes and slippers for ladies and misses, and the medium grades of low-cut goods. Business relations formed with this firm cannot fail to be of the most satisfactory character.

Essex National Bank, Essex Block, No. 24 Merrimack Street.—The Essex National Bank was founded in February, 1863, soon after the passing of the national bank laws, with a capital of \$100,000, and it has been most successful in its operations, having now a large surplus standing to its credit. The bank occupies well-appointed and eligibly situated premises, transacts a general business in loans, discounts, and deposits, and makes collections through its correspondents in all the principal centres of the country and of Europe. The bank is ably officered, and its board of directors is composed of gentlemen more than usually prominent in their various associations. The president is Mr. John C. Tilton; the cashier, Mr. William Caldwell, and the book-keeper, Mr. C. H. Coffin. The directors are Messrs. John C. Tilton, William Caldwell, Leverett Kimball, John P. Randal, and Ezra Kelly. These names are synonymous of commercial probity, and their connection with the Essex National Bank gives it a leading position among the sound, well-managed institutions of the country.

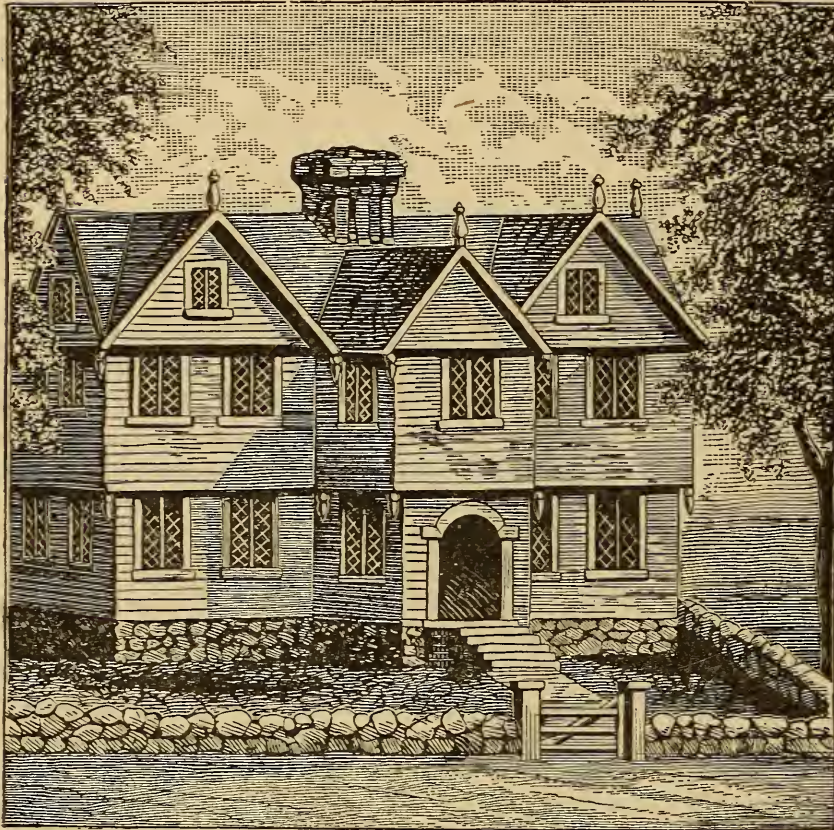
E. H. Emerson & Co., Manufacturers of Ladies' and Gents' Fine Shoes and Slippers, Nos. 112 and 114 Washington Street—The firm of Messrs. E. H. Emerson & Co., consisting of Mr. E. H. Emerson and Mr. F. B. Carleton, both of whom are natives of this State, was established in 1877, and these gentlemen have, by personal qualification and business abilities, succeeded in establishing a very fine and prosperous trade in fine shoes and slippers. Their factory is fitted up with the best mechanical appliances, and a large staff of work-people are employed. The products consist of ladies' and gents' fine shoes and slippers, and only the most perfect and satisfactory goods are permitted to leave the establishment. All who are concerned will find their interests greatly advanced by opening business relations with this reliable house.

CITY OF SALEM.

SALEM, which is sixteen and a half miles from Boston, is the mother city of the Massachusetts colony, a shire town of Essex county, and a place rich in historic associations. In 1626 Richard Conant, who had previously been at the head of a fishing colony at Gloucester, came to Salem, which was then called by the Indians Naumkeag, and built the first house here. In the following year the Plymouth Company granted to certain "knights and gentlemen of Dorchester, and their heirs, assigns, and associates forever, all that part of New England which lies between a great river called Merrimack and a certain other river called Charles." Governor John Endicott was sent over in 1628, and founded at Salem—which was so called "from the peace they had and hoped in it"—the capital of this district. In the same year the First Church was formed, and in 1631 Philip Radcliffe was scourged, had his ears cut off, and suffered banishment and confiscation of his property, "for blasphemy against the church of Salem, the mother church of all this Holy Land." In 1629 there were ten houses in Salem, besides the Governor's house, which was garnished with great ordnance. In the summer of 1630 Governor John Winthrop arrived at Salem with ten ships and a large number of colonists. Among these was Lady Arabella Johnson, daughter of the Earl of Lincoln and wife of Isaac Johnson, the wealthiest of the colonists. She was the pride of the settlement, and the flag-ship of the fleet was named for her. She died, however, before she had been here three months, and her husband only survived her a month. Winthrop and Johnson moved to Boston, which became the chief town and the capital of the colony. Endicott, Peabody, and others remained at Salem, and built mansions near North river. In 1661 the Quakers were persecuted at Salem because of their religious opinions, and in 1677 the Indians on the coast of Maine seized twenty vessels, mostly from this town, while four vessels escaped by battle and returned to the port, bearing nineteen wounded men and several dead. In 1774 Governor Gage ordered the removal of the Legislature from the closed port of Boston to Salem. In 1776 a British regiment landed here, designing to destroy some military stores in North Salem, but they failed in their purpose. Four Essex county regiments were enrolled in the Continental army, while the fishermen of Salem armed their craft and became privateersmen, by whom four hundred and forty-five British vessels were taken during the Revolution. After the war E. H. Derby built a fleet of five ships and opened the East India trade, which by 1818 engaged fifty-three Salem ships; and from this time most of the aristocracy of the city dates its origin. The marine aristocracy of these old East India merchants and captains still holds lines of stately old-time mansions, and the stillness and grave propriety of the city is generally noticed by the visitor.

If Salem is noted for anything it is for its punishment of supposed witches. The witchcraft delusion was started in 1692, and emanated from Samuel Parris, pastor of the adjacent village of Danvers. His daughter and niece accused a slave in the household, named Tituba, of bewitching them, and Parris whipped her until she confessed it. Tituba's husband, under the influence of fear, charged certain other persons with the same crime, and Parris proclaimed that "the devil had been raised amongst us, and his rage is vehement and terrible, and when he shall be silenced the Lord only knows." The jail of Salem was crowded with people who had been denounced for diabolical communications. Nineteen persons were hanged on Gallow's Hill, and Giles Cory was pressed to death. Cotton Mather was a leader in these persecutions, which lasted for sixteen months, until the government became aware of its error and released the scores of prisoners then in jail. The panic caused by these persecutions led to about one-fourth of the population quitting Salem. When the excitement subsided, Parris admitted his error, and he was dismissed by his church.

Salem has given to the country many celebrated men. It gave to the State Senator Cabot and Timothy Pickering, the latter a Continental officer, who afterward became United States Postmaster-General, from 1791 to 1795, Secretary of War and Secretary of State from 1795 to 1800. He was also a United States Senator from 1803 to 1811. Governor Bradstreet, "the Nestor of New England," and Governor Endicott spent much



OLD WITCH HOUSE, 1630.

of their lives in Salem; and the present Secretary Endicott of the Cleveland Administration, and a descendant of Governor Endicott, is also a native of Salem. General Isaac Putnam, of the Continental army; General F. W. Lander, of the Northern forces in the Civil War; F. T. Ward, commander of the armies in China, where he was killed at Ningpo in 1862; John Rogers, the sculptor; N. Bowditch, the mathematician, astronomer, and author of *The Practical Navigator*; N. I. Bowditch, the antiquarian; Derby, Crowninshield, Phillips, and Gray, the eminent merchants; Maria S. Cummins, the novelist; John Pickering, the philologist; J. B. Felt, the annalist; W. H. Prescott, the historian; Nathaniel Hawthorne, one of the purest and sweetest of American prose writers, were all natives of Sa-

lem. In the neighboring village of Peabody, two miles distant the great philanthropist, George Peabody, was born, and his remains lie in Harmony Grove, Cemetery.

The Trade of the City.

Salem has a safe and commodious harbor, which is defended by forts Pickering and Lee, and good boating is found here. It has a good line of wharves, and formerly a large foreign shipping trade was done here, but by degrees much of it was absorbed by Boston. The wharves are now occupied by coasting vessels, which are kept pretty busy. Following the decline of the foreign shipping trade the city developed steam mills, shoe factories, and tanneries, etc., and to-day it contains considerable wealth and has a population of over twenty-eight thousand.

Public Buildings, Etc.

The City Hall, a handsome granite building, is located near the Tunnel, and beside it is the Court-House, also built of granite.

The old Custom-House stands at the head of Derby wharf, and here Hawthorne, who was born at No. 21 Union street, was for a time employed.

The Public Library is a fine edifice, and contains thirty thousand volumes.

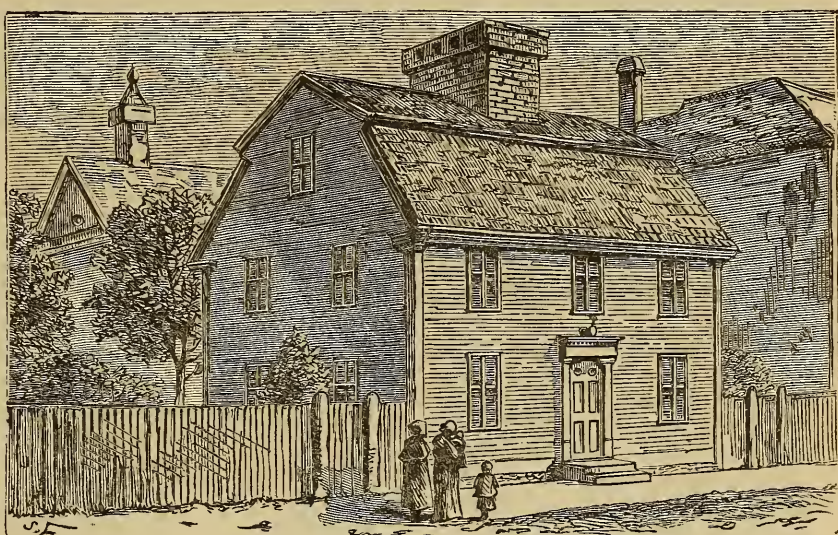
The Peabody Institute, which is open Wednesdays and Saturdays, is worthy of a visit. Among the attractions is the portrait of Queen Victoria, given by her to George Peabody, and a portrait of himself. The Queen's portrait, which is 14x10 inches in size, painted on gold and adorned with rich jewels, cost \$30,000.

The East India Marine Hall, on Essex street, was built in 1824 by the East India Marine Society. It was bought and refitted by the trustees of the Peabody Academy of Sciences with funds given by George Peabody, then of London, in 1867. It contains the Museum of the East India Marine Society,

begun in 1799, and the Natural History Collection of the Essex Institute, together with later accessions. Here is a collection illustrating the orders of the animal kingdom, arranged in their proper sequence from the lowest form to the highest. The corals, reptiles, birds, and the Australian marsupials are the most striking features. On the east side are the ethnological collections, which rank among the very highest in America, and are especially rich in South Sea Island implements, cloths, models, idols, domestic utensils, etc.; and Chinese, Japanese, and East Indian life-sized models of native characters, besides the boats, clothing, utensils, implements of war and of domestic use from these countries, and from Africa, Arabia, and North and South America. The collection from Japan is the finest on exhibition in the country. In one part of the hall is a complete assortment of gods, Hindoo, Chinese, and Polynesian. The models of naval architecture are very numerous, and mark the progress from the rude Esquimaux canoe to the model of the stately and heavily armed Salem East Indiaman, the "Friendship." The gallery is devoted to the natural history and archæology of Essex county. Nearly every species of the flora and fauna is represented, the collections of birds and native woods being especially fine. The Academy has also the best local collection of prehistoric implements and utensils of stone, bone, and clay to be found in Essex county. The Museum is open, free to the public, every week day.

Plummer Hall is a fine, stately building on Essex street. It was erected on the site of Governor Bradstreet's mansion and of the birthplace of William H. Prescott, by Miss Plummer's bequest. The

lower floor has a rich museum, with several Copley and Smibert portraits. Above is an elegant hall with white Corinthian columns at the sides, and some old portraits, the chief of which is a large, full-length painting of Sir William Pepperell in his favorite red costume. Oliver Cromwell, Secretary Pickering, Governors Leverett, Bradstreet, and Endicott, several early divines, and ladies of the Colonial era, are represented in these ancient portraits. The building has within it three libraries—the Athenæum, the Essex Institute,



BIRTHPLACE OF HAWTHORNE.

and the South Essex Medical Society—and these aggregate about fifty thousand volumes, the larger part of which are in the hall. The original charter of Massachusetts Bay, given by Charles I in 1628, is preserved here, together with several other quaint old documents of State. Over the main stairway is a graphic painting representing a scene in the old witchcraft days.

The city contains seventeen churches, many of which are remarkable for their architecture, belonging to the various denominations. One of the most noted of these is the First Church, in the rear of Plummer Hall. Built in 1634, it is the oldest religious edifice in the Northern States. It was used for thirty-eight years, and Roger Williams was its pastor. In 1672 a new church was erected, and this edifice was abandoned. It is about as large as an ordinary parlor, and has a gallery, a high-pointed roof, diamond-paned windows, Hawthorne's and Bowditch's desks, spinning-wheels, spinnet, harpsichord, etc. The house, which has now a one-story shop in front, occupied by Roger Williams, is at No. 310 Essex street. It was built in 1634, and some of the alleged witches had their preliminary trials here.

The city is well supplied with schools, and among these is the State Normal School, located on Broad street, and attended by one hundred and sixty girls. Instruction of a high order is given here without cost, on condition that each student shall, for a specified time, teach in the schools of the commonwealth.

Railways.

Two lines of railroads, the Boston and Maine and the Boston and Lowell, run into the city, and horse cars run from Essex and Washington streets to Peabody and Beverly, the Willows, North and South Salem, Danvers, and Marblehead.

SALEM BUSINESS HOUSES.

City Fish Market, I. M. Paige, Proprietor, No. 21 Front Street.—The recognized headquarters for fish of all kinds in Salem is the City Fish Market, at No. 21 Front street. The business was first established in 1865 by Messrs. Paige & Co., the firm at that time being composed of I. M. Paige and John J. Paige. In 1873 the present proprietor, Mr. I. M. Paige, took possession, and has successfully carried on the business ever since. The present building was erected by the city in February, 1884, and leased by Mr. Paige. It is a handsome structure, two stories in height, 30x100 feet in dimensions, and provided with every facility for the prosecution of the business. The wharf is located directly in the rear of the building. A large and fresh supply of codfish, haddock, halibut, eels, lobsters, oysters, and clams are always to be found at this market, and are offered at prices which defy competition. Five hands are employed in the business, and every patron is assured of fair and honorable treatment. The business is in a flourishing condition and deserves, under its enterprising management, the success which it has ever enjoyed. This market supplied the Tewksbury Almshouse for a period of nineteen years. The proprietor, Mr. I. M. Paige, is a native of Bath, Me., of large and valuable experience in his business, still in the prime of life, reliable in all his business methods, and very popular with his patrons.

Daniel T. Smith, Watches, Clocks, Spectacles, Eye-Glasses, etc., No. 241 Essex Street.—Among the old and time-honored business houses of Salem is that of Mr. Daniel T. Smith, the well-known dealer in watches, clocks, spectacles, eye-glasses, etc., at No. 241 Essex street. This business was established in 1803 by Messrs. Balch & Smith, at the corner of Essex and Washington streets. This firm was succeeded in 1832 by Mr. Jesse Smith, and the present proprietor took possession in 1869, removing in 1884 to his present location. He has a large and well-selected stock of watches, from the standard manufactories of America, and sells all his goods at prices that defy successful competition. His specialty is the repairing of watches, and in this branch of his trade he stands second to no workman in the city. He has built up a large and thriving trade in the city and throughout Essex county, and his patrons everywhere speak in the highest terms of the excellence of the work performed by him and of the fair and honorable treatment received at his hands. Mr. Smith is a native of Salem, of large practical experience as a watchmaker, and a reliable business man.

J. F. Lavery's Lafayette Boot and Shoe Store, Lafayette Street.—Prominent among the more popular retail establishments in this city stands the Lafayette Boot and Shoe Store of Mr. J. F. Lavery, on Lafayette street. The business was first established in July, 1876, in a small way, and has annually increased in importance, until it has reached its present extensive proportions. The proprietor occupies a large and well-appointed store 40x60 feet in size. The stock of goods consists of a complete assortment

of boots, shoes, rubbers, and slippers of the latest styles and most desirable makes, which are sold at prices that defy competition. Mr. Lavery enjoys at his Lafayette Shoe Store a large and permanent trade throughout the city and surrounding country, has unsurpassed facilities for repairing in the finest manner, and guarantees prompt attention and honorable treatment to all. Mr. Lavery is a native of Massachusetts, and very popular with all his patrons.

Merrill & Mackintire, Engravers and Stationers, and Dealers in Paperhangings, Toys, and Musical Instruments, Nos. 216 to 220 Essex Street.—Among the copper and steel engravers of this city we desire to mention the firm of Messrs. Merrill & Mackintire. These gentlemen do work specially suited for wedding and visiting cards and general commercial work. They are also wholesale and retail dealers in fine stationery, paperhangings, toys, musical instruments, etc. The firm commenced business at No. 170 Essex street in 1878, and in 1882 opened a second store at No. 220 in the same street. In 1883 they transferred the whole of their business to the store No. 220, and erected an addition to the building. In 1885 their business had increased to such dimensions as to demand enlarged premises, and an adjoining store was taken and furnished chiefly with toys and musical instruments. Both stores have an area of 40x100 feet, and the stock embraces all the latest novelties in fine stationery goods, artistic paperhangings, toys, and musical instruments. The individual members of the firm are Messrs. William Harvey Merrill and E. A. Mackintire, both of whom are natives of this State, members of the Salem Cadets, and formerly clerks with Mr. Ives of the corner book store. They are young men of business energy and enterprise.

Charles S. Clark, Dealer in Wood, Coal, Bark, Lumber, and Pressed Hay, corner of Lafayette and Peabody Streets, and No. 29 Peabody Street.—An establishment which is in every way a representative one in the trade in coal, wood, bark, and lumber is that of Mr. Charles S. Clark. The house was established in 1857 under the firm style of Messrs. Wiggin & Clark, and was continued under that name until 1870, when the business passed under the sole management of the present proprietor, Mr. Charles S. Clark, who is a native of New Hampshire and has been a resident in Salem since 1847. The premises are extensive and comprise three wharves at the corner of Lafayette and Peabody streets, which are very commodious and provided with the necessary sheds for storage and every convenience and appliance for the receiving of coal, wood, bark, lumber, and hay. From thirteen to twenty-five hands and five teams are employed, and the sales of wood, coal, hemlock bark, lumber, and pressed hay are made either by the cargo or in smaller lots. The offices at the corner of Peabody and Lafayette streets and No. 29 Peabody street are both connected by telephone.

T. J. Hutchinson & Son, Book and Job Printers, No. 237 Essex Street.—This enterprising and reliable book and job printing house has been in existence since 1848, the senior partner of the firm having established the business in Salem, his son being admitted a partner in 1876. Both of these gentlemen have had a long experience in every department of the printer's art, and have maintained the highest standard of work in point of style and execution since the inception of the business. They occupy two floors of a large building, where they enjoy every facility for the finest work, with improved presses, new type, etc., and fine book and job printing is made a specialty of, being executed with a promptness and artistic merit that has justly entitled this establishment to the high reputation it has attained for originality, good taste, and excellent workmanship. All kinds of mercantile printing, including pamphlets, posters, bill-heads, cards, letter-heads, blanks of every description, etc., are produced at prices that have made the house a popular one. Every department of the business receives the immediate supervision of the proprietors, which insure good taste and correctness. Orders are promptly filled, and the increased volume and importance of their patronage is the best proof of the merit of their work. They are well known throughout New England as enterprising and thoroughly reliable business men.

Paul B. Patten (Successor to Z. Goodell & Co.), Blacksmith and Machinist, No. 16 Lafayette Street, near South Bridge.—This house was originally founded about twenty-five years ago under the firm style of Messrs. Z. Goodell & Co., the present proprietor, Mr. Patten, being a partner in the concern. In 1881 the partnership was dissolved, and since then the establishment has been under the entire control of Mr. Patten. The machine-shop of the concern is

85x35 feet in dimensions, and is fully equipped with the best mechanical appliances. In the rear of the machine-shop is a well-appointed blacksmith-shop, and constant employment is afforded to ten skilled workmen. The house makes a specialty of manufacturing mill shafting and other work, fire-proof doors and window-shutters, snow-fenders, window-grating, iron fences, etc., in all patterns and designs. Mr. Patten also does a large business as a dealer in new and second-hand steam-engines, and particular attention is paid to jobbing and repairing, and special machinery is built to order. Mr. Patten is a native of this State, and his success is due to a straightforward, honorable business policy.



William F. Emerson, Pickles, Preserves, Canned Goods, and Produce, No. 20 Front Street.—One of the most successful enterprises recently established in this city is that of Mr. William F. Emerson, at No. 20 Front street. This gentleman is engaged in the manufacture of table sauces and mince-meat, and in putting up fruit, preserves, and canned goods. He established himself in business here in 1884, succeeding Mr. George R. Emerson, with whom he had been associated for the past six years, and stepped at once into a large and thriving trade. He occupies a large and well-appointed store, 20x60 feet in size, with a manufactory and shops located at North Salem, and possesses every modern improvement and facility. His specialties are Devereaux farm preserves, from the estate owned by ex-Attorney-General Devereaux, located at the corner of School and Grove streets, the manufacture of mince pie meat, and the putting up of pears, plums, peaches, and other fruits in glass jars. The latter is an important factor in the business and is rapidly increasing in both volume and importance. Mr. Emerson has already developed a large wholesale trade in this line of goods all through Essex county, and is extending the trade into other portions of the State. He keeps a large and complete stock of pickles, preserves, and canned goods of all kinds constantly on hand, and also deals quite extensively in butter, eggs, and country produce, which he sells on commission. The reputation which he has established in his leading specialty is the best assurance of his future success. He spares no pains or expense in procuring the best class of goods and in preparing them properly for table and household use. His prices are reasonable, and his business methods are thoroughly reliable. Mr. Emerson is a native of Somerville, Mass., and is a young man of rare business qualifications.

A. H. Smith & Co., Eagle Iron Foundry, No. 13 Dodge Street.—Among the old-established and sound business enterprises of the city is the Eagle Iron Foundry, at No. 13 Dodge street. This manufactory is now under the proprietorship of Messrs. A. H. Smith & Co., who are known throughout the country as the manufacturers of Smith's patent furnace grate bars. This house was first established in 1845 by Messrs. J. R. and S. Smith. In 1860 this firm was dissolved, and each of the partners, who were brothers, established a separate foundry. Mr. J. R. Smith continued alone in the business until 1873, when the firm name became J. R. Smith & Son by the accession of Mr. H. N. Smith, one of the present firm of A. H. Smith & Co. This firm existed until the death of Mr. J. R. Smith in 1882, when the son assumed the sole proprietorship. Meanwhile the other member of the old firm, Mr. Sterry Smith, had continued to prosecute the business, first alone, and then, in 1873, as Sterry Smith & Co. down to 1883, when the firm was dissolved and Alonzo H. Smith succeeded to the business, and during the next year, recognizing the fact that in unity there is strength, the two cousins combined their forces, and the present firm of A. H. Smith & Co. was organized. Their fathers had laid the foundations of the business nearly forty years ago, and the present house was abundantly assured at the outset. Their foundry is large and well equipped, 50x80 feet of itself, while the machine-shop, pattern rooms, offices, and warehouse cover some 12,000 feet of ground. The firm possess the requisite

capacity and all necessary facilities. They turn out a grade of furnace grate bars that are unexcelled in durability, and are especially economical for burning all kinds of fuel. They also make iron castings of all kinds, and do a large retail and jobbing trade throughout all the New England States.

Daniel Driscoll, Manufacturer of and Dealer in Inner Soles, Taps, Stiffenings, etc., Dodge Street.—This gentleman has been established here since 1869, and has long ago acquired an enviable reputation in the trade, and a large and permanent patronage. He occupies two large floors, 36x80 feet each, at No. 16½ Lafayette street, where he manufactures a superior article of inner soles, taps, stiffenings, and heeling, and a demand is at once created for his goods wherever they are introduced. He believes in the principle that whatever is worth doing is worth doing well. His output recommends itself to the trade in every essential particular, and is in itself the best possible guarantee of his future success. He gives employment to forty hands and has a large trade throughout New England and New York, which is annually increasing. Mr. Driscoll is a native of Salem and a young man who is thoroughly reliable in all his business methods.

William M. Hill, Auctioneer, Real Estate Broker, and Appraiser, Hale's Block, No. 223 Essex Street.—One of the most successful business men of the city of Salem is Mr. William M. Hill, the well-known real-estate broker and auctioneer at No. 223 Essex street, Hale's Block. Mr. Hill established himself in his present business in September, 1885, and stepped at once into a thriving and steadily increasing practice. Being well and favorably known in Salem and its surrounding towns, and having an intimate knowledge of the requirements of his business, he entered upon the performance of all duties intrusted to his care with peculiar advantages. Mr. Hill makes a specialty of all matters relating to the sale, purchase, or leasing of real estate in Salem and its surrounding towns and is prepared to negotiate mortgages and perform the duties of appraiser and auctioneer to the satisfaction of all parties. His fidelity to the interests of every client, his diligence and perseverance in the discharge of every trust, has become proverbial among all who have had business relations with him. Mr. Hill is a native of Salem and was mayor of the city in 1883-4, active, energetic, and prompt in all his movements, and thoroughly reliable in all his business methods.

John E. Weymouth, Manufacturer of Inner Soles, Taps, and Molded Stiffenings, rear No. 10 Dodge Street.—Among the enterprising members of the shoe trade in this city is Mr. John E. Weymouth, manufacturer of inner soles, taps, and molded stiffenings, who is located in the rear of No. 10 Dodge street. This gentleman has been established since 1880 and has secured an excellent reputation and a large and permanent patronage. He occupies a floor 30x36 feet in size, and possesses every facility for the prosecution of his business. His specialty is the manufacture of molded stiffenings, and turns out a quality of goods that are rarely excelled. He gives employment to eight hands, and has a large trade in Salem, Marblehead, Beverly, Danvers, and Topsfield. Mr. Weymouth is a native of Maine and very popular with all his patrons.

Harris & Burke Manufacturing Company, Manufacturers of Ring Travelers, Belt Hose, etc., No. 10 Lafayette Street.—This business dates its origin back to forty years ago, when it was established by Mr. Horatio L. Pierce. Since then five firms have branched out of this one concern, the ownership of which was succeeded to by the present proprietors, Messrs. James D. Harris and Frederic S. Burke, who operate the business under the style of the Harris & Burke Manufacturing Company, in March, 1885. For ten years previous, Mr. Harris, who is a native of Rhode Island, had been connected with the concern under the style of Harris & Locke, and Mr. Burke is a native of Salem. The premises comprise a workshop 60x30 feet in dimensions, and the mechanical equipments are all that can be desired. One hundred thousand ring travelers for cotton, woolen, and silk mills are produced daily. The firm also manufacture improved oval-pointed belt-hooks from the best Norway iron, and they are warranted. The weight, quality, and workmanship of the products of this house are guaranteed to be superior to any in the market. Their business connection extends throughout New England, New York, and the Southern States.

C. H. & J. Price, Pharmacists, No. 226 Essex Street.—The business of this house was founded in 1823 on Washington street by Mr. Benjamin F. Brown, who removed it to the present location in 1830, where for more than half a century it has been most successfully conducted. In 1850 Mr. C. H. Price became a partner with Mr. Brown, and in 1860 Mr. Brown retired and the present firm, C. H. & J. Price, was formed. In January, 1885, Mr. S. J. Foster, who had for seven years previous been with the house, was admitted as partner. The stock embraces every variety of medicines, chemicals, and appliances used by physicians; homœopathic tinctures, trusses, supporters, etc., knee-caps, anklets, leg-gings, wristers and bandages, rubber bags, syringes, tubing, etc., toilet articles. The firm manufacture ferrated hygienic wine, a strengthening tonic for nervous prostration, dyspepsia, etc.; Webster's rheumatic liniment, a sovereign remedy for bruises, strains, fresh cuts, rheumatism, chilblains, sore throat, toothache, contraction of the cords, pain of the nerves, bones, etc.; New England toothache drops, for instantaneous relief and cure of toothache. They are also the proprietors of Lubin's balsam of tolu and wild cherry, a safe, pleasant, and effectual remedy for coughs, colds, etc. A special feature is made of filling physicians' prescriptions at all hours. The firm are the largest importers in the country of Manila cigars and cheroots. A staff of twelve clerks is regularly employed. Both members of the firm are natives of this State. Mr. C. H. Price is president of the Holyoke Fire Insurance Company, a director of the Five Cents Savings Bank, and president of the Salem Electric Lighting Company.

Bossom & Glover, Dealers in Boots and Shoes, No. 6 Lafayette Street.—One of the old established and popular retail establishments of Salem is that of Messrs. Bossom & Glover, the well-known dealers in boots and shoes, at No. 6 Lafayette street. The business was established in 1846 by Messrs. Bossom & Glover, the senior partner being the father of the present Mr. Bossom, and who died in 1872, at which time the son succeeded to a share in the business under the original firm name. The store is

large and well appointed, 25x50 feet in dimensions, and provided with every facility. They keep a large and complete line of boots, shoes, rubbers, and slippers constantly on hand, procured from the best and most reliable sources of supply, and offered at prices which defy competition. A leading specialty of the trade is in standard screw-fastened shoes, which they are successfully introducing to their patrons. Bunton's celebrated school shoes, with the standard screw fastening, is the best low-priced school shoe made. The members of the firm are Messrs. G. D. Glover and R. V. L. Bossom, both natives of Salem.

B. F. Hill, Successor to C. M. Buffum, Hardware, Agricultural Implements, etc., No. 222 Essex Street.—This business was originally established about fifteen years ago at the head of Centre street by Mr. C. M. Buffum, who transferred it to its present quarters about ten years since. In August, 1885, Mr. Buffum disposed of his interest in the concern to Mr. B. F. Hill, who brought to the house a long, practical business experience. The premises comprise a store and basement, each 20x60 feet in dimensions. The stock includes a great variety of agricultural implements, carpenters' and builders' tools, furniture casters and knobs, wards, chisels, gauges, molding and bench planes, butchers' scales, balances, knives, and steels, cabinetmaker's tools, nail and riveting hammers, blacksmith's hammers and sledges, wire in all metals and sizes—in fact, an absolutely complete assortment of everything in the hardware line. The trade of the house is not only large, but of a strictly permanent and first-class character. A full line of agricultural seeds is also carried in stock.

William Pickering, Jr., & Co., Dealers in Coal, Wood, and Bark; wharf, No. 17 Peabody Street; offices, No. 12 Front Street, No. 84 Bosen Street, and No. 63 Union Street.—A house that has been intimately associated with the coal trade for the past half a century, and which occupies a leading position in the trade, is that of Messrs. William Pickering, Jr., & Co. Fifty years ago the concern was originated by Mr. William Pickering, the father of the present proprietors, and he continued it most successfully until a little over fifteen years ago, when he was succeeded by his son, Mr. William Pickering, Jr. In 1880 the latter took into partnership Mr. G. W. Pickering, and the style of the firm then became, as at present, William Pickering, Jr., & Co. The firm commands a large business in the city and the surrounding district. They occupy extensive premises, having two large wharves on Peabody street, provided with the necessary shedding and appliances for the receipt and despatch of coal, wood, bark, lime, cement, hay, etc. The firm have three offices, one at No. 12 Front street and the others at No. 84 Bosen street and No. 63 Union street, and these are connected by telephone. Twenty workmen and twelve teams are regularly employed in the business, and orders by telephone, mail, or telegraph meet with prompt attention. Dealers, manufacturers, householders, builders and contractors, and horse-keepers, and others can be immediately supplied with coal, wood, bark, lime, cement, and hay in any quantity from a vessel load to any smaller lot at prices which cannot be surpassed. Both members of the firm are natives of this city, and they are highly esteemed in mercantile circles.

John O'Connell, Manufacturer of Women's, Misses', and Children's Boots and Shoes, No. 5 Dodge Street.—Mr. O'Connell founded his enterprise in April, 1872, and since its inception up to the present it has been conducted with great success. His factory comprises a building of four stories and basement, and is 30x60 feet in measurement, and is thoroughly equipped, and a force of eighty-seven skilled work-people are employed. Mr. O'Connell has been a resident in Salem since the year 1865, is a practical boot and shoe maker, possessing a thorough and complete knowledge of his trade, and is withal a shrewd, enterprising man of business. Employing the best of help, using the most perfect machinery and the best materials the market affords, his machine-sewed boots and shoes have become standard goods in the trade. A large trade has been built up with dealers in all parts of the United States and the business relations of the house are fast extending. The success of Mr. O'Connell is well deserved, having been won by sheer energy and perseverance.

Mrs. J. H. Browne, Millinery and Lace Goods, Nos. 153 and 155 Essex Street.—This popular and attractive establishment was established in 1873, and it has met with a very extensive patronage. The store is 40x65 feet in dimensions and possesses an attractive front, and also a rear building, 85 feet in length. The furnishings of the store are neat, and the stock comprises an admirable selection of millinery and lace goods, including all the choicest things in the line of flowers, feathers, etc., a specialty being made of hair goods. This is the only house in the city keeping this line of goods, and a large retail trade is done, which extends to the surrounding districts, to Boston, and to New York. Mrs. Browne is a lady of practical business qualities and of refined tastes, and possesses a thorough knowledge of every detail of her busi-

ness. Of agreeable and obliging disposition, she is a great favorite with her patrons. She is a native of Cape Cod and has established herself in general esteem.

Edmund F. Knight, Provisions, Country Produce, and Groceries, North Market, No. 86 North Street.—A popular headquarters for the housekeepers of this city is the store of Mr. Edmund F. Knight, dealer in provisions, country produce, and groceries, at No. 86 North street. The business was first established twenty-eight years ago by Mr. R. F. Knight, who was succeeded by his son, the present proprietor, in 1873. The store is 35x25 feet in dimensions, and provided with every facility. A complete and choice assortment of family groceries and provisions is always kept on hand and sold at prices which are always reasonable. Goods are delivered to any part of the city, and every patron is assured of prompt attention. Mr. Knight is a native of Salem, and of large and valuable experience and very popular with all.

W. A. Purbeck, Merchant Tailor, No. 258 Essex Street.—This enterprise was established as far back as 1845 by the present proprietor, at No. 264½ Essex Street, where it was continued until 1868, when it was transferred to the present location. The premises are very commodious and are stocked with a full and complete assortment of broadcloths, suitings, cassimeres, and worsteds of the best foreign manufacture. Mr. Purbeck has acquired a wide reputation for the style, elegance, and reliability of his garments, and his customers include some of our most prominent city men. The most fastidious can readily make a selection from his stock. Mr. Purbeck, who is a native of Massachusetts, gives close personal attention to the order of each customer and employs the most skillful of tailors.

CITY OF BEVERLY.

BEVERLY is an outgrowth of Salem, having originally formed a part of the ancient Naumkeag, and was incorporated as a town in 1668. Roger Conant, to whom reference is made in our historical account of Gloucester, and who was one of the first settlers to arrive at Plymouth Rock, may be said to be the patriarch of Beverly. He was appointed to a station established at Gloucester Harbor by an English Company in the interest of the fishing trade. Owing, however, to circumstances narrated elsewhere in these pages, he shortly afterward removed to the neck of land on the southwest point of Beverly Harbor, he and his little band of less than thirty landing on the rock west of the southerly end of Essex Bridge in the autumn of 1626. Prominent among Conant's companions were John Woodbury, John Balch, and Peter Palfrey, who figure prominently in the early history of Beverly. The latter was an ancestor of John Parley, who, on the floor of Congress and by his pen, did so much to snap asunder the chains of slavery. Conant was there to receive the first governor of the colony, Endicott, and he was there to give a welcome to Governor John Winthrop, under whom he held several public offices. In 1630 Conant and a few others crossed over the Bass river, and, with a view of forming a

permanent settlement, occupied a tract of land extending from the inner harbor to the cove. Associated with Conant were John Balch and John and William Woodbury. Having with four others received from the town of Salem a grant of two hundred acres of land each at the head of Bass river, Conant soon removed thither, and there he spent the remainder of his days in agricultural pursuits when not occupied with public duties.

Beverly (which was then also called Bass River) was incorporated as a separate town in 1668 and on the 28th of May, 1671, Roger Conant, who was then over eighty years of age, headed a petition to the General Court to give the town a name other than Beverly, because, as was alleged, it had brought to the town the nickname of "Beggary," and because, also, nearly all the first settlers came from the western part of England and desired that the name should be Budleigh, the name of a market town in Devonshire where Conant was born. The Legislature, however, declined to accede to the wishes of the petitioner, but as a solatium for his disappointment in this matter, and as a recognition of his long public services to the colony, the General Court made him a grant of two hundred acres of land.

The early history of Beverly is closely associated with and bound up with that of Salem, treated of elsewhere, and the settlers shared in the religious persecutions of the times the atrocities of the witchcraft delusion, and they bore the punishment of the cutting off of ears and of being sent into slavery, etc., for speeches against government and church and other offenses. The early settlers of Beverly, like those of other places, were strict in their religious observances and views, and until 1649 they were in the habit of crossing the river in boats and attending church at Salem; but in that year they built for themselves a church, and this is known as the first parish and church in Beverly. Since then churches and creeds have multiplied and each sect of religionists has its own sanctuary.

Beverly is pleasantly located, and on three sides is bounded by the waters of the harbor, the cove, etc. The harbor is a very fine one, and the district, especially along the coast, is a quiet, pleasant summer resort. A solitary highway winds in and out along the shore with broad avenues leading down to the water on the right, while to the left paths stretch into the woods. The Beverly shore presents many beauties to those who enjoy rural scenery, and if the residences and grounds about them, which stud the landscape are less pretentious than those of more noted resorts they are none the less attractive. As viewed from the harbor, the scene is very pleasing. With the wide-spreading beach, the rugged coast and coves in the foreground, the hill crests in the background mantled with trees in rich, variously tinted foliage, with summer residences surrounded by well-kept grounds wealthy in their flowery grandeur, dotting the landscape o'er and crowning the hill tops, the view is a fascinating one. The scene as presented from one of the commanding eminences is equally attractive, the town, with its well-formed streets, relieved here and there by shade trees, standing out in bold contrast with the dancing, silvery waters of the bay. Among the buildings prominent in this bird's-eye view are those of the Post Office, Town Hall, Eastern Railroad Station, Masonic Block, Odd-Fellows' Block, the High School, public schools, Methodist Episcopal Church, St. Peter's Church, First Baptist Church, Congregational Church, First Universalist Church, Unitarian Church, Roman Catholic Church, etc. Cabot street stretches right across and through the heart of the town, and from off this street branches Hale street, near the South Church, and is the main thoroughfare running along the coast. It extends to Manchester-on-the-Sea, a distance of seven miles, winding sometimes close to the water's edge and then reaching half a mile away. Turning from Cabot street into Washington street and through that into Lothrop, one is carried through some lovely country, bedecked with summer mansions, charmingly located amid parks, groves, gardens, ponds, etc.

Agriculture is a pursuit of considerable importance, especially at Ryall's Side, Centreville, and North Beverly. In the last-named section is the noted Cherry Hill Farm of Mr. R. P. Waters, and also the extensive and picturesque estate of Mr. John C. Phillips on the eastern bank of Wenham Lake, one of the most beautiful in the State. The manufacture of boots and shoes is the leading industry of Beverly, and here are located many extensive factories, which afford abundant employment to a large number of operatives. Indeed, long before the present factory system in the boot and shoe trade was adopted, Beverly produced boots and shoes in considerable quantities. In 1837 it was producing \$60,000 worth of boots and shoes yearly, while its neighbor, Danvers, outstripped it by making over \$435,000 worth. Beverly, however, has shot ahead of Danvers since then in this line of industry and in the list of shoe towns in the State. While Beverly occupies the ninth position, with a yearly product, according to the census of 1880, of \$2,483,831, Danvers is only the twentieth on the list, with an annual product of \$1,300,683. The population according to the State census of 1885 was 9,186, of whom 4,349 were males and 4,837 females. The population in 1880 was 8,456 and in 1875 it was 7,271.

BEVERLY BUSINESS HOUSES.

Charles H. Creesy & Co., Boot and Shoe Manufacturers, Park Street, Beverly, and No. 117 Summer Street, Boston.—Messrs. Charles H. Creesy & Co. are undoubtedly in the foremost rank of the large boot and shoe manufacturing concerns of Beverly. This large business had its origin twelve years ago, when it was founded by the present senior member of the firm, Mr. C. H. Creesy, who is a native of Salem. He was joined in the enterprise in 1884 by Mr. W. A. Creesy, who is also a native of Salem. The firm have a large, finely built factory, four stories high, 33 feet wide and 100 feet long. It is furnished throughout with the best and latest improved mechanical appliances and employment is afforded to about one hundred operatives. The specialties manufactured here are kid and button boots and shoes for women, misses, and children, and for the uniform excellent quality, style, and durability of these goods the firm have gained a wide popularity in the trade. Their business relations extend throughout the New England, Middle, and Western States. The firm have a well appointed office and warehouse at No. 117 Summer street, Boston, where they keep on hand a full line of samples of their manufactures ready for the inspection of customers.

Prince Howes, Sewing-Machines and Organs, No 138 Cabot Street, corner Railroad Avenue.—Mr. Howes has been established here for the past two years, and is widely known as the agent in this vicinity for the sale of the New Home sewing-machines and the New England organ. The New Home sewing-machine has many excellent merits that commend its use to all who investigate its qualities. They are very low in price, and Mr. Howes sells them on the most liberal terms. The New England organ speaks for itself in its tone, action, and serviceability. Its reputation is firmly established as a musical instrument of great merit. Mr. Howes is also agent for the sale of Beale Brothers' cotton and silk, keeps on hand a fine line of sheet music, and caters to the tastes of the public in many ways and with great success. The store is in charge of Miss Eliza H. Howes, who is well and favorably known to the citizens of Beverly.

John B. Hill & Son, Watches, Clocks, and Jewelry, No. 160 Cabot Street.—Foremost among the old-established and time-honored business houses of Beverly stands the jewelry store of John B. Hill & Son, at No. 160 Cabot street. The senior partner is the pioneer in the business here, and has been here since 1844 steadily engaged in his present trade. Forty-two years of business application is a factor rarely met with and deserving of honorable mention wherever found. No better indorsement could be possessed by this house, and yet it presents many other claims to popular favor and public patronage. The present firm was organized in 1883, and as an infusion of young blood is always a strengthening force, so it has been in this case. The house, so strong before, is now made stronger. The firm occupy a handsome store, 20x35 feet in size, and

have an elegant and elaborate stock of watches, jewelry, silverware, and optical goods always on hand. Their watches embrace the English, the Swiss, the Elgin, the Waltham, and other leading makes. Their clocks are in marble, iron, bronze, and wood cases. Their assortment of jewelry embraces diamond, amethyst, pearl, and plain rings, chains, buttons, studs, etc. Their silverware includes both the sterling silver and the finest plated goods. The prices which prevail at this establishment are always fair and reasonable, and every patron is assured of prompt attention and honorable treatment in all cases. The members of the firm are Messrs. John B. and John F. Hill, both of whom are natives of Beverly.

Chas. F. Lee, Auctioneer, Justice of the Peace, Real Estate and Insurance Agent, Room No. 11 Commercial Block.—Among the new and deserving enterprises recently established in the business circles of Beverly, is the auctioneer office, real estate and insurance agency of Mr. Chas. F. Lee, at Room 11 Commercial Block. This gentleman opened his office here in August, 1885, and has already, by close application to his business, acquired an excellent reputation as an agent and a large and rapidly increasing patronage. As an insurance agent he represents the following standard and reliable companies, viz.: Guardian Insurance Company, of London; Providence Washington, of Providence, and Worcester Mutual, of Worcester. Property holders can find with him the best possible advantages for insuring against loss by fire, and at such rates as they may desire. As an agent for the sale, purchase, and rental of real estate, Mr. Lee possesses peculiar advantages for successful and satisfactory work. He was born and reared in Beverly, has a wide acquaintance throughout this section with men and business affairs, and enters upon any negotiation for a client with every prospect of success. He is a justice of the peace, negotiates mortgages, attends to all the details of real estate business with promptness, fidelity, and thoroughly satisfactory results, and is, withal, a gentleman with whom it is always a pleasure to deal.

S. L. Stickney, Pharmacist, No. 91 Cabot Street.—One of the handsomest and most popular retail establishments in Beverly is the pharmacy and drug store of Mr. S. L. Stickney at No. 91 Cabot street. The business was first established some twelve years ago by Mr. W. F. Hanson, the present proprietor succeeding Mr. Benjamin Nagel in 1881. The store is large and well appointed, some 20x40 feet in size, and is provided with every convenience and facility. The stock of goods includes a fine assortment of drugs and family medicines, toilet articles, cigars, confectionery, etc., complete in every department and offered at prices which are always fair and reasonable. The patrons of this establishment are assured of prompt attention in all cases and courteous and honorable treatment in all respects. Mr. Stickney is a native of Beverly, and was formerly engaged in business in Haverhill.



View of Seth Norwood & Co.'s Factory before additions. (New additions of 52 by 41 feet.)

Seth Norwood & Co., Manufacturers of Women's and Misses' Boots and Shoes, Machine Sewed, Serge and Leather, corner of Rantoul Street and Railroad Avenue.—An historical review of the mercantile and manufacturing interests of Beverly would be incomplete without a mention of an old-established and thoroughly representative house in the boot and shoe trade. We refer to that of Messrs. Seth Norwood & Co., which has had a prosperous career covering a period of a quarter of a century. On the founding of the business in 1860, Mr. Seth Norwood and his eldest son, Mr. Francis Norwood, were in partnership, and on the death of the former in 1875 three other sons, Messrs. W. E., Elbridge, and Charles Norwood were admitted into the concern. All the members of the firm are natives of Beverly, and to-day this is one of the most widely known and popular houses in the trade. The factory, located on the corner of Rantoul street and Railroad avenue, is a building containing a basement and three floors measuring 200x42 feet, and it is fitted up with the most effective mechanical appliances skill and capital can produce. An engine of fifty-horse power capacity is used to run the machinery. An addition to the building is just completed, which gives increased facilities for meeting the growing demands upon the resources of the establishment, enabling them to turn out twenty-five hundred pairs. Three hundred hands are now employed, and the products of the establishment are fine and medium

grade machine-sewed boots and shoes for women and misses. These goods are shipped principally to the West and South, where they are much prized by both dealers and consumers for their uniform excellent quality, style, and durability. These goods are fully warranted by this house. The firm have an office at No. 127 Summer street, Boston, where they keep a full line of samples of their manufacture, and where they conduct an extensive trade. This house claims five points regarding their goods—they are warranted to be good wearers, not to rip, to be good fitters, are neatly made after the latest styles, and are sold at very close prices.

William J. Berry, Civil Engineer and Land Surveyor, Commercial Block.—This gentleman has been established here for the past fourteen years and has become widely known both as a civil engineer and as a land surveyor. He has, by laborious and honest endeavor, built up an enviable reputation and a large patronage, which extends from Melrose to Gloucester, embracing all the eastern section of the State. His services are in constant demand, and wherever his labors have been performed he has left an excellent reputation as an engineer and surveyor of ability and accuracy. He occupies eligible quarters in Commercial block, and his services can be readily secured at fair and reasonable terms. Mr. Berry is a native of Peabody, of a large and valuable experience in his profession.

John Wood, Jr., Dealer in Bicycles and Tricycles, No. 52 Rantoul Street, near Eastern Depot.—A noted local house making a specialty of handling bicycles and tricycles and of effecting re-



pairs to damaged ones is that named in the caption of this article. It is now over five years since Mr. John Wood, Jr., founded this enterprise, which has been successfully conducted, and is to-day a very popular one with the wheelmen of the town and district. The premises occupied comprise three stories and basement each 25x50 feet in dimensions, and are eligibly located near the eastern depot. They are replete with a large and choice assortment of bicycles and tricycles of both home and foreign manufacture. Mr. Wood is the agent for the celebrated Columbia bicycle of the Pope Manufacturing Company, the machines of the Overman Wheel Company, Gormley & Co., and all the leading makers of bicycles and tricycles. Bicycles in any design and size are manufactured to order and a specialty is made of executing repairs. Mr. Wood is a native of this State.

F. W. McKean, Tailor, No. 185½ Cabot Street.—Mr. McKean has been established in business here for a period of fifteen years, and by a careful and conscientious study of the requirements of the trade and the wants of his customers has built up a large and steadily increasing patronage. He occupies two large rooms 20x40 feet in size, and possesses every necessary facility for prompt and satisfactory work. He makes the finest of custom work, sells his goods by sample, and guarantees a perfect fit in all cases. He employs four hands and assures every customer prompt attention, low prices and fair and honorable treatment. Special attention is given to cleansing and repairing in all its branches.

J. W. McKnight, Paperhanger, No. 138 Cabot Street, corner Railroad Avenue.—This gentleman is an extensive dealer in room paper, crockery, glassware, etc., and has been established in business here since 1874. His store is 20x45 feet in dimensions, located in a new block erected two years ago. Every department is well stocked with goods of the best material and manufacture, and are offered at prices which are invariably fair and reasonable. Mr. McKnight is of large and valuable experience in his business.

Edmund Giles, Jr., Fine Boots and Shoes, Odd Fellows' Block, No. 180 Cabot Street.—Prominent among the members of the retail shoe trade in Beverly is Mr. Edmund Giles, Jr., of No. 180 Cabot street. This house was first established in 1874 by Mr. W. H. Rich, who was succeeded by the present proprietor in 1879. Mr. Giles occupies a large and well-appointed store 20x40 feet, with a basement of the same size. He has in stock at all times a large and complete assortment of boots, shoes, rubbers, and slippers, carefully selected from the best and most reliable sources of supply, and offered at prices that defy competition. Two salesmen are employed, and every patron is assured of prompt and courteous attention. Mr. Giles is a native of Beverly, and very popular with his patrons.

Wm. E. Choate, Jr., Soles, Taps, and Sole Leather Pieces, corner Bow and Park Streets.—An important auxiliary to the success of the shoe trade is comprised in the business of sole cutting. One of the most successful men engaged in this specialty in Beverly is Mr. Wm. E. Choate, Jr., dealer in all grades of soles, taps, and sole leather pieces, corner Park and Bow streets. This gentleman established himself in business here in 1881, and has acquired an enviable reputation in the trade and enjoys a large and growing patronage. He occupies the first floor, 36x80 feet in size, and possesses every facility for the prosecution of his business. His specialty is cutting women's soles, and in this branch he turns out a superior quality of work. He gives employment to four hands, and is prepared to fill all orders by mail or otherwise at short notice. Women's and misses' soles in all sizes are to be found at his shop at all times. His prices are always fair and reasonable. Mr. Choate formerly occupied a floor of No. 68 Railroad avenue, but in January removed to the present commodious quarters, owing to the former location being too small for his rapidly increasing business. Mr. Choate is a native of Beverly, and a young man of sound business qualities.

Samuel Porter, Insurance and Real Estate Agent, Masonic Block.—The oldest established agency in insurance and real estate in Beverly is that of Mr. Samuel Porter, whose office is located in Masonic block. This gentleman established himself here in 1866, and has long been recognized as an authority upon insurance and real estate, and has ever enjoyed the esteem and confidence of the general public. His patronage is large. As an insurance agent he represents the following first-class companies for Beverly and vicinity, viz.: North British and Lancaster, of London; Insurance Company of North America, of Philadelphia; the Hanover, the Phoenix, the Niagara, and the Continental, of New York; the Hartford, the Phoenix, and the Orient, of Hartford; Fireman's, of San Francisco; New Hampshire, of Manchester, N. H.; the Holyoke, of Salem; the Quincy, of Quincy, and the Dorchester, of Boston. Property holders in this vicinity can find in this list the most reliable insurance against loss by fire that can be obtained anywhere, and at rates to suit all. As an agent for the sale, purchase, and rental of real estate, Mr. Porter possesses unsurpassed facilities for prompt, successful, and satisfactory work. He is also a justice of the peace, notary public, and one of the best known and most respected citizens of the town. He is a native of Beverly and has resided here all his life.

Cornelius Murphy, Hack, Livery, and Boarding Stables, Beverly.—Mr. Cornelius Murphy has been widely and favorably known to the residents of Beverly and the district for the past thirty-three



years, but more especially during the past thirteen years, as the successful proprietor of largely patronized hack, livery, and boarding stables. This business he established in 1872 and occupies three buildings used as stables and carriage-houses. He has in stock sixteen first-class horses and a fine line of livery teams, hacks, etc. This is the largest establishment of its kind in the town, and wedding and pleasure parties, funerals, etc., are supplied with neat and fashionable carriages and good horses with careful and attentive drivers. Horses are boarded and carriages housed and cared for on the most advantageous terms, and careful grooms, etc., are employed in the stables.

Meldram & Marshall, Real Estate and Insurance Agents and Auctioneers, Room 1, Atlantic Block.—This firm established themselves here in August, 1885, and have quickly stepped into a good practice and a steadily increasing patronage. They occupy very pleasant offices and possess every facility for doing prompt, effective, and satisfactory work, both as agents for the sale, purchase, or rental of real estate, as insurance agents, and as auctioneers, and have already a large real estate business throughout Essex county. As insurance agents they represent the following well-known and standard companies, viz.: Sun Fire, of London; Cambridge Mutual, of Cambridge, Mass., and Mercantile Accident, of Boston. This firm are also agents for seven per cent. Iowa mortgages, negotiated by H. S. Ballou & Co., of Boston, at amounts from \$200 to \$10,000. As auctioneers they are prompt, effective, and faithful in all their engagements. The members of the firm are Messrs. N. P. Meldram and I. M. Marshall, both of whom are natives of Massachusetts. Mr. Meldram is a justice of the peace.

S. H. Stone, Fire, Life, and Accident Insurance, and Real Estate Agency, No. 160 Cabot Street.—This gentleman has been located here as an insurance and real estate agent since 1877, and has proved himself worthy of the entire confidence and patronage of the general public. He now represents the following companies, viz.: Phoenix Assurance, of London (established 1782); Queen Insurance Co., of London; Fire Insurance Association, of London; Fire Association, of Philadelphia; Glens Falls, of New York; National, of Hartford; Merchants', of Newark; St. Paul Fire and Marine, of St. Paul, Minn.; Western Assurance Co., of Toronto; Washington Fire and Marine, of Boston; Union, of San Francisco; Merchants' and Farmers' Mutual, of Worcester; Hingham Mutual, of Hingham (established 1826); Connecticut Mutual Life, of Hartford; Fidelity and Casualty (Accident), of New York. This list comprises some

of the oldest, wealthiest, and most reliable companies in the world. As a real estate agent Mr. Stone has peculiar advantages for doing successful work in every respect. He was born in Beverly, of an old and honored family, has an intimate acquaintance with all its people and business affairs, and is prepared to buy, sell, or rent real estate for all parties who desire it in this section. Mr. Stone is also doing a most successful business in the negotiation of loans on desirable real estate, securing seven and eight per cent. on first mortgage bonds.

D. L. Trafton, Restaurant, Railroad Avenue.—This popular resort is located at No. 70 Railroad avenue, near the Eastern depot, and was established here about twenty-seven years ago, but has been conducted by the present proprietor for four years. As an eating saloon it is unsurpassed in all this section. The restaurant is 20x45 feet in dimensions, and is provided with every accommodation for the ease and comfort of the public and every facility for the prosecution of the business. The proprietor employs a competent force of assistants in every department, and is prepared to furnish meals at all hours with the utmost promptness and in the best style of cooking, while the prices which prevail are so low as to defy successful competition. A large number of regular boarders are supplied as well as a host of tourists and commercial men. The best brands of cigars are always in stock. Mr. Trafton is contemplating extensive additions and improvements, adding thirty-three rooms, and will then have a fine hotel for the accommodation of permanent guests. At present, however, he has the best restaurant in this section.

W. B. Smith, Architect, Commercial Block.—Mr. Smith has been established here but two years, yet in that short space of time he has proved his ability in the practice of his profession, and his reputation in this section is firmly established and his future success seems assured. His patronage is steadily growing, and he spares no pains or effort to do thorough, original, and admirable work. Some of his latest designs are the dwellings of Mr. George P. Brown, on Washington street, a modern specimen of architecture, which has elicited much praise for its beauty and elegance from all who have inspected its merits, and Elbridge Norwood, J. M. Master, and Snow Rich. Mr. Smith is a native of Massachusetts and thoroughly devoted to the practice of his art.

William W. Hinkley & Co., Dealers in Cooking, Parlor, and Office Stoves, No. 87 Cabot Street.—But few stores outside of our largest cities present such an array of attractive goods, or give to the purchaser so excellent an opportunity to pick and choose, as the establishment of Mr. W. W. Hinkley, who is widely known as a large dealer in oil stoves, furnaces, ranges, cook and parlor stoves, tinware, ironware, woodenware, refrigerators, ice-cream freezers, kitchen-furnishing goods of all kinds. This business was first established in 1849. The establishment is one of the largest of its kind and the best stocked of any in this section, the store having a frontage of 42 feet and 50 feet deep. Every department is well stocked with new goods of the latest and most desirable styles and patterns, and the prices that prevail are such as to defy successful competition. A number of hands are employed in the business.

Frank W. Wallis, Watchmaker and Jeweler, No. 170 Cabot Street.—The business of Mr. Frank W. Wallis, the well-known watchmaker, jeweler, and optician, was first established in 1877 by Mr. George A. Collins, who was succeeded by the present proprietor in 1881. The store is 20x20 feet in dimensions and thoroughly stocked with an elegant and elaborate assortment of watches, clocks, jewelry, silverware, and optical goods. The stock is large and complete in each and every department and presents an attractive display. The specialty of the house is in optical goods and in adjusting lenses to defective vision. In this important branch of his business Mr. Wallis has devoted great attention and study, and has become thoroughly skilled in all its details. His reputation as an optician and as a watchmaker as well has become firmly established in this locality, and has gained for him a large and steadily increasing trade. Mr. Wallis is a native of Beverly and enterprising and reliable in all his methods.

F. E. Lord, Merchant Tailor, Commercial Block, corner Cabot and Railroad Avenue.—One of the most accomplished and satisfactory workmen in his line in Beverly is Mr. F. E. Lord, the merchant tailor, in Commercial Block. This gentleman has been established here for three years, and, by close application to his business and sparing no pains to please his patrons, he has built up for himself a wide reputation and a large trade. He occupies two large rooms, 20x18 feet each, and possesses every facility for prompt and satisfactory work. His specialty is fine custom work, in which a perfect fit is guaranteed. The increasing patronage which he enjoys is sufficient proof that he is pleasing his patrons in all respects. He keeps constantly in stock a full line of foreign and domestic fabrics of the best material and manufacture for spring trade, which he sells at astonishingly low figures. He employs six hands and every patron is assured prompt attention and satisfactory treatment. Mr. Lord is a native of Maine, was engaged in business in Danvers for some years, has had large experience, and is a thorough master of his trade.

C. O. Hood, Dentist, Room No. 10, Commercial Block.—The skill and talent displayed by Dr. C. O. Hood, of Beverly, in the practice of his profession as a dentist, has served to win for him a wide reputation and a large and influential patronage. Although established here in practice but two years, he has gained a goodly share of popular favor and has every prospect for future success. He occupies one of the handsomest and most desirable offices in town, consisting of a suite of corner rooms in the Commercial block, large, elegantly furnished, and provided with every convenience for the comfort of patients. Dr. Hood is fitted both by education, training, and experience to perform every kind of dental work known to the profession, being a graduate of the Boston Dental College. Patients under his charge are treated with care and consideration. He administers ether, gas, or cocaine as anæsthetics, to suit the taste or condition of the patient for the painless extraction of teeth. His artificial work is of the best. Dr. Hood is a native of Danvers and a young man of great promise.

E. C. Sawyer, Manufacturer of Fine Light Carriages, Rantoul Street.—Among the manufacturing institutions of Beverly that stands firmly upon its

own inherent merits is that of Mr. E. C. Sawyer, the well-known manufacturer of fine light carriages, on Rantoul street. The business was first started in 1873 by Mr. James B. Richardson, who was succeeded by the present proprietors in 1877. Mr. Sawyer occupies a fine three-story building, 76x40 feet in dimensions, with a basement, and has every convenience and facility for the prosecution of his business. His specialties are the manufacture of modern styles in light carriages and sleighs, and in his branch of the business he has attained a wide reputation for first-class work. Special attention is given to the repairing of fine carriages. He is the patentee and manufacturer of the celebrated "North Shore" wagon, which is acknowledged to be the finest light carriage extant. Mr. Sawyer employs from eight to ten hands, keeps a large stock of carriages and sleighs, which he offers at prices which defy competition. Mr. Sawyer is a native of Merrimack, Mass.

Lynch & Welch, Manufacturers of Kid, Goat, and Morocco, Office No. 59½ High and No. 237 Purchase Streets, Boston; Factories at Beverly and Peabody, Mass.—This is an enterprising and successful firm, controlling an immense business, and having a morocco factory at Beverly, a skiver factory at Peabody, and an extensive warehouse at Nos. 59½ High and 237 Purchase streets, Boston. The co-partners are Mr. P. J. Lynch and Mr. W. H. Welch, the former a native of Massachusetts and the latter of New York. They began their enterprise in November, 1873, and have since built up a trade of great proportions throughout the New England and Western States. Their Beverly concern comprises two buildings. The main building is a structure of four and a half stories, measuring 41x150 feet, and the second building, which is 25x37 feet in dimensions, is utilized for engine house, boiler house, etc. Here the firm manufacture India brush kid and pebble goat and morocco, and make a specialty of East India tan and sheep skins of all finishes. Ninety hands are employed. The skiver factory is equally well appointed in its mechanical equipments, and a large force of hands are there employed. The firm's Boston store is the headquarters of the concern, and here is to be always found an excellent and extensive stock of kid, goat, and morocco, white and colored skivers, sheep and lamb skins, glove sheep, and sheep linings, etc.

Southwick's Market, No. 185 Cabot Street.—The business was first started in 1860 by Messrs. E. & L. Southwick, who were succeeded January 1st, 1862, by Messrs. G. H. Southwick & Bro., who remained till 1882, when Mr. G. H. Southwick became sole proprietor, and in January, 1883, by the accession of his son, the present firm was organized. They occupy large and commodious quarters next door to the Town Hall. The term "market" aptly applies to this house, for here is to be found just what housekeepers go to market every day to obtain. Meats of all kinds, game of every description, cooked corned beef of their own pressing, canned meats of every kind, canned fruits, canned vegetables, canned soups, and canned fish, the choicest butter, the freshest eggs, the purest Jersey milk, pickles, oils, sauces, and ketchups, foreign and domestic fruits, green vegetables, beans, and peas, asparagus and celery, and a thousand and one things to tempt the appetite in all seasons of the year. The members of the firm are Messrs G. H. and G. L. Southwick.

Charles Woodberry, Pharmacist, Odd Fellows' Building.—One of the finest business sites in Beverly is that occupied by the handsome drug establishment of Mr. Charles Woodberry, in Odd Fellows' Building, corner of Cabot and Wallis streets. The business was first established some fifty years ago by Mr. A. N. Clark, who was succeeded some years after by Mr. Horace R. Lovett, and the present proprietor assumed possession in 1868. On the erection of the Odd Fellows' Building, in 1875, he came to his present location. Here he occupies a large corner store, elegantly fitted up, 20x40 feet in dimensions, and provided with every facility for the display of his large and elaborate stock. The leading specialty is the prescription trade, which is large and influential. The stock of family drugs and medicines is complete, and in the other departments are to be found an elegant line of toilet articles, the best brands of cigars, a handsome soda fountain, and fancy goods of various kinds. Mr. Woodberry is a native of Beverly, of an old and honored family.

G. W. Frost, Manufacturer of Wood and Paper Boxes, Beverly.—The manufacture of wood and paper boxes has grown to be a very extensive and important industry in this country, involving the outlay of immense capital and the employment of a large number of workpeople. The largest concern in the East engaged in this branch of enterprise is that of Mr. G. W. Frost, whose headquarters are at Beverly. Here he has a factory three stories in height, covering an area of 70x75 feet, and to this is attached an L eighteen feet square. The mechanical equipments are of the best kind known to the trade, and a staff of forty hands are employed in manufacturing every description of wood and paper boxes, including lock corner boxes. At Saco, Me., Mr. Frost has another factory, where employment is given to from fifty-five to sixty-five hands, who are engaged principally in manufacturing box shooks from Eastern pine. Mr. Frost makes a specialty of these in his business, and they are shipped direct in carload lots to all points of the United States at the lowest possible rates, orders by mail, telephone, or telegraph receiving prompt and careful attention. The business of this house was founded in 1874, and from its earliest inception it has developed at a rate commensurate with the energy and ability of its management, and in its present status is concededly one of the leading concerns in the market in its line. Mr. Frost, who is a native of New York, is a young, enterprising man of business, methodical and prompt in all his transactions, and a pleasant gentleman with whom to establish commercial relations.

Woodbury Brothers, Wholesale Manufacturers of Buskins and Slippers, and Women's and Misses' Boots and Shoes, corner of River and Federal Streets.—Among the large concerns in this town engaged in the manufacture of buskins and slippers and boots and shoes must be mentioned that of Messrs. Woodbury Brothers, who founded their enterprise in 1869. The popularity of the style of goods this house was enabled to put upon the market and the energy manifested by its proprietors soon placed it in the front rank of Eastern shoe manufacturers. The firm have a four story factory, covering an area of twenty-nine thousand square feet, located on the corner of River and Federal streets. This large concern is equipped with the most modern and effective mechanical appliances, while employment is

furnished for three hundred hands. This is Beverly's largest and most important shoe factory. The products of the establishment are buskins and slippers and boots and shoes for women and misses. The firm have an office and salesroom at No. 31 Lincoln street, Boston, and here they carry a large stock of their manufactures. The distributing trade of the firm extends throughout the New England and Western States. The members of the firm, Messrs. R. H. and H. O. Woodbury, are both natives of Beverly.

Lee & Cressy, Furniture Dealers and Undertakers, No. 206 Cabot Street.—One of the busiest stores in Beverly is that of Messrs. Lee & Cressy, the well-known furniture dealers and furnishing undertakers at No. 206 Cabot street. This firm is widely known as dealing in all kinds of furniture, in upholstered goods, window shades and fixtures, and are the principal undertakers in the town. The business was established by them in 1873, and has been conducted in a thoroughly successful manner. They occupy a large and well-stocked store 20x60 feet in size, and have all necessary facilities for prosecuting the business. Their stock is new, modern in style, and of the best material and manufacture, and the prices are fair and reasonable. They employ four clerks and salesmen, are prepared to furnish coffins, caskets, robes, and all funeral furnishings, including hearses and coaches, at the shortest notice, and their patrons are always served with promptness, efficiency, and proper consideration. The members of the firm are Messrs. I. F. Lee and F. W. Cressy, both natives of this county.

Theodore Taylor, Choice Groceries, Teas, Coffees, Sugars, Spices, etc., No. 204 Cabot Street.—One of the most popular and frequented establishments engaged in the grocery trade in Beverly is that of Mr. Theodore Taylor, of No. 204 Cabot Street. This gentleman is a successful dealer in choice groceries, teas, coffees, spices, sugars, etc., and has been established here for the past four years. He occupies a well-appointed store, 20x60 feet in dimensions, and possesses every convenience for the accommodation of customers. His stock is always complete in every department, choice and fresh in quality, received direct from the most reliable sources of supply, and sold at prices which defy successful competition. He employs a full force of clerks and salesmen, delivers goods free of charge, and assures every patron prompt attention. Mr. Taylor is a native of this State, and has a long and valuable experience in his business.

R. E. Larcom, Dealer in Shoe Manufacturers' Supplies, corner of Park and Federal Streets.—This gentleman is an extensive dealer in shoe manufacturers' supplies, and has been established here since 1873. He occupies large and well-appointed warehouses 33x80 feet in dimensions, with a storehouse 20x80 feet. His stock includes a large and complete assortment of shoe tacks and nails, veneers, taps, bottom boards, fillings, buttons, eyelets, leather boards, straw boards, paper, twine, pattern boards, fine cotton bottom linings, and shoe findings of every description. He employs a competent corps of clerks, guarantees his goods to be of the best material and manufacture, and offers them at prices which practically defy successful competition. Mr. Larcom is a native of Beverly and a young man of energy and enterprise.

Charles G. Hinman, Planing and Molding Mill, Park Street, near the Eastern Railroad Depot.—The business of this gentleman was founded in 1876, and from the outset to the present it has been most successfully conducted. Mr. Hinman is the owner of the four-story building in which his works are located, he occupying the first floor, which is 35x70 feet in dimensions, and Mr. Nathaniel Glover occupying the three upper floors as a shoe factory. Mr. Hinman's works are furnished adequately with the latest improved wood-working machinery, which is operated by steam-power. Several competent and skilled workmen are employed in turning, sawing, and bracket making, in manufacturing window frames, and in executing all kinds of woodwork to order. A specialty is made of kiln-dried, hard pine flooring. The facilities of the establishment are such as to cope with any demands that may be made upon them, and the result is that the house enjoys an extensive patronage throughout the whole of Essex county. All work turned out by this house is not only artistic and neat in appearance, but is well and substantially made, and all orders are executed with promptness and dispatch at prices as low as those of any other establishment in the country. Mr. Hinman is a native of Maine, but was reared in Boston.

J. H. Baker & Co., Manufacturers of Ladies', Misses', and Children's Boots, Shoes, and Slippers, corner of Park and Wallis Streets.—This firm's specialties are kid, goat, and grain boots and shoes of fine and medium grades, and also the best and most fashionable slippers for ladies, misses, and children. The business was originally established in 1867 under the firm style of Baker & Woodbury. In 1869 Mr. Woodbury retired, and from that time until 1871 Mr. J. H. Baker conducted the enterprise alone. In 1871 he took into partnership Mr. Creesy, but the latter only remained two years, and from that period

until 1885 Mr. Baker again had sole control. In the last-mentioned year Mr. Baker, who is a native of Nova Scotia, took into partnership his son, Mr. C. H. Baker and Mr. J. C. Dodge. Both of the latter gentlemen are natives of Massachusetts. The factory premises, which are located on the corner of Park and Wallis streets, are two buildings, each containing a basement and three floors and measuring severally 30x80 feet. One of the buildings has an annex on Park street, the dimensions of which are 30x80 feet. In one building one hundred and twenty-five operatives are employed, and in the other seventy-five. The firm has a large and growing trade in the New England States.

Central Fish Market, William Stopford, Proprietor, Nos. 5 and 7 Railroad Avenue, corner Common Lane and Hale Street, Pride's Crossing.—This gentleman started the business in a small way in 1872 and now has one of the largest fish markets in this section of the State and successfully supplies a small army of people with fish of every kind, oysters, and clams from all the best producing sources in the country. His main office and warerooms are located in a large building owned by him on Railroad avenue, and has also a branch store at Pride's Crossing, both being connected by telephone. His trade is both wholesale and retail, and is annually increasing in both volume and importance. He supplies all of Beverly and a large portion of the dealers in Salem, Manchester, and other surrounding towns, and has both ocean, lake, river, and shell fish, oysters from Providence river and from Norfolk. He gives employment to ten hands in the summer, runs seven teams, and carries on the business in a thoroughly enterprising and successful way. Mr. Stopford is a native of England, although residing here since boyhood.

DANVERS.

DANVERS, like many other adjacent places that are now separate and distinct municipalities, originally formed a part of the settlement of Salem, early known as the Naumkeag, settled in 1626 by Roger Conant and others, and much increased in population in 1628 by the arrival of John Endicott and others from England. The Naumkeag then included what are now known as Salem, Danvers, Beverly, Marblehead, Wenham, and parts of Topsfield, Manchester, Lynn, and Middleton, bound northerly by Agawam, southerly by Saugus, westerly by Andover, and easterly by the Atlantic ocean. Then Saugus, Salem, Gloucester, Agawam, and Newbury extended all along the coast of Essex to the Merrimack, and Andover was the only town south of that river. On December 31st, 1638, the settlers in the neighborhood of what now forms the town of Danvers had become so numerous that the people of Salem decided that "there should be a village granted to Mr. Phillips and others upon such conditions as seven men appointed for the town's affairs should agree upon," and thereupon the settlement became Salem village, which subsequently became the town of Danvers. On June 16th, 1757, Danvers was incorporated, with all the privileges and rights of an independent town. Then on May 15th, 1855, the southern portion of the town was also incorporated as a separate town under the name of South Danvers, which, on April 13th, 1868, was changed to Peabody.

The first meeting-house in Danvers stood near the site of the present church and on what was called Watch-house Hill. The first pastor was the Rev. James Bayley, who began duty October 28th, 1671. The church is now located at Danvers Centre.

At Tapleville, near the Boston and Maine railroad and between Pine and Collins streets, stands the Old Nourse House, where Rebecca Nourse resided. An effort is being made to erect a monument to her memory.

In the Revolution Danvers figured conspicuously. In 1774 a regiment was quartered here, and two minutes before the battle of Lexington the first onset by the British was aimed at Danvers. Colonel Leslie, with his regiment, came from Boston for the purpose of destroying cannon and military stores deposited at Danvers. While Colonel Leslie was parleying with Parson Barnard and others about crossing the North Bridge at Salem, the stores were removed and Colonel Leslie had to return to Boston, otherwise Danvers would probably have been the scene of what afterward took place at Lexington. The men of Danvers shared in the Revolutionary struggle, and a monument of granite on the hill, overlooking the town, commemorates those who fell in the fight for freedom. Among the men of Danvers who figured as Revolutionary heroes were Generals Israel Putnam, Gideon Foster, and Moses Porter; Colonels Jeremiah Page, Israel Johnson, and Enoch Putnam; Majors Caleb Lowe and Sylvester Osborn; Captains Samuel Eppes, Samuel Hunt, Jeremiah Putnam, Samuel Page, and Dennison Wallis, Levi Preston, and Johnson Proctor, Mr. William Shillaber, and Doctors Amos Putnam and Samuel Holten.

The first settlers were Puritans, and in 1666 they were incorporated into a religious body, and built the first meeting-house. The predominant faith now is a modified version of the notions of the old Puritans, but every sect has its place of worship. Danvers is amply supplied with school facilities, and there is no town in the country where the appropriations for educational purposes are on a more liberal scale.

On the 16th of June, 1852, Danvers celebrated the anniversary of her separation from Salem, and on that occasion George Peabody, the philanthropist, then resident in London, and a native of Danvers, sent a gift of \$20,000 for the founding and maintenance of the Lyceum.

Located at Danvers is the State Insane Asylum. The Eastern Branch of the Boston and Maine railroad runs through the town from Salem, and has four stations—at Danversport, Danvers Plains, Beaver Brook, and the Asylum.

Agriculture and commerce have been the pursuits of the people of Danvers from the beginning. About a hundred years ago Joseph Southwick began the business of tanning with a few tubs or half-hogsheads, and tanning is now the staple business of the district. There are also many boot and shoe factories here, and the town is a flourishing one. Danvers was at one time noted for its earthenware, known as "Danvers china," but the industry, though not as extensive as formerly, is still carried on.

The population in 1752 was one thousand four hundred; in 1852 it had increased to eight thousand four hundred, and in 1885 it was seven thousand and forty-eight. It must be remembered, however, that the present Peabody, which now has a population of nine thousand five hundred and thirty, was a part of Danvers until April, 1838.

DANVERS BUSINESS HOUSES.

K. Alley, Dealer in Fancy Goods and Millinery, Maple Street.—One of the busiest places in Danvers is the establishment of Mrs. K. Alley, the well-known dealer in dry and fancy goods, on Maple street. Established in 1878, it has always enjoyed a wide reputation for the excellence of its goods. The store is 18x40 feet in dimensions. The stock is always large and complete in every department and includes a large assortment of woolen and underwear and fancy goods, which are sold at prices which defy successful competition. The fancy goods department is especially attractive.

A. J. Stetson, Dealer in Furniture, Upholstery Goods, etc., Maple Street.—One of the largest

establishments in Danvers is that of Mr. A. J. Stetson, dealer in furniture, straw matting, oil-cloths, upholstery goods, and room papers. The business was established some twenty-five years ago by Mr. Austin Wheeler, and, after several changes in proprietorship, Mr. Stetson assumed possession in 1880. He occupies a large three-story building, 30x60 feet, and has every convenience for the display of a large and varied stock, which is procured from the best sources of supply and offered at prices which are always reasonable. Furniture repairing and upholstering are leading specialties of the business, and a large trade has been built up. Mr. Stetson is a native of Maine and a young man of energy and business integrity.

First National Bank of Danvers, No. 10 Maple Street.—Banks hold the great medium of exchange between trade centres, and they occupy the position of arbiters between debtors and creditors, and are a valuable index to the condition of all business interests. The First National Bank of Danvers is one of the best tried institutions in the town. It was originally founded as the Village Bank, in 1836, being incorporated under the laws of the State, and in 1864 it was re organized under the national banking laws. It has achieved a marked success, and it ranks among the most trusted fiduciary establishments in the State. It is ably officered, and its board of directors is composed of gentlemen who enjoy the confidence of the public. The president, a native of New Hampshire, is Mr. Daniel Richards, who has held this office since 1856, and the cashier, a native of Salem, Mass., is Mr. B. E. Newhall. The directors are Messrs. D. Richards, Edwin Mudge, William M. Currier, S. P. Fowler, G. A. Topley, J. R. Langley, and C. H. Gould. The bank has a capital of \$150,000 and a surplus standing to its credit of \$36,000. The bank transacts a general business in loans and deposits, and makes collections on all available points in the country through its correspondents. The bank occupies admirable premises at No. 10 Maple street. Every facility of which the modern system of banking has taken advantage is offered to the customers of this bank, and that its efforts in this direction have been appreciated is testified to by the success and prosperity it enjoys.

J. A. Beckford, Pharmacist and Dealer in Drugs, Chemicals, etc., No. 8 Maple Street.—The well-known pharmacy of Mr. James A. Beckford, at No. 8 Maple street, was founded originally by Mr. Levi Mellen in 1853, and was continued by him until 1881, when Mr. Beckford succeeded to the business. The store, which is located in the bank building, is one of the finest in the town. It is 30x60 feet in dimensions, and is well adapted to the purposes for which it is used, and is very handsomely fitted up. The stock consists of fresh and pure drugs and medicines, chemicals, toilet articles, fancy goods, perfumery, physicians' supplies, soaps, sponges, and cigars, etc. In the laboratory the most careful attention is given to the compounding of physicians' prescriptions and family recipes, and none but competent assistants are employed in this or any other department. Prescriptions are compounded at any hour of the day or night. A full line of the leading and approved patent medicines is always to be found at popular prices. Mr. Beckford is a native of Salem and a thoroughly practical pharmacist of extended experience.

C. P. Perkins & Co., Manufacturers and Dealers in Parlor, Shop, and Cooking Stoves, Ranges, etc., corner of High and Park Streets.—One of the largest and most successful business establishments in Danvers is that of Messrs. C. P. Perkins & Co., the well-known dealers in stoves and tinware, plumbing materials, etc., at the corner of Park and High streets. This house was first established in 1874 by Messrs. F. D. Upton & Co., who were succeeded in 1879 by the present firm. They occupy a large three-story building, 24x40 feet in dimensions, and possess all the necessary facilities. The stock is always large and complete and includes a fine assortment of parlor, shop, and cooking stoves, ranges, furnaces, lead-pipes, sheet-zinc, pumps, copper, tin

and sheet-iron ware, and plumbing material of every description. A leading specialty is made of plumbing, and in this important branch of their business they are prepared at all times to do prompt and efficient work. The members of the firm are Messrs. C. P. and Henry A. Perkins, the senior being a native of Salem and the junior of Danvers. Both are thoroughly practical and experienced at their trade.

E. & C. Woodman, Florists, Holten Street, Tapleyville.—There is no more attractive spot to visit in the spring in all that section of Danvers than the floral conservatory of Messrs. E. & C. Woodman, on Holten street, Tapleyville. The grounds have long been an object of interest to all visiting in this neighborhood, and in the summer season the grounds are filled with tropical plants and the choicest flowers. Here, for some years, the Messrs. Woodman have successfully conducted the business, with every facility at hand. The firm is widely known throughout this section as wholesale and retail florists and extensive growers of garden supplies. They carry a large and varied assortment of the choicest flowers and plants, and are prepared to make designs to order in any style required at the shortest notice for weddings, funerals, etc. They keep a full line of bedding plants, including geraniums, pansies, daisies, asters, dianthus, coleus, torrenia, heliotrope, etc., also tomato and celery plants, early and late cabbage plants, strawberry plants, etc., etc. Prompt and courteous, in their efforts to establish a really first-class conservatory here they have met with generous recognition. They are on the line of the horse-cars.

Eben S. Lord, Watchmaker and Jeweler, Porter's Block, Maple Street.—This business was first established in 1876 by Mr. H. C. Hewitt, and the present proprietor assumed possession in 1880. He occupies neat and commodious quarters, has every facility for doing satisfactory work in the way of repairing and cleaning of watches and jewelry, and has a fine display of watches, clocks, jewelry, spectacles, and eye-glasses, all of which are of the most reliable material and manufacture, and are sold at prices which defy successful competition. By a careful and conscientious study of all the requirements of the trade, and by long and valuable practical experience in this work, Mr. Lord has gained an excellent reputation and a fine patronage. Mr. Lord is a native of Salem, and possesses the esteem and respect of the entire community.

J. F. Porter, Furniture and Carpets, Maple Street.—This thriving business was first established some twenty years ago by Mr. Austin Wheeler, and carried on successively thereafter by Messrs. B. S. Moulton, J. A. Witham, and F. D. Sperry, until 1875, when the present proprietor took possession. The store is three stories in height. A leading specialty is made of furniture and carpets, in which commodities Mr. Porter stands at the head of the trade in this vicinity. He also deals extensively in upholstery, window shades, curtain work and material, and is the agent in this section for the White sewing-machine. He keeps a large and complete stock always on hand, and has built up a flourishing trade throughout Danvers, Salem, Beverly, and surrounding towns. Mr. Porter is a native of Danvers, active, enterprising, and reliable.

PEABODY.

AS related in our account of Danvers, that place was an outgrowth of Salem, and Peabody is an offshoot of Danvers. In 1855 the town of Danvers was divided into Danvers proper and South Danvers, and in 1868 the name of South Danvers was changed to that of Peabody, in honor of the town's benefactor and son, George Peabody. The town is very picturesque and beautifully located. Near the centre of the town is Peabody Square, and from this spot there branch out in different directions the principal thoroughfares of Main, Lowell, Central, and Foster streets, while the city is overlooked by two eminences, Buxton's Hill and Bushby's Hill, from either of which vantage grounds an admirable view can be had of the town spread out below, the prominent objects presented to the eye being the Peabody Institute, Eben Dale Sutton Library, High School, Town Hall and Clerk's Office, South Danvers Mutual Fire Insurance Company's Building, the Post-Office, South Congregational, First Baptist, Episcopal, First Methodist, First Universalist, First Unitarian, and St. John's Roman Catholic Churches. The railroad communications are by the Salem and Lowell, Western Lawrence branch, the Eastern division of the Boston and Maine Railroad, Wakefield branch lines.

At the census in 1885 Peabody had a population of nine thousand five hundred and thirty, of whom four thousand seven hundred and thirty-seven were males, and four thousand seven hundred and ninety-three females. The population in 1880 was nine thousand and twenty eight, and in 1875 eight thousand and sixty-six. Peabody is celebrated for its extensive tanneries, the tanning business being the staple trade of the town. There are also some extensive boot and shoe factories here, and many other industries are well represented.

Peabody is well supplied with educational facilities and religious edifices belonging to the various sects. It has two newspapers—*Peabody Press* and *Peabody Reporter*—and an excellent fire department. The town contains nine thousand and fifty acres of land.

PEABODY BUSINESS HOUSES.

James Howley, Fashionable Tailor, Peabody Square, over Trask's Store.—Well fitting and carefully made garments have become a necessity in these modern days, and an establishment where these are to be obtained in perfection and at moderate prices is that of Mr. James Howley, of Peabody Square. Mr. Howley is a native of England, where he had a thorough practical training in his business, and has been located in Peabody for the past eight years, he starting business on his own account in February, 1884. His stock embraces a full and complete assortment of broadcloths, suitings, cassimeres, and worsteds of the best foreign and domestic manufacture, and in all the newest patterns and designs. These are selected with a judgment and ability which a life-long experience in the business confers. Five hands are employed and fine custom work is a specialty of the establishment. Prompt attention is given to all orders and a perfect fit is guaranteed. Clothing is also cleansed, pressed, and repaired. The house is one that has by merit forced itself into public recognition.

Eagan & Kelly, Morocco Manufacturers.—The morocco and goat and sheep-skin manufacturing establishment of Messrs. Eagan & Kelly has been established for thirteen years, and has grown in extent and reputation until it stands well in the front rank of the houses in its line in Peabody. The proprietors, Messrs. Edward Eagan and Michael Kelly, have been residents in the town for the past thirty-six years. Their factory, which consists of a three-and-a-half story building, covering an area of 110x33 feet, is equipped with the best modern machinery and steam-power, and employment is afforded to between thirty-five and fifty hands. The firm manufacture the finest qualities of morocco, goat, and sheep skins for the trade, and their business relations with dealers in Boston is of an extensive character. The firm finish considerable work for Messrs. Lucius Beebe & Son and Webster & Co. of that city. The establishment maintains an excellent reputation for the superior character of the work turned out and the honorable manner in which the business is conducted.

Rufus H. Brown & Co., Leather Manufacturers.—One of the oldest and most prominent leather manufacturing concerns in Peabody is that of Messrs. Rufus H. Brown & Co., who carry on an extensive trade. The business was started forty years ago by the firm of Pinder & Brown, and this partnership was continued for fifteen years, when the style of the house became Brown & Caller. Six years subsequent to this event Mr. James M. Caller became the sole proprietor, and a year later the factory was closed for about twelve months. In 1877 business was resumed by Messrs. Brown & Stanley, and this was the style of the house until 1883, when the present firm of Rufus H. Brown & Co. was organized, the members of the copartnership being Messrs. Rufus H. and Otis Brown, both natives of Ipswich, and Mr. Frank W. Stanley, a native of Peabody. The firm have a tannery covering an acre of land and equipped with all the best appliances. Employment is afforded here to twenty-five hands. They have also a four-story factory covering an area of 160x28 feet, where from thirty-five to one hundred hands are employed, and the products of the concern embrace all grades of leather, the bulk of which is shipped to Boston. The firm is a very enterprising one, and its success is but the reward of perseverance and honorable dealing.

F. M. Davenport, Dealer in Boots, Shoes, and Rubbers, No. 96 Main Street, corner Caller.—This stand has been long established as a headquarters in the boot and shoe trade and has been in possession of the present proprietor since August, 1884. By a careful and conscientious endeavor to meet all the requirements of his patrons, Mr. Davenport has gained an excellent reputation as a merchant. His store is 20x60 feet in size and is very neatly fitted up. He keeps a very carefully selected stock of boots, shoes, and rubbers from the best producing sources, which he offers at prices that defy successful competition, repairing being a specialty. He has every facility for supplying the public with the best quality of goods, and has a large patronage in Peabody and vicinity. Mr. Davenport is a native of Rowley, Mass., and a gentleman with whom it is always a pleasure to deal.

S. A. Southwick, Manufacturer of Wax, Kip, and Split Leather, Grove Street.—A representative establishment engaged in the production of wax, kip, and split leather is that of Mr. S. A. Southwick, who in 1855 founded this enterprise, and during the thirty years that have elapsed has become one of the most noted manufacturers in his line in the State. His works comprise a three-story building with a width of 24 feet and a length of 105 feet. The house makes a specialty of kip leather and the products of the establishment are disposed of chiefly in Boston. Mr. Southwick is a gentleman of long practical experience and holds a high position in commercial circles.

John F. Pickering, Dealer in Cigars and Tobacco, Fruits, Candies, Groceries, etc., corner of Foster and Lowell Streets.—The house of Mr. John F. Pickering, located on the corner of Foster and Lowell streets, was established in 1873 by the present proprietor, and from the enterprise and care with which the business has since been conducted it has gained the favor of a large and discriminating class

of trade. The premises occupied have a frontage of twenty-four feet on Foster street and an equal frontage on Lowell street. The store is very tastefully fitted up and furnished. The stock is a choice and select one and embraces a full and complete line of staple and fancy groceries, cigars, tobacco, confectionery, nuts, fruits, etc. Popular prices prevail and the patronage is large and growing. Mr. Pickering, who is a native of New Hampshire, has been long a resident in Peabody.

Samuel Donnell & Son, Dealers in Choice Groceries, Fine Teas, Flour, etc., Nos. 15 and 17 Lowell Street.—Among the long established and most reputable firms engaged in the grocery and tea trade is that of Messrs. Samuel Donnell & Son, of Nos. 15 and 17 Lowell street. This house was originally established about sixty years ago, and was destroyed in the fire of 1843, being rebuilt in the following year. After passing through the hands of several proprietors it came into possession of the present owners, Messrs. Samuel Donnell and Samuel Donnell, Jr, both of whom are natives of Portsmouth, N. H., in 1872. Under their efficient management a large and flourishing business has been built up, which extends to Lynnfield, Salem, etc. The location of the house is one of the best in the town, and the store, which is 40x150 feet, is very neatly filled up. The stock includes every kind of groceries, the finest brands of tea, and the best quality of flour, which they receive direct from the most celebrated mills. They also do a large trade in Western oats. The family trade of the firm is particularly large, as the house has one of the largest and most complete assortment of goods in this line that can be found in the town.

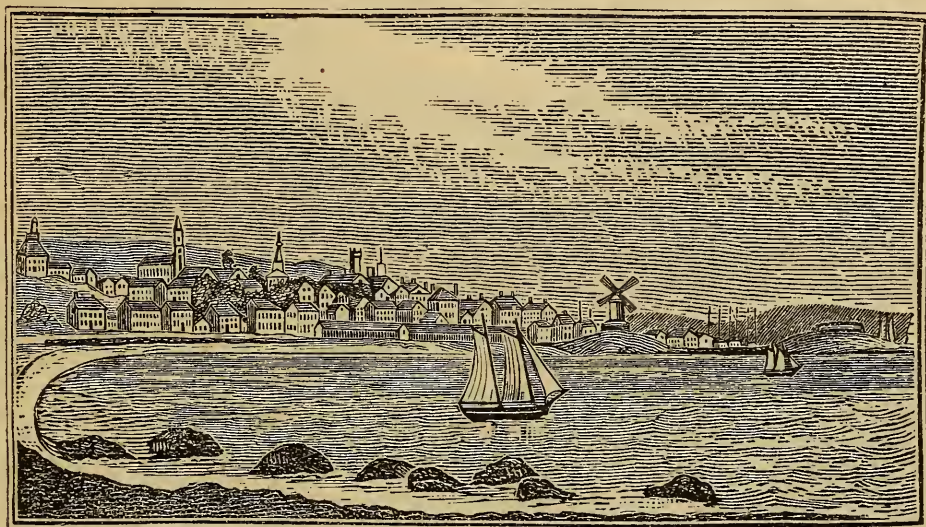
Hazen A. Spaulding, Druggist, No. 9 Allen's Block.—Among the prominent druggists of Peabody is Mr. Hazen A. Spaulding at No. 9 Allen's Block. He established himself in business here in 1882, and occupies a large and well-appointed store, 25x60 feet in size, with basement, which is stocked with an elegant assortment of goods, consisting of a full line of drugs and family medicines, toilet articles, cigars, etc., all of which are carefully selected from the best sources of supply and offered at prices which defy successful competition. A competent corps of salesmen are in attendance, and patrons may be assured of prompt and courteous attention. Mr. Spaulding is a native of Massachusetts and of excellent reputation and standing.

P. Hall, Dealer in Boots, Shoes, and Rubbers, No. 18 Lowell Street.—This house was established about fifteen years ago by Mr. Joseph F. Morrison, who, in 1876, sold out his interest to Messrs. W. L. Pray & Son. The latter firm were succeeded in 1884 by the present proprietor, Mr. P. Hall, who is a native of Canada, but has been in the States for the past twenty years. He brought to the business a long experience, which has enabled him to greatly strengthen and enlarge the business. The store is commodious and tastefully fitted up. The stock embraces an excellent selection of boots and shoes in all the latest designs, suited for all seasons. There is also an ample display of rubbers. A specialty is made of fine custom boots and shoes, accuracy of fit, ease of wear, excellence in quality, and durability being guaranteed. Repairing in all its branches is promptly attended to.

CITY OF GLOUCESTER.

ON a fine harbor of Cape Ann, at the end of the famous North Shore, lined with patrician Bostonian villas, and celebrated in art, poetry, and history, stands the foremost fishing port in the world, Gloucester. The inner harbor is protected by Ten Pound Island, and presents an unusual scene of bustle and activity, being the very home of schooners. The outer harbor is guarded from the sea by Eastern Point, with its lighthouse and fort, while on the western shore is the Stage Fort, erected during the Civil War, from which is obtained a fine view of the harbor and town.

Gloucester was the first place occupied north of Massachusetts Bay by the first English settlers. The topography of the district is bold, rocky, and uneven, occasionally relieved by small tracts of level land. In May, 1642, it was incorporated as a plantation, the name of Gloucester being attached at the request of some of the first residents, who came from the old cathedral city of Gloucester, England. Prior to the incorporation of Rockport in 1840, Gloucester embraced the whole promontory of



AN OLD VIEW OF GLOUCESTER HARBOR.

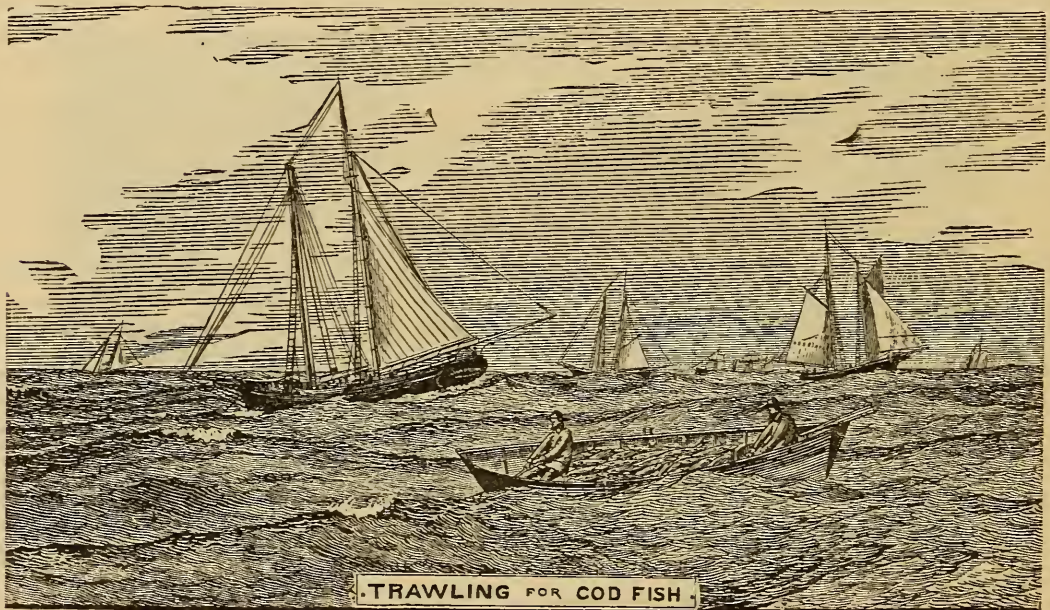
Cape Ann, and it was itself chartered as a city May 26th, 1871. The city is beautifully located, and from the rugged hills in the city and the suburbs magnificent views of ocean and land are to be had. Beacon Pole Hill, on the Asquiam road, commands an extensive and interesting prospect of Gloucester, the bare bleak hills of the Cape, and the waters and shores to the north and south. Near the City Hall is Fort Point, a small, rocky promontory, covered with fish flakes, with the remains of an old fort on its highest point, and there is a curving beach, facing the surf from the inner harbor, and partly occupied by the Pavilion Hotel, of which Lady E. S. Wortley said, "It is very much like being afloat in a line-of-battle ship, we are so close to the grand old Atlantic." Directly across the harbor is East Gloucester, from whose rugged hills the compact streets, with the church spires and the lofty buildings, make up a pretty scene. Several large summer boarding-houses are scattered over the East Gloucester peninsula, which has wild and rugged scenery on the seaward side. On Little Good Harbor is a beach, at the south end of which are the bass rocks, where the surf rolls in grandly after an easterly gale. All along the rocky, precipitous shore there are many places of attraction, and the suburbs of the city have many spots of absorbing interest. For instance, about two miles from the city a small road branches off from the Manchester road to the left, and soon becomes a sequestered path on the borders of the forest and by the edge of the sea, leading to a dark and frowning mass of rocks known as Norman's Woe, surrounded by the waters of the ocean. This is the scene of Longfellow's poem, "Wreck of the Hesperus." Following the precipitous and rocky shore, about one mile southwest of

the reef, Rafe's Chasm, a remarkable fissure in the great cliff, which fronts the sea, is reached. It is six feet wide, from forty to fifty feet deep, and one hundred feet long, and the roar of the waves is appalling when they sweep through it after a storm. A little beyond is another curious cleft in the trap rock.

As we have said, prior to 1840 Gloucester embraced the whole promontory of Cape Ann. The Cape was formerly called Wingaersheek by the small tribe of Indians who occupied it. It was rounded by Captain Smith in 1614, who named it Cape Tragabigzanda, in memory of a Turkish Princess who had befriended him while he was wounded and a prisoner in Constantinople in 1601. Prince Charles, of England, however, insisted upon the Cape being named in honor of his royal mother. In 1625 the forest-covered promontory, which was populated by lions and Indians, was settled by a colony under Roger Conant, but Conant soon abandoned the place for Salem. He was, however, soon succeeded by some Englishmen from Gloucester, and, as before stated, they named it after their native city.

"A year memorable in the annals of mystery" was 1692, when hundreds of French and Indian ghosts were thought to haunt the Cape, and were often shot at but never hurt. So great was the panic that two regiments had to be sent to put down the sprites. With the decline of the witchcraft delusion in Salem the superstitious mariners of Gloucester lost sight of their mysterious enemies and the soldiers were withdrawn.

In 1775 Cape Ann sent three hundred men to the American army besieging Boston, and in August



of that year Gloucester was bombarded for four hours by the British sloop-of-war "Falcon." The Minute-men held the town and captured four boats, a tender, and a prize schooner with forty men from the "Falcon." The ruined town was soon repaired, and with the close of the war, the cessation of privateering, and the reduction of the national navy, the fishing fleets were once more manned and sent out.

Gloucester has given to the country men who are famous in its history. The poet, William Winter, the essayist, E. P. Whipple, the Unitarian divine, Samuel Gilman, the painter, Henry Sargent, the author, Epes Sargent, and other notables of the same family were natives of Gloucester.

The Fishing and Other Industries.

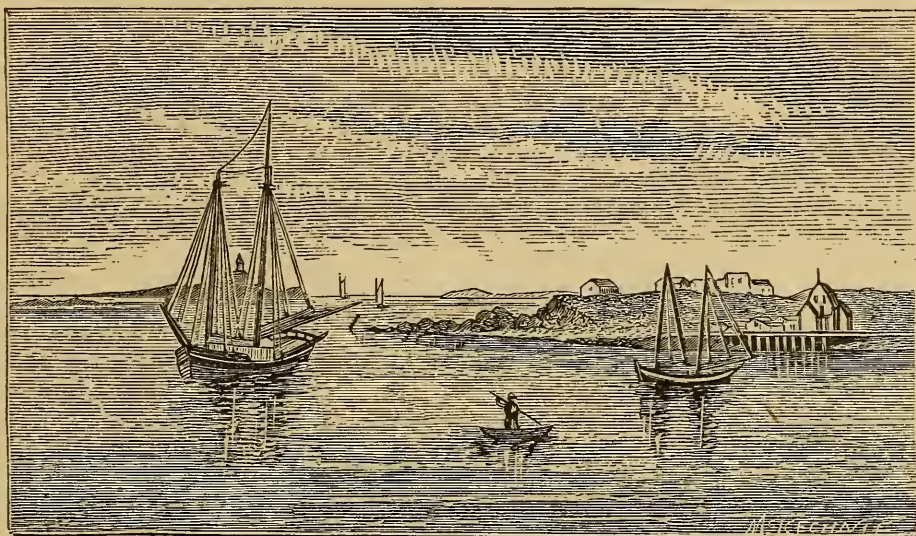
Gloucester is said to be the largest fishing port in the world. Certainly it is the largest in this country. It has always been noted for the extent of its fishing fleets and its immense trade in fish, and to-day the city ranks third in foreign commerce in the State of Massachusetts, being surpassed only by Boston and Salem. In 1774, Edmund Burke, speaking of the Massachusetts fishermen, said: "No sea but what is vexed by their fisheries, no climate that is not witness of their toils; neither the perseverance of Holland, nor the activity of France, nor the dexterous and firm sagacity of English enterprise, ever carried their most perilous mode of hardy industry to the extent to which it has been pursued by this recent people—a people who are yet in the gristle, and not yet hardened into man-

hood." From the wharves of the city fish are shipped in immense quantities to all parts of the country, Boston being the principal recipient. In addition to its fishing industry, Gloucester imports sugars, molasses, etc., from Surinam, and coal, wood, salt, and lumber from the British provinces, and in these commodities commands a large trade. The city is a prosperous one, and now has a population of about twenty thousand.

Public Buildings, Etc.

The City Hall is a lofty, new, and elegant structure of brick, with a tall tower, which commands enchanting views of the pretty suburbs of Brookbank and Steepbank and of the ocean. The building is in the modern style of architecture, and is a great ornament to the city.

There are fifteen churches, belonging to the various denominations, and some of these possess many architectural attractions. The first Puritan church built here was erected by the colony under



GLOUCESTER HARBOR.

Roger Conant. The First Parish Church, founded in 1642 by the settlers who succeeded Conant, is still standing, and there is in it a British cannon-ball, fired into the town in 1775. The old Universalist Church is also deserving of special mention. John Murray, the "Apostle of Universalism," planted that sect in America in 1770, and preached several years in this church. In this edifice is a curious organ, which was captured during the Revolution by a privateer. It is four feet high, and is played by turning a crank, its capacity being thirty tunes.

The educational needs of the city are admirably supplied by a well-appointed library, numerous school-houses, and competent tutors.

Railroad and Steamboat Communication.

Gloucester, which is thirty-one miles from Boston, is connected with that city by the railroad system of the Boston and Maine Railroad Company, and passenger and freight vessels ply daily between the two cities.

GLOUCESTER BUSINESS HOUSES.

E. P. Ring & Son, Boots, Shoes, and Rubbers, No. 128 Main Street.—Among the attractive retail establishments of the city of Gloucester is that of E. P. Ring & Son, dealers in boots, shoes, and rubbers, at No. 128 Main street. The business was established here about forty years ago, and has been in possession of the present firm since 1869. In 1874 the senior partner, Mr. E. P. Ring, died, and his son has successfully carried on the business ever since under the same firm name. The store is large and well appointed; two floors are occupied in the business, 20x60 feet each, and every facility is afforded for the prosecution of the business in a successful manner and upon a large scale. A full and complete line of boots, shoes, rubbers, and slippers are always to be found in stock, procured from the best and most reliable sources of supply and offered at prices that defy successful competition. Repairing is done in the most acceptable manner and with the utmost promptness. Four hands are given employment in the store, and every patron may be assured of prompt attention and honorable treatment. Mr. E. P. Ring, the proprietor, is a native of Gloucester and a young man of large experience in business affairs.

A. McArthur & Co., Furniture, Carpets, and Housefurnishing Goods, No. 203 Main Street.—The ample resources, high commercial standing, and remarkable enterprise of the furniture house of Messrs. A. McArthur & Co., at No. 203 Main street, is well known throughout New England. This establishment, which was opened in December, 1884, is a branch of the firm's Boston house, which was founded about nine years ago. The premises comprise three floors and basement, and are very tastefully fitted up. The stock embraces a full and general assortment of all kinds of fine furniture in the leading and most fashionable designs, together with a varied and fine display of English Wilton, velvets, brussels, and other celebrated makes of carpets, and also an extensive collection of housefurnishing goods, embracing stoves, refrigerators, bedding, children's carriages, and every article required in the household. The business is conducted both upon the ready cash and installment plan, and the firm offers the best of facilities and the easiest terms to those about to set up house-keeping. Mr. George Richardson is the manager of the establishment, and the members of the firm are Messrs. Arthur McArthur and William McLeod.

J. Nelson, Oil-Clothing and Fishermen's Outfits, No. 285 Main Street; Branch Store, No. 35 Commercial Street.—This house was founded sixteen years ago, and from its inception has been accorded a very extensive patronage. The house manufactures and repairs every description of oil-clothing, employing about twenty hands, and handles every kind of fishermen's outfits, embracing long coats, jackets, and pants (black or yellow), rubber jackets and pants, rubber hats, rubber and pure gum boots, also a large line of fine calf boots, fishing boots, and

slippers of all kinds, extra quality home-made, red-lined wool jumpers, and a full stock of underwear. Working pants, Cardigan jackets, hats, caps, and sou'westers are offered at wholesale, and, in short, anything and everything required by fishermen, "from a needle to a dory sail," may be had at this popular establishment. Mr. Nelson, who is a native of Sweden, but who has been resident in Gloucester since 1859, has had a vast experience in the manufacture of oil-clothing, and his products have no superior in the market. The stock carried is both large and varied, and popular prices prevail. Mr. Nelson has a branch store at No. 35 Commercial street, and this is equally well fitted up and stocked.

Webster House, No. 9 Pleasant Street, Nathaniel Webster, Proprietor.—A perfect exponent of the truly American science of first-class hotel keeping is the Webster House. This is Gloucester's finest hotel and the principal temperance house in the city. The Webster House is a representative establishment. It was originally opened by the present proprietor about twenty-eight years ago and has always had a select line of patronage. The guests of the Webster House have ever the best of accommodations, the best of fare, and the best of service. It is a building with a basement and three stories, the whole covering an area of 50x100 feet. The interior appointments are of the most homelike and liberal character. The rooms are all commodious and well furnished. The cuisine is unsurpassed, everything that the market affords is provided, while the culinary department is under efficient management. A staff of from twelve to fifteen help are employed, and the establishment is under the able management of Mr. H. A. Tarr, a courteous and obliging gentleman. The proprietor, Mr. Nathaniel Webster, is a native of Gloucester, and built this house. He is also the owner of the largest and most elegant hotel in the South, the Everett, at Jacksonville, Florida, and carries on an immense ice business in this city.

Gloucester Ice Company, Office at Webster House, Nathaniel Webster, Proprietor.—For sixty years the Gloucester Ice Company has been in active operation, and to day is supplying the city with the best and purest ice. The business was started three score years ago by Mr. Nathaniel R. Webster, father of the present proprietor, who succeeded to the enterprise about thirty years ago, having previously been twenty-five years with Mr. Webster, Sr. He owns a large lot of land and warehouses, situate between Gloucester and Rockport, whence the supplies of ice are obtained. He is also the largest real estate owner in Gloucester. Forty hands and twenty-five teams are regularly employed in supplying ice to customers. The company command a large shipping trade, and an extensive business with fish houses, hotels, offices, restaurants, and private dwellings. The company's headquarters are at Webster House, and all orders are promptly attended to and charges are reasonable.

T. H. Fuller & Co., Wholesale Dealers in Salt Fish, Wharf Street, foot of Water Street.—Among the enterprising houses engaged in the wholesale fish trade of Gloucester that of Messrs. T. H. Fuller & Co. is entitled to brief notice, at least, in this volume. This house was established in 1879, and has since secured a large trade, extending throughout the New England States and to New York, Philadelphia, Baltimore, and from Richmond to Chicago. All kinds of salt fish are handled at wholesale, and a specialty is made of boneless fish—mackerel, cod-fish, hake, haddock, herring, etc. The premises consist of a store of two stories, 40x70 feet in dimensions, and these afford ample accommodation for curing and packing the fish and promptly filling orders. From fifteen to twenty-five hands are employed. Mr. Fuller, who is a native of Nova Scotia and the sole proprietor of the enterprise, is long a resident of this city. The house was founded on a policy at once liberal and just, and is entitled to the esteem with which it is universally regarded.

S. A. Stacy & Son, Insurance, City Bank Building.—The old-established and reliable insurance agency of S. A. Stacy & Son is located in the City Bank Building. The business was first established in 1856 by Mr. S. A. Stacy, and the present firm was organized in 1866. They represent, as agents for Gloucester and vicinity, the following well-known and reliable companies, viz.: Ætna, of Hartford; Hartford, of Hartford; Phoenix, of Hartford; Insurance Company of North America, of Philadelphia; Home, of New York; Royal, of Liverpool; Pennsylvania, of Philadelphia; Springfield, of Springfield; Commercial Union, of London; Quincy Mutual, of Quincy; Traders' Mechanics', of Lowell. These companies stand on their own respective merits, and need no other encomium than that embraced in the record of a long and honorable life. One need go no farther than this office to secure sound and equitable insurance upon his property at reasonable rates. The large patronage enjoyed fully attests the appreciation bestowed upon this enterprising and reliable agency. The firm is composed of Messrs. S. A. & J. C. Stacy, both natives of this city, and of high standing in society and business circles.

Alex. Pattillo, Dry Goods and Carpets, Nos. 120 and 122 Main Street.—Among the prominent and popular business houses in the city is that of Mr. Alex. Pattillo, the well-known dealer in dry and fancy goods and carpets, at Nos. 120 and 122 Main street. This house was established by Mr. Pattillo in 1852, and has long been known as one of the leading establishments in its line of goods in the city. The store presents an attractive appearance and is fitted up with every modern convenience for the display of a mammoth stock of goods. Two floors are occupied, the main floor being 100x25 feet in size, handsomely fitted up with cash railway and other modern facilities, and the second floor being 60x25 feet, given up to the carpet department. Every branch of the business is stocked to repletion with goods selected from the best sources of supply and offered at prices which are invariably reasonable. Employment is given to fifteen clerks, salesmen, and salesladies. A large and permanent trade has long been established by the popular proprietor, and the reputation of the house has been secured by thoroughly legitimate business methods. Mr. Pattillo is a native of Nova Scotia, and in the prime of life.



Shute & Merchant, Producers and Wholesale Dealers in All Kinds of Salt Water Fish, Wharves and Warehouses, Parker Street.—Since 1862 this firm has been conducting a growing business, until to-day they control the largest boneless fish establishment in the United States. They own immense wharves and ten buildings on Parker street, the buildings being utilized as warehouses, box factory for boneless fish, smoke houses, offices, etc. These buildings are of large capacity, and about fifty hands or more are employed therein in curing and packing fish. The firm also own and run a fleet of vessels, on which a large number of hands are employed. The facilities of the establishment are complete, and while handling every description of salt water fish, the firm makes a specialty of boneless fish and smoked halibut. The business is entirely of a wholesale character, and the trade relations of the house extend to nearly all sections of the country. The weight of fish handled yearly by this house is very considerable. The individual members of the concern are Mr. J. L. Shute and Mr. W. T. Merchant. The former is a native of New Hampshire and the latter of Gloucester. The firm is one of the most esteemed in the trade. Prompt in the filling of all orders, liberal and straightforward in all their transactions, they have won the confidence of wholesale dealers everywhere.

Charles E. Grover, Auctioneer and Appraiser, Agent for the Purchase and Sale of Real and Personal Property; City Auction Rooms, No. 277 Main Street.—A successful auctioneer and appraiser is found in the person of Mr. Charles E. Grover at No. 277 Main street. This gentleman is a native of Gloucester and one of the best known citizens. He established himself in business here many years ago, and has gained an excellent reputation and large patronage. He is prepared at all times to give his attention to auction sales, to real estate on the premises, vessel property on the spot, stock at places of business, household goods at dwellings. He also acts as agent for the purchase and sale of real and personal property, and by his large acquaintance in the city and his intimate knowledge of the business he possesses rare advantages for successful negotiation for his clients. Prompt, faithful, and efficient service will be performed either as auctioneer or as appraiser of real estate.

C. E. Grover, Jr., Wholesale and Retail Stationer and Dealer in Musical and Toilet Goods, No. 277 Main Street.—The advantages possessed by Mr. C. E. Grover, Jr., of No. 277 Main street, for supplying the wants of the business men of this city with every description of stationery, musical goods, toilet articles, and fancy wares are worthy of special mention. Mr. Grover embarked in this business in 1874, and by a careful study of the business and the wants of the trade he set himself the task of supplying the one and meeting the demands of the other. The work required labor and painstaking care, but we find Mr. Grover soon master of it. He has ascertained just what the public want and has furnished it to them. He buys for cash, and is thus enabled to sell at the very lowest prices, as the inspection of his stock and prices will convince all. He occupies a handsome store, 20x40 feet in size, and possesses every facility for the successful prosecution of his business. Mr. Grover is a native of Gloucester and a reliable merchant.

Andrews & Co., Packers, Inspectors, and Wholesale Dealers in Dry and Pickled Fish, No. 39 Rogers Street.—The trade in fish affords, in these modern times, abundant opportunities for men of enterprise. One of the most enterprising houses engaged in the fish business in the city of Gloucester is that of Andrews & Co., the well-known packers, inspectors, and wholesale dealers in dry and pickled fish. This house was established in 1878, and has built up a wide reputation and a large trade upon its own personal merits. The proprietor, Mr. Oscar Andrews, is more especially known in the trade and by the public as the patentee and proprietor of the celebrated boneless Georges codfish blocks, which was patented by him April 17th, 1883, and which has completely revolutionized the method of manufacturing boneless codfish. They are put up, by this invention, in solid blocks of two pounds each, in the securest manner, and are sold all over the United States. Mr. Andrews occupies two large buildings, two stories each, 100x40 feet in dimensions, and supplied with machinery run by steam power, and is the only establishment operated by steam known in the business. Forty hands are employed, and every facility is at command for the prosecution of the business upon the largest scale. Mr. Andrews, who is the sole proprietor and active manager, is a native of Gloucester, active, energetic, and progressive in all his business methods and reliable in all his dealings. Mr. Andrews takes a great pride in keeping the quality of his goods first class in every respect, and claims that his third-grade blocks are superior to many of the "first" grade of his imitators. Mr. Andrews being confident of the great success his blocks would attain, secured at the start the services of Mr. Walter S. Moses, one of the most skillful inventors in New England, and by his assistance has perfected machinery run by steam, which, by materially reducing cost of manufacture, enables him to defy competition and thus offer the trade "bottom" prices.

Procter Brothers, Printers, Publishers, Booksellers, Stationers, Proprietors of the *Cape Ann Advertiser*, Nos. 108 and 110 Main street.—Messrs. Francis and George H. Procter have been conducting for the past forty years a successful business at the "old corner," Nos. 108 and 110 Main street, which is also known as the Procter Building. The brothers are both natives of the city and are closely identified with its best interests, ever taking an active part in promoting its welfare. The firm occupy the entire building. The third floor is used as a composing room, the rear second floor as a press room, and the large middle room, which is entered from either Main or Centre streets and called the Procter Room—paper parlor—is very tastefully fitted up, with ceiling and walls elegantly decorated, showing the modern style of art in paper-hanging. The room is filled with the largest stock of room paper, borders, decorations, window-shades, and curtain goods this side of Boston, and is well patronized. Front second floor is the editorial and business rooms of the *Cape Ann Advertiser*. On the first floor are spacious stores handsomely fitted up and filled with a large and choice stock of books, stationery, blank books, newspapers, music, musical instruments, fancy goods, wrapping paper, cutlery, and kindred goods. This is the best equipped book-store in the city. The firm do a general book and job printing business. The mechanical equipments in the printing department embrace the newest and

most fashionable styles of type and the latest improved steam-power presses, including a new Campbell two revolution, and the facilities of the establishment for promptly filling all orders are ample. The firm are the publishers of several local works, among which may be mentioned *The History of Gloucester*, *Gloucester Directory*, *Fisherman's Own Book*, *Fisherman's Memorial*, *The Fisheries of Gloucester, 1623 to 1876*, *Fishermen's Ballads*, *Nora Ray*, *the Child Medium*, *Georges' Fishing Schooner in a Storm*, *Cod-Fishing on Georges*, *Map of Gloucester and Cape Ann*, *Stereoscopic Views of the Romantic Scenery of Cape Ann*. The firm in 1856 established the *Cape Ann Advertiser*, which is published every Friday morning. It is a neatly printed sheet, and takes cognizance of and discusses all public matters in a spirit of fairness and dignity of tone, while it spares no trouble nor expense in a faithful collection of news affecting the fishing and other interests of the city and the Cape generally. Four thousand five hundred copies are circulated in the principal fishing ports of the States and maritime provinces. It consequently forms an excellent medium for advertisements of every character, and those not inserted in its columns fail to reach a large population in the greatest fishing centres of the world.

David B. Smith, Wholesale Fish Dealer and Manufacturer of Oil, No. 429 Main Street.—A leading wholesale dealer in fish, and manufacturer of fish oil in this city is Mr. David B. Smith, who established himself in business here in 1880, and has secured a prominent position in the trade. He owns a large wharf, several warerooms and buildings, and possesses every improvement and facility for business. His specialty is salt fish of all kinds except the boneless, and he has a large trade, principally in Boston and extending into different portions of the New England and Western States. He employs ten men and his products of fish oil are acknowledged to be as good as the market affords. He has at sea a fleet of six vessels, whose crews will number, all told, about sixty men, and they annually land as large hauls as any crafts of their dimensions hailing from this port; also contracts for the catch of a large number of other vessels. Mr. Smith is a native of Rockport, Mass., a gentleman of wide experience in all that appertains to the catching and handling of fish.

Harvey C. Smith, Successor to Charles C. Cressy, Wholesale Fish Dealer, No. 23 Rogers Street.—Among the wholesale fish dealers in the city of Gloucester who are aided by a wide experience in all that pertains to the catching and handling of fish is Mr. Harvey C. Smith, successor to C. C. Cressy, of No. 23 Rogers street. Mr. Smith has had an experience of thirteen years in the business. He occupies commodious shops and warerooms, and possesses the requisite facilities for prosecuting his business. His leading specialty is boneless fish, and he deals largely in all kinds of salt and pickled goods. He employs a number of hands in the business, and has a large trade that extends throughout all New England. The goods are such as to recommend their good qualities wherever they are introduced, and establish a large and permanent trade. Mr. Smith is a native of Rockport, reliable and thorough in all his business methods, and of good standing in the trade.

City National Bank.—This well-known and popular bank was incorporated in 1875 under the national banking laws, with a capital of \$150,000, and in its operations it has been eminently successful, due chiefly to the careful management of its officers, and the high and responsible character of its directorate. The bank occupies handsome new banking rooms that are eligibly located and tastefully fitted up, while every accommodation for the convenience of its patrons and every facility for the effective dispatch of business is provided. The bank has availed itself of all the modern methods of banking, and every facility offered by other fiduciary institutions to their patrons is afforded by the City National Bank. The bank had standing to its credit on January 14th, a surplus of \$30,000, profit accrued, \$10,000, and it has on deposit at Washington \$150,000 in United States four per cent. Government bonds which at present market price would add largely to its surplus if sold, as it has no premium account and the institution is ably officered by gentlemen who possess the confidence of the mercantile community. Mr. Addison Gilbert is the president, Mr. Henry A. Parmenter the vice-president, Mr. William A. Pew cashier, and Mr. William T. Cunningham book-keeper. The board of directors consists of Messrs. Addison Gilbert, Charles H. Pew, Henry A. Parmenter, Loring B. Haskell, Nathaniel Webster, Daniel Allen, Jr., Samuel N. Hardy, Solomon Jacobs, William Thompson, Wm. N. Jordan, Jas. S. Ayer, and Jas. G. Tarr. These names are indicative of commercial probity and integrity, and their connection with the City National Bank gives it a leading position among the sound, well-managed institutions of the country, and promises an extensive and successful career in the future.

N. J. McKinnon, Dealer in Stoves, Ranges, and Repairs, Tin Plate, Copper, and Sheet-Iron Worker, Nos. 1 and 3 Main Street.—This house was established in 1879, and has always enjoyed an excellent reputation and a large and thriving trade. The proprietor occupies two floors 30x50 feet each. The specialties of the house are stoves, tinware, repairs, and general jobbing, also as the agent for the celebrated patent stove lining, that will fit any stove, range, or furnace, and as a tin plate, copper, and sheet-iron worker. Three hands are employed, and a large and active trade has been established, which is annually increasing. The stock of stoves and ranges is always large and complete, of the most desirable manufacture and style, and sold at the lowest possible prices. Mr. McKinnon is a native of Nova Scotia.

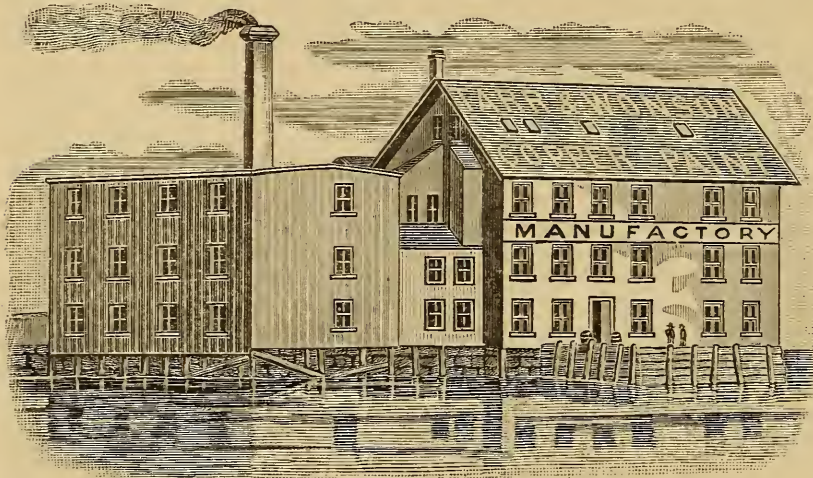
John Hawson, Dealer in Books, Stationery, and Nautical Instruments, No. 82 Main Street.—Among the successful establishments of the city is that of Mr. John Hawson, the well-known dealer in books, stationery, and nautical instruments, at No. 82 Main street. The business was first established in 1875, and has long enjoyed a thriving trade. The store is 20x50 feet in dimensions and desirably located. The stock consists at all times of a fine line of standard works, the latest publications of American and foreign authors, periodicals, the leading dailies, and an elegant line of stationery, fancy goods, all of which are offered at prices that are invariably reasonable. Mr. Hawson is a native of Gloucester. He was thirty years a sea captain, and for the past ten years has conducted the business with marked success.

H. L. Follansbee, Insurance, Gloucester National Bank Building.—Among the solid and successful business men of Gloucester is Mr. H. L. Follansbee, who established himself here in 1873, and has steadily maintained an excellent prestige as a live business man and a reliable agent. In the insurance business he presents to property holders very rare advantages, as is clearly shown by the following list of companies which he represents, viz.: American Central Insurance Company, of St. Louis; British American Assurance, of Toronto; Cambridge Mutual Insurance Company, of Cambridge; Continental Insurance Company, of New York; Fire Association, of Philadelphia; German American Insurance Company, of New York; Hamburg-Bremen Insurance Company, of Hamburg; Lancashire Insurance Company, of Manchester, Eng.; Niagara Insurance Company, of New York; Newark Fire Insurance Company, of Newark; Phenix Insurance Company, of Brooklyn, N. Y.; Phoenix Assurance Company, of London; Queen Insurance Company, of Liverpool, Eng.; The Insurance Company of the State of Pennsylvania, of Philadelphia; Mutual Life Insurance Company, of New York; Travelers' Life and Accident Insurance Company, of Hartford; Great Western Marine Insurance Company, of New York. These are among the best known and most reputable insurance companies extant, both for fire, life, accident, and marine risks. In the real estate business Mr. Follansbee has a large and prominent patronage throughout Gloucester and the surrounding towns, and his thorough knowledge of the business enables him to do efficient service in the purchase, sale, or rental of real estate, the negotiation of mortgages, and in all matters relating thereto. Mr. Follansbee is a native of Newburyport, Mass., and thoroughly reliable in all his dealings with the public.

Israel C. Mayo, Wholesale and Retail Dealer in Stoves, Furnaces, Ranges, Tinware, etc., No. 92 and 94 Main Street.—One of the pioneers in business in this city is Mr. Israel C. Mayo. This house was first established here in 1840 by Mr. Calvin Putnam, succeeded a few years thereafter by the firm of Putnam, Woodbury & Co., and in 1852 by the present proprietor. Mr. Mayo occupies three floors, 31x62 feet each, and possesses the requisite capacity for the display of a mammoth stock of goods. He does a large plumbing business and a general jobbing trade throughout the city and Cape, and in his stock will always be found a complete assortment of stoves and tinware, lanterns, pumps, pipes, kitchen goods, etc., all of which are received from the best sources of supply and sold at fair and reasonable prices. He has also recently built a machine-shop for doing all kinds of light machine work. Mr. Mayo is the patentee and manufacturer of the patent star signal lanterns and the doorless side lanterns, is agent for Walter's patent tin shingles, and manufactures largely of cans for fish packers, and patentee and manufacturer of Mayo's patent rowlock, an ingenious invention which will be appreciated by all boatmen, as this rowlock cannot work up nor get lost overboard. He gives employment to ten hands, and is prepared at all times to do plumbing, tin roofing, vessel work, and jobbing in a thoroughly efficient manner, sparing no pains or expense to please his patrons. Mr. Mayo is a native of Massachusetts, has resided in Gloucester since his boyhood, and is known as one of its most substantial merchants.

Tarr & Wonson, Manufacturers of Copper Paint, Gloucester, Mass.—One of the greatest inventions of modern times is that of copper paint for the bottom of vessels. A well-known house

creditable manner to the members of the firm. The business was originally established in 1860 by Mr. William P. Dolliver, who was soon after succeeded by his sons, Messrs. W. C. and J. S. Dolliver, the



present proprietors. The firm occupies two stores at the address given, and each of these is 60x100 feet in dimensions, neatly fitted up and arranged, and provided with every convenience for the prompt dispatch of business. This enterprising establishment has two departments, one wholesale and the other retail. The firm handles every description of staple and fancy groceries, canned goods, flour, grain, beef, pork, lard, hams, eggs, salt fish, and produce of all kinds, cigars, tobacco, etc. The firm makes a specialty of family groceries and of shipping outfits, and their facilities are unsurpassed by any in the city. This firm has undoubtedly one of the largest local

manufacturing and dealing extensively in this article is that of Messrs. Tarr & Wonson. This business has been established for twenty-two years and extends to all parts of the world. Their paint works are provided with every modern convenience and facility in a prosecution of the business in a successful and satisfactory manner and upon a large scale. An immense trade has been developed which is annually increasing in both volume and importance. The paints are of the best material and modern manufacture, and are sold at prices which defy successful competition. Patrons are assured of prompt attention, low prices, and liberal treatment in all respects. The members of the firm are well-known business men of this city and representative citizens.

trades of any house in the city, and have always had a leading reputation for fairness and liberality in all their dealings. The members of the firm are natives of the city, and houses like this have always aided in the advancement of Gloucester, and have served to give the city its exalted position.

James G. Tarr & Bro., Wholesale Dealers in Dry and Pickled Fish, Smoked Halibut, and Mackerel, Office, No. 1 Ferguson Block.—No historical review of the business interests of Gloucester would be complete without a suitable reference to Messrs. J. G. Tarr & Bro.'s far-famed oil and fish establishment, a veritable landmark in the industries of the city. The business was established in 1855, and from the outset introduced into the business a degree of energy that has led to the upbuilding of an enterprise of great proportions. The products of the establishment are shipped to all parts of the American continent, the trade being annually on the increase. Their wharves and warehouses cover an area of about two acres. About one hundred and fifty hands are regularly employed and about twelve vessels, and the concern is one which exercises a considerable influence upon the trade of the port. The firm have every facility at command for the successful prosecution of the business and the prompt fulfillment of all orders. James G. Tarr & Bro. conduct their business on old-fashioned principles of honesty and fair dealing. They are in every sense of the word public-spirited and popular merchants.

Centennial American Tea Company, No. 98 Main Street.—There are but few lines of goods where absolute purity is so essential as in the tea trade. The Centennial American Tea Company, of New York, have a national reputation, and wherever their sign is displayed throughout the country there will always be found the best quality of teas and coffees known to consumers. The branch establishment of this company, located in Gloucester, at No. 98 Main street, is no exception to the rule adopted long ago by the management. The business was established in Gloucester in 1883, and a large and thriving trade has been the result. The store is large and well appointed, 40x50 feet in size, and provided with every convenience and facility. A complete assortment of teas and coffees of all kinds is kept constantly in stock, and is sold at prices which are invariably fair and reasonable. The establishment is under competent management, extensively patronized by the citizens of Gloucester and vicinity, and deserves, as it receives, the favor and confidence of the community at large.

Dolliver Brothers, Dealers in Family Groceries, Meats, and Produce of All Kinds, Nos. 32 and 38 Main Street.—This firm is one of the best known in their line in the city, and have for years ably and honorably carried on their business in a

Crawley & Bartles, Boot and Shoe Dealers, No. 138 Main Street.—This house was established in January, 1884, and has rapidly gained a foothold among the active business establishments of the city. It is desirably located in a business part of the town, and is 20x40 feet in size. The stock of goods will always be found large and complete, including boots, shoes, rubbers, slippers, rubber boots, etc., and are offered at prices which defy successful competition. This firm has steadily pursued the plan of keeping the best in material and manufacture and selling at reasonable prices. Their steadily increasing trade clearly shows that the public appreciate its business policy. The members of the firm are Messrs. J. Crawley and Nathaniel Bartles, both natives of Gloucester, and young men of energy, enterprise, and reliability.

A. E. Price, Dealer in Drugs, Medicines, Chemicals, Perfumery, etc., No. 134 Main Street.—One of the most attractive establishments in the city of Gloucester is that of Mr. A. E. Price, the well-known druggist and apothecary, at No. 134 Main street. This house was established in 1855 by Mr. Dexter Gier, who was succeeded in 1864 by the present proprietor. The store is large and finely appointed, 25x60 feet in dimensions, and provided with every convenience and facility for the accommodation of customers and the prosecution of the business in the most satisfactory manner. Mr. Price has at all times a large and complete line of drugs, medicines, chemicals, trusses, syringes, breast pumps, supporters, bandages, perfumery, soaps, and holiday goods of every description, and is also well and widely known as the proprietor of Price's London hospital liniment, Price's elixir of calisaya, Price's cough compound, Price's Dalmatian insect powder, Price's sarsaparilla and potassia, Price's beef, iron, and wine, Price's pure cod liver oil, Price's wild cherry bitters, Price's specific, Price's rhubarb cordial, Price's roll salve, Price's cod liver oil emulsion, Price's tooth powder, Price's eye wash, Price's lotio cutis, Price's extract Jamaica ginger, and Price's seidlitz powders. In all these valuable remedies and preparations he has a large and steadily increasing trade throughout New England, and wherever they are introduced a large and permanent demand is at once created. A full force of clerks are employed, and every patron may be assured of prompt and courteous attention. Prescriptions are carefully compounded. Every article is procured from the most reliable sources of supply, and the prices are always reasonable. In the holiday season this store is crowded from morning till night with an eager throng, who are attracted by the fine display of seasonable goods that line its shelves and counters. Mr. Price is a native of Salem, of large and valuable experience as a pharmacist, enterprising and reliable, and very popular with the public.

L. E. Smith, Stoves, Furnaces, and Plumbers' Materials, No. 221 Main Street.—Among the practical workmen who are established in business in this city is Mr. L. E. Smith, the well-known dealer in stoves, furnaces, and plumbers' materials, at No. 221 Main street. The business was first established in 1881 by Messrs. Smith & Pool, who were succeeded by the present proprietor in 1883. Mr. Smith occupies a three-story building, 23x55 feet, and possesses the requisite capacity and all necessary facilities for the business. Special attention is given to sanitary plumbing, ventilation, and house drainage, while furnace work, tin roofing, pump and vessel work are leading features of the business. A large and complete stock of stoves, furnaces, and plumbing materials, of the best manufacture, is always found at this establishment, and offered at very reasonable prices. Twelve hands are employed and prompt and effective work is done. A large and active trade has been established throughout the city and on the Cape,



and the reputation gained is the best possible guarantee of the permanent prosperity of this house. Mr. Smith is a native of Rockport, Mass., of large and valuable experience.

F. A. Barker, Pharmacist, Ferguson's Block.—Mr. Barker established himself in business here in January, 1885, and stepped at once into a large and thriving trade. The store is large and finely appointed, 20x75 feet in dimensions, with handsome plate glass front, and elegantly fitted up. The specialty of the business is comprised in a general drug and prescription trade, and an excellent reputation has been gained by the proprietor in this important branch of his profession. He manufactures Young's cherry balsam for coughs and all bronchial difficulties. His stock of drugs, family medicines, toilet articles, chemicals, etc., is large and complete in every department and selected with skill and judgment, and sold at prices which are invariably reasonable. Three clerks are employed in the store, all skilled and experienced in the pharmaceutical art. Mr. Barker is a native of Maine, and in his strict business career in this city has become favorably known.

The Largest Grocery in Essex County, B. Haskell & Sons (Boston Branch Grocery Company), Jobbers and Retailers in Flour and Potatoes, Family Groceries, Ship Stores, Beef, Produce, Hay, Straw, Woodenware, Hardware, Crockery, Glass, etc., Nos. 282-4, 315 to 319 Main Street.—This large and live concern was founded in 1865, and throughout its twenty-one years' experience it has been a very popular establishment, and from a very small beginning has built up a trade of extensive proportions. The firm occupy three stores, and each of these constitute a distinct department of the business. The firm handle a large variety of goods, including family groceries, spices, teas, flour, eggs, butter, cheese, ship stores, pork, beef, lard, beans, hams, shoulders, potatoes, and vegetables of all kinds, baled hay and straw, woodenware, hardware, crockery, glass, etc. One store and the basement, making two floors, each of which is 50x85 feet in dimensions, are utilized for groceries, spices, teas, etc.; another store, comprising three floors, each 40x24 feet in measurement, is set apart for meats, vegetables, etc., and the third store, consisting of four floors, each with an area of 55x32 feet, is used for crockery, hardware, woodenware, etc. Twenty-six hands are employed and six teams are used in their business. The stores are all neatly fitted up for the convenience and accommodation of customers and for facilitating the filling of orders. They also have a large storehouse, 50x50 feet, in addition to their stores.

The firm draws its supplies from all sections of the country and from the Province of Nova Scotia and Prince Edward Island, and its goods are always fresh and reliable. Buying for cash in vast quantities at low terms, the firm are enabled to offer advantages to all their patrons. They command both a large vessel and family trade. The founder of this business, Mr. Benjamin Haskell, retired fifteen years ago, and his sons, Messrs. Howard and Loring B. Haskell, who were for some time in partnership with him, at present conduct the business very successfully. They are both natives of this city, and all who have transactions with them will find them conducted in a spirit of fair dealing and integrity. Believing that home investments are a duty, they have been quite a factor in the building up of Gloucester's dwelling-houses and fishing-fleet—owning or being interested largely in both.

The Cape Ann News Company, Booksellers and Stationers, No. 193 Main Street.—This business was first established about twenty-five years

ago by Mr. J. S. E. Rogers, who was succeeded by the present management in August, 1884. The company occupy one floor and basement 20x60 feet each. The store is cozy and pleasant, is one of the neatest and best appointed in the city, and is stocked with a rare and choice collection of books, stationery, current literature and fancy goods, large and complete in every department and offered at the lowest prices. A circulating library of recent publications, containing about two thousand five hundred volumes, is an attractive feature of the establishment, and is liberally patronized. The management of the store is in the competent hands of Mr. W. A. Proctor, a young man of excellent character and very popular with the patrons of the house.

H. C. L. Haskell, Insurance, No. 97 Main Street.—Mr. Haskell established himself here in his present business in 1866, and has always enjoyed the confidence of the community. The companies which he represents are as follows, viz.: Germania, of New York; National, of Hartford; Merchants', of Providence; Merrimack Mutual, of Andover; Dorchester Mutual, of Boston, and the New York Life Insurance Company, of New York. Property holders in this city who investigate the condition of these different companies cannot fail to be impressed with their soundness, stability, and wealth. The list is so varied that the agent is enabled to suit the pockets of all classes of people, and no one need to go further in their efforts to secure a reliable company in which to insure. Mr. Haskell is a native of Gloucester, and his reliability is unquestioned and his popularity universal.

Davis & Co., Dealers in Stoves, Furnaces, Kitchen Goods, etc., Nos. 278, 280, and 282 Main Street.—This house was established in 1873 by Messrs. Mayo & Davis, who were succeeded in 1876 by the firm of E. Davis & Co., and the present firm was organized in 1878. The firm occupy three floors and basement, averaging 50x60 feet each. The specialty of the business is vessel outfitting, and every department is stocked with a large and complete assortment of goods, received direct and sold at very reasonable prices. Vessels' lanterns and custom tinware are sold largely at wholesale. The firm have also at all times a full line of pumps, pipes, sinks, glass, iron, and wooden ware. They are also prepared to do plumbing, tin-roofing, stove repairing, and jobbing promptly and satisfactorily. The members of the firm are Messrs. Eben Davis and Frank E. Davis, both natives of Gloucester.

CITY OF NEWBURYPORT.

NEWBURYPORT, once the glory of Essex, is an ancient sea city, beautifully situated on a declivity facing the Merrimack river and within three miles of the ocean, which may be seen from its wharves and the roofs of its buildings. In 1635 a French admiral named Gue, in Canada, learned from the Indians there that a fine, noble river called the Merrimack lay to the south, and, setting sail in search of it, he entered the harbor of Newburyport. He named the river after himself, but the English settlers who followed him and took up their abode at Newburyport preferred the Indian name Merrimack and perpetuated it. Newburyport was originally a part of the town of Newbury, but in 1764 a square mile was set off and incorporated as a town with the name of Newburyport. This territory has since been greatly increased at various times, and in 1851 a city charter was granted by the General Court. The city grew marvelously from 1764 to 1775, shipbuilding being then the principal industry, and the prosperity was continued until 1807, when the tonnage of the port was thirty thousand. The Merrimack-built ships were famous throughout the world for fleetness, strength, and symmetry, and they were made in large numbers until the decline of American commerce under the operation of the English Embargo Act. Newburyport had acquired not only a large shipbuilding interest but an extensive foreign commerce, and the embargo operated with crushing effect upon these maritime industries. Another great drawback was the great fire of 1811, which swept away sixteen acres from the most densely built quarter of the city. This, of course, checked the prosperity of the town, and the population dwindled down to six thousand three hundred and eighty-eight. The effect of these catastrophes may be gathered from the fact that the valuation of the city in 1870 was about the same as that in 1810. In 1772 as many as ninety vessels were built here, but the Revolution and the drain of men for the Essex-county regiments checked the growth of this industry, and in 1788 only three vessels were built. Then the absorption of foreign commerce on the eastern Atlantic seaboard by Boston has told against the growth of Newburyport; indeed it led to a decadence in the population to the extent of over five hundred between 1860 and 1870. At present the population is about fourteen thousand. Like other small cities on the coast similarly affected, Newburyport has had to sustain itself in later years chiefly by manufactories. The manufacture of cotton was begun here in 1836, and it is now the leading business of the place, although considerable attention is paid to the coasting trade, and there is a large fishing fleet belonging to the port.

The river and harbor and neighboring sea afford fine opportunities for sailing and fishing in the summer, which are utilized by a large fleet of pleasure boats. The picturesque situation of Newburyport has always made it an attractive resort, and there are many handsome private residences here, while the suburbs afford charming walks and drives. In the palmy days of the city Washington, Lafayette, Talleyrand, Louis Philippe of France, and other famous men were entertained by the resident aristocratic families. Newburyport has given to the country many famous men who have earned for themselves worthy records on the pages of history. William Lloyd Garrison, of anti-slavery fame, was born here in 1804 in a two-story wooden house that is still standing at the rear of the Old South Church. Among other prominent natives of Newburyport were the lawyers, Charles Jackson, Simon Greenleaf, John Lowell, Joseph Blunt, and Theophilus Parsons; the physicians, James Jackson and W. Ingalls; the inventors, Jacob Perkins and Edmund Blunt; the poets, Lucy Hooper and H. C. Knight; the authors, George Wood, George Lunt, S. L. Knapp, and Hannah F. Lee; the divines, J. Greenleaf, Bishop Clarke, Gardner Spring, G. R. Noyes, and Stephen H. Tyng; the generals, Michael Jackson (commander of the Eighth Massachusetts in the Revolutionary War) and N. T. Jackson (Secession War); and the Senators, William Plumer and Tristram Dalton. Lieutenant Greely, of Arctic fame, is also a native of this city. Long resident here were John B. Gough, the temperance orator; Hannah F. Gould, the poetess; Caleb Cushing, Rufus King, J. Quincy Adams, Harriet Prescott Spofford, and other notables.

The Streets, etc.

The streets are generally broad, straight, and quiet, while great numbers of shade-trees are found in every part of the place, these being maintained by a fund left for that purpose by a public-spirited citizen. The streets which run up from the river are short, and terminate at High street, a broad and umbrageous avenue running six miles along the crest of the ridge, and lined with mansions of the olden time. On High street, near State, is a pond six acres in extent, and surrounded by a mall and terraced promenade. Near the mall is an open space, where stands a noble bronze statue of George Washington, presented to the city by a native in 1879. This bronze is the masterpiece of that eminent sculptor, J. Q. A. Ward. The continuation of High street by Oldtown Green to Pipe Stave Hill, which commands a broad sea-view, and Parker river (so called in honor of Thomas Parker, the first pastor at Newburyport) affords a drive through a well-settled rural district, which has an English air in the carefulness of its cultivation and the antiquity of its houses. State street runs into the country, and is prolonged, under the name of the Newburyport turnpike, through Salem and Lynn to Boston. It was formerly the road traversed by the great northern and eastern stage lines. Near the head of Olive street is the mansion at one time occupied by the eccentric merchant, Lord Timothy Dexter, who made a large fortune by singular ventures, such as sending a cargo of warming pans to the West Indies, and other speculations of a like character, but which, happily, turned out advantageous to him. Near the head of Olive street stands the home of the eminent jurist and diplomatist, Caleb Cushing. State street is the centre for the retail trade establishments, while the wholesale business houses line the water front, which is traversed by a marginal steam railway connected with the Eastern railroad track.

Public Buildings, etc.

The city has many handsome public buildings that add to its many natural attractions. The City Hall is a large, plain building, fronting on Brown square, and is admirably adapted for the official purposes of the city officers.

The Public Library is located on State street, and occupies the old Tracy mansion, where Washington, Lafayette, and other noted guests were feted and lodged in the most prosperous days of the city. The two upper stories are now formed into a hall, and this contains about fifteen thousand volumes. The lower story is utilized as a public reading-room, and it is liberally supplied with magazines and newspapers. The library was originally founded by Josiah Little, and it was well endowed by George Peabody, the philanthropist.

The Marine Museum is also located on State street and is open daily. It contains a fine collection of curiosities brought in by the ships of Newburyport, and, besides the usual mementos of distant lands and peoples, some very elaborate and handsome models of ships are shown.

The fine building of the Essex County Court-house is situated on the terraced promenade surrounding the pond on High street.

There are sixteen churches in the city belonging to the various religious denominations. Notable among these is the Old South (Presbyterian) Church on Federal street, which long ago entered upon its second century. In a vault beneath the pulpit of this church lie the remains of George Whitefield, the founder of the Calvinistic Methodists, who died in this city in 1770. The church has a fine whispering gallery, which is only equaled by the one in St. Paul's, London. Within a short distance of each other on High street are the neat Roman Catholic church, the fine Episcopal church of St. Paul's, and the graceful Gothic chapel of St. Anne. Grouped in the neighborhood of City Hall are North Church, the First Baptist Church, and the Unitarian Church, with its tall and graceful spire.

The educational wants of the city are provided for by an adequate number of school-houses and competent teachers. Notable among the schools is the Putnam Free School, which is situated nearly opposite the Court-House, and which has gained a wide reputation as a high school.

Old Hill Cemetery,

located on State street, beyond High, is a beautiful rural burial-ground, tastefully laid out and ornamented with trees. At the entrance is a fine granite gateway, bearing the inscription, "Until the day break and the shadows flee away."

In the suburbs are many picturesque resorts and ancient mansions, rich in interesting historic associations, and these are the pride of the citizens.

The city is connected with Boston by the Boston and Maine railroad, and it has within it an efficient horse railroad system.

NEWBURYPORT BUSINESS HOUSES.

George W. Hunt, Grand Central Family Supply Store, Groceries, Wines, and Liquors, No. 35 Pleasant Street.—Among the many well-known business houses in this city is that of George W. Hunt, located at No. 35 Pleasant street. It was established as a choice grocery and family supply store in 1876 by Hunt & Davis. In 1881 Mr. Davis severed his connection with the firm, since which time Mr. Hunt has been sole proprietor. The store at present occupied is 50x60 feet in dimensions, furnished with all adequate facilities for the demands of the business, and seven clerks are employed in the different departments. As a family supply store Mr. Hunt's stock embraces every article requisite for family use; choicest brands of flour, choice teas, coffees, spices, canned goods of every description, and everything found in a first-class grocery, as well as a fine selection of wines and liquors, among which will be found especially "Born's Knoll" pure, hand-made, sour-mash whisky, well and favorably known for purity and fine flavor, both for medicinal and family use. He is the sole agent and bottler of Joseph Schlitz's and B. Philip Best's Milwaukee lager beer and manufacturer of the celebrated Belfast ginger ale, soda, and mineral waters, tonics, lemon, birch, and strawberry beer.

Mr. Hunt makes a specialty of charging soda fountains for the druggists' trade, and has every appliance for the successful performance of this branch of his business. The purest ingredients are used in the preparation of these drinks, which are put up in full-measure bottles. Mr. Hunt has been in active business life for twenty-two years in this city. He is a native of Massachusetts, an energetic and enterprising man.

S. H. Thurlow, Hardware, Nos. 30 and 31 Market Square.—Since 1875 Mr. S. H. Thurlow has been engaged in business in Newburyport as a dealer in hardware, cutlery, powder and shot, etc., and his establishment is located at Nos. 30 and 31 Market square. The store is 20x60 feet, and the stock of heavy and shelf hardware, cutlery, shears, seeds, fertilizers, and farming tools is always standard in quality and satisfactory in prices. Clothes-wringers are repaired at short notice. Mr. Thurlow is a native of Newburyport.

J. M. Bacheller, Baiting and Boarding Stable, Inn Street.—The new livery, boarding, and baiting stable of Mr. J. M. Bacheller was established in Newburyport three years ago, and the ability of the proprietor has made it the popular place in the city to procure stylish and serviceable horses and carriages for business or pleasure. The new two-story brick building is desirably located, and has first-class accommodations for twenty-five head of horses and as many carriages. The turnouts are elegant, and funerals, weddings, and pleasure parties are provided with carriages at short notice. Horses are boarded by the day, week, or month, and have every attention. Mr. Bacheller is a native of West Newbury, and his success has been abundantly deserved.

W. Lunt Bartlett, Druggist and Pharmacist, near Boston and Maine Depot.—This pharmacy was established in 1882 by the present well-known druggist, and is one of the popular supply sources in the city. The pharmacy is eligibly located near the Boston and Maine depot, and the stock of drugs, medicines, toilet and fancy articles, and druggists' sundries is always standard, fresh, and reliable. In the compounding of prescriptions the utmost care is observed, and accuracy thereby assured. Mr. Bartlett also conducts a large grocery trade in connection with his drug establishment. He is a native of Massachusetts, has been an active druggist for twenty-five years, and is licensed by the Board of Pharmacy of New York city, having an experience of eight years compounding prescriptions in New York.

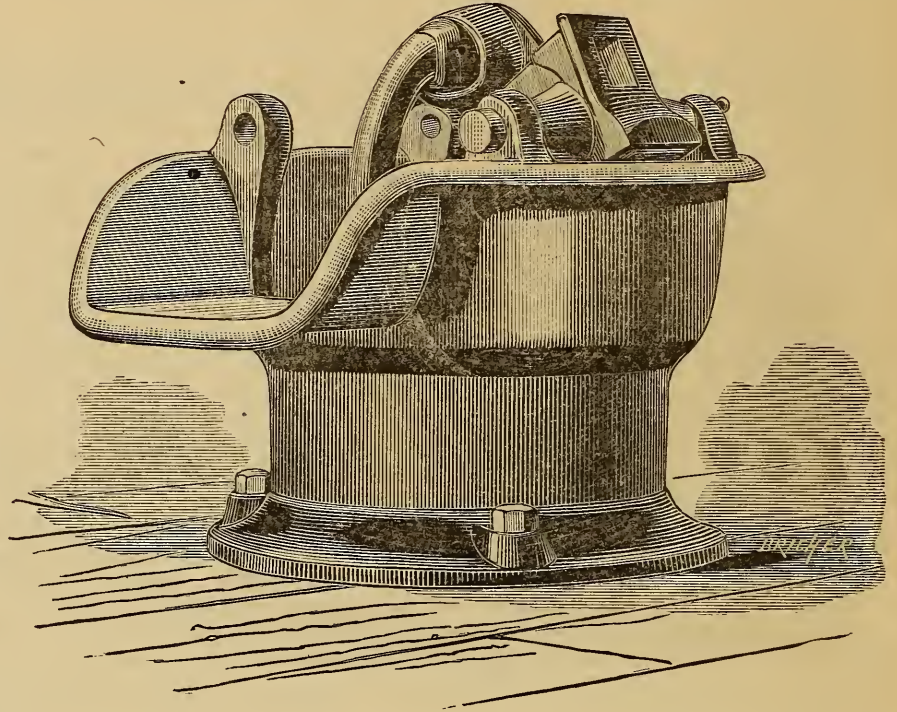
Miss A. L. Currier, Laces, Trimmings, Jewelry, etc., No. 58 State Street.—The attractive lace, trimming, and jewelry establishment of Miss A. L. Currier, No. 58 State street, has for ten years been one of the popular shopping places for ladies of Newburyport and vicinity. The store is arranged with taste, and the stock is always select and desirable. Every fashionable article in laces, trimmings, gloves, and notions generally, the latest novelties in ladies' fancy goods, and all kinds of elegant jewelry, are to be had here at lowest possible prices, and satisfaction is uniformly guaranteed. Miss Currier is a very prompt and reliable business lady. She is a native of Massachusetts.

T. W. Goodwin, Florist, No. 75 Prospect Street.—In the successful conduct of this, the largest greenhouse in this section of the State, Mr. T. W. Goodwin has for seven years occupied a prominent place among the business men of this old seaport town, and his establishment is one of the most attractive conservatories in New England. The greenhouses of this reliable florist are constructed on original plans of the proprietor, and are admirably adapted for successful floral culture. The area of glass surface is sixty-five hundred square feet, and every desirable variety of choice flowering plants are here found in every stage. Choice bedding plants and cut flowers are supplied at short notice, and his skill, taste, and judgment have long since made him famous in this city. He is a native of Maine.

Wallace E. Bean, Tobacco and Cigars, No. 39 Market Square.—The important tobacco and cigar trade conducted by Mr. Wallace E. Bean was established by Mr. G. W. Thomas in 1879, the former succeeding to the business in 1884. The location at No. 39 Market square is a most desirable one, the stock consisting of the most popular brands of cigars and tobacco in the market, besides a full line of meerschau and brier pipes and a fine assortment of pocket cutlery. In quality and prices Mr. Bean may safely invite comparison with any dealer in his line in this city. A billiard and pool room are attached, which is managed in an unexceptionable manner. Mr. Bean is a Massachusetts man by birth.

Albert Russell & Sons, Iron Founders and Machinists, Manufacturers of Double and Single Acting Ship Pumps, Capstans, Windlass Purchases, Power Beams, Gipsy Windlasses, Sail Winches, Cargo Winches, Portable Winches, Chain Stoppers, Windlass Jackets, etc.—One of the most notable enterprises in the city of Newburyport is the iron foundry and machine shop of Messrs. Albert Russell & Sons. This firm are widely known as manufacturers of capstans, windlass purchases, power beams, gipsy windlasses, sail winches, cargo winches, portable winches, chain stoppers, windlass jackets, and Russell's frictionless pump, patented March 20th, 1883, and reissued December 4th, 1883. This pump is manufactured under the patents of the United States, Canada, and Great Britain. It is claimed that it possesses advantages not secured in any of the various pumps heretofore sold. These advantages render it especially desirable for use on board vessels, in factories, on railroads and farms, by builders of sewers or foundations, or, wherever it is desired to raise as much water as possible with the least possible labor. It is simple, strongly constructed, durable, and low priced, and has the largest sale of any known pump in the world for the uses mentioned. They also manufacture an improved steam fire pump, which has been gradually developed to an acknowledged excellence by a steady local demand, and its merits become widely known by the observation of business men without special advertising. Totally different in style and action from the ordinary steam pump in common use, it is designed for sudden and rapid action in emergency, when time and skill are possibly absent, and only energy and promptness can avail. It is nearly related in construction to the locomotive and the fire department steamer, rather than the slow pumping engines of daily use. These fire engines may be seen at the Ocean Mills, Peabody Mills, Victoria Mills, Bayley Hat Factory, all in Newburyport, Mass.; Wheeler Cotton Mills, Grafton, Mass.; Hall & Turner Woolen Company, Johnston, N. Y.; Groveland Woolen Mills, Groveland, Mass., and many others. The business was first established in 1840 by Mr. Albert Russell, the senior partner, and the present firm was organized in 1872. They occupy a large establishment, embracing four floors each 30x100 feet in dimensions. Employment is given to forty hands, and the productions of the establishment are as near perfection as skill, labor, and experience can make them, and their goods go to the extreme limits of the known world. The founder of the business, Mr. Albert Russell, is a native of Maine; his sons, Messrs. E. P. Russell and Albert Russell, Jr., are natives of this city. All are practical manufacturers, and in the management of their enterprise have displayed a thorough knowledge of every detail.

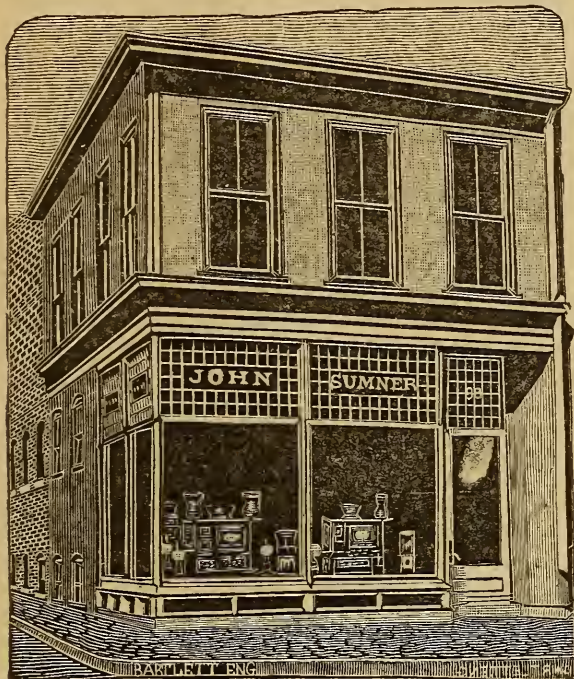
Bradley & Babb, Fine Boots, Shoes, and Rubbers, No. 23 Pleasant Street, opposite Post Office.—The fine boot, shoe, and rubber store of Messrs. Bradley & Babb, No. 23 Pleasant street, is one of the late



enterprises of Newburyport, the business having been inaugurated September 1st, 1885. Mr. W. G. Bradley, the senior member of the firm, conducts a boot and shoe store at Rochester, N. H., in his own name, and also is a member of the firm of Palmer & Bradley, of Salem, having in all an extended business throughout these cities and the neighboring country. The attractive storeroom in Newburyport is 24x70 feet in dimensions, and is a model of taste in its appointments. The stock is new and desirable, including fancy Xmas slippers, men's buckle Arctics, women's and men's imitation sandals, and the best makes of rubber goods and patterns generally are to be had of Messrs. Bradley & Babb at manufacturers' rates, and satisfaction in every regard is guaranteed. Messrs. W. G. Bradley and J. H. Babb are natives of New Hampshire, and are well and widely known.

C. Gemignani, Picture Frames and Molding Manufactory, first door below the Post Office.—Conspicuous among the leading manufacturers of Newburyport is Mr. C. Gemignani, who manufactures picture frames and molding in profuse variety, from the plain photograph border to the massive and ornamental wall frame, and gilding, engraving, and general work are executed in the most substantial and artistic manner. In moldings all sizes are manufactured and kept in stock. There are plaques of the most exquisite designs in endless variety, together with a large and varied stock of art novelties. The business has been established some thirteen years, and commands an extensive trade throughout the State. The dimensions of the building occupied are 24x60 feet, and a large force of skilled workmen are constantly employed. Mr. Gemignani is a gentleman of artistic tastes, and his goods makes his store an art gallery in reality.

John Sumner, Dealer in Stoves, Ranges, and Furnaces, No. 88 State Street.—Mr. John Sumner has for thirty years held a prominent position as the leading dealer in the city in stoves, ranges, furnaces,



etc. He occupies two floors of his fine building No. 88 State street, each 30x60 feet in dimensions, for business purposes, and the establishment is one of the most complete mercantile houses in this section. He carries at all times a most desirable assortment of the best stoves, ranges, and furnaces in the market, and has every facility to supply everything in his line at lowest prices. Orders for tin roofing, plumbing, and job work have prompt attention, and in this branch of the business Mr. Sumner employs from fifteen to twenty master workmen. He is a native of Newburyport, and one of the leading business men of this progressive city.

W. H. Campbell, Boots, Shoes, Slippers, and Rubbers, No. 140 Merrimack Street.—As the successor of Mr. D. T. Batchelder, who established the business in Newburyport over thirty years ago, Mr. W. H. Campbell has for two years conducted with marked and deserved success a large business in boots and shoes. His establishment at No. 140 Merrimack street is a model of attractiveness in its appointments. The stock is large and comprises everything desirable in ladies' and gents', misses', boys', and children's boots, shoes, slippers, and rubbers, and in prices, as in the quality of his merchandise, he successfully competes with any house in New England. Mr. Campbell makes a specialty of repair work, and orders are promptly executed at satisfactory prices. He is a native of Massachusetts.

S. B. Carter, Insurance Agent, No. 76 State Street (up-stairs).—The insurance agency of Mr. S. B. Carter, No. 76 State street, second floor, is the leading one in Newburyport, and for seventeen years the greater part of the insurance in personal and real estate in this city against loss by fire has been effected through this reliable underwriter. He represents most of the reliable fire insurance companies doing business in New England, among which may be named

the Aetna, Hartford Fire, Phoenix, the Home, Continental, German-American and Hanover Fire, of New York; the Commerce, of Albany; the Insurance Company of North America, Franklin Fire, Union Pennsylvania Fire, and American Fire, of Philadelphia; the Springfield Fire and Marine, the Royal, Commercial Union Assurance, Phoenix Assurance, North British and Mercantile, the Queen, London and Lancashire, Norwich Union, and Northern Assurance, of England, and the Aetna Life Insurance Company, of Hartford, Conn. Ever watchful of the interests of clients and thoroughly acquainted with the insurance laws and the standing of companies, uniformly accurate and vigilant, Mr. Carter has long since firmly established himself in general confidence. He is a native of Massachusetts and is one of the most successful underwriters in New England.

High Street Pharmacy, No. 156½ High Street.—Among the specially meritorious enterprises that are a credit to the city of Newburyport, is the High Street Pharmacy, presided over by John Homer, M. D., a registered pharmacist. This house was established by Dr. Homer in 1882, and has gained by the inherent merit of his specialties a prominent position among the pharmaceutical manufactories of the country. The proprietary goods are worthy of foremost mention, and among the most famous are the restorative wine-bitters, elixir sarsaparilla compound, female anti-bilious pills, new Indian vegetable pills, Marsh's rheumatic liniment, Johnson's cough balsam, mountain herb worm powders, English female pills, aromatic tonic-bitters, anti-dyspeptic bitters, white rose lotion, etc., etc. In all these remedies this house has a large trade throughout all the New England States. The stock of pure drugs and chemicals is always large, varied, and complete, while will also be found a large assortment of fancy goods, toilet articles, perfumery, confectionery, cigars, also elegant imported and domestic wines, liquors, ales, London porter, Burgundy and Bordeaux wines, Gerry's champagne cider, all selected with care for medicinal purposes. The prices that prevail here are reasonable. Dr. Homer is a native of Maine, a graduate of Harvard in 1865, of long experience as a pharmacist, and has practiced medicine and surgery for twenty years.

Wm. Holker & Co., Dealer in Stoves and Ranges, Copper, Tin, and Sheet-Iron Workers, Nos. 6 and 7 Market Square.—This firm has been established since 1872, and in the premises in which they are now located occupy four floors 40x60 feet. Their special feature is stoves and furnaces, of which they keep a full stock of all the most desirable makes and patterns, parlor, dining-room, waiting-room, and cook stoves, the production of the best manufacturers, substantial in construction and unique in design. The stock of furnaces is also large, and embraces all the improved patterns. They are copper, tin, and sheet-iron workers, the factory being equipped with all necessary appliances. In the jobbing line they are prepared to fill all orders promptly and give particular attention to tin roofing. The gentlemen composing this firm are natives of England, but came to this country in infancy. They have an excellent local trade, and their jobbing interests are extending well beyond the city limits, and in their line of trade are always on the alert for novelties in stoves and furnaces.

Blake & Noyes, House, Ship, Sign, and Ornamental Painters, No. 48 Merrimack Street.—Mr. Samuel S. Blake, the senior partner in this well-known firm, a native of New Hampshire, has been in the business for upward of half a century, while the firm itself has been in existence twenty-one years. Both Mr. Blake and his partner, Mr. Philip H. Noyes, of Massachusetts, are gentlemen of practical experience in the several branches of their business, and as a result they have a large and constantly increasing patronage. For beauty and originality of design and artistic finish their work is unexcelled. House and ship painting is a prominent feature in their line, and they can point with pride to many buildings, public and private, not only in Newburyport, but in the surrounding country, as evidence of their practical experience and artistic skill. They also deal in paints, oils, window and picture glass, and keep on hand doors, sashes, and blinds, or furnish them to order at the shortest possible notice. Besides their extensive trade in painting, glazing, graining, gilding, and paper-hanging receive a large share of their attention, and they are no less experienced and practical in these several branches of the business. Mr. Blake served his time with Bruner & Cutter as an apprentice from 1833 to 1838, was with them six years as journeyman, and then with Mr. Bruner as partner from 1844 to 1864, thence formed the present firm. Mr. Blake preserves in his office the model of the first ship he worked upon—the ship “Xylon,” built at Salisbury Point by Kenniston & Cedby, and has worked as painter upon eighty-seven ships, etc., built by John Cunner, of Newburyport. They are also agents for H. W. Johns’ celebrated “Asbestos” paints, that have already acquired so wide a reputation throughout the country.

Thomas P. Mackinney, Dealer in Hardware, No. 11 Market Square.—This house has been in existence for the past eleven years and occupies a spacious salesrooms, 20x60 feet, at the above number, where a large stock of heavy and shelf hardware is carried at all times. It comprises machinists’, blacksmiths’, and milling hardware, pocket and table cutlery, nuts, bolts, springs, nails, screws, tools of all kinds, chains, hammers, hatchets, saws, and an extensive stock of goods generally found upon the shelves of a hardware store of this capacity. This house also carries an extensive stock of farm and garden seeds. It also deals largely in fertilizers, ground plaster, and milling tools. Mr. Mackinney is a native of this city, and his efforts have been rewarded in the reputation he has gained for integrity and uprightness in his dealing with the public, and an extensive patronage.

Dr. Job T. Dickins’ Pharmacy, No. 8 Pleasant Street.—Thirty years ago the attractive pharmacy known as above was established by Dr. J. T. Dickins, a native of England, and has since been one of the leading drug establishments of this city. Dr. Dickins deceased in 1883, and the store has since been conducted by Mrs. Dickins, his widow. It is desirably located at No. 8 Pleasant street, and is very complete and tasteful in its arrangement. The stock is all fresh and reliable, and includes pure drugs, standard proprietary medicines, fancy and toilet and druggists’ sundries generally. The most scrupulous care is observed in compounding prescriptions, and in this department absolute accuracy

is always assured. Dr. Job B. M. Dickins, a son of Dr. Job T. Dickins, who is a physician in successful practice, has his office in the pharmacy, and his worth and skill as a professional man is generally acknowledged. Dr. Dickins was born in Haverhill, Mass., and is esteemed as a citizen and a physician.

Newburyport Steam Laundry, corner Inn and Bartlet Streets, Giles D. Johnson, Manager.—Every gentleman desires that his linen should be spotless, smooth, neatly starched and ironed. A new innovation has been introduced in the shape of the steam engine, with its wonderful attachments that are capable of ironing neatly the smallest article of wearing apparel. This piece of mechanism may be seen in successful operation daily at the Newburyport Steam Laundry, at the above address. This laundry is under the management of Mr. Giles D. Johnson, has been in operation for six years, and so large and liberal has been the support accorded it, that it may now be regarded as one of the established institutions of the city. Twelve hands are employed, and the work turned out is guaranteed to give satisfaction. Mr. Johnson, the manager, is a native of Vermont, but has always resided in Massachusetts. He is an energetic business man, and has made himself very popular with his patrons.

F. L. Wilder, Manufacturer of Hand-Turned Shoes and Slippers, Office No. 280 Devonshire Street, Boston.—Among the important and deserving enterprises recently established in the city of Newburyport is that of F. L. Wilder, as manufacturer of hand-turned shoes and slippers. This is an interesting acquisition to the shoe trade of the city. He occupies two entire floors 40x120 feet, and one floor 20x120 feet, employs steam power, and possesses every modern facility. The house employs about one hundred hands, which force will be largely augmented in proportion as their trade becomes established, their goods already becoming well and widely known. The house have established as its ruling standard the best made goods, the best of material, and the lowest of prices, and none but the most skilled and experienced workmen will be employed. Mr. Wilder, the active member of the firm, is a native of Massachusetts, of large and valuable experience in the shoe trade.

Ireland & Trefethen, Dealers in All Kinds of Furniture, No. 24 Pleasant Street, Joy’s Block.—One of the old-established business institutions of Newburyport and the finest of its line is that of Messrs. Ireland & Trefethen, furniture dealers, at No. 24 Pleasant street, Joy’s block. This house was established in 1850 by Messrs. Ireland & Trefethen. They occupy a large and well-appointed wareroom, 35x70 feet in dimensions, and possess every modern facility for the display of a large and elegant stock of goods. They are widely known as extensive dealers in all kinds of furniture, extension dining-tables, spring beds, chamber sets, sofas, featherers, mattresses, refrigerators, easels, upholstered goods, etc., all of which are in the latest style and most approved pattern. Their goods are of the best material and manufacture. The firm has long been firmly established in the confidence of the public, and their business methods have always been liberal and honorable. The members of the firm are Messrs. Jere Ireland and George W. Trefethen.

J. S. Hart, Tailor, and Dealer in Woolens, Gents' Furnishing Goods, etc., No. 113 Merrimack Street.—With but one exception Mr. J. S. Hart is the oldest merchant tailor and dealer in woolens and gents' furnishings in Newburyport. The business was inaugurated in 1850, and from the beginning this establishment has been the resort of those desiring the latest custom-made clothing. In the fitting and wearing qualities, style, and general excellence of his garments Mr. Hart is unsurpassed in this city, and his facilities to supply the best and latest designs in woolens, vestings, gents' furnishing goods, etc., enable him to successfully compete with any house in his line in New England, and it is both pleasant and profitable to place orders with this reliable merchant. He is a native of England, and in his residence in this city for over thirty-six years he has always been held in general esteem.

Paul Adams, Drugs, Medicines, and Chemicals, No. 40 Pleasant Street.—This attractive pharmacy was established in 1881 by Mr. Paul Adams, whose energy has made him one of the representative business men of Newburyport. His establishment is very tasteful in its appointments, and his stock is always fresh, complete, and reliable. He carries a complete assortment of pure drugs, medicines, and chemicals, the latest and most popular fancy and toilet articles, and the best brands of foreign and domestic cigars, besides pure wines and liquors for medicinal purposes, and in quality, as in prices, invites comparison with any house in New England. Physicians' prescriptions are accurately compounded, and confidence in this experienced and reliable pharmacist is always justified. He is a native of Newburyport.

John Wills, Pharmacist, corner of State and Pleasant Streets.—For four years as clerk, and more recently for two years as proprietor, of the attractive pharmacy at the corner of State and Pleasant streets, Mr. John Wills has been engaged in business in Newburyport. He is a thorough master of his profession, and carries a full and fine assortment of fresh, pure drugs and chemicals, standard proprietary remedies,

cigars, toilet and fancy articles, pure liquors and wines for medicinal purposes, and in prices and in quality are beyond competition. Absolute accuracy is insured by the scrupulous care observed in compounding prescriptions, and faith in the skill of Mr. Wills is always justified. He is a native of Boston, is sole proprietor and manufacturer of the famous Wills' instantaneous cough cure, which has attained wonderful popularity throughout this section.

Eagle Printing Company, Mercantile Printers, No. 38 Inn Street, Joy Block.—The Eagle Printing Company was organized in 1879, with the present proprietor, Mr. Jas. H. Higgins, as an active member, and since October 1st, 1884, he has been sole proprietor of the business. The office is located at No. 38 Inn street and is fully equipped with improved power and job presses, operated by steam, and latest and finest assortment of type. All kinds of work, job and commercial printing is executed in the most artistic manner at short notice and low prices, and satisfaction is always warranted. The company have a fine stock of stationery, holiday cards, and art novelties, which they supply at manufacturers' rates. Seven skilled compositors and pressmen are employed. Mr. Higgins was born in Newburyport, and is held in universal esteem.

John F. Bryan, Manufacturer of all kinds of Harnesses, No. 46 Pleasant Street.—As successor to G. P. Bishop, Mr. John F. Bryan has successfully conducted business as a manufacturer of harness and dealer in whips, blankets, robes, and horse-furnishing goods generally for three years in Newburyport. He is located at No. 46 Pleasant street, where he employs several skilled workmen in the manufacture of light and heavy harnesses of every description, giving to his business his entire attention and the benefit of his long experience. He carries a full and complete assortment of robes, blankets, whips, fly-nets, dusters, horse-boots, and everything desirable in the line of horse-furnishing supplies. Mr. Bryan is a native of Massachusetts and is a most energetic and thoroughly reliable business man.

AMESBURY.

ESSEX county, Massachusetts, is thickly dotted with active manufacturing centres, and each apparently devotes itself to special branches of productions. Among these should be classed Amesbury, widely known for the manufacture of carriages. The village is located in the extreme northern section of the county, on a branch of the Merrimack river, and on the Eastern railroad, now leased and operated by the Boston and Maine railroad. It is forty miles northeast from Boston, six miles northwest from Newburyport, and seven miles northeast from Haverhill. The country about Amesbury contains much fine scenery, and the views from the hills are delightful. The stream is navigable for vessels of three hundred tons, and in former years considerable attention was paid to mackerel fisheries off the coast. Among the prominent residents of the section was Joseph Bartlett, M. D., one of the signers of the Declaration of Independence, who was born in 1738. He was Governor of New Hampshire from 1790 to 1793. Amesbury has a population of near three thousand five hundred. The following descriptive articles make mention of the leading industries of the place :

AMESBURY BUSINESS HOUSES.

C. N. Dennett, Sole Manufacturer and Patentee of the Dennett Standing Extension Top Jump-Seat and Sleigh.—Founded in 1876, the carriage factory of Mr. C. N. Dennett has attained a high reputation for the superiority of its products, which embrace all kinds of light carriages—a specialty being made of the patent Dennett jump-seat carriages and sleighs the invention of Mr. C. N. Dennett. Mr. Dennett, who is a native of Massachusetts, and acquired a knowledge of his trade in Merrimack, has a well-equipped factory, employs a large force of hands, and controls the largest business in his line in Amesbury. He does not attempt to cope with competitors in the production of cheap goods, but makes it the principal object to produce only the best kind of work. Parties who do not want to keep but one carriage, and would like something that can be changed with perfect ease from a one to a two-seated carriage, will find the "Dennett" to be just the style they are looking for. When adjusted for one seat it makes a light, handsome canopy top sunshade, and by simply swinging the main seat back and turning out the inside seat, the carriage is changed at once to a two-seated carryall, with plenty of room for four persons. The room between the seats is easy and comfortable, the front seat being the same depth and width as the back seat—a feature not found in any other jump seat. Only the best materials are used in the manufacture of these seats, and the latter are protected by patents granted in 1876 and 1860. Mr. Dennett has also recently invented, and is now manufacturing, a new jump-seat buggy, for which a patent has been applied for, and which it is claimed is the best in the market. The manner of shifting the top back and forth is on a new and novel plan. The top can be shifted with one hand, in the easiest manner possible, standing on one side of the carriage. The front seat can be adjusted to same width as back seat, so that two large persons can ride side by side without being crowded for room. The manufactures of this house are shipped to all parts of the country and also abroad.

F. D. Parry, Carriage Manufacturer.—Among the leading manufacturing establishments of Amesbury we must include the well-known and respected house of Mr. F. D. Parry, manufacturer of carriages. Mr. Parry has been connected with the carriage trade since 1848, but during the Civil War he joined the Thirty-second Massachusetts Volunteers, and was with the Army of the Potomac in all its principal engagements. After the close of the war in 1866 he started business and quickly built up a large patronage, which has been yearly on the increase. His premises comprise five large buildings, all thoroughly equipped with the best mechanical appliances. Employment is afforded to forty-five skilled workmen. The house makes a specialty of two-seat extension and covered carriages, phaetons, top-buggies, two-seat democratic wagons for family use, etc. All parts of carriages are manufactured on the premises. About five

hundred carriages are produced yearly, and a large stock is always kept on hand for inspection and sale. The trade of the house extends to all parts of the New England States. The house is a representative one, and its reputation for square dealing and careful attention to customers' wishes has made it very popular.

G. W. Osgood, Manufacturer of Light Carriages and Sleighs.—One of the leading carriage manufacturers in this carriage-manufacturing community is Mr. G. W. Osgood, who is a native of the town. He was educated and trained as a ship-joiner at East Boston, and worked at that trade about twenty years. In 1870 he established his business, in which he has manifested practical ability and a thorough mastery of the craft. He has developed a trade amounting to about \$100,000 a year, which is annually increasing. He produces only the best classes of light carriages and sleighs, using only the most reliable materials, employing only the most skilled workmen, and turning out work which, for beauty, style, and finish, cannot be surpassed, and has gained a reputation for refusing to let any inferior work go out of his establishment. His manufactory has a floor surface equal to one and a half acres, equipped with modern machinery, and forty-two workmen are employed. About seven hundred carriages and two hundred sleighs are turned out yearly, and he has constantly in his repository from seventy to eighty carriages in all the newest designs. The trade extends to all parts of the New England States. Mr. Osgood is one of the largest property owners in the town.

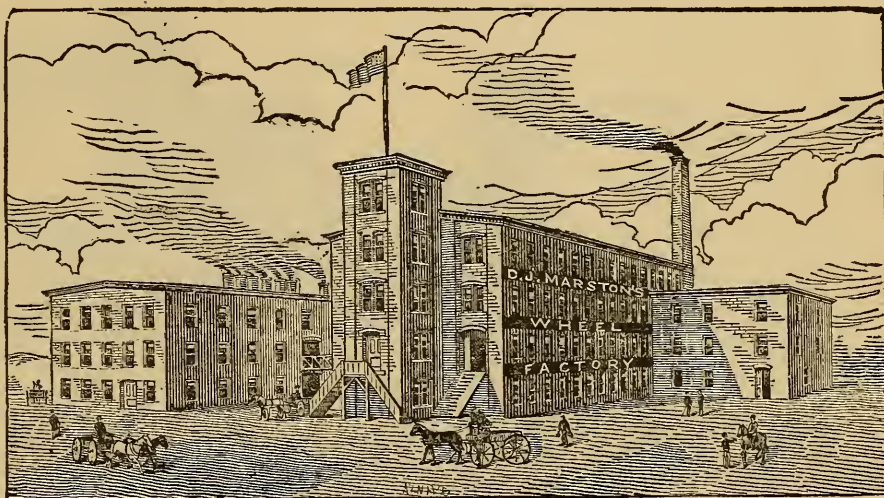
George W. Marden, Manufacturer of Light Carriages of all Styles, rear of Hotel.—One of the prominent carriage manufactories is that of Mr. George W. Marden, which is the oldest of its character in Amesbury. Mr. Marden came into possession of the business in 1882 as the successor of Mr. A. M. Huntington, who had controlled it for the seventeen years preceding that date, and who was himself the successor of Mr. J. R. Huntington, the founder and owner of the business for fifteen years. The business, when started, began in a small way, but by degrees it grew to its present extensive proportions. The premises occupied comprise five large buildings, which are used for manufacturing and storage purposes. The manufacturing department is thoroughly equipped, and employment is afforded to from twenty to thirty-five workmen. The products comprise medium and light carriages, open and top buggies, carryalls, etc., and about four hundred carriages are built yearly. From ninety to one hundred carriages are constantly kept in stock, and the facilities of the house for promptly filling all orders are all that could be desired. The trade extends to all parts of the New England States. Mr. Marden, who is a native of New Hampshire, is a thorough master of all the details of his business, and is young, energetic, and pushing.

D. J. Marston, Manufacturer of Carriage Wheels.—An important contingent industry to the staple trade, that of carriage building, of Amesbury, is the manufacture of wheels, and in this department of enterprise the establishment of Mr. D. J. Marston occupies a foremost position. Mr. Marston, though a native of Chester, N. H., has long been a resident in Amesbury, where he received his business training, and where he is widely known as one of the most enterprising and successful business men of the town. During the war he shouldered a musket and went into the thick of the fight with the Eleventh New Hampshire Regiment, under the command of Colonel Harriman, afterward Governor of New Hampshire.

In 1875 he embarked in the business of manufacturing light carriage wheels in Amesbury, and he has since built up an immense and flourishing trade, which has its ramifications over all parts of the Union and Canada. He has a large brick factory, two stories in height, and covering an area of 50x150 feet. Last year this concern turned out five thousand sets of wheels. They are the Sarven patent wheel as well as the common wheel; the banded hub wheel for fast driving and pavement use; in fact, all the kinds needed by the manufacturers of vehicles here. Mr. Marston's workshops are large enough for this large business, and with the best of improved appliances and machinery, employs quite a large force of skilled workmen. From what we have heard from the various manufacturers here, they all speak highly of the products of Mr. Marston. No flaw whatever is ever found, and every part of what is entered into any wheel is carefully selected. Nothing is admitted except what is perfect. This is a high compliment to pay to any manufacturer. We take pleasure in giving these facts as we find them, and take this method in giving the same publicity. Mr. Marston stands well in both social and commercial circles. His success has been fully merited. He will be pleased to send price-lists to all who may apply.

A. N. Parry & Co., Manufacturers and Wholesale Dealers in Carriages.—The reputation of the Amesbury carriage trade is one of the highest character, and among the oldest and most favorably known houses engaged in manufacturing and dealing at wholesale in carriages is that of Messrs. A. N. Parry & Co. The concern was originally founded by Mr. F. D. Parry, one of Amesbury's oldest carriage manufacturers, and one of the first to establish the wide-spread reputation of Amesbury carriages by exporting them to Australia and elsewhere. After being in business some time, Mr. Parry took his son, Mr. A. N. Parry, into partnership, and the style of the house then became F. D. Parry & Son. The business was conducted under this style until 1871, when the present firm-name

of A. N. Parry & Co. was adopted. The premises comprise two buildings. One of these, a two-story structure, covering an area of 30x130 feet, is used for offices and salesrooms. The other, which con-

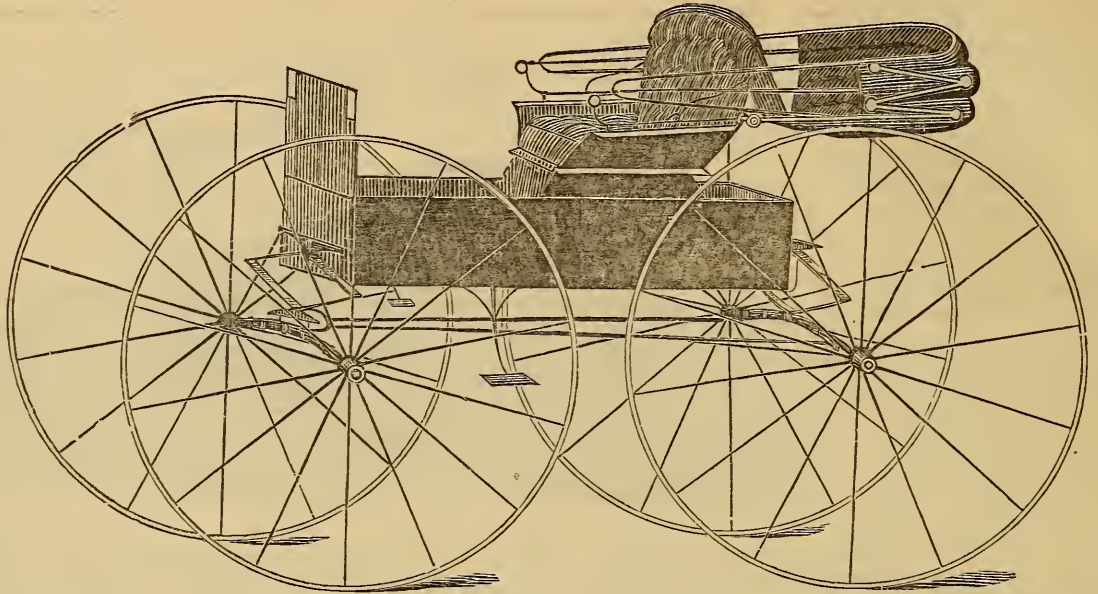


sists of four floors and a basement, and is 50x110 feet in dimensions, is the factory, and is equipped with the best class of machinery known to the trade. Fifty workmen are permanently employed, and about six hundred carriages are made yearly. These embrace buggies, phaetons, rockaways, and all kinds of light carriages. In addition to their own productions they offer at wholesale to the trade those of over forty carriage builders in Amesbury and Merrimack, including carriages in all the latest novelties in design and construction. The firm have a large trade with dealers throughout the West and South.

T. W. Lane, Manufacturer of Patent Carriage Springs, Carriages, etc.—Engaged in the double capacity of manufacturing springs and shackles and all descriptions of light carriages is Mr. T. W. Lane, who founded his business in 1874. His factory comprises four extensive buildings, and a large wareroom for the exhibition and sale of his products. Mr. Lane is a practical mechanic and carriage builder, and the inventor of Lane's patent spring, and in the making of his carriages he has used these springs for seven years, and find they ride easier and stand better than any other kind. They are the very best. The springs on regular buggies weigh thirty-two pounds, make a lighter buggy than elliptic springs, and need no hanging irons. A special feature is also made of patent cross springs for democratic wagons. The house manufactures finished carriages in at least three different grades. Top and open buggies, cornings, pianos, concave and all good styles, Concord wagons, democrats, medium and light weight, phaetons, two-seat pianos, side-bar surries, etc. The factories are thorough and complete in the efficiency of their equipments, and a staff of twenty workmen are employed. The output of the establishment is about five hundred carriages a year, and a stock of about sixty are constantly kept on hand. The trade of the house extends to all parts of the country, and Mr. Lane, who is a native of New Hampshire, is one of the most respected men in the trade.

D. J. Folger, Carriage Manufacturer.—As a manufacturer of a fine line of carriages, justly celebrated and popular, Mr. D. J. Folger has a reputation of an enviable character. For fifteen years

The firm is enabled to fill all orders promptly and upon the most advantageous terms, and is too well known in the trade to call for any personal comment from us.



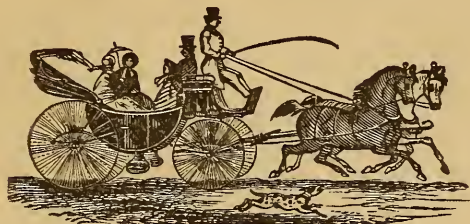
he has been a well-known manufacturer in Amesbury, of which town he is a native, and where he acquired a thoroughly practical knowledge of his trade. In 1880 he founded his present establishment, which is one of considerable dimensions, and comprises four buildings. The main one is three stories in height, and covers an area of 45x70 feet. The workshops are thoroughly equipped, and thirty experienced workmen are employed. About five hundred carriages are produced yearly, and from fifty to seventy-five are always kept on hand in the warerooms. The house manufactures all kinds of light carriages, buggies, wagons, carryalls, sunny extension tops, jump-seat carriages of different patterns, and the Wells jump-seat in particular. A special feature is made of medium-priced work, and the trade relations of the house extend to all parts of the country.

John S. Poyen & Co., Dealers in Coach and Carriage Hardware and Trimmings of every Description.—Among the active, energetic, and old-established business houses in this line in Merrimack and Amesbury must be remembered that of Messrs. John S. Poyen & Co., which was founded forty years ago. The firm occupy a fine, imposing, three-story building, 60x140 feet in dimensions, and the stock carried is a very large and comprehensive one, the firm being the largest dealers in their line in New England. In addition to their establishment in this town, they have a large business-house in Merrimack, where duplicates of all the goods handled in the Amesbury establishment are kept in stock. This concern is divided into departments for leather, one for carpets, another for cloth, another for axles and springs, and others for different classes of goods. Twelve salesmen and clerks are regularly employed. The proprietors are manufacturers' agents for Slater Woolen Co.'s broadcloths, S. Halsey & Son's leather, William Wilkins & Co.'s curled hair, Smith Bros. & Co.'s springs, Ashtabula covered carriage-goods.

T. A. Babcock & Co., Manufacturers of Light Carriages, Wagons, etc.—This business was originally founded by Mr. James Hume, a well-known carriage manufacturer. In 1876 he was succeeded by the present firm, Messrs. T. A. Babcock & Co., who manufacture every description of buggies, phaetons, extension tops, wagons, etc. They make a specialty of two-wheeled wagons, of the English cottage gig, and are the largest manufacturers of two-wheeled vehicles in Amesbury. Their two-wheeled wagons have a national reputation, and have not only a large domestic patronage, but a thriving export business to Australia and the West Indies. The manufacturing departments are comprised within two large factories, each three stories in height, and each 30x160 feet in dimensions. All the work turned out is hand-made and of the most reliable description. Another building of brick, of three stories, and 60x100 feet in dimensions, is utilized for offices, salesroom, etc. Here are displayed samples of the manufactures of the concern. They employ about one hundred hands, and their facilities enable them to produce from one thousand to twelve hundred carriages a year.

Goss, Drummond & Co., Manufacturers of Carriage Parts, Carriage Bodies, Ironed Work, and Finished Carriages.—The concern under notice makes a special feature of manufacturing carriage parts, carriage bodies, iron work, and finished carriages, and a prominent specialty in their business is the manufacture of ironed work ready for paint and trimming. The firm employ steam power, and their extensive factory is equipped with the most modern improved wood-working machinery. Established only in 1880, the firm has risen to the distinction of being one of the most extensive manufacturers of carriage bodies, gears, etc., in the town, and their products are disposed of principally to the carriage manufacturers in Amesbury. They occupy two fine, large brick buildings. One of these is four stories in height and 50x150 feet in dimensions, and the other, a three-story structure,

covers an area of 45x110 feet. Sixty hands are employed, and outfit yearly is about three thousand carriage bodies, three thousand gears, and from five hundred to six hundred complete carriages in different styles. The members of the firm are Mr. C. Goss, and Mr. J. Drummond, and John Currier and C. D. Cameron.



H. P. Wells, Automatic Jump-seat Carriages and Sleighs.—During the past quarter of a century a thorough revolution has taken place in the building of carriages and sleighs. The latest improvements effected are those made by Mr. H. P. Wells, carriage builder, of this town. Mr. Wells, who is a native of New Brunswick, and there received his training as a practical carriage builder, is a gentleman of an ingenious turn of mind and always planning improvements in the products of his trade. He established himself in business in his present quarters in 1883, and he has already built up a trade connection that older establishments might envy him. He is the inventor of Wells' patent

automatic jump-seat carriages and sleighs, which are fast finding their way into popularity. The important points in the construction of these new seats are, that the seats work automatically—when one is moved the other conforms to its action; the changes can easily be made with the strength of one finger, so perfectly are the parts fitted and adjusted; the front seat is so braced as to prevent side motion. Heretofore there has been much complaint regarding the narrowness of the front seats in jump-seats. Mr. Wells built this carriage expressly to obviate this trouble, thereby giving one of the best front seats ever found in a jump-seat carriage, and has made the change in a manner that adds beauty and grace to the vehicle. Mr. Wells makes it a specialty to supply jump-seat bodies of his own design with irons complete, but undertakes to furnish any other style of carriage-body preferred in which jump-seat irons will work. These seats are pronounced perfect, and Mr. Wells will forward a sample body, with irons complete, to any reliable firm in the country for approval. The products of this establishment are disposed of to manufacturers in Amesbury and in all parts of the country and in Canada. The premises occupied are of sufficient capacity for the business, and a number of hands are employed. During the present year the house will turn out fully four hundred carriage bodies fitted with jump-seats. Young, energetic, and ingenious, Mr. Wells has a bright future before him.

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